## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File No. 1-10403

# **TEPPCO Partners, L.P.**

(Exact name of Registrant as specified in its charter)

Delaware (State of Other Jurisdiction of Incorporation or Organization) 76-0291058 (I.R.S. Employer Identification Number)

1100 Louisiana Street, Suite 1600 Houston, Texas 77002 (Address of principal executive offices, including zip code)

(713) 381-3636

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☑ No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☑

Accelerated Filer o

Non-accelerated Filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No 🗵

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Limited Partner Units outstanding as of May 3, 2007: 89,804,829

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## PART I. FINANCIAL INFORMATION

## **Item 1. Financial Statements**

# TEPPCO PARTNERS, L.P.

# CONSOLIDATED BALANCE SHEETS

(Unaudited) (Dollars in thousands)

|   | March 31,<br>2007 | December 31,<br>2006 |
|---|-------------------|----------------------|
| ASSETS  |                   |                      |
| Current assets:   |                   |                      |
| Cash and cash equivalents   | \$ 71             | \$ 70                |
| Accounts receivable, trade (net of allowance for doubtful accounts of \$103 and \$100)                                      | 776,570           | 852,816              |
| Accounts receivable, related parties  | 11,046            | 11,788               |
| Inventories   | 63,834            | 72,193               |
| Other   | 29,065            | 29,843               |
| Total current assets  | 880,586           | 966,710              |
| <b>Property, plant and equipment, at cost</b> (net of accumulated depreciation and amortization of \$526,533 and \$509,889) | 1,650,547         | 1,642,095            |
| <b>Equity investments</b>   | 997,559           | 1,039,710            |
| Intangible assets   | 179,499           | 185,410              |
| Goodwill  | 15,506            | 15,506               |
| Other assets  | 73,253            | 72,661               |
| Total assets  | \$ 3,796,950      | \$ 3,922,092         |
| LIABILITIES AND PARTNERS' CAPITAL   |                   |                      |
| Current liabilities:  |                   |                      |
| Accounts payable and accrued liabilities  | \$ 780,131        | \$ 855,306           |
| Accounts payable, related parties   | 45,451            | 34,461               |
| Accrued interest  | 15,667            | 35,523               |
| Other accrued taxes   | 13,649            | 14,482               |
| Other   | 23,735            | 36,776               |
| Total current liabilities   | 878,633           | 976,548              |
| Senior notes  | 1,112,802         | 1,113,287            |
| Other long-term debt  | 399,500           | 490,000              |
| Deferred tax liability  | 10                | 652                  |
| Other liabilities and deferred credits  | 19,330            | 19,461               |
| Other liabilities, related party  | ´—                | 1,814                |
| Commitments and contingencies   |                   | ,                    |
| Partners' capital:  |                   |                      |
| Accumulated other comprehensive income  | 969               | 426                  |
| General partner's interest  | (74,759)          | (85,655)             |
| Limited partners' interests   | 1,460,465         | 1,405,559            |
| Total partners' capital   | 1,386,675         | 1,320,330            |
| Total liabilities and partners' capital   | \$ 3,796,950      | \$ 3,922,092         |

# STATEMENTS OF CONSOLIDATED INCOME AND COMPREHENSIVE INCOME (Unaudited)

(Dollars in thousands)

|   | March        | Months Ended |
|---|--------------|--------------|
|   | 2007         | 2006         |
| Operating revenues:   |              |              |
| Sales of petroleum products   | \$ 1,850,128 | \$ 2,396,346 |
| Transportation – Refined products   | 37,135       | 31,799       |
| Transportation – LPGs   | 36,053       | 29,421       |
| Transportation – Crude oil  | 10,790       | 8,923        |
| Transportation – NGLs   | 10,941       | 10,653       |
| Gathering – Natural gas   | 15,408       | 41,375       |
| Other   | 17,974       | 17,852       |
| Total operating revenues  | 1,978,429    | 2,536,369    |
| Costs and expenses:   | <u> </u>     |              |
| Purchases of petroleum products   | 1,813,994    | 2,371,040    |
| Operating expense   | 45,166       | 46,503       |
| Operating fuel and power  | 15,274       | 14,297       |
| General and administrative  | 8,598        | 9,201        |
| Depreciation and amortization   | 25,369       | 28,757       |
| Taxes – other than income taxes   | 5,243        | 5,311        |
| Gains on sales of assets  | (18,649)     | (1,378)      |
| Total costs and expenses  | 1,894,995    | 2,473,731    |
| Operating income  | 83,434       | 62,638       |
| Other income (expense):   |              |              |
| Interest expense – net  | (22,211)     | (21,143)     |
| Gain on sale of ownership interest in Mont Belvieu Storage Partners, L.P. | 59,837       | _            |
| Equity earnings   | 16,563       | 989          |
| Interest income   | 342          | 472          |
| Other income – net  | 244          | 427          |
| Income before provision for income taxes                                  | 138,209      | 43,383       |
| Provision for income taxes  | 18           | _            |
| Income from continuing operations   | 138,191      | 43,383       |
| Income from discontinued operations                                       | <u> </u>     | 1,607        |
| Gain on sale of discontinued operations                                   | _            | 17,884       |
| Discontinued operations   | _            | 19,491       |
| Net income  | \$ 138,191   | \$ 62,874    |
| Changes in fair values of interest rate cash flow hedges                  | 217          | 1,671        |
| Changes in fair values of crude oil cash flow hedges                      | 360          | 236          |
| Pension benefit SFAS No. 158 adjustment                                   | (34)         |              |
| Comprehensive income  | \$ 138,734   | \$ 64,781    |

# STATEMENTS OF CONSOLIDATED INCOME AND COMPREHENSIVE INCOME — (Continued) (Unaudited)

(Dollars in thousands, except per Unit amounts)

|   | For the Three Months Ended<br>March 31, |         | led         |        |
|---|---|---------|-------------|--------|
|   |   | 2007    |             | 2006   |
| Net Income Allocation:                                  |   |         |             |        |
| Limited Partner Unitholders:                            |   |         |             |        |
| Income from continuing operations                       | \$                                      | 115,524 | \$          | 30,628 |
| Income from discontinued operations                     |   | _       |             | 13,760 |
| Total Limited Partner Unitholders net income allocation |   | 115,524 |             | 44,388 |
| General Partner:  |   |         |             |        |
| Income from continuing operations                       |   | 22,667  |             | 12,755 |
| Income from discontinued operations                     |   | _       |             | 5,731  |
| Total General Partner net income allocation             |   | 22,667  |             | 18,486 |
| Total net income allocated                              | \$                                      | 138,191 | \$          | 62,874 |
|   |   |         | <del></del> |        |
| Basic and diluted net income per Limited Partner Unit:  |   |         |             |        |
| Continuing operations                                   | \$                                      | 1.29    | \$          | 0.43   |
| Discontinued operations                                 |   | _       |             | 0.20   |
| Basic and diluted net income per Limited Partner Unit   | \$                                      | 1.29    | \$          | 0.63   |
|   |   |         | ===         |        |
| Weighted average Limited Partner Units outstanding      |   | 89,805  |             | 69,964 |

# STATEMENTS OF CONSOLIDATED CASH FLOWS

(Unaudited) (Dollars in thousands)

|   | For the Three Months Ended March 31, |                   |  |
|---|--------------------------------------|-------------------|--|
|   | 2007                                 | 2006              |  |
| Operating activities:   |                                      |                   |  |
| Net income  | \$ 138,191                           | \$ 62,874         |  |
| Adjustments to reconcile net income to cash provided by continuing operating activities:                                      |                                      |                   |  |
| Income from discontinued operations   |                                      | (19,491)          |  |
| Deferred income taxes   | (642)                                | _                 |  |
| Depreciation and amortization   | 25,369                               | 28,757            |  |
| Earnings in equity investments  | (16,563)                             | (989)             |  |
| Distributions from equity investments   | 40,304                               | 16,297            |  |
| Gains on sales of assets  | (18,649)                             | (1,378)           |  |
| Gain on sale of ownership interest in Mont Belvieu Storage Partners, L.P.   | (59,837)                             | _                 |  |
| Non-cash portion of interest expense  | 294                                  | 443               |  |
| Net effect of changes in operating accounts   | (39,736)                             | (49,420)          |  |
| Net cash provided by continuing operating activities  | 68,731                               | 37,093            |  |
| Net cash provided by discontinued operations  | <u></u>                              | 1,631             |  |
| Net cash provided by operating activities   | 68,731                               | 38,724            |  |
| Investing activities:  Proceeds from sales of assets and ownership interest Investment in Mont Belvieu Storage Partners, L.P. | 165,266                              | 39,030<br>(1,720) |  |
| Investment in Centennial Pipeline LLC   | (6,081)                              | _                 |  |
| Investment in Jonah Gas Gathering Company   | (30,942)                             | _                 |  |
| Capital expenditures  | (34,084)                             | (38,272)          |  |
| Net cash provided by (used in) investing activities   | 94,159                               | (962)             |  |
| Financing activities:   |                                      |                   |  |
| Proceeds from revolving credit facility   | 235,000                              | 187,700           |  |
| Repayments on revolving credit facility   | (325,500)                            | (158,600)         |  |
| Distributions paid  | (72,389)                             | (66,892)          |  |
| Net cash used in financing activities   | (162,889)                            | (37,792)          |  |
| Net change in cash and cash equivalents   | 1                                    | (30)              |  |
| Cash and cash equivalents, January 1  | 70                                   | 119               |  |
| Cash and cash equivalents, March 31   | \$ 71                                | \$ 89             |  |

# STATEMENT OF CONSOLIDATED PARTNERS' CAPITAL

(Unaudited)

(Dollars in thousands, except Unit amounts)

|  | Outstanding<br>Limited<br>Partner<br>Units | General<br>Partner's<br>Interest | Limited<br>Partners'<br>Interests | Accumulated<br>Other<br>Comprehensive<br>Income | Total        |
|--|--|----------------------------------|-----------------------------------|---|--------------|
| Balance, December 31, 2006                           | 89,804,829                                 | \$ (85,655)                      | \$ 1,405,559                      | \$ 426  | \$ 1,320,330 |
| Net income allocation                                | _  | 22,667                           | 115,524                           | _   | 138,191      |
| Cash distributions                                   | _  | (11,771)                         | (60,618)                          | _   | (72,389)     |
| Changes in fair values of crude oil cash flow hedges | _  | _                                | _                                 | 360   | 360          |
| Changes in fair values of interest rate cash         |  |                                  |                                   |   |              |
| flow hedges  | _  | _                                | _                                 | 217   | 217          |
| Pension benefit SFAS No. 158 adjustment              |  |                                  |                                   | (34)  | (34)         |
| Balance, March 31, 2007                              | 89,804,829                                 | \$ (74,759)                      | \$ 1,460,465                      | \$ 969  | \$ 1,386,675 |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### NOTE 1. ORGANIZATION AND BASIS OF PRESENTATION

TEPPCO Partners, L.P. (the "Partnership") is a publicly traded Delaware limited partnership and our limited partner units are listed on the New York Stock Exchange ("NYSE") under the ticker symbol "TPP." As used in this Report, "we," "us," "our," the "Partnership" and "TEPPCO" mean TEPPCO Partners, L.P. and, where the context requires, include our subsidiaries. At formation in 1990, we completed an initial public offering of 26,500,000 units representing Limited Partner Interests ("Limited Partner Units") at \$10.00 per Limited Partner Unit ("Unit").

We were formed in March 1990, and we operate through TE Products Pipeline Company, Limited Partnership ("TE Products"), TCTM, L.P. ("TCTM") and TEPPCO Midstream Companies, L.P. ("TEPPCO Midstream"). Collectively, TE Products, TCTM and TEPPCO Midstream are referred to as the "Operating Partnerships." Texas Eastern Products Pipeline Company, LLC ("General Partner"), a Delaware limited liability company, serves as our general partner and owns a 2% general partner interest in us. We hold a 99.999% limited partner interest in the Operating Partnerships and TEPPCO GP, Inc., a wholly owned subsidiary, holds a 0.001% general partner interest.

Our General Partner is owned by DFI GP Holdings L.P. ("DFI"), an affiliate of EPCO, Inc. ("EPCO"), a privately held company controlled by Dan L. Duncan. Mr. Duncan and his affiliates, including EPCO, DFI and Dan Duncan LLC, privately held companies controlled by him, control us, our General Partner and Enterprise Products Partners L.P. ("Enterprise") and its affiliates, including Enterprise GP Holdings L.P. and Duncan Energy Partners L.P. DFI owns and controls the 2% general partner interest in us and has the right to receive the incentive distribution rights associated with the general partner interest. DFI and other entities controlled by Mr. Duncan own 16,691,550 of our Units. Under an amended and restated administrative services agreement ("ASA"), EPCO performs all management, administrative and operating functions required for us, and we reimburse EPCO for all direct and indirect expenses that have been incurred in managing us.

The accompanying unaudited consolidated financial statements reflect all adjustments that are, in the opinion of our management, of a normal and recurring nature and necessary for a fair statement of our financial position as of March 31, 2007, and the results of our operations and cash flows for the periods presented. The results of operations for the three months ended March 31, 2007, are not necessarily indicative of results of our operations for the full year 2007. You should read these interim financial statements in conjunction with our consolidated financial statements and notes thereto presented in the TEPPCO Partners, L.P. Annual Report on Form 10-K for the year ended December 31, 2006. We have reclassified certain amounts from prior periods to conform to the current presentation.

### **Business Segments**

We operate and report in three business segments: transportation, marketing and storage of refined products, liquefied petroleum gases ("LPGs") and petrochemicals ("Downstream Segment"); gathering, transportation, marketing and storage of crude oil and distribution of lubrication oils and specialty chemicals ("Upstream Segment"); and gathering of natural gas, fractionation of natural gas liquids ("NGLs") and transportation of NGLs ("Midstream Segment"). Our reportable segments offer different products and services and are managed separately because each requires different business strategies.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

Our interstate transportation operations, including rates charged to customers, are subject to regulations prescribed by the Federal Energy Regulatory Commission ("FERC"). We refer to refined products, LPGs, petrochemicals, crude oil, NGLs and natural gas in this Report, collectively, as "petroleum products" or "products."

#### **Dollar Amounts**

Except per Unit amounts, or as noted within the context of each footnote disclosure, the dollar amounts presented in the tabular data within these footnote disclosures are stated in thousands of dollars.

#### Income Taxes

Provision for income taxes is applicable to our state tax obligations under the Texas Margin Tax enacted in May 2006. For the three months ended March 31, 2007, we recorded a \$0.7 million current tax liability and a \$0.6 million reduction to deferred tax liability. The offsetting net charge consisting of a reduction to deferred tax expense of \$0.6 million and an increase in current income tax expense of \$0.7 million is shown on our statement of consolidated income for the three months ended March 31, 2007 as provision for income taxes.

#### Net Income Per Unit

Basic net income per Unit is computed by dividing net income, after deduction of the General Partner's interest, by the weighted average number of Units outstanding (a total of 89.8 million Units and 70.0 million Units for the three months ended March 31, 2007 and 2006, respectively). The General Partner's percentage interest in our net income is based on its percentage of cash distributions from Available Cash for each period (see Note 10). The General Partner was allocated \$22.7 million (representing 16.4%) of net income for the three months ended March 31, 2007 and \$18.5 million (representing 29.4%) of net income for the three months ended March 31, 2006.

The General Partner's percentage interest in our net income increases as cash distributions paid per Unit increase above specified levels, in accordance with our Partnership Agreement. On December 8, 2006, our Partnership Agreement was amended and restated, and our General Partner's maximum percentage interest in our quarterly distributions was reduced from 50% to 25% in exchange for 14.1 million Units. References in this Report to our "Partnership Agreement" are to our partnership agreement in effect from time to time.

Diluted net income per Unit equaled basic net income per Unit for each of the three months ended March 31, 2007 and 2006, as there were no dilutive instruments outstanding.

### Revenue Recognition

Our Downstream Segment revenues are earned from transportation, marketing and storage of refined products and LPGs, intrastate transportation of petrochemicals, sale of product inventory and other ancillary services. Transportation revenues are recognized as products are delivered to customers. Storage revenues are recognized upon receipt of products into storage and upon performance of storage services. Terminaling revenues are recognized as products are out-loaded. Revenues from the sale of product inventory are recognized when the products are sold. Our refined products marketing activities generate revenues by purchasing refined products from our throughput partners and establishing a margin by selling refined products for physical delivery through spot sales at the Aberdeen truck rack to independent wholesalers and retailers of refined products. These purchases and sales are generally contracted to occur on the same day.

Our Upstream Segment revenues are earned from gathering, transporting, marketing and storing crude oil, and distributing lubrication oils and specialty chemicals principally in Oklahoma, Texas, New Mexico and the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

Rocky Mountain region. Revenues are also generated from trade documentation and pumpover services, primarily at Cushing, Oklahoma, and Midland, Texas. Revenues are accrued at the time title to the product sold transfers to the purchaser, which typically occurs upon receipt of the product by the purchaser, and purchases are accrued at the time title to the product purchased transfers to our crude oil marketing company, TEPPCO Crude Oil, L.P. ("TCO"), which typically occurs upon our receipt of the product. Revenues related to trade documentation and pumpover fees are recognized as services are completed.

Except for crude oil purchased from time to time as inventory, our policy is to purchase only crude oil for which we have a market to sell and to structure sales contracts so that crude oil price fluctuations do not materially affect the margin received. As we purchase crude oil, we establish a margin by selling crude oil for physical delivery to third party users or by entering into a future delivery obligation. Through these transactions, we seek to maintain a position that is balanced between crude oil purchases and sales and future delivery obligations. However, commodity price risks cannot be completely hedged.

On April 1, 2006, we adopted Emerging Issues Task Force ("EITF") 04-13, *Accounting for Purchases and Sales of Inventory with the Same Counterparty*, which resulted in crude oil inventory purchases and sales under buy/sell transactions, which were previously recorded as gross purchases and sales, to be treated as inventory exchanges in our statements of consolidated income. EITF 04-13 reduced gross revenues and purchases, but did not have a material effect on our financial position, results of operations or cash flows. Under the consensus reached in EITF 04-13, buy/sell transactions are reported as non-monetary exchanges and consequently not presented on a gross basis in our statements of consolidated income. Implementation of EITF 04-13 reduced revenues and purchases of petroleum products on our statement of consolidated income by approximately \$385.0 million for the three months ended March 31, 2007. The revenues and purchases of petroleum products associated with buy/sell transactions that are reported on a gross basis in our statement of consolidated income for the three months ended March 31, 2006 are approximately \$275.4 million. Under the provisions of the consensus, retroactive restatement of buy/sell transactions reported in prior periods was not permitted.

Our Midstream Segment revenues are earned from the gathering of natural gas, transportation of NGLs and fractionation of NGLs. Gathering revenues are recognized as natural gas is received from the customer. Transportation revenues are recognized as NGLs are delivered. Fractionation revenues are recognized ratably over the contract year as products are delivered. We generally do not take title to the natural gas gathered, NGLs transported or NGLs fractionated, with the exception of inventory imbalances. Therefore, the results of our Midstream Segment are not directly affected by changes in the prices of natural gas or NGLs.

### NOTE 2. RECENT ACCOUNTING DEVELOPMENTS

In June 2006, the EITF reached consensus in EITF 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)*. The accounting guidance permits companies to elect to present on either a gross or net basis sales and other taxes that are imposed on and concurrent with individual revenue-producing transactions between a seller and a customer. The gross basis includes the taxes in revenues and costs; the net basis excludes the taxes from revenues. The accounting guidance does not apply to tax systems that are based on gross receipts or total revenues. EITF 06-3 requires companies to disclose their policy for presenting the taxes and disclose any amounts presented on a gross basis if those amounts are significant. The guidance in EITF 06-3 is effective January 1, 2007. As a matter of policy, we report such taxes on a net basis. The adoption of EITF 06-3 did not have a material effect on our financial position, results of operations or cash flows.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

In June 2006, the Financial Accounting Standards Board ("FASB") issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes*, an Interpretation of Statement of Financial Accounting Standards ("SFAS") No. 109, *Accounting for Income Taxes* ("FIN 48"). FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The evaluation of a tax position in accordance with FIN 48 is a two-step process. First, an enterprise must determine whether it is more likely than not that a tax position will be sustained upon examination by the appropriate taxing authority, including resolution of any related appeals or litigation processes, based solely on the technical merits of the position. Second, a tax position that meets the more likely than not recognition threshold is then measured to determine the amount of benefit to recognize in the financial statements. The tax position is measured at the largest amount of benefit that is greater than 50% likely of being realized upon ultimate settlement. The provisions of FIN 48 are effective for fiscal years beginning after December 15, 2006, and we were required to adopt FIN 48 as of January 1, 2007. All of our tax positions have met the more likely than not threshold for recognition and no measurement adjustments were made to the financial statements as a result of the adoption of FIN 48. The adoption of FIN 48 did not have a material effect on our financial position, results of operations or cash flows.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS 157 applies only to fair-value measurements that are already required or permitted by other accounting standards and is expected to increase the consistency of those measurements. SFAS 157 emphasizes that fair value is a market-based measurement that should be determined based on the assumptions that market participants would use in pricing an asset or liability. Companies will be required to disclose the extent to which fair value is used to measure assets and liabilities, the inputs used to develop the measurements, and the effect of certain of the measurements on earnings (or changes in net assets) for the period. SFAS 157 is effective for fiscal years beginning after November 15, 2007, and we are required to adopt SFAS 157 as of January 1, 2008. We believe that the adoption of SFAS 157 will not have a material effect on our financial position, results of operations or cash flows.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities – Including an amendment of FASB Statement No. 115.* SFAS 159 permits entities to choose to measure many financial assets and financial liabilities at fair value. Unrealized gains and losses on items for which the fair value option has been elected would be reported in net income. SFAS 159 also establishes presentation and disclosure requirements designed to draw comparison between the different measurement attributes the company elects for similar types of assets and liabilities. SFAS 159 is effective for fiscal years beginning after November 15, 2007. We believe the adoption of SFAS 159 will not have a material effect on our financial position, results of operations or cash flows.

## NOTE 3. EMPLOYEE BENEFIT PLANS

The TEPPCO Retirement Cash Balance Plan ("TEPPCO RCBP") was a non-contributory, trustee-administered pension plan. The benefit formula for all eligible employees was a cash balance formula. Under a cash balance formula, a plan participant accumulated a retirement benefit based upon pay credits and current interest credits. The pay credits were based on a participant's salary, age and service. We used a December 31 measurement date for this plan.

On May 27, 2005, the TEPPCO RCBP was amended. Effective May 31, 2005, participation in the TEPPCO RCBP was frozen, and no new participants were eligible to be covered by the plan after that date. Effective June 1, 2005, EPCO adopted the TEPPCO RCBP for the benefit of its employees providing services to us.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

Effective December 31, 2005, all plan benefits accrued were frozen, participants received no additional pay credits after that date, and all plan participants were 100% vested regardless of their years of service. The TEPPCO RCBP plan was terminated effective December 31, 2005, and plan participants had the option to receive their benefits either through a lump sum payment in 2006 or through an annuity. In April 2006, we received a determination letter from the Internal Revenue Service ("IRS") providing IRS approval of the plan termination. For those plan participants who elected to receive an annuity, we purchased an annuity contract from an insurance company in which the plan participants own the annuity, absolving us of any future obligation to the participants.

In the fourth quarter of 2006, we recorded settlement charges of approximately \$3.5 million in accordance with SFAS No. 88, *Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits*, relating to the TEPPCO RCBP for any existing unrecognized losses upon the plan termination and final distribution of the assets to the plan participants. Additional settlement charges will be recorded as the distribution of assets are made to plan participants. At March 31, 2007, \$0.4 million of the TEPPCO RCBP plan assets had not been distributed to plan participants. We do not expect to make further contributions to the TEPPCO RCBP in 2007.

EPCO maintains a 401(k) plan for the benefit of employees providing services to us, and we reimburse EPCO for the cost of maintaining this plan in accordance with the ASA.

## NOTE 4. FINANCIAL INSTRUMENTS – INTEREST RATE SWAPS

In October 2001, TE Products entered into an interest rate swap agreement to hedge its exposure to changes in the fair value of its fixed rate 7.51% Senior Notes due 2028. We designated this swap agreement as a fair value hedge. The swap agreement has a notional amount of \$210.0 million and matures in January 2028 to match the principal and maturity of the TE Products Senior Notes. Under the swap agreement, TE Products pays a floating rate of interest based on a three-month U.S. Dollar LIBOR rate, plus a spread of 147 basis points, and receives a fixed rate of interest of 7.51%. During the three months ended March 31, 2007 and 2006, we recognized reductions in interest expense of \$0.3 million and \$0.7 million, respectively, related to the difference between the fixed rate and the floating rate of interest on the interest rate swap. During the quarters ended March 31, 2007 and 2006, we reviewed the hedge effectiveness of this interest rate swap and noted that no gain or loss from ineffectiveness was required to be recognized. The fair values of this interest rate swap were liabilities of approximately \$2.0 million and \$2.6 million at March 31, 2007, and December 31, 2006, respectively.

During 2002, we entered into interest rate swap agreements, designated as fair value hedges, to hedge our exposure to changes in the fair value of our fixed rate 7.625% Senior Notes due 2012. The swap agreements had a combined notional amount of \$500.0 million and matured in 2012 to match the principal and maturity of the Senior Notes. Under the swap agreements, we paid a floating rate of interest based on a U.S. Dollar LIBOR rate, plus a spread, and received a fixed rate of interest of 7.625%. These swap agreements were later terminated in 2002 resulting in gains of \$44.9 million. The gains realized from the swap terminations have been deferred as adjustments to the carrying value of the Senior Notes and are being amortized using the effective interest method as reductions to future interest expense over the remaining term of the Senior Notes. At March 31, 2007, the unamortized balance of the deferred gains was \$26.8 million. In the event of early extinguishment of the Senior Notes, any remaining unamortized gains would be recognized in the statement of consolidated income at the time of extinguishment.

On January 20, 2006, we entered into interest rate swap agreements with a total notional amount of \$200.0 million to hedge our exposure to increases in the benchmark interest rate underlying our variable rate revolving credit facility. These interest rate swaps mature in January 2008. Under the swap agreements, we pay a

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

fixed rate of interest ranging from 4.67% to 4.695% and receive a floating rate based on a three-month U.S. Dollar LIBOR rate. In the third quarter of 2006, these swaps were designated as cash flow hedges. For the period from January 20, 2006 through the date these swaps were designated as cash flow hedges, changes in the fair value of the swaps were recognized in earnings, which resulted in a \$2.2 million reduction to interest expense. While these interest rate swaps remain in effect, future changes in the fair value of the cash flow hedges, to the extent the swaps are effective, will be recognized in other comprehensive income until the hedged interest costs are recognized in earnings. At March 31, 2007 and December 31, 2006, the fair values of these interest rate swaps were assets of \$1.1 million and \$1.4 million, respectively.

In October 2006 and February 2007, we executed a series of treasury rate lock agreements that extend through June 2007 for a notional amount totaling \$300.0 million. These agreements, which are derivative instruments, have been designated as cash flow hedges to offset our exposure to increases in the underlying U.S. Treasury benchmark rate that is expected to be used to establish the fixed interest rate for debt that we expect to incur in 2007. The weighted average rate under the treasury lock agreements was approximately 4.6%. The actual coupon rate of the expected debt issuance will be comprised of the underlying U.S. Treasury benchmark rate, plus a credit spread premium for our debt security. At March 31, 2007 and December 31, 2006, the fair values of these treasury locks were assets of \$0.2 million and less than \$0.1 million, respectively. To the extent effective, gains and losses on the value of the treasury locks will be deferred until the forecasted debt is issued and will be amortized to earnings over the life of the debt. No ineffectiveness was required to be recorded as of March 31, 2007.

#### **NOTE 5. INVENTORIES**

Inventories are valued at the lower of cost (based on weighted average cost method) or market. The costs of inventories did not exceed market values at March 31, 2007, and December 31, 2006. The major components of inventories were as follows:

|  | March 31,<br>2007 | December 31,<br>2006 |
|--|-------------------|----------------------|
| Crude oil (1)                            | \$ 42,098         | \$ 49,312            |
| Refined products and LPGs (2)            | 7,226             | 7,636                |
| Lubrication oils and specialty chemicals | 7,545             | 7,500                |
| Materials and supplies                   | 6,965             | 7,029                |
| Other                                    | _                 | 716                  |
| Total                                    | \$ 63,834         | \$ 72,193            |

<sup>(1)</sup> At March 31, 2007 and December 31, 2006, the substantial majority of our crude oil inventory was subject to forward sales contracts.

## NOTE 6. INVESTMENTS IN UNCONSOLIDATED AFFILIATES

## Seaway

Through one of our indirect wholly owned subsidiaries, we own a 50% ownership interest in Seaway Crude Pipeline Company ("Seaway"). The remaining 50% interest is owned by ConocoPhillips. We operate the Seaway assets. Seaway owns pipelines that carry mostly imported crude oil from a marine terminal at Freeport, Texas, to Cushing, Oklahoma, and from a marine terminal at Texas City, Texas, to refineries in the Texas City and

<sup>(2)</sup> Refined products and LPGs inventory is managed on a combined basis.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

Houston, Texas, areas. The Seaway Crude Pipeline Company Partnership Agreement provides for varying participation ratios throughout the life of Seaway. The sharing ratio (including the amount of distributions we receive) changed from 60% to 40% on March 12, 2006, and as such, our share of revenue and expense of Seaway was 47% for 2006. Thereafter, we receive 40% of revenue and expense (and distributions) of Seaway. During the three months ended March 31, 2007 and 2006, we received distributions from Seaway of \$3.8 million and \$8.5 million, respectively. During the three months ended March 31, 2007 and 2006, we did not invest any additional funds in Seaway.

### Centennial

TE Products owns a 50% ownership interest in Centennial Pipeline LLC ("Centennial"), and Marathon Petroleum Company LLC ("Marathon") owns the remaining 50% interest. Centennial owns an interstate refined petroleum products pipeline extending from the upper Texas Gulf Coast to central Illinois. During the three months ended March 31, 2007, TE Products contributed \$6.1 million to Centennial for contractual obligations that were created upon formation of Centennial. During the three months ended March 31, 2006, TE Products did not invest any additional funds in Centennial. TE Products has received no cash distributions from Centennial since its formation.

### MB Storage

Through February 28, 2007, TE Products owned a 49.5% ownership interest in Mont Belvieu Storage Partners, L.P. ("MB Storage") and a 50% ownership interest in Mont Belvieu Venture, LLC (the general partner of MB Storage), and Louis Dreyfus Energy Services L.P. ("Louis Dreyfus") owned the remaining interests. On March 1, 2007, TE Products sold its ownership interests in MB Storage and its general partner to Louis Dreyfus (see Note 7). MB Storage owns storage capacity at the Mont Belvieu fractionation and storage complex and a short haul transportation shuttle system that ties Mont Belvieu, Texas, to the upper Texas Gulf Coast energy marketplace. MB Storage is a service-oriented, fee-based venture serving the fractionation, refining and petrochemical industries with substantial capacity and flexibility for the transportation, terminaling and storage of NGLs, LPGs and refined products. TE Products operated the facilities for MB Storage through February 28, 2007.

For the year ended December 31, 2006, TE Products received the first \$1.7 million per quarter (or \$6.78 million on an annual basis) of MB Storage's income before depreciation expense, as defined in the Agreement of Limited Partnership of MB Storage. Any amount of MB Storage's 2006 income before depreciation expense in excess of \$6.78 million was allocated evenly between TE Products and Louis Dreyfus. Depreciation expense on assets each party originally contributed to MB Storage was allocated between TE Products and Louis Dreyfus based on the net book value of the assets contributed. Depreciation expense on assets constructed or acquired by MB Storage subsequent to formation was allocated evenly between TE Products and Louis Dreyfus. For the period from January 1, 2007 through February 28, 2007 and for the three months ended March 31, 2006, TE Products' sharing ratio in the earnings of MB Storage was approximately 55.9% and 57.9%, respectively. During the period from January 1, 2007 through February 28, 2007, TE Products received distributions from MB Storage of \$10.4 million, and made no contributions to MB Storage. During the three months ended March 31, 2006, TE Products received distributions from MB Storage of \$7.8 million and contributed \$1.7 million to MB Storage.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

## Summarized Financial Information for Seaway, Centennial and MB Storage

We use the equity method of accounting to account for our investments in Seaway, Centennial and MB Storage. Summarized combined financial information for Seaway and Centennial for the three months ended March 31, 2007 and for MB Storage for the period from January 1, 2007 through February 28, 2007, and for Seaway, Centennial and MB Storage for the three months ended March 31, 2006, is presented below:

| For the Three<br>Marc | ch 31,   |
|-----------------------|----------|
| 2007                  | 2006     |
| \$34,585              | \$38,635 |
| 9,287                 | 7,041    |

Summarized combined balance sheet information for Seaway and Centennial as of March 31, 2007, and for Seaway, Centennial and MB Storage as of December 31, 2006, is presented below:

|                        | March 31,<br>2007 | December 31,<br>2006 |
|------------------------|-------------------|----------------------|
| Current assets         | \$ 34,219         | \$ 58,241            |
| Noncurrent assets      | 510,482           | 615,790              |
| Current liabilities    | 29,552            | 37,663               |
| Long-term debt         | 137,500           | 150,000              |
| Noncurrent liabilities | 6,742             | 6,055                |
| Partners' capital      | 370,907           | 480,313              |

#### Jonah

On August 1, 2006, Enterprise, through its affiliate, Enterprise Gas Processing, LLC, became our joint venture partner by acquiring an interest in Jonah Gas Gathering Company ("Jonah"), the partnership through which we have owned our interest in the Jonah system. Prior to entering into the Jonah joint venture, Enterprise had managed the construction of the Phase V expansion and funded the initial costs under a letter of intent we entered into in February 2006. In connection with the joint venture arrangement, we and Enterprise plan to continue the Phase V expansion, which is expected to increase the system capacity of the Jonah system from 1.5 billion cubic feet ("Bcf") per day to approximately 2.3 Bcf per day and to significantly reduce system operating pressures, which is anticipated to lead to increased production rates and ultimate reserve recoveries. The first portion of the expansion, which is expected to increase the system gathering capacity to approximately 2.0 Bcf per day, is scheduled to be completed in mid-2007. The second portion of the expansion is expected to be completed by the end of 2007. We expect to reimburse Enterprise for our share of the Phase V expansion costs. To the extent the costs exceed an agreed upon base cost estimate of \$415.2 million, we and Enterprise will each pay our respective ownership share (approximately 80% and 20%, respectively) of the expansion costs that exceed the agreed upon base cost estimate.

Enterprise manages the Phase V construction project. From August 1, 2006, we and Enterprise have equally shared the costs of the Phase V expansion. Through March 31, 2007, we have reimbursed Enterprise \$139.3 million for 50% of the Phase V cost incurred by it (including its cost of capital of \$1.3 million). At March 31, 2007, we had a payable to Enterprise for costs incurred of \$14.9 million. During November 2006, certain sections of new Phase V expansion pipe were commissioned and placed in service. Since December 2006, Enterprise has shared in the incremental cash flow resulting from the operation of those new facilities. After subsequent construction milestones are achieved, we and Enterprise will share partnership cash distributions and earnings based on a formula that takes into account the capital contributions of the parties, including expenditures by us prior to the expansion. Based on this formula in the partnership agreement, we will ultimately retain ownership of an approximate 80% interest in Jonah, with Enterprise owning the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

remaining 20% and serving as operator, with further costs and cash distributions being allocated based on such ownership interests. At March 31, 2007, our ownership interest in Jonah was 82.7%, and for the three months ended March 31, 2007, our sharing ratio in the earnings of Jonah was 95.2%. During the three months ended March 31, 2007, we received distributions from Jonah of \$26.1 million, which included \$11.6 million of distributions declared in 2006 and paid during the first quarter of 2007. During the three months ended March 31, 2007, we contributed \$30.9 million to Jonah. The joint venture is governed by a management committee comprised of two representatives approved by Enterprise and two representatives approved by us, each with equal voting power. The formation of the joint venture was reviewed and recommended for approval by the Audit, Conflicts and Governance Committee of the Board of Directors of our General Partner ("ACG Committee").

Summarized financial information for Jonah for the three months ended March 31, 2007, is presented below:

Revenues \$ 56,524 Net income 20,169

Summarized balance sheet information for Jonah as of March 31, 2007 and December 31, 2006, is presented below:

|                        | March 31,<br>2007 | December 31,<br>2006 |
|------------------------|-------------------|----------------------|
| Current assets         | \$ 49,362         | \$ 33,963            |
| Noncurrent assets      | 868,992           | 800,591              |
| Current liabilities    | 31,467            | 25,113               |
| Noncurrent liabilities | 195               | 191                  |
| Partners' capital      | 886,692           | 809,250              |

### NOTE 7. DISPOSITIONS AND DISCONTINUED OPERATIONS

## MB Storage

On March 1, 2007, TE Products sold its 49.5% ownership interest in MB Storage, its 50% ownership interest in Mont Belvieu Venture, LLC (the general partner of MB Storage) and other related assets to Louis Dreyfus for a total of approximately \$157.2 million in cash, which includes approximately \$18.5 million for other TE Products assets. This sale was in compliance with the October 2006 order and consent agreement with the Bureau of Competition of the Federal Trade Commission ("FTC") and was completed in accordance with the terms and conditions approved by the FTC in February 2007. We expect to use the proceeds from the transaction to partially fund our 2007 portion of the Jonah Phase V expansion and other recently announced organic growth projects. We recognized gains of approximately \$59.8 million and \$13.2 million related to the sale of our equity interests and other related assets of TE Products, respectively, which are included in gain on sale of ownership interest in MB Storage and gain on the sale of assets, respectively, in our statements of consolidated income.

In accordance with a transition services agreement between TE Products and Louis Dreyfus effective as of March 1, 2007, TE Products will provide certain administrative services to MB Storage for a period of up to two years after the sale, for a fee equal to 110% of the direct costs and expenses TE Products and its affiliates incur to provide the transition services to MB Storage. Payments for these services will be made according to the terms specified in the transition services agreement.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

## Other Refined Products Assets

On January 23, 2007, we sold a 10-mile, 18-inch segment of pipeline to an affiliate of Enterprise for approximately \$8.0 million in cash. These assets were part of our Downstream Segment and had a net book value of approximately \$2.5 million. The sales proceeds were used to fund construction of a replacement pipeline in the area, in which the new pipeline provides greater operational capability and flexibility. We recognized a gain of approximately \$5.5 million on this transaction, which is included in gain on sale of assets in our statements of consolidated income.

### Pioneer Plant

On March 31, 2006, we sold our ownership interest in the Pioneer silica gel natural gas processing plant located near Opal, Wyoming, together with Jonah's rights to process natural gas originating from the Jonah and Pinedale fields, located in southwest Wyoming, to an affiliate of Enterprise for \$38.0 million in cash. The Pioneer plant was not an integral part of our Midstream Segment operations, and natural gas processing is not a core business for us. We have no continuing involvement in the operations or results of this plant. This transaction was reviewed and recommended for approval by the ACG Committee and a fairness opinion was rendered by an investment banking firm. The sales proceeds were used to fund organic growth projects, retire debt and for other general partnership purposes. The carrying value of the Pioneer plant at March 31, 2006, prior to the sale, was \$19.7 million. Costs associated with the completion of the transaction were approximately \$0.4 million.

A condensed statement of income for the Pioneer plant, which is classified as discontinued operations, for the three months ended March 31, 2006, is presented below:

|                                     | the Three Months<br>nded March 31,<br>2006 |
|-------------------------------------|--|
| Operating revenues:                 |  |
| Sales of petroleum products         | \$<br>3,810                                |
| Other                               | 921  |
| Total operating revenues            | <br>4,731                                  |
| Costs and expenses:                 |  |
| Purchases of petroleum products     | 2,861                                      |
| Operating expense                   | 182  |
| Depreciation and amortization       | 51   |
| Taxes – other than income taxes     | 30   |
| Total costs and expenses            | 3,124                                      |
| Income from discontinued operations | \$<br>1,607                                |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

Net cash provided by discontinued operations for the three months ended March 31, 2006, are presented below:

|  | Three Months<br>ed March 31,<br>2006 |
|--|--------------------------------------|
| Cash flows from discontinued operations:     |                                      |
| Net income                                   | \$<br>19,491                         |
| Depreciation and amortization                | 51                                   |
| Gain on sale of Pioneer plant                | (17,884)                             |
| Increase in inventories                      | (27)                                 |
| Net cash provided by discontinued operations | \$<br>1,631                          |

### NOTE 8. GOODWILL AND OTHER INTANGIBLE ASSETS

#### Goodwill

Goodwill represents the excess of purchase price over fair value of net assets acquired and is presented on the consolidated balance sheets net of accumulated amortization. We account for goodwill under SFAS No. 142, *Goodwill and Other Intangible Assets*, which was issued by the FASB in July 2001. SFAS 142 prohibits amortization of goodwill, but instead requires testing for impairment at least annually. We test goodwill for impairment annually at December 31.

To perform an impairment test of goodwill, we have identified our reporting units and have determined the carrying value of each reporting unit by assigning the assets and liabilities, including the existing goodwill, to those reporting units. We then determine the fair value of each reporting unit and compare it to the carrying value of the reporting unit. We will continue to compare the fair value of each reporting unit to its carrying value on an annual basis to determine if an impairment loss has occurred. There have been no goodwill impairment losses recorded since the adoption of SFAS 142.

The following table presents the carrying amount of goodwill at both March 31, 2007 and December 31, 2006, by business segment:

|          | Downstream<br>Segment | Midstream<br>Segment | Upstream<br>Segment | Segments<br>Total |
|----------|-----------------------|----------------------|---------------------|-------------------|
| Goodwill | \$1,339               | <u></u> \$—          | \$14,167            | \$15,506          |
|          | 16                    |                      |                     |                   |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

## Other Intangible Assets

The following table reflects the components of intangible assets, including excess investments, being amortized at March 31, 2007, and December 31, 2006:

|   |     | March 31, 2007         |    |                           | December 31, 2006 |                        |    |                          |
|---|-----|------------------------|----|---------------------------|-------------------|------------------------|----|--------------------------|
|   | Gre | oss Carrying<br>Amount |    | ccumulated<br>mortization | Gro               | oss Carrying<br>Amount |    | cumulated<br>nortization |
| Intangible assets:                      |     |                        |    |                           |                   |                        |    |                          |
| Gathering and transportation agreements | \$  | 241,537                | \$ | (92,279)                  | \$                | 241,537                | \$ | (87,121)                 |
| Fractionation agreement                 |     | 38,000                 |    | (17,100)                  |                   | 38,000                 |    | (16,625)                 |
| Other                                   |     | 12,310                 |    | (2,969)                   |                   | 12,310                 |    | (2,691)                  |
| Subtotal                                |     | 291,847                |    | (112,348)                 |                   | 291,847                |    | (106,437)                |
| Excess investments:                     |     |                        |    |                           |                   |                        |    |                          |
| Centennial Pipeline LLC                 |     | 33,390                 |    | (17,196)                  |                   | 33,390                 |    | (16,579)                 |
| Seaway Crude Pipeline Company           |     | 26,908                 |    | (4,621)                   |                   | 26,908                 |    | (4,450)                  |
| Jonah Gas Gathering Company             |     | 3,949                  |    | (19)                      |                   | 2,924                  |    | _                        |
| Subtotal                                |     | 64,247                 |    | (21,836)                  |                   | 63,222                 |    | (21,029)                 |
| Total intangible assets                 | \$  | 356,094                | \$ | (134,184)                 | \$                | 355,069                | \$ | (127,466)                |

SFAS 142 requires that intangible assets with finite useful lives be amortized over their respective estimated useful lives. If an intangible asset has a finite useful life, but the precise length of that life is not known, that intangible asset shall be amortized over the best estimate of its useful life. At a minimum, we will assess the useful lives and residual values of all intangible assets on an annual basis to determine if adjustments are required. Amortization expense on intangible assets was \$5.9 million and \$8.0 million for the three months ended March 31, 2007 and 2006, respectively. Amortization expense on excess investments included in equity earnings was \$0.8 million and \$0.9 million for the three months ended March 31, 2007 and 2006, respectively.

The values assigned to our intangible assets for natural gas gathering contracts on the Val Verde Gas Gathering Company, L.P. ("Val Verde") system are amortized on a unit-of-production basis, based upon the actual throughput of the systems compared to the expected total throughput for the lives of the contracts. From time to time, we may obtain limited production forecasts and updated throughput estimates from some of the producers on the system, and as a result, we evaluate the remaining expected useful lives of the contract assets based on the best available information. Revisions to these estimates may occur as additional production information is made available to us.

The values assigned to our fractionation agreement and other intangible assets are generally amortized on a straight-line basis. Our fractionation agreement is being amortized over its contract period of 20 years. The amortization periods for our other intangible assets, which include non-compete and other agreements, range from 3 years to 15 years. The value of \$8.5 million assigned to our crude supply and transportation intangible customer contracts is being amortized on a unit-of-production basis.

The value assigned to our excess investment in Centennial was created upon its formation. Approximately \$30.0 million is related to a contract and is being amortized on a unit-of-production basis based upon the volumes transported under the contract compared to the guaranteed total throughput of the contract over a 10-year life. The remaining \$3.4 million is related to a pipeline and is being amortized on a straight-line basis over the life of the pipeline, which is 35 years. The value assigned to our excess investment in Seaway was created upon acquisition of our 50% ownership interest in 2000. We are amortizing the excess investment in Seaway on a straight-line basis over a 39-year life related primarily to the life of the pipeline. The value assigned to our excess

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

investment in Jonah was created as a result of interest capitalized on the construction of Jonah's Phase V expansion. We will continue to capitalize interest on the construction of the expansion of the Jonah system until the construction is completed and placed into service. As portions of the expansion are placed into service, we will amortize the excess investment in Jonah on a straight-line basis over the life of the assets constructed.

The following table sets forth the estimated amortization expense of intangible assets and the estimated amortization expense allocated to equity earnings for the years ending December 31:

|      | Intangible Assets | Excess Investments |
|------|-------------------|--------------------|
| 2007 | \$23,135          | \$4,498            |
| 2008 | 20,664            | 4,621              |
| 2009 | 18,053            | 4,827              |
| 2010 | 18,034            | 3,621              |
| 2011 | 18,026            | 919                |

## NOTE 9. DEBT OBLIGATIONS

The following table summarizes the principal amounts outstanding under all of our debt instruments at March 31, 2007, and December 31, 2006:

|   | N  | March 31,<br>2007 | De | ecember 31,<br>2006 |
|---|----|-------------------|----|---------------------|
| Revolving Credit Facility, due December 2011                            | \$ | 399,500           | \$ | 490,000             |
| 6.45% TE Products Senior Notes, due January 2008 (1)                    |    | 179,976           |    | 179,968             |
| 7.625% Senior Notes, due February 2012                                  |    | 498,921           |    | 498,866             |
| 6.125% Senior Notes, due February 2013                                  |    | 199,166           |    | 199,130             |
| 7.51% TE Products Senior Notes, due January 2028                        |    | 210,000           |    | 210,000             |
| Total borrowings  |    | 1,487,563         |    | 1,577,964           |
| Adjustment to carrying value associated with hedges of fair value swaps |    | 24,739            |    | 25,323              |
|   |    |                   |    |                     |
| Total Debt Instruments (1)  | \$ | 1,512,302         | \$ | 1,603,287           |

<sup>(1)</sup> In accordance with SFAS No. 6, *Classification of Short-Term Obligations Expected to be Refinanced*, long-term debt reflects the classification of short-term obligations at March 31, 2007 as long-term. With respect to the 6.45% TE Products Senior Notes due in January 2008, we have the ability to use available credit capacity under our Revolving Credit Facility to fund the repayment of these Senior Notes.

# Revolving Credit Facility

We have in place a \$700.0 million unsecured revolving credit facility, including the issuance of letters of credit ("Revolving Credit Facility"), which matures on December 13, 2011. We may request up to two one-year extensions of the maturity date, subject to lender approval and satisfaction of certain other conditions. Commitments under the credit facility may be increased up to a maximum of \$850.0 million upon our request, subject to lender approval and the satisfaction of certain other conditions. The interest rate is based, at our option, on either the lender's base rate plus a spread, or LIBOR plus a spread in effect at the time of the borrowings. Financial covenants in the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

Revolving Credit Facility require that we maintain a ratio of Consolidated Funded Debt to Pro Forma EBITDA (as defined and calculated in the facility) of less than 4.75 to 1.00 (subject to adjustment for specified acquisitions) and a ratio of EBITDA to Interest Expense (as defined and calculated in the facility) of at least 3.00 to 1.00, in each case with respect to specified twelve month periods. Other restrictive covenants in the Revolving Credit Facility limit our ability to, among other things, incur additional indebtedness, make distributions in excess of Available Cash (see Note 10), incur liens, engage in specified transactions with affiliates and complete mergers, acquisitions and sales of assets. The credit agreement restricts the amount of outstanding debt of the Jonah joint venture to debt owing to the owners of its partnership interests and other third-party debt in the principal aggregate amount of \$50.0 million and allows for the issuance of certain hybrid securities of up to 15% of our Consolidated Total Capitalization (as defined therein). At March 31, 2007, \$399.5 million was outstanding under the Revolving Credit Facility at a weighted average interest rate of 5.94%. At March 31, 2007, we were in compliance with the covenants of the Revolving Credit Facility.

### Senior Notes

On January 27, 1998, TE Products issued \$180.0 million principal amount of 6.45% Senior Notes due 2008, and \$210.0 million principal amount of 7.51% Senior Notes due 2028 (collectively the "TE Products Senior Notes"). The 6.45% TE Products Senior Notes were issued at a discount of \$0.3 million and are being accreted to their face value over the term of the notes. The 6.45% TE Products Senior Notes due 2008 may not be redeemed prior to their maturity on January 15, 2008. The 7.51% TE Products Senior Notes due 2028, issued at par, may be redeemed at any time after January 15, 2008, at the option of TE Products, in whole or in part, at the following redemption prices (expressed in percentages of the principal amount) during the twelve months beginning January 15 of the years indicated:

| Year                | Redemption<br>Price | Year | Redemption<br>Price |
|---------------------|---------------------|------|---------------------|
| <u>Year</u><br>2008 | 103.755%            | 2013 | 101.878%            |
| 2009                | 103.380%            | 2014 | 101.502%            |
| 2010                | 103.004%            | 2015 | 101.127%            |
| 2011                | 102.629%            | 2016 | 100.751%            |
| 2012                | 102.253%            | 2017 | 100.376%            |

and thereafter at 100% of the principal amount, together in each case with accrued interest at the redemption date.

The TE Products Senior Notes do not have sinking fund requirements. Interest on the TE Products Senior Notes is payable semiannually in arrears on January 15 and July 15 of each year. The TE Products Senior Notes are unsecured obligations of TE Products and rank pari passu with all other unsecured and unsubordinated indebtedness of TE Products. The indenture governing the TE Products Senior Notes contains covenants, including, but not limited to, covenants limiting the creation of liens securing indebtedness and sale and leaseback transactions. However, the indenture does not limit our ability to incur additional indebtedness. At March 31, 2007, TE Products was in compliance with the covenants of the TE Products Senior Notes.

On February 20, 2002, we issued \$500.0 million principal amount of 7.625% Senior Notes due 2012. The 7.625% Senior Notes were issued at a discount of \$2.2 million and are being accreted to their face value over the

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

term of the notes. The Senior Notes may be redeemed at any time at our option with the payment of accrued interest and a make-whole premium determined by discounting remaining interest and principal payments using a discount rate equal to the rate of the United States Treasury securities of comparable remaining maturity plus 35 basis points. The indenture governing our 7.625% Senior Notes contains covenants, including, but not limited to, covenants limiting the creation of liens securing indebtedness and sale and leaseback transactions. However, the indenture does not limit our ability to incur additional indebtedness. At March 31, 2007, we were in compliance with the covenants of these Senior Notes.

On January 30, 2003, we issued \$200.0 million principal amount of 6.125% Senior Notes due 2013. The 6.125% Senior Notes were issued at a discount of \$1.4 million and are being accreted to their face value over the term of the notes. The Senior Notes may be redeemed at any time at our option with the payment of accrued interest and a make-whole premium determined by discounting remaining interest and principal payments using a discount rate equal to the rate of the United States Treasury securities of comparable remaining maturity plus 35 basis points. The indenture governing our 6.125% Senior Notes contains covenants, including, but not limited to, covenants limiting the creation of liens securing indebtedness and sale and leaseback transactions. However, the indenture does not limit our ability to incur additional indebtedness. At March 31, 2007, we were in compliance with the covenants of these Senior Notes.

The following table summarizes the estimated fair values of the Senior Notes at March 31, 2007, and December 31, 2006:

|  |            | Fair              | r Value              |
|--|------------|-------------------|----------------------|
|  | Face Value | March 31,<br>2007 | December 31,<br>2006 |
| 6.45% TE Products Senior Notes, due January 2008 | \$180,000  | \$181,080         | \$181,641            |
| 7.625% Senior Notes, due February 2012           | 500,000    | 541,589           | 537,067              |
| 6.125% Senior Notes, due February 2013           | 200,000    | 203,100           | 201,610              |
| 7.51% TE Products Senior Notes, due January 2028 | 210,000    | 219,450           | 221,471              |

We have entered into interest rate swap agreements to hedge our exposure to changes in the fair value on a portion of the Senior Notes discussed above (see Note 4).

### Letter of Credit

At March 31, 2007, we had outstanding a \$9.1 million standby letter of credit in connection with crude oil purchased during the first quarter of 2007. The payable related to these purchases of crude oil is expected to be paid during the second quarter of 2007.

### NOTE 10. PARTNERS' CAPITAL AND DISTRIBUTIONS

### Quarterly Distributions of Available Cash

We make quarterly cash distributions of all of our available cash, generally defined in our Partnership Agreement as consolidated cash receipts less consolidated cash disbursements and cash reserves established by the General Partner in its reasonable discretion ("Available Cash"). Pursuant to the Partnership Agreement, the General Partner receives incremental incentive cash distributions when unitholders' cash distributions exceed certain target thresholds as follows:

|  | Unitholders | General<br>Partner |
|--|-------------|--------------------|
| Quarterly Cash Distribution per Unit:                                |             |                    |
| Up to Minimum Quarterly Distribution (\$0.275 per Unit)              | 98%         | 2%                 |
| First Target – \$0.276 per Unit up to \$0.325 per Unit               | 85%         | 15%                |
| Over First Target – Cash distributions greater than \$0.325 per Unit | 75%         | 25%                |
|  |             |                    |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

The following table reflects the allocation of total distributions paid during the three months ended March 31, 2007 and 2006. The amounts for the three months ended March 31, 2007 take into account our issuance of 5.75 million Units in July 2006.

|  | For the Three Months Ended March 31, |    |        |
|--|--------------------------------------|----|--------|
|  | 2007                                 |    | 2006   |
| Limited Partner Units (1)              | \$<br>60,618                         | \$ | 47,224 |
| General Partner Ownership Interest     | 1,237                                |    | 964    |
| General Partner Incentive              | 10,534                               |    | 18,704 |
| Total Cash Distributions Paid          | \$<br>72,389                         | \$ | 66,892 |
| Total Cash Distributions Paid Per Unit | \$<br>0.675                          | \$ | 0.675  |

<sup>(1)</sup> The 2007 amount includes \$9.5 million of distributions paid to affiliates of our General Partner in respect of the 14.1 million Units we issued in December 2006.

On May 7, 2007, we will pay a cash distribution of \$0.685 per Unit for the quarter ended March 31, 2007. The first quarter 2007 cash distribution will total approximately \$73.6 million.

#### General Partner's Interest

At March 31, 2007 and December 31, 2006, we had deficit balances of \$74.8 million and \$85.7 million, respectively, in our General Partner's equity account. These negative balances do not represent assets to us and do not represent obligations of the General Partner to contribute cash or other property to us. The General Partner's equity account generally consists of its cumulative share of our net income less cash distributions made to it plus capital contributions that it has made to us (see our Statement of Consolidated Partners' Capital for a detail of the General Partner's equity account). For the three months ended March 31, 2007, our General Partner was allocated \$22.7 million (representing 16.4%) of our net income and received \$11.8 million in cash distributions.

Capital Accounts, as defined under our Partnership Agreement, are maintained for our General Partner and our limited partners. The Capital Account provisions of our Partnership Agreement incorporate principles established for U.S. federal income tax purposes and are not comparable to the equity accounts reflected under accounting principles generally accepted in the United States in our financial statements. In connection with the amendment of our Partnership Agreement, the General Partner's obligation to make capital contributions to maintain its 2% capital account was eliminated.

Net income is allocated between the General Partner and the limited partners in the same proportion as aggregate cash distributions made to the General Partner and the limited partners during the period. This is generally consistent with the manner of allocating net income under our Partnership Agreement. Net income determined under our Partnership Agreement, however, incorporates principles established for U.S. federal income tax purposes and is not comparable to net income reflected under accounting principles generally accepted in the United States in our financial statements.

Cash distributions that we make during a period may exceed our net income for the period. We make quarterly cash distributions of all of our Available Cash, generally defined as consolidated cash receipts less consolidated cash disbursements and cash reserves established by the General Partner in its reasonable discretion. Cash distributions in excess of net income allocations and capital contributions during previous years, resulted in a deficit in the General Partner's equity account at December 31, 2006 and March 31, 2007. Future cash distributions that exceed net income will result in an increase in the deficit balance in the General Partner's equity account.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

According to the Partnership Agreement, in the event of our dissolution, after satisfying our liabilities, our remaining assets would be divided among our limited partners and the General Partner generally in the same proportion as Available Cash but calculated on a cumulative basis over the life of the Partnership. If a deficit balance still remains in the General Partner's equity account after all allocations are made between the partners, the General Partner would not be required to make whole any such deficit.

### Accumulated Other Comprehensive Income

SFAS No. 130, Reporting Comprehensive Income requires certain items such as foreign currency translation adjustments, gains or losses associated with pension or other postretirement benefits, prior service costs or credits associated with pension or other postretirement benefits, transition assets or obligations associated with pension or other postretirement benefits and unrealized gains and losses on certain investments in debt and equity securities to be reported in a financial statement. As of and for the three months ended March 31, 2007, the components of accumulated other comprehensive income reflected on our consolidated balance sheet was composed of crude oil hedges, interest rate swaps and unrecognized losses associated with the TEPPCO RCBP. The crude oil hedges mature in 2007. While the crude oil hedges are in effect, changes in their fair values, to the extent the hedges are effective, are recognized in accumulated other comprehensive income until they are recognized in net income in future periods. The interest rate swaps mature in January 2008, are related to our variable rate revolving credit facility and are designated as cash flow hedges beginning in the third quarter of 2006.

The accumulated balance of other comprehensive income related to our cash flow hedges and unrecognized losses associated with our pension benefits is as follows:

| Balance at December 31, 2006                             | \$ 426 |
|--|--------|
| Changes in fair values of interest rate cash flow hedges | 217    |
| Changes in fair values of crude oil cash flow hedges     | 360    |
| Pension benefit SFAS No. 158 adjustment                  | (34)   |
| Balance at March 31, 2007                                | \$ 969 |

## **NOTE 11. BUSINESS SEGMENTS**

We have three reporting segments:

- Our Downstream Segment, which is engaged in the transportation, marketing and storage of refined products, LPGs and petrochemicals;
- Our Upstream Segment, which is engaged in the gathering, transportation, marketing and storage of crude oil and distribution of lubrication oils and specialty chemicals; and
- Our Midstream Segment, which is engaged in the gathering of natural gas, fractionation of NGLs and transportation of NGLs.

The amounts indicated below as "Partnership and Other" relate primarily to intersegment eliminations and assets that we hold that have not been allocated to any of our reporting segments.

Our Downstream Segment revenues are earned from transportation, marketing and storage of refined products and LPGs, intrastate transportation of petrochemicals, sale of product inventory and other ancillary services. We generally realize higher revenues in the Downstream Segment during the first and fourth quarters of each year since these operations are somewhat seasonal. Refined products volumes are generally higher during the second and third quarters because of greater demand for gasolines during the spring and summer driving seasons.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

LPGs volumes are generally higher from November through March due to higher demand for propane, a major fuel for residential heating. The two largest operating expense items of the Downstream Segment are labor and electric power. Our Downstream Segment also includes the results of operations of the northern portion of the Dean Pipeline, which transports refinery grade propylene from Mont Belvieu to Point Comfort, Texas. Our Downstream Segment also includes our equity investments in MB Storage, which we sold on March 1, 2007 (see Note 7), and in Centennial (see Note 6).

Our Upstream Segment revenues are earned from gathering, transporting, marketing and storing crude oil and distributing lubrication oils and specialty chemicals, principally in Oklahoma, Texas, New Mexico and the Rocky Mountain region. Marketing operations consist primarily of aggregating purchased crude oil along our pipeline systems, or from third party pipeline systems, and arranging the necessary transportation logistics for the ultimate sale or delivery of the crude oil to local refineries, marketers or other end users. Revenues are also generated from trade documentation and pumpover services, primarily at Cushing, Oklahoma, and Midland, Texas. Our Upstream Segment also includes our equity investment in Seaway (see Note 6). Seaway consists of large diameter pipelines that transport crude oil from Seaway's marine terminals on the U.S. Gulf Coast to Cushing, Oklahoma, a crude oil distribution point for the central United States, and to refineries in the Texas City and Houston areas.

Our Midstream Segment revenues are earned from the gathering of coal bed methane and conventional natural gas in the San Juan Basin in New Mexico and Colorado, through Val Verde; transportation of NGLs from two trunkline NGL pipelines in South Texas, two NGL pipelines in East Texas and a pipeline system (Chaparral) from West Texas and New Mexico to Mont Belvieu; and the fractionation of NGLs in Colorado. Our Midstream Segment also includes our equity investment in Jonah (see Note 6). Jonah, which is a joint venture between us and an affiliate of Enterprise, owns a natural gas gathering system in the Green River Basin in southwestern Wyoming. Prior to August 1, 2006, when Jonah was wholly-owned by us, operating results for Jonah were included in the consolidated Midstream Segment operating results. Effective August 1, 2006, we entered into the joint venture with Enterprise's affiliate, upon which Jonah was deconsolidated, and its operating results since August 1, 2006, have been accounted for under the equity method of accounting. Operating results of the Pioneer plant, which we sold to an Enterprise affiliate in March 2006, are shown as discontinued operations for the three months ended March 31, 2006

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

The tables below include financial information by reporting segment for the three months ended March 31, 2007 and 2006:

|   | D  | II 1  | For the Three Months I                |  | Dt 1'   |   |
|---|--|---|---------------------------------------|--|---|---|
|   | Downstream<br>Segment  | Upstream<br>Segment   | Midstream<br>Segment                  | Segments<br>Total  | Partnership<br>and Other                      | Consolidated  |
| Sales of petroleum products   | \$ 9,376   | \$ 1,841,031  | \$ —                                  | \$ 1,850,407   | \$ (279)                                      | \$ 1,850,128  |
| Operating revenues  | 85,542   | 13,386  | 29,373                                | 128,301  |   | 128,30  |
| Purchases of petroleum  | , ,  | ,   | ,                                     | ,  |   | ,   |
| products  | 9,394  | 1,807,166   | _                                     | 1,816,560  | (2,566)                                       | 1,813,994   |
| Operating expenses, including   | ,  |   |                                       |  | ( ) )   |   |
| power and taxes – other than  |  |   |                                       |  |   |   |
| income taxes  | 35,023   | 19,038  | 11,703                                | 65,764   | (81)  | 65,683  |
| General and administrative  | ,  | ,   | ,                                     | ,  | ,   | ,   |
| expenses  | 4,075  | 1,828   | 2,695                                 | 8,598  | _   | 8,598   |
| Depreciation and amortization   | ,  | ,   | •                                     | ,  |   | ,   |
| expense   | 11,136   | 4,068   | 10,165                                | 25,369   | _   | 25,369  |
| Gains on sales of assets  | (18,651)   | 2   | ´—                                    | (18,649)   | _   | (18,649   |
| Operating income  | 53,941   | 22,315  | 4,810                                 | 81,066   | 2,368   | 83,434  |
| Gain on sale of ownership   | 33,711   | 22,515  | 1,010                                 | 01,000   | 2,500   | 05,15   |
| interest in MB Storage  | 59,837   | _   | _                                     | 59,837   | _   | 59,83   |
| Equity (losses) earnings  | (1,487)  | 1,789   | 18,629                                | 18,931   | (2,368)                                       | 16,56   |
| Interest income   | 202  | 29  | 111                                   | 342  | (2,500)                                       | 34  |
| Other income, net   | 229  | 14  | 1                                     | 244  | <u></u>                                       | 24  |
| Earnings before interest  |  |   |                                       |  |   |   |
| expense, provision for  |  |   |                                       |  |   |   |
| income taxes and  |  |   |                                       |  |   |   |
| discontinued operations   | \$ 112,722   | \$ 24,147   | \$ 23,551                             | \$ 160,420   | s —   | \$ 160,42   |
| discontinued operations   | Φ 112,722  | 24,147  | Φ 25,551                              | <del>3</del> 100, <del>4</del> 20  | <b>y</b> —                                    | ÿ 100,42  |
|   |  |   | For the Three Months l                | Ended March 31, 2006   |   |   |
|   | Downstream   | T14   | Midstream                             |  | D 4 11  |   |
|   |  | Upstream  |                                       | Segments   | Partnership                                   | Consolidated  |
| Sales of netroleum products (1)   | Segment  | Segment   | Segment                               | Total  | and Other                                     |   |
| Sales of petroleum products (1)   | Segment —  | \$ 2,400,436  | Segment —                             | Total \$ 2,400,436   | and Other (4,090)                             | \$ 2,396,34   |
| Operating revenues  | Segment  | Segment   | Segment                               | Total  | and Other                                     | \$ 2,396,34   |
| Operating revenues Purchases of petroleum   | Segment —  | Segment<br>\$ 2,400,436<br>11,146   | Segment —                             | **Total  | and Other<br>\$ (4,090)<br>(1,567)            | \$ 2,396,34<br>140,02   |
| Operating revenues Purchases of petroleum products (1).   | Segment —  | \$ 2,400,436  | Segment —                             | Total \$ 2,400,436   | and Other (4,090)                             | \$ 2,396,34<br>140,02   |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including   | Segment —  | Segment<br>\$ 2,400,436<br>11,146   | Segment —                             | **Total  | and Other<br>\$ (4,090)<br>(1,567)            | \$ 2,396,34<br>140,02   |
| Operating revenues  Ourchases of petroleum products (1).  Operating expenses, including power and taxes – other than  | Segment \$ — 74,067  | Segment<br>\$ 2,400,436<br>11,146<br>2,376,396  | Segment                               | **Total ** 2,400,436 141,590 2,376,396   | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04   |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes   | Segment —  | Segment<br>\$ 2,400,436<br>11,146   | Segment —                             | **Total  | and Other<br>\$ (4,090)<br>(1,567)            | Consolidated<br>\$ 2,396,344<br>140,02<br>2,371,040<br>66,11                                |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative  | Segment \$ 74,067 35,402   | Segment \$ 2,400,436 11,146 2,376,396 16,802  | Segment \$ 56,377 14,208              | \$ 2,400,436<br>141,590<br>2,376,396   | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11  |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses   | Segment \$ — 74,067  | Segment<br>\$ 2,400,436<br>11,146<br>2,376,396  | Segment                               | **Total ** 2,400,436 141,590 2,376,396   | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04   |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Depreciation and amortization   | Segment \$   | Segment \$ 2,400,436 11,146 2,376,396 16,802 1,807  | Segment \$ 56,377 14,208 2,300        | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201  | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20  |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Depreciation and amortization expense   | Segment \$   | Segment \$ 2,400,436 11,146 2,376,396 16,802  | Segment \$ 56,377 14,208 2,300 15,189 | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757                                    | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75                                 |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Depreciation and amortization expense Gains on sales of assets  | Segment \$ 74,067  35,402  5,094  10,297 (7)   | Segment \$ 2,400,436 11,146 2,376,396  16,802 1,807 3,271   | Segment  \$                           | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757<br>(1,378)                         | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75<br>(1,37                        |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Depreciation and amortization expense Gains on sales of assets Operating income   | Segment       \$ —       74,067       —       35,402       5,094       10,297       (7)       23,281   | \$\frac{\text{Segment}}{\\$ 2,400,436} \\ 11,146 \\ 2,376,396 \\ 16,802 \\ 1,807 \\ 3,271 \\  | Segment \$ 56,377 14,208 2,300 15,189 | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757<br>(1,378)<br>62,638               | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75<br>(1,37)<br>62,63              |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Operaciation and amortization expense Gains on sales of assets Operating income Equity (losses) earnings  | Segment           \$ —           74,067           —           35,402           5,094           10,297           (7)           23,281           (1,266)               | Segment \$ 2,400,436 11,146 2,376,396  16,802 1,807 3,271   | Segment  \$                           | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757<br>(1,378)<br>62,638<br>989        | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75<br>(1,37)<br>62,63<br>98        |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Operaciation and amortization expense Gains on sales of assets Operating income Equity (losses) earnings interest income  | Segment           \$ —           74,067           —           35,402           5,094           10,297           (7)           23,281           (1,266)           396 | \$\frac{\text{Segment}}{\text{\$2,400,436}}\$ \$\frac{11,146}{2,376,396}\$  \$\frac{16,802}{3,271}\$ \$\frac{-}{13,306}\$ \$\frac{2,255}{-}\$ | Segment  \$                           | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757<br>(1,378)<br>62,638<br>989<br>472 | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75<br>(1,37)<br>62,63<br>98<br>47: |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Operaciation and amortization expense Gains on sales of assets Operating income Equity (losses) earnings interest income Other income, net                          | Segment           \$ —           74,067           —           35,402           5,094           10,297           (7)           23,281           (1,266)               | \$\frac{\text{Segment}}{\\$ 2,400,436} \\ 11,146 \\ 2,376,396 \\ 16,802 \\ 1,807 \\ 3,271 \\  | Segment  \$                           | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757<br>(1,378)<br>62,638<br>989        | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75<br>(1,37<br>62,63<br>98         |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Operaciation and amortization expense Gains on sales of assets Operating income Equity (losses) earnings interest income  | Segment           \$ —           74,067           —           35,402           5,094           10,297           (7)           23,281           (1,266)           396 | \$\frac{\text{Segment}}{\text{\$2,400,436}}\$ \$\frac{11,146}{2,376,396}\$  \$\frac{16,802}{3,271}\$ \$\frac{-}{13,306}\$ \$\frac{2,255}{-}\$ | Segment  \$                           | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757<br>(1,378)<br>62,638<br>989<br>472 | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75<br>(1,37<br>62,63<br>98<br>47   |
| Operating revenues Purchases of petroleum products (1). Operating expenses, including power and taxes – other than income taxes General and administrative expenses Opereciation and amortization expense Gains on sales of assets Operating income Equity (losses) earnings interest income Other income, net Earnings before interest | Segment           \$ —           74,067           —           35,402           5,094           10,297           (7)           23,281           (1,266)           396 | \$\frac{\text{Segment}}{\text{\$2,400,436}}\$ \$\frac{11,146}{2,376,396}\$  \$\frac{16,802}{3,271}\$ \$\frac{-}{13,306}\$ \$\frac{2,255}{-}\$ | Segment  \$                           | \$ 2,400,436<br>141,590<br>2,376,396<br>66,412<br>9,201<br>28,757<br>(1,378)<br>62,638<br>989<br>472 | and Other<br>\$ (4,090)<br>(1,567)<br>(5,356) | \$ 2,396,34<br>140,02<br>2,371,04<br>66,11<br>9,20<br>28,75<br>(1,37<br>62,63<br>98<br>47   |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

The following table provides the total assets, capital expenditures and significant non-cash investing activities for each segment as of and for the periods ended March 31, 2007 and December 31, 2006:

|                               | Downstream<br>Segment | Upstream<br>Segment | Midstream<br>Segment | Segments<br>Total | Partnership and Other | Consolidated |
|-------------------------------|-----------------------|---------------------|----------------------|-------------------|-----------------------|--------------|
| March 31, 2007:               |                       |                     |                      |                   |                       |              |
| Total assets                  | \$1,091,234           | \$1,422,182         | \$1,365,792          | \$3,879,208       | \$(82,258)            | \$3,796,950  |
| Capital expenditures          | 17,797                | 13,590              | 2,107                | 33,494            | 590                   | 34,084       |
| Non-cash investing activities | _                     | _                   | 14,935               | 14,935            | _                     | 14,935       |
| December 31, 2006:            |                       |                     |                      |                   |                       |              |
| Total assets                  | \$1,160,929           | \$1,504,699         | \$1,335,502          | \$4,001,130       | \$(79,038)            | \$3,922,092  |
| Capital expenditures          | 75,344                | 48,351              | 42,929               | 166,624           | 3,422                 | 170,046      |
| Non-cash investing activities | _                     | _                   | 581,341              | 581,341           | _                     | 581,341      |

The following table reconciles the segment data from the tables above to consolidated net income for the three months ended March 31, 2007 and 2006:

|  | March 31,  |           |  |
|--|------------|-----------|--|
|  | 2007       | 2006      |  |
| Earnings before interest expense, provision for income taxes and discontinued operations | \$ 160,420 | \$ 64,526 |  |
| Interest expense – net   | (22,211)   | (21,143)  |  |
| Income before provision for income taxes   | 138,209    | 43,383    |  |
| Provision for income taxes   | 18         | <u></u>   |  |
| Income from continuing operations  | 138,191    | 43,383    |  |
| Discontinued operations  |            | 19,491    |  |
| Net income   | \$ 138,191 | \$ 62,874 |  |

## NOTE 12. RELATED PARTY TRANSACTIONS

## EPCO and Affiliates

We do not have any employees. We are managed by our General Partner, and all of our management, administrative and operating functions are performed by employees of EPCO, pursuant to the ASA. We reimburse EPCO for the allocated costs of its employees who perform operating functions for us and for costs related to its other management and administrative employees (see Note 1).

<sup>(1)</sup> Effective April 1, 2006, we adopted EITF 04-13, which resulted in the netting of certain sales and purchases of petroleum products transactions. The three months ended March 31, 2006 was not adjusted for the adoption of EITF 04-13, as retroactive restatement was not permitted, which impacts comparability.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

The following table summarizes the related party transactions with EPCO and affiliates for the three months ended March 31, 2007 and 2006:

|  |        | For the Three Months Ended<br>March 31, |  |  |
|--|--------|---|--|--|
|  | 2007   | 2006                                    |  |  |
| Revenues from EPCO and affiliates:           |        |   |  |  |
| Sales of petroleum products (1)              | \$ 355 | \$ 22                                   |  |  |
| Transportation – NGLs (2)                    | 2,810  | 1,712                                   |  |  |
| Transportation – LPGs (3)                    | 1,606  | 1,723                                   |  |  |
| Other operating revenues (4)                 | 306    | 37                                      |  |  |
| Costs and Expenses from EPCO and affiliates: |        |   |  |  |
| Payroll, administrative and other (5) (6)    | 31,351 | 31,210                                  |  |  |
| Purchases of petroleum products (7)          | 8,784  | 5,707                                   |  |  |

- (1) Includes sales of Lubrication Services, L.P. ("LSI") to various EPCO affiliates.
- (2) Includes revenues from NGL transportation on the Chaparral and Panola NGL pipelines.
- (3) Includes revenues from LPG transportation on the TE Products pipeline.
- (4) Includes other operating revenues on the TE Products pipeline.
- (5) Includes payroll, payroll related expenses, administrative expenses, including reimbursements related to employee benefits and employee benefit plans, incurred in managing us and our subsidiaries in accordance with the ASA, and other operating expenses.
- (6) Includes insurance expense for the three months ended March 31, 2007 and 2006, related to premiums paid by EPCO of \$5.1 million and \$2.7 million, respectively. The majority of our insurance coverage, including property, liability, business interruption, auto and directors and officers' liability insurance, was obtained through EPCO.
- (7) Includes TCO purchases of condensate for the three months ended March 31, 2007 and 2006 of \$8.8 million and \$5.7 million, respectively.

The following table summarizes the related party balances with EPCO and affiliates at March 31, 2007 and December 31, 2006:

|  | March 31,<br> | December 31,<br>2006 |
|--|---------------|----------------------|
| Accounts receivable, related parties (1) | \$ 245        | \$ 272               |
| Gas imbalance receivable                 | <del>_</del>  | 1,278                |
| Insurance reimbursement receivable       | 1,426         | 1,426                |
| Accounts payable, related parties (2)    | 44,911        | 26,350               |
| Deferred revenue, related parties        | <del>-</del>  | 252                  |
| Other liabilities, related party (3)     | <del>_</del>  | 1,814                |

- (1) Relates to sales and transportation services provided to EPCO and affiliates.
- (2) Relates to direct payroll, payroll related costs and other operational related charges from EPCO and affiliates.
- (3) Relates to our share of EPCO's Oil Insurance Limited insurance program retrospective premiums obligation.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

### Sale of Pioneer plant

On March 31, 2006, we sold our ownership interest in the Pioneer silica gel natural gas processing plant located near Opal, Wyoming, together with Jonah's rights to process natural gas originating from the Jonah and Pinedale fields, located in southwest Wyoming, to an affiliate of Enterprise for \$38.0 million in cash. The Pioneer plant was not an integral part of our Midstream Segment operations, and natural gas processing is not a core business for us. We have no continuing involvement in the operations or results of this plant. This transaction was reviewed and recommended for approval by the ACG Committee and a fairness opinion was rendered by an investment banking firm. The sales proceeds were used to fund organic growth projects, retire debt and for other general partnership purposes. The carrying value of the Pioneer plant at March 31, 2006, prior to the sale, was \$19.7 million. Costs associated with the completion of the transaction were approximately \$0.4 million.

### Jonah Joint Venture

On August 1, 2006, Enterprise (through an affiliate) became our joint venture partner by acquiring an interest in Jonah, the partnership through which we have owned our interest in the Jonah system. Through March, 31, 2007, we have reimbursed Enterprise \$139.3 million for 50% of the Phase V cost incurred by it (including its cost of capital of \$1.3 million). At March 31, 2007, we had a payable to Enterprise for costs incurred of \$14.9 million (see Note 6). At March 31, 2007, we had a receivable from Jonah of \$9.5 million for payroll and related expenses.

In conjunction with the formation of the joint venture, we have agreed to indemnify Enterprise from any and all losses, claims, demands, suits, liability, costs and expenses arising out of or related to breaches of our representations, warranties, or covenants related to the formation of the Jonah joint venture, Jonah's ownership or operation of the Jonah system prior to the effective date of the joint venture, and any environmental activity, or violation of or liability under environmental laws arising from or related to the condition of the Jonah system prior to the effective date of the joint venture. In general, a claim for indemnification cannot be filed until the losses suffered by Enterprise exceed \$1.0 million, and the maximum potential amount of future payments under the indemnity is limited to \$100.0 million. However, if certain representations or warranties are breached, the maximum potential amount of future payments under the indemnity is capped at \$207.6 million. All indemnity payments are net of insurance recoveries that Enterprise may receive from third-party insurers. We carry insurance coverage that may offset any payments required under the indemnity. We do not expect that these indemnities will have a material adverse effect on our financial position, results of operations or cash flows.

### Other Transactions

On January 23, 2007, we sold a 10-mile, 18-inch segment of pipeline to an affiliate of Enterprise for approximately \$8.0 million. These assets were part of our Downstream Segment and had a net book value of approximately \$2.5 million. The sales proceeds were used to fund construction of a replacement pipeline in the area, in which the new pipeline provides greater operational capability and flexibility. We recognized a gain of approximately \$5.5 million on this transaction (see Note 7).

### **NOTE 13. EARNINGS PER UNIT**

Basic earnings per Unit is computed by dividing net income or loss allocated to limited partner interest by the weighted average number of Units outstanding during a period. We currently have no dilutive securities outstanding. The amount of net income allocated to limited partner interest is derived by subtracting our General Partner's share of the net income from total net income.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

The following table shows the allocation of net income to our General Partner for the three months ended March 31, 2007 and 2006:

|   |           | For Three Months Ended<br>March 31, |    |        |
|---|-----------|-------------------------------------|----|--------|
|   |           | 2007                                |    | 2006   |
| Income from continuing operations               | \$        | 138,191                             | \$ | 43,383 |
| Discontinued operations                         |           | <u> </u>                            |    | 19,491 |
| Net income                                      |           | 138,191                             |    | 62,874 |
| General Partner interest in net income          |           | 16.4%                               |    | 29.4%  |
| Earnings allocated to General Partner:          |           |                                     |    |        |
| Income from continuing operations               | \$        | 22,667                              | \$ | 12,755 |
| Discontinued operations                         |           | _                                   |    | 5,731  |
| Net income allocated                            |           | 22,667                              |    | 18,486 |
| BASIC AND DILUTED EARNINGS PER UNIT: Numerator: |           |                                     |    |        |
| Income from continuing operations               | \$        | 115,524                             | \$ | 30,628 |
| Discontinued operations                         |           | <u> </u>                            |    | 13,760 |
| Limited partners' interest in net income        |           | 115,524                             |    | 44,388 |
| Denominator:                                    |           |                                     |    |        |
| Weighted average Units outstanding              |           | 89,805                              |    | 69,964 |
| Basic and diluted earnings per Unit:            |           |                                     |    |        |
| Continuing operations                           | \$        | 1.29                                | \$ | 0.43   |
| Discontinued operations                         |           | <u> </u>                            |    | 0.20   |
| Limited partners' interest in net income        | <u>\$</u> | 1.29                                | \$ | 0.63   |

Our General Partner's percentage interest in our net income increases as cash distributions paid per Unit increase, in accordance with our Partnership Agreement. At March 31, 2007 and 2006, we had outstanding 89,804,829 and 69,963,554 Units, respectively.

## NOTE 14. COMMITMENTS AND CONTINGENCIES

## Litigation

In the fall of 1999, the General Partner and TE Products were named as defendants in a lawsuit in Jackson County Circuit Court, Jackson County, Indiana, styled *Ryan E. McCleery and Marcia S. McCleery, et al. and Michael and Linda Robson, et al. v. Texas Eastern Corporation, et al.* In the lawsuit, the plaintiffs contend, among other things, that we and other defendants stored and disposed of toxic and hazardous substances and hazardous wastes in a manner that caused the materials to be released into the air, soil and water. They further contend that the release caused damages to the plaintiffs. In their complaint, the plaintiffs allege strict liability for both personal injury and property damage together with gross negligence, continuing nuisance, trespass, criminal mischief and loss of consortium. The plaintiffs are seeking compensatory, punitive and treble damages. On March 18, 2005, we entered into Release and Settlement Agreements with the McCleery plaintiffs dismissing all of these plaintiffs' claims on terms that did not have a material adverse effect on our financial position, results of operations or cash flows. Although we did not settle with all plaintiffs and we therefore remain named parties in the *Michael* 

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

and Linda Robson, et al. v. Texas Eastern Corporation, et al. action, a co-defendant has agreed, by Cooperative Defense Agreement, to fund the defense. In a trial verdict rendered April 26, 2007, the plaintiffs in this case were awarded no damages from TE Products, and \$0.2 million from the co-defendant. It is uncertain whether the plaintiffs will appeal. Consequently, we do not believe that the outcome of these remaining claims will have a material adverse effect on our financial position, results of operations or cash flows.

On December 21, 2001, TE Products was named as a defendant in a lawsuit in the 10th Judicial District, Natchitoches Parish, Louisiana, styled *Rebecca L. Grisham et al. v. TE Products Pipeline Company, Limited Partnership.* In this case, the plaintiffs contend that our pipeline, which crosses the plaintiffs' property, leaked toxic products onto their property and, consequently caused damages to them. We have filed an answer to the plaintiffs' petition denying the allegations, and we are defending ourselves vigorously against the lawsuit. The plaintiffs assert damages attributable to the remediation of the property of approximately \$1.4 million. This case has been stayed pending the completion of remediation pursuant to the Louisiana Department of Environmental Quality ("LDEQ") requirements. We do not believe that the outcome of this lawsuit will have a material adverse effect on our financial position, results of operations or cash flows.

In 1991, we were named as a defendant in a matter styled *Jimmy R. Green, et al. v. Cities Service Refinery, et al.* as filed in the 26<sup>th</sup> Judicial District Court of Bossier Parish, Louisiana. The plaintiffs in this matter reside or formerly resided on land that was once the site of a refinery owned by one of our codefendants. The former refinery is located near our Bossier City facility. Plaintiffs have claimed personal injuries and property damage arising from alleged contamination of the refinery property. The plaintiffs have recently pursued certification as a class and have significantly increased their demand to approximately \$175.0 million. We have never owned any interest in the refinery property made the basis of this action, and we do not believe that we contributed to any alleged contamination of this property. While we cannot predict the ultimate outcome, we do not believe that the outcome of this lawsuit will have a material adverse effect on our financial position, results of operations or cash flows.

On September 18, 2006, Peter Brinckerhoff, a purported unitholder of TEPPCO, filed a complaint in the Court of Chancery of New Castle County in the State of Delaware, in his individual capacity, as a putative class action on behalf of our other unitholders, and derivatively on our behalf, concerning proposals made to our unitholders in our definitive proxy statement filed with the SEC on September 11, 2006 ("Proxy Statement") and other transactions involving us and Enterprise or its affiliates. The complaint names as defendants the General Partner; the Board of Directors of the General Partner; the parent companies of the General Partner, including EPCO; Enterprise and certain of its affiliates; and Dan L. Duncan. We are named as a nominal defendant.

The complaint alleges, among other things, that certain of the transactions proposed in the Proxy Statement, including a proposal to reduce the General Partner's maximum percentage interest in our distributions in exchange for Units (the "Issuance Proposal"), are unfair to our unitholders and constitute a breach by the defendants of fiduciary duties owed to our unitholders and that the Proxy Statement failed to provide our unitholders with all material facts necessary for them to make an informed decision whether to vote in favor of or against the proposals. The complaint further alleges that, since Mr. Duncan acquired control of the General Partner in 2005, the defendants, in breach of their fiduciary duties to us and our unitholders, have caused us to enter into certain transactions with Enterprise or its affiliates that are unfair to us or otherwise unfairly favored Enterprise or its affiliates over us. The complaint alleges that such transactions include the Jonah joint venture entered into by us and an Enterprise affiliate in August 2006 (citing the fact that our ACG Committee did not obtain a fairness opinion from an independent investment banking firm in approving the transaction), the sale by us to an Enterprise affiliate of the Pioneer plant in March 2006 and the divestiture of our interest in MB Storage in connection with an investigation by the FTC. As more fully described in the Proxy Statement, the ACG Committee recommended the Issuance Proposal for approval by the Board of Directors of the General Partner. The complaint also alleges that Richard S. Snell, Michael B. Bracy and Murray H. Hutchison, constituting the three members of the ACG

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

Committee, cannot be considered independent because of their alleged ownership of securities in Enterprise and its affiliates and their relationships with Mr. Duncan.

The complaint seeks relief (i) rescinding transactions in the complaint that have been consummated or awarding rescissory damages in respect thereof, including the divestiture of our interest in MB Storage; (ii) awarding damages for profits and special benefits allegedly obtained by defendants as a result of the alleged wrongdoings in the complaint; and (iii) awarding plaintiff costs of the action, including fees and expenses of his attorneys and experts.

On September 22, 2006, the plaintiff in the action filed a motion to expedite the proceedings, requesting the Court to schedule a hearing on plaintiff's motion for a preliminary injunction to enjoin the defendants from proceeding with the special meeting of unitholders. On September 26, 2006, the defendants advised the Court that we would provide to our unitholders specified supplemental disclosures, which were included in the Form 8-K and supplemental proxy materials we filed with the SEC on October 5, 2006. The special meeting was convened on December 8, 2006, at which our unitholders approved all of the proposals. In light of the foregoing, we believe that the plaintiff's grounds for seeking relief by requiring us to issue a proxy statement that corrects the alleged misstatements and omissions in the Proxy Statement and enjoining the special meeting are moot. On November 17, 2006, the defendants (other than us, the nominal defendant) moved to dismiss the complaint. While we cannot predict the ultimate outcome, we do not believe that the outcome of this lawsuit will have a material adverse effect on our financial position, results of operations or cash flows.

In addition to the proceedings discussed above, we have been, in the ordinary course of business, a defendant in various lawsuits and a party to various other legal proceedings, some of which are covered in whole or in part by insurance. We believe that the outcome of these lawsuits and other proceedings will not individually or in the aggregate have a future material adverse effect on our consolidated financial position, results of operations or cash flows.

### Regulatory Matters

Our pipelines and other facilities are subject to multiple environmental obligations and potential liabilities under a variety of federal, state and local laws and regulations. These include, without limitation: the Comprehensive Environmental Response, Compensation, and Liability Act; the Resource Conservation and Recovery Act; the Clean Air Act; the Federal Water Pollution Control Act or the Clean Water Act; the Oil Pollution Act; and analogous state and local laws and regulations. Such laws and regulations affect many aspects of our present and future operations, and generally require us to obtain and comply with a wide variety of environmental registrations, licenses, permits, inspections and other approvals, with respect to air emissions, water quality, wastewater discharges, and solid and hazardous waste management. Failure to comply with these requirements may expose us to fines, penalties and/or interruptions in our operations that could influence our results of operations. If an accidental leak, spill or release of hazardous substances occurs at any facilities that we own, operate or otherwise use, or where we send materials for treatment or disposal, we could be held jointly and severally liable for all resulting liabilities, including investigation, remedial and clean-up costs. Likewise, we could be required to remove or remediate previously disposed wastes or property contamination, including groundwater contamination. Any or all of this could materially affect our results of operations and cash flows.

We believe that our operations and facilities are in substantial compliance with applicable environmental laws and regulations, and that the cost of compliance with such laws and regulations will not have a material adverse effect on our results of operations or financial position. We cannot ensure, however, that existing environmental regulations will not be revised or that new regulations will not be adopted or become applicable to us. The clear trend in environmental regulation is to place more restrictions and limitations on activities that may be perceived to affect the environment, and thus there can be no assurance as to the amount or timing of future

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

expenditures for environmental regulation compliance or remediation, and actual future expenditures may be different from the amounts we currently anticipate. Revised or additional regulations that result in increased compliance costs or additional operating restrictions, particularly if those costs are not fully recoverable from our customers, could have a material adverse effect on our business, financial position, results of operations and cash flows. At March 31, 2007 and December 31, 2006, we have an accrued liability of \$1.9 million and \$1.8 million, respectively, related to sites requiring environmental remediation activities.

In 1994, the LDEQ issued a compliance order for environmental contamination at our Arcadia, Louisiana, facility. In 1999, our Arcadia facility and adjacent terminals were directed by the Remediation Services Division of the LDEQ to pursue remediation of this contamination. Effective March 2004, we executed an access agreement with an adjacent industrial landowner who is located upgradient of the Arcadia facility. This agreement enables the landowner to proceed with remediation activities at our Arcadia facility for which it has accepted shared responsibility. At March 31, 2007, we have an accrued liability of \$0.1 million for remediation costs at our Arcadia facility. We do not expect that the completion of the remediation program proposed to the LDEQ will have a future material adverse effect on our financial position, results of operations or cash flows.

On July 27, 2004, we received notice from the United States Department of Justice ("DOJ") of its intent to seek a civil penalty against us related to our November 21, 2001, release of approximately 2,575 barrels of jet fuel from our 14-inch diameter pipeline located in Orange County, Texas. The DOJ, at the request of the Environmental Protection Agency, is seeking a civil penalty against us for alleged violations of the Clean Water Act ("CWA") arising out of this release, as well as three smaller spills at other locations in 2004 and 2005. We have agreed with the DOJ on a proposed penalty of \$2.9 million, along with our commitment to implement additional spill prevention measures, and expect to finalize the settlement in the second quarter of 2007. We do not expect this settlement to have a material adverse effect on our financial position, results of operations or cash flows.

One of the spills encompassed in our current settlement discussion with the DOJ involved a 37,450-gallon release from Seaway on May 13, 2005 at Colbert, Oklahoma. This release was remediated under the supervision of the Oklahoma Corporation Commission, but resulted in claims by neighboring landowners that have been settled for approximately \$0.7 million. In addition, the release resulted in a Corrective Action Order by the U.S. Department of Transportation. Among other requirements of this Order, we were required to reduce the operating pressure of Seaway by 20% until completion of required corrective actions. The corrective actions were completed and on June 1, 2006, we increased the operating pressure of Seaway back to 100%. We have a 50% ownership interest in Seaway, and any settlement should be covered by our insurance. We do not expect the completion of our obligations relating to the Colbert release to have a material adverse effect on our financial position, results of operations or cash flows.

On September 18, 2005, a propane release and fire occurred at our Todhunter facility, near Middletown, Ohio. The incident resulted in the death of one of our employees; there were no other injuries. Repairs to the impacted facilities have been completed. On March 17, 2006, we received a citation from the Occupational Safety and Health Administration ("OSHA") arising out of this incident, with a penalty of \$0.1 million. The settlement of this citation did not have a material adverse effect on our financial position, results of operations or cash flows.

We are also in negotiations with the U.S. Department of Transportation with respect to a notice of probable violation that we received on April 25, 2005, for alleged violations of pipeline safety regulations at our Todhunter facility, with a proposed \$0.4 million civil penalty. We responded on June 30, 2005, by admitting certain of the alleged violations, contesting others and requesting a reduction in the proposed civil penalty. We do not expect any settlement, fine or penalty to have a material adverse effect on our financial position, results of operations or cash flows.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

The FERC, pursuant to the Interstate Commerce Act of 1887, as amended, the Energy Policy Act of 1992 and rules and orders promulgated thereunder, regulates the tariff rates for our interstate common carrier pipeline operations. To be lawful under that Act, interstate tariff rates, terms and conditions of service must be just and reasonable and not unduly discriminatory, and must be on file with FERC. In addition, pipelines may not confer any undue preference upon any shipper. Shippers may protest, and the FERC may investigate, the lawfulness of new or changed tariff rates. The FERC can suspend those tariff rates for up to seven months. It can also require refunds of amounts collected with interest pursuant to rates that are ultimately found to be unlawful. The FERC and interested parties can also challenge tariff rates that have become final and effective. Because of the complexity of rate making, the lawfulness of any rate is never assured. A successful challenge of our rates could adversely affect our revenues.

The FERC uses prescribed rate methodologies for approving regulated tariff rates for transporting crude oil and refined products. Our interstate tariff rates are either market-based or derived in accordance with the FERC's indexing methodology, which currently allows a pipeline to increase its rates by a percentage linked to the producer price index for finished goods. These methodologies may limit our ability to set rates based on our actual costs or may delay the use of rates reflecting increased costs. Changes in the FERC's approved methodology for approving rates could adversely affect us. Adverse decisions by the FERC in approving our regulated rates could adversely affect our cash flow.

The intrastate liquids pipeline transportation services we provide are subject to various state laws and regulations that apply to the rates we charge and the terms and conditions of the services we offer. Although state regulation typically is less onerous than FERC regulation, the rates we charge and the provision of our services may be subject to challenge.

Although our natural gas gathering systems are generally exempt from FERC regulation under the Natural Gas Act of 1938, FERC regulation still significantly affects our natural gas gathering business. In recent years, the FERC has pursued pro-competition policies in its regulation of interstate natural gas pipelines. If the FERC does not continue this approach, it could have an adverse effect on the rates we are able to charge in the future. In addition, our natural gas gathering operations could be adversely affected in the future should they become subject to the application of federal regulation of rates and services. Additional rules and legislation pertaining to these matters are considered and adopted from time to time. We cannot predict what effect, if any, such regulatory changes and legislation might have on our operations, but we could be required to incur additional capital expenditures.

### **Contractual Obligations**

There have been no significant changes in our schedule of maturities of long-term debt or other contractual obligations since those reported in our Annual Report on Form 10-K for the year ended December 31, 2006.

#### Other

Centennial entered into credit facilities totaling \$150.0 million, and as of March 31, 2007, \$150.0 million was outstanding under those credit facilities, of which \$10.0 million matured and was repaid in April 2007, and \$140.0 million has a final maturity in April 2024. TE Products and Marathon have each guaranteed one-half of the repayment of Centennial's outstanding debt balance (plus interest) under these credit facilities. If Centennial defaults on its outstanding balance, the estimated maximum potential amount of future payments for TE Products and Marathon is \$75.0 million each at March 31, 2007. Provisions included in the \$140.0 million Centennial credit facility required that certain financial metrics be achieved and for the guarantees to be removed by May 2007. It is not projected that these metrics will be achieved, and we expect to amend the provisions of the Centennial debt

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

agreements in the second quarter of 2007 to require the guarantees to remain throughout the life of the debt. As a result of the guarantee, TE Products recorded an obligation of \$0.1 million, which represents the present value of the estimated amount we would have to pay under the guarantee.

TE Products, Marathon and Centennial have entered into a limited cash call agreement, which allows each member to contribute cash in lieu of Centennial procuring separate insurance in the event of a third-party liability arising from a catastrophic event. There is an indefinite term for the agreement and each member is to contribute cash in proportion to its ownership interest, up to a maximum of \$50.0 million each. As a result of the catastrophic event guarantee, TE Products recorded a \$4.4 million obligation, which represents the present value of the estimated amount that we would have to pay under the guarantee. If a catastrophic event were to occur and we were required to contribute cash to Centennial, contributions exceeding our deductible might be covered by our insurance, depending upon the nature of the catastrophic event.

One of our subsidiaries, TCO, has entered into master equipment lease agreements with finance companies for the use of various equipment. We have guaranteed the full and timely payment and performance of TCO's obligations under the agreements. Generally, events of default would trigger our performance under the guarantee. The maximum potential amount of future payments under the guarantee is not estimable, but would include base rental payments for both current and future equipment, stipulated loss payments in the event any equipment is stolen, damaged, or destroyed and any future indemnity payments. We carry insurance coverage that may offset any payments required under the guarantees. We do not believe that any performance under the guarantee would have a material effect on our financial condition, results of operations or cash flows.

On February 24, 2005, the General Partner was acquired from Duke Energy Field Services, LLC by DFI. The General Partner owns a 2% general partner interest in us and is our general partner. On March 11, 2005, the Bureau of Competition of the FTC delivered written notice to DFI's legal advisor that it was conducting a non-public investigation to determine whether DFI's acquisition of our General Partner may substantially lessen competition or violate other provisions of federal antitrust laws. We and our General Partner cooperated fully with this investigation.

On October 31, 2006, an FTC order and consent agreement ending its investigation became final. The order required the divestiture of our equity interest in MB Storage, its general partner and certain related assets to one or more FTC-approved buyers in a manner approved by the FTC and subject to its final approval. The order contained no minimum price for the divestiture and required that we provide the acquirer or acquirers the opportunity to hire employees who spend more than 10% of their time working on the divested assets. The order also imposed specified operational, reporting and consent requirements on us including, among other things, in the event that we acquire interests in or operate salt dome storage facilities for NGLs in specified areas. The FTC approved a buyer and sale terms for our equity interests and certain related assets, and we closed on such sale on March 1, 2007 (see Note 7).

On December 19, 2006, we announced that we had signed an agreement with Motiva Enterprises, LLC ("Motiva") for us to construct and operate a new refined products storage facility to support the proposed expansion of Motiva's refinery in Port Arthur, Texas. Under the terms of the agreement, we will construct a 5.4 million barrel refined products storage facility for gasoline and distillates. The agreement also provides for a 15-year throughput and dedication of volume, which will commence upon completion of the refinery expansion. The project includes the construction of 20 storage tanks, five 3.5-mile product pipelines connecting the storage facility to Motiva's refinery, 15,000 horsepower of pumping capacity, and distribution pipeline connections to the Colonial, Explorer and Magtex pipelines. The storage and pipeline project is expected to be completed by January 1, 2010. As a part of a separate but complementary initiative, we will construct an 11-mile, 20-inch pipeline to connect the new storage facility in Port Arthur to our refined products terminal in Beaumont, Texas, which is the primary origination

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

facility for our mainline system. These projects will facilitate connections to additional markets through the Colonial, Explorer and Magtex pipeline systems and provide the Motiva refinery with access to our pipeline system. The total cost of the project is expected to be approximately \$240.0 million, including \$20.0 million for the 11-mile, 20-inch pipeline. By providing access to several major outbound refined product pipeline systems, shippers should have enhanced flexibility and new transportation options. Under the terms of the agreement, if Motiva cancels the agreement prior to the commencement date of the project, Motiva will reimburse us the actual reasonable expenses we have incurred after the effective date of the agreement, including both internal and external costs that would be capitalized as a part of the project. If the cancellation were to occur in 2007, Motiva would also pay costs incurred to date plus a five percent cancellation fee, with the fee increasing to ten percent after 2007.

#### NOTE 15. SUPPLEMENTAL CASH FLOW INFORMATION

The following table provides information regarding (i) the net effect of changes in our operating assets and liabilities, (ii) non-cash investing activities and (iii) cash payments for interest for the three months ended March 31, 2007 and 2006:

For the Three Months Ended

|   | For the Three Months Ended<br>March 31, |               |    | ded       |
|---|---|---------------|----|-----------|
|   |   | 2007          |    | 2006      |
| Decrease (increase) in:   |   |               |    |           |
| Accounts receivable, trade  | \$                                      | 76,246        | \$ | (171,920) |
| Accounts receivable, related parties  |   | (10,774)      |    | 2,397     |
| Inventories   |   | 8,359         |    | (17,488)  |
| Other current assets  |   | 778           |    | 11,187    |
| Other   |   | (4,181)       |    | (3,421)   |
| Increase (decrease) in:   |   |               |    |           |
| Accounts payable and accrued expenses   |   | (111,763)     |    | 134,962   |
| Accounts payable, related parties   |   | 4,789         |    | (5,639)   |
| Other   |   | (3,190)       |    | 502       |
| Net effect of changes in operating accounts   | \$                                      | (39,736)      | \$ | (49,420)  |
| Non-cash investing activities:  |   |               |    |           |
| Payable to Enterprise Gas Processing, LLC for spending for Phase V expansion of Jonah Gas Gathering |   |               |    |           |
| Company   | \$                                      | 14,935        | \$ | _         |
|   | _                                       | <del></del> _ | _  |           |
| Supplemental disclosure of cash flows:  |   |               |    |           |
| Cash paid for interest (net of amounts capitalized)   | \$                                      | 42,947        | \$ | 38,450    |
|   |   |               |    |           |

#### NOTE 16. SUPPLEMENTAL CONDENSED CONSOLIDATING FINANCIAL INFORMATION

TE Products, TCTM, TEPPCO Midstream and Val Verde have issued full, unconditional, and joint and several guarantees of our Senior Notes and our Revolving Credit Facility (collectively "the Guaranteed Debt"). In addition, during the 2006 period presented below and extending through July 31, 2006, Jonah also had provided the same guarantees of our Guaranteed Debt. Effective August 1, 2006, Enterprise, through its affiliate, Enterprise Gas Processing, LLC, became our joint venture partner by acquiring an interest in Jonah (see Note 6). Jonah was released as a guarantor of the Guaranteed Debt, effective upon the formation of the joint venture. For periods prior to August 1, 2006, TE Products, TCTM, TEPPCO Midstream, Jonah and Val Verde are collectively referred to as

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

the "Guarantor Subsidiaries" and for periods after August 1, 2006, references to "Guarantor Subsidiaries" exclude Jonah.

The following supplemental condensed consolidating financial information reflects our separate accounts, the combined accounts of the Guarantor Subsidiaries, the combined accounts of our other non-guarantor subsidiaries, the combined consolidating adjustments and eliminations and our consolidated accounts for the dates and periods indicated. For purposes of the following consolidating information, our investments in our subsidiaries and the Guarantor Subsidiaries' investments in their subsidiaries are accounted for under the equity method of accounting.

|                                     | March 31, 2007 |                         |    |                          |    |                               |    |                              |  |
|-------------------------------------|----------------|-------------------------|----|--------------------------|----|-------------------------------|----|------------------------------|--|
|                                     | P              | TEPPCO<br>artners, L.P. |    | Guarantor<br>ubsidiaries |    | Non-Guarantor<br>Subsidiaries |    | Consolidating<br>Adjustments | TEPPCO<br>Partners, L.P.<br>Consolidated |
| Assets                              |                |                         |    |                          |    |                               |    |                              |  |
| Current assets                      | \$             | 13,086                  | \$ | 58,379                   | \$ | 894,973                       | \$ | (85,852)                     | \$<br>880,586                            |
| Property, plant and equipment – net |                | _                       |    | 1,044,636                |    | 605,911                       |    | _                            | 1,650,547                                |
| Equity investments                  |                | 1,385,734               |    | 1,252,280                |    | 194,047                       |    | (1,834,502)                  | 997,559                                  |
| Intercompany notes receivable       |                | 1,123,773               |    | _                        |    | _                             |    | (1,123,773)                  | _  |
| Intangible assets                   |                | _                       |    | 148,663                  |    | 30,836                        |    | _                            | 179,499                                  |
| Other assets                        |                | 5,174                   |    | 23,336                   |    | 60,255                        |    | (6)                          | 88,759                                   |
| Total assets                        | \$             | 2,527,767               | \$ | 2,527,294                | \$ | 1,786,022                     | \$ | (3,044,133)                  | \$<br>3,796,950                          |
| Liabilities and partners' capital   |                |                         |    |                          |    |                               |    |                              |  |
| Current liabilities                 | \$             | 17,400                  | \$ | 153,367                  | \$ | 793,718                       | \$ | (85,852)                     | \$<br>878,633                            |
| Long-term debt                      |                | 1,124,375               |    | 387,927                  |    | _                             |    | _                            | 1,512,302                                |
| Intercompany notes payable          |                |                         |    | 607,624                  |    | 516,149                       |    | (1,123,773)                  |  |
| Other long-term liabilities         |                | 419                     |    | 16,889                   |    | 2,038                         |    | (6)                          | 19,340                                   |
| Total partners' capital             |                | 1,385,573               |    | 1,361,487                |    | 474,117                       |    | (1,834,502)                  | 1,386,675                                |
| Total liabilities and partners'     |                |                         |    |                          |    |                               |    |                              |  |
| capital                             | \$             | 2,527,767               | \$ | 2,527,294                | \$ | 1,786,022                     | \$ | (3,044,133)                  | \$<br>3,796,950                          |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

|                                   |                         |                           | December 31, 2006                 |                              |                                    |
|-----------------------------------|-------------------------|---------------------------|-----------------------------------|------------------------------|------------------------------------|
|                                   | TEPPCO<br>artners, L.P. | Guarantor<br>Subsidiaries | <br>Non-Guarantor<br>Subsidiaries | Consolidating<br>Adjustments | TEPPCO Partners, L.P. Consolidated |
| Assets                            |                         |                           |                                   |                              |                                    |
| Current assets                    | \$<br>37,534            | \$<br>149,056             | \$<br>894,916                     | \$<br>(114,796)              | \$<br>966,710                      |
| Property, plant and equipment –   |                         |                           |                                   |                              |                                    |
| net                               | _                       | 958,266                   | 683,829                           | _                            | 1,642,095                          |
| Equity investments                | 1,319,931               | 1,317,671                 | 195,606                           | (1,793,498)                  | 1,039,710                          |
| Intercompany notes receivable     | 1,215,132               | _                         | _                                 | (1,215,132)                  | _                                  |
| Intangible assets                 | _                       | 153,803                   | 31,607                            | _                            | 185,410                            |
| Other assets                      | 5,769                   | 21,657                    | 60,741                            | _                            | 88,167                             |
| Total assets                      | \$<br>2,578,366         | \$<br>2,600,453           | \$<br>1,866,699                   | \$<br>(3,123,426)            | \$<br>3,922,092                    |
| Liabilities and partners' capital |                         |                           |                                   |                              |                                    |
| Current liabilities               | \$<br>40,578            | \$<br>161,101             | \$<br>889,665                     | \$<br>(114,796)              | \$<br>976,548                      |
| Long-term debt                    | 1,215,948               | 387,339                   | _                                 | _                            | 1,603,287                          |
| Intercompany notes payable        | _                       | 711,381                   | 503,751                           | (1,215,132)                  | _                                  |
| Other long-term liabilities       | 2,251                   | 17,857                    | 1,819                             | _                            | 21,927                             |
| Total partners' capital           | 1,319,589               | 1,322,775                 | 471,464                           | (1,793,498)                  | 1,320,330                          |
| Total liabilities and partners'   |                         |                           |                                   |                              |                                    |
| capital                           | \$<br>2,578,366         | \$<br>2,600,453           | \$<br>1,866,699                   | \$<br>(3,123,426)            | \$<br>3,922,092                    |

|                                    | <br>For the Three Months Ended March 31, 2007 |    |                          |    |                               |    |                              |    |  |  |
|------------------------------------|---|----|--------------------------|----|-------------------------------|----|------------------------------|----|--|--|
|                                    | TEPPCO<br>rtners, L.P.                        |    | Guarantor<br>ubsidiaries |    | Non-Guarantor<br>Subsidiaries |    | Consolidating<br>Adjustments |    | TEPPCO<br>Partners, L.P.<br>Consolidated |  |
| Operating revenues                 | \$<br>_                                       | \$ | 98,918                   | \$ | 1,879,790                     | \$ | (279)                        | \$ | 1,978,429                                |  |
| Costs and expenses                 | _   |    | 66,167                   |    | 1,850,124                     |    | (2,647)                      |    | 1,913,644                                |  |
| Gains on sales of assets           | _   |    | (18,651)                 |    | 2                             |    | _                            |    | (18,649)                                 |  |
| Operating income                   |   |    | 51,402                   |    | 29,664                        |    | 2,368                        |    | 83,434                                   |  |
| Interest expense – net             | _   |    | (15,962)                 |    | (6,249)                       |    | _                            |    | (22,211)                                 |  |
| Gain on sale of ownership interest |   |    |                          |    |                               |    |                              |    |  |  |
| in MB Storage                      | _   |    | 59,837                   |    | _                             |    | _                            |    | 59,837                                   |  |
| Equity earnings                    | 138,191                                       |    | 41,935                   |    | 1,789                         |    | (165,352)                    |    | 16,563                                   |  |
| Other income – net                 | _   |    | 489                      |    | 97                            |    | _                            |    | 586                                      |  |
| Income before provision for        |   |    |                          |    |                               |    |                              |    |  |  |
| income taxes                       | 138,191                                       |    | 137,701                  |    | 25,301                        |    | (162,984)                    |    | 138,209                                  |  |
| Provision for income taxes         | _   |    | (490)                    |    | 508                           |    | _                            |    | 18                                       |  |
| Net income                         | \$<br>138,191                                 | \$ | 138,191                  | \$ | 24,793                        | \$ | (162,984)                    | \$ | 138,191                                  |  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

|                          | For the Three Months Ended March 31, 2006 |    |                          |    |                               |               |                           |    |  |
|--------------------------|---|----|--------------------------|----|-------------------------------|---------------|---------------------------|----|--|
|                          | EPPCO<br>ners, L.P.                       |    | Suarantor<br>Obsidiaries | 1  | Non-Guarantor<br>Subsidiaries |               | nsolidating<br>ljustments |    | TEPPCO<br>artners, L.P.<br>onsolidated |
| Operating revenues       | \$<br>_                                   | \$ | 115,060                  | \$ | 2,426,966                     | \$            | (5,657)                   | \$ | 2,536,369                              |
| Costs and expenses       | _   |    | 75,764                   |    | 2,405,002                     |               | (5,657)                   |    | 2,475,109                              |
| Gains on sales of assets | _   |    | (1,378)                  |    | _                             |               | _                         |    | (1,378)                                |
| Operating income         |   |    | 40,674                   |    | 21,964                        |               | _                         |    | 62,638                                 |
| Interest expense – net   | _   |    | (14,377)                 |    | (6,766)                       | , <del></del> | _                         |    | (21,143)                               |
| Equity earnings          | 62,874                                    |    | 16,263                   |    | 2,255                         |               | (80,403)                  |    | 989                                    |
| Other income – net       | _   |    | 823                      |    | 76                            |               | _                         |    | 899                                    |
| Income from continuing   |   |    |                          |    |                               |               |                           |    |  |
| operations               | 62,874                                    |    | 43,383                   |    | 17,529                        |               | (80,403)                  |    | 43,383                                 |
| Discontinued operations  | _   |    | 19,491                   |    | _                             |               | _                         |    | 19,491                                 |
| Net income               | \$<br>62,874                              | \$ | 62,874                   | \$ | 17,529                        | \$            | (80,403)                  | \$ | 62,874                                 |

|   | For the Three Months Ended March 31, 2007 |    |                          |    |                          |    |                             |    |                                       |
|---|---|----|--------------------------|----|--------------------------|----|-----------------------------|----|---------------------------------------|
|   | EPPCO<br>mers, L.P.                       | -  | Guarantor<br>ubsidiaries |    | -Guarantor<br>bsidiaries |    | onsolidating<br>Adjustments | Pa | FEPPCO<br>rtners, L.P.<br>onsolidated |
| Operating activities:   |   |    |                          |    |                          |    |                             |    |                                       |
| Net income  | \$<br>138,191                             | \$ | 138,191                  | \$ | 24,793                   | \$ | (162,984)                   | \$ | 138,191                               |
| Adjustments to reconcile net income to net cash from continuing operating activities: | _   |    |                          |    |                          |    |                             |    |                                       |
| Deferred income taxes   | _   |    | (638)                    |    | (4)                      |    | _                           |    | (642)                                 |
| Depreciation and amortization   | _   |    | 18,380                   |    | 6,989                    |    | _                           |    | 25,369                                |
| Earnings in equity investments, net of distributions                                  | (65,802)                                  |    | 20,564                   |    | 2,011                    |    | 66,968                      |    | 23,741                                |
| Gains on sales of assets and ownership interest                                       | _   |    | (78,488)                 |    | 2                        |    | _                           |    | (78,486)                              |
| Changes in assets and liabilities and other   | 85,031                                    |    | 38,365                   |    | (87,101)                 |    | (75,737)                    |    | (39,442)                              |
| Net cash from operating activities  | 157,420                                   |    | 136,374                  |    | (53,310)                 |    | (171,753)                   |    | 68,731                                |
| Cash flows from investing activities  | <br>_                                     |    | 55,360                   |    | 68,119                   |    | (29,320)                    |    | 94,159                                |
| Cash flows from financing activities  | (162,889)                                 |    | (191,510)                |    | (14,808)                 |    | 206,318                     |    | (162,889)                             |
| Net change in cash and cash equivalents   | (5,469)                                   |    | 224                      |    | 1                        |    | 5,245                       |    | 1                                     |
| Cash and cash equivalents, January 1  | 10,975                                    |    | _                        |    | 70                       |    | (10,975)                    |    | 70                                    |
| Cash and cash equivalents, March 31   | \$<br>5,506                               | \$ | 224                      | \$ | 71                       | \$ | (5,730)                     | \$ | 71                                    |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS — (Continued) (Unaudited)

|                                      | For the Three Months Ended March 31, 2006 |                           |                               |                           |  |  |  |  |  |
|--------------------------------------|---|---------------------------|-------------------------------|---------------------------|--|--|--|--|--|
|                                      | TEPPCO<br>Partners, L.P.                  | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Consolidating Adjustments | TEPPCO<br>Partners, L.P.<br>Consolidated |  |  |  |  |
| Operating activities                 |   |                           |                               |                           |  |  |  |  |  |
| Net income                           | \$ 62,874                                 | \$ 62,874                 | \$ 17,529                     | \$ (80,403)               | \$ 62,874                                |  |  |  |  |
| Adjustments to reconcile net income  |   |                           |                               |                           |  |  |  |  |  |
| to net cash from operating           |   |                           |                               |                           |  |  |  |  |  |
| activities:                          |   |                           |                               |                           |  |  |  |  |  |
| Income from discontinued             |   |                           |                               |                           |  |  |  |  |  |
| operations                           | _   | (19,491)                  | _                             | _                         | (19,491)                                 |  |  |  |  |
| Depreciation and amortization        | _   | 22,701                    | 6,056                         | _                         | 28,757                                   |  |  |  |  |
| Earnings in equity investments,      |   |                           |                               |                           |  |  |  |  |  |
| net of distributions                 | 4,018                                     | 11,644                    | 6,202                         | (6,556)                   | 15,308                                   |  |  |  |  |
| Gains on sales of assets             | _   | (1,378)                   | _                             | _                         | (1,378)                                  |  |  |  |  |
| Changes in assets and liabilities    |   |                           |                               |                           |  |  |  |  |  |
| and other                            | (25,236)                                  | (22,609)                  | (26,347)                      | 25,215                    | (48,977)                                 |  |  |  |  |
| Net cash from continuing operating   |   |                           |                               |                           |  |  |  |  |  |
| activities                           | 41,656                                    | 53,741                    | 3,440                         | (61,744)                  | 37,093                                   |  |  |  |  |
| Cash flows from discontinued         |   |                           |                               |                           |  |  |  |  |  |
| operations                           |   | 1,631                     |                               |                           | 1,631                                    |  |  |  |  |
| Net cash provided by operating       |   |                           |                               |                           |  |  |  |  |  |
| activities                           | 41,656                                    | 55,372                    | 3,440                         | (61,744)                  | 38,724                                   |  |  |  |  |
| Cash flows from investing activities |   | 59,377                    | (10,176)                      | (50,163)                  | (962)                                    |  |  |  |  |
| Cash flows from financing activities | (37,792)                                  | (114,811)                 | 6,769                         | 108,042                   | (37,792)                                 |  |  |  |  |
| Net change in cash and cash          |   |                           |                               |                           |  |  |  |  |  |
| equivalents                          | 3,864                                     | (62)                      | 33                            | (3,865)                   | (30)                                     |  |  |  |  |
| Cash and cash equivalents, January 1 | 1,978                                     | 62                        | 45                            | (1,966)                   | 119                                      |  |  |  |  |
| Cash and cash equivalents, March 31  | \$ 5,842                                  | \$ <u> </u>               | \$ 78                         | \$ (5,831)                | \$ 89                                    |  |  |  |  |
| cum una cum equivalento, maren or    | 5,012                                     | <del>-</del>              |                               | (3,031)                   |  |  |  |  |  |
|                                      |   | 38                        |                               |                           |  |  |  |  |  |

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### General

The following information should be read in conjunction with our consolidated financial statements and accompanying notes included in this report. The following information and such consolidated financial statements should be read in conjunction with the financial statements and related notes, together with our discussion and analysis of financial position and results of operations included in our Annual Report on Form 10-K for the year ended December 31, 2006. Our discussion and analysis includes the following:

- Cautionary Note Regarding Forward-Looking Statements.
- Overview of Critical Accounting Policies and Estimates.
- Overview of Business
- Results of Operations Discusses material period-to-period variances in the statements of consolidated income.
- Financial Condition and Liquidity Analyzes cash flows and financial position.
- Other Considerations Addresses available sources of liquidity, trends, future plans and contingencies that are reasonably likely to materially affect future liquidity or earnings.
- Recent Accounting Pronouncements.

As generally used in the energy industry and in this discussion, the identified terms have the following meanings:

d = per day

BBtus = billion British Thermal units

Bcf = billion cubic feet

MMBtus = million British Thermal units

MMcf = million cubic feet
Mcf = thousand cubic feet
MMBbls = million barrels

Unless the context requires otherwise, references to "we," "us," "our" or "TEPPCO" are intended to mean the business and operations of TEPPCO Partners, L.P. and its consolidated subsidiaries.

References to "TE Products," "TCTM" and "TEPPCO Midstream" mean TE Products Pipeline Company, Limited Partnership, TCTM, L.P., and TEPPCO Midstream Companies, L.P., our subsidiaries. Collectively, TE Products, TCTM and TEPPCO Midstream are referred to as the "Operating Partnerships."

References to "General Partner" mean Texas Eastern Products Pipeline Company, LLC, which is the general partner of TEPPCO and owned by a private company subsidiary of EPCO, Inc.

References to "Enterprise" mean Enterprise Products Partners L.P., and its consolidated subsidiaries, a publicly traded Delaware limited partnership, which is an affiliate of ours.

References to "EPCO" mean EPCO, Inc., a privately-held company that indirectly owns the General Partner.

#### **Cautionary Note Regarding Forward-Looking Statements**

The matters discussed in this Quarterly Report on Form 10-Q (this "Report") include "forward-looking statements." All statements that express belief, expectation, estimates or intentions, as well as those that are not statements of historical facts are forward-looking statements. The words "proposed", "anticipate", "potential", "may", "will", "could", "should", "expect", "estimate", "believe", "intend", "plan", "seek" and similar expressions are intended to identify forward-looking

statements. Without limiting the broader description of forward-looking statements above, we specifically note that statements included in this document that address activities, events or developments that we expect or anticipate will or may occur in the future, including such things as future distributions, estimated future capital expenditures (including the amount and nature thereof), business strategy and measures to implement strategy, competitive strengths, goals, expansion and growth of our business and operations, plans, references to future success, references to intentions as to future matters and other such matters are forward-looking statements. These statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments as well as other factors we believe are appropriate under the circumstances. While we believe our expectations reflected in these forward-looking statements are reasonable, whether actual results and developments will conform with our expectations and predictions is subject to a number of risks and uncertainties, including general economic, market or business conditions, the opportunities (or lack thereof) that may be presented to and pursued by us, competitive actions by other pipeline companies, changes in laws or regulations and other factors, many of which are beyond our control. For example, the demand for refined products is dependent upon the price, prevailing economic conditions and demographic changes in the markets served, trucking and railroad freight, agricultural usage and military usage; the demand for propane is sensitive to the weather and prevailing economic conditions; the demand for petrochemicals is dependent upon prices for products produced from petrochemicals; the demand for crude oil and petroleum products is dependent upon the price of crude oil and the products produced from the refining of crude oil; and the demand for natural gas is dependent upon the price of natural gas and the locations in which natural gas is drilled. We are also subject to regulatory factors such as the amounts we are allowed to charge our customers for the services we provide on our regulated pipeline systems. Consequently, all of the forwardlooking statements made in this document are qualified by these cautionary statements, and we cannot assure you that actual results or developments that we anticipate will be realized or, even if substantially realized, will have the expected consequences to or effect on us or our business or operations. Also note that we provide additional cautionary discussion of risks and uncertainties under the captions "Risk Factors," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this Report and in our Annual Report on Form 10-K for the year ended December 31, 2006.

The forward-looking statements contained in this Report speak only as of the date hereof. Except as required by the federal and state securities laws, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or any other reason. All forward-looking statements attributable to us or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to in this Report and in our future periodic reports filed with the Securities and Exchange Commission ("SEC"). In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this Report may not occur.

#### **Overview of Critical Accounting Policies and Estimates**

A summary of the significant accounting policies we have adopted and followed in the preparation of our consolidated financial statements is included in our Annual Report on Form 10-K for the year ended December 31, 2006. Certain of these accounting policies require the use of estimates. As more fully described therein, the following estimates, in our opinion, are subjective in nature, require the exercise of judgment and involve complex analysis: revenue and expense accruals, including accruals for power costs, property taxes and crude oil margins; reserves for environmental matters; depreciation methods and estimated useful lives of property, plant and equipment; and goodwill and intangible assets. These estimates are based on our knowledge and understanding of current conditions and actions we may take in the future. Changes in these estimates will occur as a result of the passage of time and the occurrence of future events. Subsequent changes in these estimates may have a significant impact on our financial position, results of operations and cash flows.

#### **Overview of Business**

Certain factors are key to our operations. These include the safe, reliable and efficient operation of the pipelines and facilities that we own or operate while meeting the regulations that govern the operation of our assets and the costs associated with such regulations. We are also focused on our continued growth through expansion of

the assets that we own and through the construction and acquisition of assets that complement our current operations. We operate and report in three business segments:

- Our Downstream Segment, which is engaged in the transportation, marketing and storage of refined products, liquefied petroleum gases ("LPGs") and petrochemicals;
- Our Upstream Segment, which is engaged in the gathering, transportation, marketing and storage of crude oil and distribution of lubrication oils and specialty chemicals; and
- Our Midstream Segment, which is engaged in the gathering of natural gas, transportation of natural gas liquids ("NGLs") and fractionation of NGLs

Please refer to Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations — Overview of Business in our Annual Report on Form 10-K for the year ended December 31, 2006 for an overview of how revenues are earned in each segment and other factors affecting the results and financial position of our businesses.

Consistent with our business strategy, we continuously evaluate possible acquisitions of assets that would complement our current operations, including assets which, if acquired, would have a material effect on our financial position, results of operations or cash flows.

#### **Recent Developments**

On March 1, 2007, TE Products sold its 49.5% ownership interest in Mont Belvieu Storage Partners, L.P. ("MB Storage"), its 50% ownership interest in Mont Belvieu Venture, LLC (the general partner of MB Storage) and other related assets to Louis Dreyfus Energy Services L.P. ("Louis Dreyfus") for a total of approximately \$157.2 million in cash, which includes approximately \$18.5 million for other TE Products assets. This sale was in compliance with the October 2006 order and consent agreement with the Bureau of Competition of the Federal Trade Commission ("FTC") and was completed in accordance with the terms and conditions approved by the FTC in February 2007. We will use the proceeds from the transaction to partially fund our 2007 portion of the Jonah Phase V expansion and other recently announced organic growth projects. We recognized gains of approximately \$59.8 million and \$13.2 million related to the sale of our equity interests and other related assets of TE Products, respectively, which are included in gain on sale of ownership interest in MB Storage and gain on the sale of assets, respectively, in our statements of consolidated income.

## **Results of Operations**

The following table summarizes financial information by business segment for the three months ended March 31, 2007 and 2006 (in thousands):

|  |            | e Months Ended<br>rch 31, |
|--|------------|---------------------------|
|  | 2007       | 2006                      |
| Operating revenues:                      |            |                           |
| Downstream Segment                       | \$ 94,918  | \$ 74,067                 |
| Upstream Segment                         | 1,854,417  | 2,411,582                 |
| Midstream Segment (1)                    | 29,373     | 56,377                    |
| Intersegment eliminations                | (279)      | (5,657)                   |
| Total operating revenues                 | 1,978,429  | 2,536,369                 |
| Operating income:                        |            |                           |
| Downstream Segment                       | 53,941     | 23,281                    |
| Upstream Segment                         | 22,315     | 13,306                    |
| Midstream Segment (1)                    | 4,810      | 26,051                    |
| Intersegment eliminations                | 2,368      | _                         |
| Total operating income                   | 83,434     | 62,638                    |
| Equity earnings (losses):                |            |                           |
| Downstream Segment                       | (1,487)    | (1,266)                   |
| Upstream Segment                         | 1,789      | 2,255                     |
| Midstream Segment (1)                    | 18,629     | _                         |
| Intersegment eliminations                | (2,368)    | _                         |
| Total equity earnings                    | 16,563     | 989                       |
| Earnings before interest:                |            |                           |
| Downstream Segment                       | 112,722    | 22,794                    |
| Upstream Segment                         | 24,147     | 15,605                    |
| Midstream Segment (1)                    | 23,551     | 26,127                    |
| Interest expense                         | (25,939)   | (24,402)                  |
| Interest capitalized                     | 3,728      | 3,259                     |
| Income before provision for income taxes | 138,209    | 43,383                    |
| Provision for income taxes               | 18         | _                         |
| Income from continuing operations        | 138,191    | 43,383                    |
| Discontinued operations                  | ´—         | 19,491                    |
| Net income                               | \$ 138,191 | \$ 62,874                 |

<sup>(1)</sup> Effective August 1, 2006, with the formation of a joint venture with Enterprise, Jonah Gas Gathering Company ("Jonah") was deconsolidated and has been subsequently accounted for as an equity investment (see Note 6 in the Notes to the Consolidated Financial Statements).

Below is a detailed analysis of the results of operations, including reasons for changes in results, by each of our operating segments.

#### **Downstream Segment**

The following table provides financial information for the Downstream Segment for the three months ended March 31, 2007 and 2006 (in thousands):

|  | For the Three M |           | Increase   |  |  |
|--|-----------------|-----------|------------|--|--|
|  | 2007            | 2006      | (Decrease) |  |  |
| Operating revenues:                              |                 |           |            |  |  |
| Sales of petroleum products                      | \$ 9,376        | \$ —      | \$ 9,376   |  |  |
| Transportation – Refined products                | 37,135          | 31,799    | 5,336      |  |  |
| Transportation – LPGs                            | 36,053          | 29,421    | 6,632      |  |  |
| Other  | 12,354          | 12,847    | (493)      |  |  |
| Total operating revenues                         | 94,918          | 74,067    | 20,851     |  |  |
|  |                 |           | ·          |  |  |
| Costs and expenses:                              |                 |           |            |  |  |
| Purchases of petroleum products                  | 9,394           | _         | 9,394      |  |  |
| Operating expense                                | 21,520          | 23,502    | (1,982)    |  |  |
| Operating fuel and power                         | 10,413          | 9,305     | 1,108      |  |  |
| General and administrative                       | 4,075           | 5,094     | (1,019)    |  |  |
| Depreciation and amortization                    | 11,136          | 10,297    | 839        |  |  |
| Taxes – other than income taxes                  | 3,090           | 2,595     | 495        |  |  |
| Gains on sales of assets                         | (18,651)        | (7)       | (18,644)   |  |  |
| Total costs and expenses                         | 40,977          | 50,786    | (9,809)    |  |  |
| -  |                 |           |            |  |  |
| Operating income                                 | 53,941          | 23,281    | 30,660     |  |  |
|  | ,               | ,         | ,          |  |  |
| Gain on sale of ownership interest in MB Storage | 59,837          | _         | 59,837     |  |  |
| Equity losses                                    | (1,487)         | (1,266)   | (221)      |  |  |
| Interest income                                  | 202             | 396       | (194)      |  |  |
| Other income – net                               | 229             | 383       | (154)      |  |  |
| Earnings before interest                         | \$ 112,722      | \$ 22,794 | \$ 89,928  |  |  |
|  |                 |           |            |  |  |

The following table presents volumes delivered in barrels and average tariff per barrel for the three months ended March 31, 2007 and 2006 (in thousands, except tariff information):

|                                  |              | For the T<br>Ended | Percentage<br>Increase |            |
|----------------------------------|--------------|--------------------|------------------------|------------|
|                                  | <u> </u>     | 2007               |                        | (Decrease) |
| Volumes Delivered:               |              |                    |                        |            |
| Refined products                 |              | 35,754             | 35,80                  | 08 —       |
| LPGs                             |              | 16,598             | 12,84                  | 40 29%     |
| Total                            | <del>-</del> | 52,352             | 48,64                  | 48 8%      |
| Average Tariff per Barrel:       |              |                    |                        |            |
| Refined products                 | \$           | 1.04               | \$ 0.5                 | 89 17%     |
| LPGs                             |              | 2.17               | 2                      | 29 (5%)    |
| Average system tariff per barrel | \$           | 1.40               | \$ 1.3                 | 26 11%     |

We generally realize higher revenues in the Downstream Segment during the first and fourth quarters of each year since our operations are somewhat seasonal. Refined products volumes are generally higher during the second and third quarters because of greater demand for gasolines during the spring and summer driving seasons. LPGs volumes are generally higher from November through March due to higher demand for propane, a major fuel for residential heating. Our Downstream Segment also includes the results of operations of the northern portion of the Dean Pipeline, which transports refinery grade propylene from Mont Belvieu to Point Comfort, Texas.

Three Months Ended March 31, 2007 Compared with Three Months Ended March 31, 2006

Effective November 1, 2006, we purchased a refined products terminal in Aberdeen, Mississippi, from Mississippi Terminal and Marketing Inc. We conduct distribution and marketing operations whereby we provide terminaling services for our throughput and exchange partners at this terminal. We also purchase refined products from our throughput partners that we in turn sell through spot sales at the Aberdeen truck rack to independent wholesalers and retailers of refined products. For the three months ended March 31, 2007, sales related to these refined products marketing activities were \$9.4 million and purchases of refined products for these activities were \$9.4 million.

Revenues from refined products transportation increased \$5.3 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to an increase in the refined products average rate per barrel. The average rate increased primarily due to an increase in gasoline blendstock and jet fuel deliveries, which tend to be longer haul movements and have a higher tariff, and an increase in system tariffs, which went into effect in April and July 2006. The increase in the refined products average rate was partially due to the impact of Centennial Pipeline LLC ("Centennial") on the average rates. Movements during the three months ended March 31, 2007 on Centennial were a smaller percentage of the total deliveries when compared to the prior year period deliveries. When the proportion of refined products deliveries from a Centennial origin decrease, the average TEPPCO tariff increases. Conversely, if a larger proportion of the refined products deliveries from a Centennial origin increase, TEPPCO's average tariff declines.

Revenues from LPGs transportation increased \$6.6 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, due to higher deliveries of propane in the upper Midwest and Northeast market areas as a result of colder than normal winter weather in February 2007. The LPGs average rate per barrel decreased from the prior year period primarily as a result of increased short-haul deliveries during the three months ended March 31, 2007, compared with the prior year period.

Other operating revenues decreased \$0.5 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to \$1.1 million of increased costs of upsystem product exchanges partially offset by a \$0.3 million increase in LPG rental revenue and a \$0.3 million increase in refined products terminaling revenue.

Costs and expenses (excluding purchases of petroleum products) decreased \$19.3 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006. During the three months ended March 31, 2007, we recognized a net gain of \$18.7 million from the sales of various assets in the Downstream Segment to Enterprise and Louis Dreyfus (see Note 7 in the Notes to the Consolidated Financial Statements). Operating expenses decreased \$2.0 million primarily due to a \$2.1 million decrease in operating costs related to the migration to a shared services environment with EPCO, including integrating such departments as engineering and information technology; a \$1.2 million decrease in pipeline operating costs primarily as a result of the timing of projects in the current period; a \$0.5 million decrease in pipeline inspection and repair costs associated with our integrity management program; and a \$0.3 million decrease in environmental remediation and assessment activities, partially offset by \$1.2 million of higher insurance premiums and a \$0.8 million increase in rental expense on the Centennial pipeline capacity lease. General and administrative expenses decreased \$1.0 million primarily due to \$1.1 million of expense in the prior year period relating to the retirement of an executive in February 2006. Operating fuel and power increased \$1.1 million primarily due to increased mainline throughput and higher power rates. Depreciation and amortization expense increased \$0.8 million primarily due to assets placed into service and asset retirements in 2007. Taxes – other than income taxes increased \$0.5 million primarily due to a true-up of property tax accruals.

Net losses from equity investments increased for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, as shown below (in thousands):

|                     | For the Three |                 |            |  |  |
|---------------------|---------------|-----------------|------------|--|--|
|                     | Ended Ma      | Ended March 31, |            |  |  |
|                     | 2007          | 2006            | (Decrease) |  |  |
| Centennial          | \$ (3,987)    | \$ (3,913)      | \$ (74)    |  |  |
| MB Storage          | 2,491         | 2,651           | (160)      |  |  |
| Other               | 9             | (4)             | 13         |  |  |
| Total equity losses | \$ (1,487)    | \$ (1,266)      | \$ (221)   |  |  |

Equity losses in Centennial increased \$0.1 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to lower transportation revenues and increased costs relating to pipeline inspection and repair costs associated with its integrity management program, partially offset by lower amortization expense on the portion of TE Products' excess investment in Centennial. Equity earnings in MB Storage decreased \$0.2 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to the sale of MB Storage on March 1, 2007 to Louis Dreyfus (see Note 7 in the Notes to the Consolidated Financial Statements) and higher system maintenance expenses, partially offset by higher revenues and higher operating fuel and power in the 2006 period resulting from higher power rates and increased volumes. For the period from January 1, 2007 through February 28, 2007 and for the three months ended March 31, 2006, TE Products' sharing ratios in the earnings of MB Storage were approximately 55.9% and 57.9%, respectively.

## **Upstream Segment**

The following table provides financial information for the Upstream Segment for the three months ended March 31, 2007 and 2006 (in thousands):

|   | For the Three M<br>March |              |                        |
|---|--------------------------|--------------|------------------------|
|   | 2007                     | 2006         | Increase<br>(Decrease) |
| Operating revenues: (1)                 |                          |              |                        |
| Sales of petroleum products (2) (3)     | \$ 1,841,031             | \$ 2,400,436 | \$ (559,405)           |
| Transportation – Crude oil              | 10,790                   | 8,923        | 1,867                  |
| Other                                   | 2,596                    | 2,223        | 373                    |
| Total operating revenues                | 1,854,417                | 2,411,582    | (557,165)              |
|   |                          |              |                        |
| Costs and expenses: (1)                 |                          |              |                        |
| Purchases of petroleum products (2) (3) | 1,807,166                | 2,376,396    | (569,230)              |
| Operating expense                       | 15,473                   | 13,144       | 2,329                  |
| Operating fuel and power                | 2,058                    | 2,193        | (135)                  |
| General and administrative              | 1,828                    | 1,807        | 21                     |
| Depreciation and amortization           | 4,068                    | 3,271        | 797                    |
| Taxes – other than income taxes         | 1,507                    | 1,465        | 42                     |
| Gains on sales of assets                | 2                        | <del>-</del> | 2                      |
| Total costs and expenses                | 1,832,102                | 2,398,276    | (566,174)              |
|   |                          |              |                        |
| Operating income                        | 22,315                   | 13,306       | 9,009                  |
| Equity earnings                         | 1,789                    | 2,255        | (466)                  |
| Interest income                         | 29                       | 2,233        | 29                     |
| Other income – net                      | 14                       | 44           | (30)                   |
|   |                          |              |                        |
| Earnings before interest                | \$ 24,147                | \$ 15,605    | \$ 8,542               |

- (1) Amounts in this table are presented after elimination of intercompany transactions, including sales and purchases of petroleum products.
- (2) Petroleum products includes crude oil, lubrication oils and specialty chemicals.
- (3) On April 1, 2006, we adopted Emerging Issues Task Force ("EITF") 04-13. The three months ended March 31, 2006 has not been adjusted for the adoption of EITF 04-13, as retroactive restatement was not permitted, which impacts comparability (for further discussion, see below).

Information presented in the following table includes the margin of the Upstream Segment, which may be viewed as a non-GAAP (Generally Accepted Accounting Principles) financial measure under the rules of the SEC. We calculate the margin of the Upstream Segment as revenues generated from the sale of crude oil and lubrication oil, and transportation of crude oil, less the costs of purchases of crude oil and lubrication oil, in each case, prior to the elimination of intercompany sales, revenues and purchases between wholly-owned subsidiaries. We believe that margin is a more meaningful measure of financial performance than sales and purchases of crude oil and lubrication oil due to the significant fluctuations in sales and purchases caused by variations in the level of volumes marketed and prices for products marketed. Additionally, we use margin internally to evaluate the financial performance of the Upstream Segment because it excludes expenses that are not directly related to the marketing and sales activities being evaluated. Margin and volume information for the three months ended March 31, 2007 and 2006 is presented below (in thousands, except per barrel and per gallon amounts):

|                                      | For the Three Months Ended<br>March 31, |    | Percentage<br>Increase |            |
|--------------------------------------|---|----|------------------------|------------|
|                                      | 2007                                    |    | 2006                   | (Decrease) |
| Margins: (1)                         |   |    |                        |            |
| Crude oil marketing                  | \$<br>22,006                            | \$ | 12,786                 | 72%        |
| Lubrication oil sales                | 2,154                                   |    | 2,131                  | 1%         |
| Revenues: (1)                        |   |    |                        |            |
| Crude oil transportation             | 17,123                                  |    | 15,768                 | 9%         |
| Crude oil terminaling                | 3,372                                   |    | 2,278                  | 48%        |
| Total margin/revenues                | \$<br>44,655                            | \$ | 32,963                 | 35%        |
| Total barrels/gallons:               | <br>                                    |    |                        |            |
| Crude oil marketing (barrels) (1)    | 55,946                                  |    | 52,941                 | 6%         |
| Lubrication oil volume (gallons)     | 3,831                                   |    | 3,855                  | (1%)       |
| Crude oil transportation (barrels)   | 24,133                                  |    | 22,328                 | 8%         |
| Crude oil terminaling (barrels)      | 40,143                                  |    | 24,443                 | 64%        |
| Margin per barrel or gallon:         |   |    |                        |            |
| Crude oil marketing (per barrel) (1) | \$<br>0.393                             | \$ | 0.242                  | 63%        |
| Lubrication oil margin (per gallon). | 0.562                                   |    | 0.553                  | 2%         |
| Average rate per barrel:             |   |    |                        |            |
| Crude oil transportation             | 0.710                                   |    | 0.706                  |            |
|                                      |   |    |                        | (100/)     |
| Crude oil terminaling                | 0.084                                   |    | 0.093                  | (10%)      |

<sup>(1)</sup> Amounts in this table are presented prior to the eliminations of intercompany sales, revenues and purchases between TEPPCO Crude Oil, L.P. ("TCO") and TEPPCO Crude Pipeline, L.P. ("TCPL"), both of which are our wholly-owned subsidiaries. TCO is a significant shipper on TCPL. Crude oil marketing volumes also include inter-region transfers, which are transfers among TCO's various geographically managed regions.

The following table reconciles the Upstream Segment margin to operating income using the information presented in the statements of consolidated income and in the statements of income in Note 11 in the Notes to the Consolidated Financial Statements (in thousands):

|                                       |              | For the Three Months Ended<br>March 31, |  |
|---------------------------------------|--------------|---|--|
|                                       | 2007         | 2006                                    |  |
| Sales of petroleum products           | \$ 1,841,031 | \$ 2,400,436                            |  |
| Transportation – Crude oil            | 10,790       | 8,923                                   |  |
| Less: Purchases of petroleum products | (1,807,166)  | (2,376,396)                             |  |
| Total margin/revenues                 | 44,655       | 32,963                                  |  |
| Other operating revenues              | 2,596        | 2,223                                   |  |
| Net operating revenues                | 47,251       | 35,186                                  |  |
| Operating expense                     | 15,473       | 13,144                                  |  |
| Operating fuel and power              | 2,058        | 2,193                                   |  |
| General and administrative            | 1,828        | 1,807                                   |  |
| Depreciation and amortization         | 4,068        | 3,271                                   |  |
| Taxes – other than income taxes       | 1,507        | 1,465                                   |  |
| Gains on sales of assets              | 2            |   |  |
| Operating income                      | \$ 22,315    | \$ 13,306                               |  |

On April 1, 2006, we adopted EITF 04-13, *Accounting for Purchases and Sales of Inventory with the Same Counterparty*, which resulted in crude oil inventory purchases and sales under buy/sell transactions, which were previously recorded as gross purchases and sales, to be treated as inventory exchanges in our statements of consolidated income. EITF 04-13 reduced gross revenues and purchases, but did not have a material effect on our financial position, results of operations or cash flows. Under the consensus reached in EITF 04-13, buy/sell transactions are reported as non-monetary exchanges and consequently not presented on a gross basis in our statements of consolidated income. Implementation of EITF 04-13 reduced revenues and purchases of petroleum products on our statement of consolidated income by approximately \$385.0 million for the three months ended March 31, 2007. The revenues and purchases of petroleum products associated with buy/sell transactions that are reported on a gross basis in our statement of consolidated income for the three months ended March 31, 2006 are approximately \$275.4 million. Under the provisions of the consensus, retroactive restatement of buy/sell transactions reported in prior periods was not permitted.

Three Months Ended March 31, 2007 Compared with Three Months Ended March 31, 2006

Sales of petroleum products decreased \$599.4 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006. Purchases of petroleum products decreased \$569.2 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006. The decreases in sales and purchases were primarily a result of the effect of the adoption of EITF 04-13, which reduced each of sales and purchases of petroleum products by \$385.0 million for the three months ended March 31, 2007 and a 9% decrease in the price of crude oil based upon New York Mercantile Exchange ("NYMEX") pricing, partially offset by increased volumes marketed. Crude oil marketing margin increased \$9.2 million (approximately \$1.0 million of which is attributable to intercompany transactions between TCO and TCPL) primarily due to favorable crude oil market conditions and increased volumes marketed, partially offset by increased transportation costs. Crude oil transportation revenues (prior to intercompany eliminations) increased \$1.4 million primarily due to increased transportation volumes and revenues on our South Texas and West Texas systems, partially offset by decreases in transportation volumes on our Basin and Red River systems. Crude oil terminaling revenues increased \$1.1 million as a result of increased pumpover volumes at Cushing, Oklahoma and Midland, Texas. The average rate per barrel for crude oil terminaling decreased approximately 10% primarily due to the recognition of revenue related to customers reserving storage space but not utilizing the terminaling services. Lubrication oil sales margin remained relatively unchanged between periods due to an increase in sales of fuel and lubrication oil volumes that have a higher average margin per gallon than in the

prior year period, partially offset by a decrease in other sales volumes. Operating income increased \$9.0 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006 primarily due to higher crude oil marketing margins and transportation revenues, partially offset by higher operating expenses and depreciation and amortization expense discussed below.

Other operating revenues increased \$0.4 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, due to higher revenues from documentation and other services to support customers' trading activity at Midland and Cushing.

Costs and expenses, excluding expenses associated with purchases of petroleum products, increased \$3.1 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006. Operating expenses increased \$2.3 million from the prior year period, primarily due to a \$1.7 million increase in labor and benefits expense associated with our incentive compensation plans and other higher labor expense, a \$1.5 million increase in pipeline operating and maintenance expenses and a \$0.4 million decrease in insurance premiums, partially offset by a \$0.8 million decrease in costs associated with our integrity management program and a \$0.4 million decrease as a result of lower crude oil prices and product measurement losses. Depreciation and amortization expense increased \$0.8 million primarily due to assets placed into service in 2006. Taxes – other than income taxes increased \$0.1 million due to increases in property tax accruals and a higher property asset base in 2007. Operating fuel and power decreased \$0.1 million primarily as a result of decreased power rates in the 2007 period, partially offset by higher transportation volumes. General and administrative expenses remained relatively unchanged between periods primarily due to an increase of \$0.4 million in labor and benefits expense associated with our incentive compensation plans and other higher labor expense, partially offset by \$0.4 million decrease in general and administrative consulting services and supplies and expenses.

Equity earnings from our investment in Seaway decreased \$0.5 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006. Our sharing ratio of the revenue and expense of Seaway for 2007 is 40% while for 2006, it was 47% (see Note 6 in the Notes to the Consolidated Financial Statements). Equity earnings from our investment in Seaway also decreased due to decreased transportation volumes, partially offset by higher expenses in the 2006 period related to pipeline integrity costs for corrective measures taken for a pipeline release in May 2005, increased environmental remediation and assessment costs, higher operating fuel and power costs relating to the use of a drag reducing agent and higher power rates. Long-haul volumes on Seaway averaged 193,000 barrels per day during the three months ended March 31, 2007, compared with 257,000 barrels per day during the three months ended March 31, 2006. For further information on distributions from Seaway, see Note 6 in the Notes to the Consolidated Financial Statements.

After a release occurred on the Seaway pipeline in May 2005, the maximum operating pressure on the pipeline system was reduced by 20% until the cause of the failure was determined. Corrective measures were implemented upon the release in 2005 and were completed during the second quarter of 2006. Seaway operated at reduced maximum pressure through May 2006. On June 1, 2006, Seaway's operating pressure was increased to 100%. As a result of operating at reduced maximum pressure, we used a drag reducing agent to increase the flow of product through the pipeline system during the period when operating pressures were reduced. The drag reducing agent allowed us to maintain the higher volumes transported, but also increased our operating costs. The reduced pressure did not have a material adverse effect on our financial position, results of operations or cash flows (see Note 14 in the Notes to the Consolidated Financial Statements).

## Midstream Segment

The following table provides financial information for the Midstream Segment for the three months ended March 31, 2007 and 2006 (in thousands):

|   |           | For the Three Months Ended March 31, |                        |  |
|---|-----------|--------------------------------------|------------------------|--|
|   | 2007      | 2006                                 | Increase<br>(Decrease) |  |
| Operating revenues: (1) Gathering – Natural gas | \$ 15,408 | \$ 41,375                            | \$ (25,967)            |  |
| Transportation – NGLs                           | 10,941    | 10,653                               | 288                    |  |
| Other   | 3,024     | 4,349                                | (1,325)                |  |
| Total operating revenues                        | 29,373    | 56,377                               | (27,004)               |  |
| Costs and expenses: (1)                         |           |                                      |                        |  |
| Operating expense                               | 8,254     | 10,158                               | (1,904)                |  |
| Operating fuel and power                        | 2,803     | 2,799                                | 4                      |  |
| General and administrative                      | 2,695     | 2,300                                | 395                    |  |
| Depreciation and amortization                   | 10,165    | 15,189                               | (5,024)                |  |
| Taxes – other than income taxes                 | 646       | 1,251                                | (605)                  |  |
| Gains on sales of assets                        | _         | (1,371)                              | 1,371                  |  |
| Total costs and expenses                        | 24,563    | 30,326                               | (5,763)                |  |
| Operating income                                | 4,810     | 26,051                               | (21,241)               |  |
|   |           |                                      |                        |  |
| Equity earnings (1)                             | 18,629    | _                                    | 18,629                 |  |
| Interest income                                 | 111       | 76                                   | 35                     |  |
| Other income – net                              | 1         |                                      | 1                      |  |
| Earnings before interest                        | \$ 23,551 | \$ 26,127                            | \$ (2,576)             |  |

<sup>(1)</sup> Effective August 1, 2006, with the formation of a joint venture with Enterprise, Jonah was deconsolidated and operating results, including revenues and costs and expenses, after August 1, 2006 are included in equity earnings (see Note 6 in the Notes to the Consolidated Financial Statements).

The following table presents volume and average rate information for the three months ended March 31, 2007 and 2006 (in thousands, except average fee and average rate amounts and as otherwise indicated):

|                                      | For the Three Months Ended<br>March 31, |         |    | Percentage<br>Increase |            |
|--------------------------------------|---|---------|----|------------------------|------------|
|                                      |   | 2007    |    | 2006                   | (Decrease) |
| Gathering – Natural Gas – Jonah: (1) |   |         |    |                        |            |
| MMcf                                 |   | 132,583 |    | 108,669                | 22%        |
| BBtus                                |   | 146,104 |    | 120,007                | 22%        |
| Average fee per MMBtu                | \$                                      | 0.204   | \$ | 0.206                  | (1%)       |
| Gathering – Natural Gas – Val Verde: |   |         |    |                        |            |
| MMcf                                 |   | 43,567  |    | 45,350                 | (4%)       |
| BBtus                                |   | 38,582  |    | 39,932                 | (3%)       |
| Average fee per MMBtu                | \$                                      | 0.399   | \$ | 0.418                  | (5%)       |
| Transportation – NGLs:               |   |         |    |                        |            |
| Barrels                              |   | 17,565  |    | 15,866                 | 11%        |
| Average rate per barrel              | \$                                      | 0.636   | \$ | 0.671                  | (5%)       |
| Natural Gas Sales: (1)               |   |         |    |                        |            |
| BBtus                                |   | 3,546   |    | _                      | _          |
| Average rate per MMBtu               | \$                                      | 7.059   | \$ | _                      | _          |
| Fractionation – NGLs:                |   |         |    |                        |            |
| Barrels                              |   | 978     |    | 1,153                  | (15%)      |
| Average rate per barrel              | \$                                      | 1.721   | \$ | 1.486                  | 16%        |
| Sales – Condensate: (1) Barrels      |   | 35.2    |    | 24.7                   | 43%        |
| Average rate per barrel              | \$                                      | 72.90   | \$ | 63.54                  | 15%        |

<sup>(1)</sup> Effective August 1, 2006, with the formation of a joint venture with Enterprise, Jonah was deconsolidated and operating results after August 1, 2006 are included in equity earnings (see Note 6 in the Notes to the Consolidated Financial Statements). However, the table includes Jonah's volume and average rate information for the full three months ended March 31, 2007 and 2006.

Effective August 1, 2006, with the formation of a joint venture with Enterprise, Jonah, the partnership through which we have owned our interest in the Jonah system, was deconsolidated and has been subsequently accounted for as an equity investment. Through July 31, 2006, Jonah's operating results were fully consolidated in the Midstream Segment operating results. Beginning August 1, 2006, Jonah has been accounted for as an equity investment and operating results for Jonah for the three months ended March 31, 2007 are reported as equity earnings. For that three month period, our ownership interest in Jonah was approximately 82.7% and our sharing in the revenues of Jonah was approximately 98.3% (95.2% of earnings).

Three Months Ended March 31, 2007 Compared with Three Months Ended March 31, 2006

Revenues from the gathering of natural gas decreased \$26.0 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to a decrease of \$24.7 million resulting from the deconsolidation of Jonah on August 1, 2006. Natural gas gathering revenues from the Val Verde system decreased \$1.3 million and volumes gathered decreased 1.8 Bcf for the three months ended March 31, 2007, primarily due to winter weather related production issues during the first quarter of 2007 and the natural decline of coal bed methane production in the fields in which the Val Verde gathering system operates. For the three months ended March 31, 2007, Val Verde's gathering volumes averaged 484 MMcf per day, compared with 504 MMcf per day for the three months ended March 31, 2006. Val Verde's average natural gas gathering fee per MMBtu decreased 5% primarily due to newer contracts that have lower rates than the previous year's average rates.

Revenues from the transportation of NGLs increased \$0.3 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to an increase in volumes transported on the Chaparral, Panola and Dean Pipelines. These increases were partially offset by lower average rates on the Panola Pipeline and decreased volumes resulting from taking the Wilcox Pipeline out of service in December 2006 which resulted in a decrease in the average NGL transportation rate per barrel.

Other operating revenues decreased \$1.3 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to a \$1.8 million decrease resulting from the deconsolidation of Jonah on August 1, 2006, partially offset by a \$0.5 million increase on the Panola Pipeline primarily due to increased revenues from a new pipeline capacity lease.

Costs and expenses decreased \$5.8 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006. Depreciation and amortization expense decreased \$5.0 million due to the deconsolidation of Jonah. Operating expenses decreased \$2.0 million primarily due to a \$3.1 million decrease resulting from the deconsolidation of Jonah on August 1, 2006 and a decrease in salaries and wages, partially offset by an increase in insurance expense and unfavorable imbalance valuations on Chaparral. Taxes – other than income taxes decreased \$0.6 million primarily due to the deconsolidation of Jonah. During the three months ended March 31, 2006, a gain of \$1.4 million was recognized on the sales of various equipment at Val Verde. General and administrative expenses increased \$0.4 million due to higher salaries and wages, partially offset by transition costs in the 2006 period from the migration to a shared services environment with EPCO.

Equity earnings of \$18.6 million for the three months ended March 31, 2007 were from our ownership interest in the Jonah joint venture with an affiliate of Enterprise, which was formed effective August 1, 2006. Beginning August 1, 2006, revenues and costs and expenses of Jonah are now included in equity earnings based upon our ownership interest in Jonah. Prior to August 1, 2006, Jonah was wholly-owned, and its revenues and costs and expenses were included in the individual revenues and costs and expenses line items. Jonah's net income for the three months ended March 31, 2007, increased \$4.8 million, compared with the prior year period, primarily due to increased revenues and volumes generated from completion of Phase IV of the Jonah expansion project in February 2006 and increased revenues and volumes generated from the completion of a portion of Phase V of the expansion project in December 2006, partially offset by increased operating costs relating to these expansions. For the three months ended March 31, 2007, Jonah's gathering volumes averaged approximately 1.5 Bcf per day, compared with approximately 1.2 Bcf per day for the three months ended March 31, 2006. Jonah's volumes gathered increased 23.9 Bcf for the three months ended March 31, 2007, primarily as a result of completion of the Phase IV expansion and partial completion of a portion of the Phase V expansion, compared with the three months ended March 31, 2006. For the three months ended March 31, 2007, our sharing in the revenues of Jonah was 98.3% (95.2% of earnings), compared with 100% in the prior year period, as a result of certain milestones provided for in the joint venture agreement being reached in the construction of the Phase V expansion (see Note 6 in the Notes to the Consolidated Financial Statements).

#### Discontinued Operations

On March 31, 2006, we sold our ownership interest in the Pioneer silica gel natural gas processing plant located near Opal, Wyoming, together with Jonah's rights to process natural gas originating from the Jonah and Pinedale fields, located in southwest Wyoming, to an affiliate of Enterprise for \$38.0 million in cash. The Pioneer plant was not an integral part of our Midstream Segment operations, and natural gas processing is not a core business. We have no continuing involvement in the operations or results of this plant. This transaction was reviewed and recommended for approval by the Audit, Conflicts and Governance Committee of the Board of Directors of our General Partner ("ACG Committee") and a fairness opinion was rendered by an investment banking firm for us. The sales proceeds were used to fund organic growth projects, retire debt and for other general partnership purposes. The carrying value of the Pioneer plant at March 31, 2006, prior to the sale, was \$19.7 million. Costs associated with the completion of the transaction were approximately \$0.4 million.

A condensed statement of income for the Pioneer plant, which is classified as discontinued operations, for the three months ended March 31, 2006, is presented below (in thousands):

|                                     | Ended | For the Three Months<br>Ended March 31,<br>2006 |  |
|-------------------------------------|-------|---|--|
| Operating revenues:                 |       |   |  |
| Sales of petroleum products         | \$    | 3,810   |  |
| Other                               |       | 921   |  |
| Total operating revenues            |       | 4,731   |  |
| Costs and expenses:                 |       |   |  |
| Purchases of petroleum products     |       | 2,861   |  |
| Operating expense                   |       | 182   |  |
| Depreciation and amortization       |       | 51  |  |
| Taxes – other than income taxes     |       | 30  |  |
| Total costs and expenses            |       | 3,124   |  |
| Income from discontinued operations | \$    | 1,607   |  |

Sales of petroleum products less purchases of petroleum products resulting from the processing activities at the Jonah Pioneer plant were \$0.9 million for the three months ended March 31, 2006. Pioneer's processing agreements allowed the producers to elect annually whether to be charged under a fee-based arrangement or a fee plus keep-whole arrangement. Under the fee-based election, Jonah received a fee for its processing services. Under the fee plus keep-whole election, Jonah received a lower fee for its processing services, retained and sold the NGLs extracted during the process and delivered to producers the residue gas equivalent in energy to the natural gas received from the producers. Jonah sold the NGLs it retained and purchased gas to replace the equivalent energy removed in the liquids. For the 2006 period, the producers elected the fee plus keep-whole arrangement.

#### Interest Expense and Capitalized Interest

Interest expense increased \$1.5 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to higher outstanding borrowings and higher short term floating interest rates on our revolving credit facility.

Capitalized interest increased \$0.4 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, due to higher construction work-in-progress balances in 2007 as compared to the 2006 period.

#### Income Taxes - Texas Margin Tax

Provision for income taxes is applicable to our state tax obligations under the Texas Margin Tax enacted in May 2006. For the three months ended March 31, 2007, we recorded a \$0.7 million current tax liability and a \$0.6 million reduction to deferred tax liability. The offsetting net charge consisting of a reduction to deferred tax expense of \$0.6 million and an increase in current income tax expense of \$0.7 million is shown on our statement of consolidated income for the three months ended March 31, 2007 as provision for income taxes.

#### **Financial Condition and Liquidity**

Cash generated from operations, credit facilities and debt and equity offerings are our primary sources of liquidity. At March 31, 2007, we had a working capital surplus of \$2.0 million, while at December 31, 2006, we had a working capital deficit of \$9.8 million. At March 31, 2007, we had approximately \$291.4 million in available borrowing capacity under our revolving credit facility to cover any working capital needs. Cash flows for the three months ended March 31, 2007 and 2006, were as follows (in millions):

|                             |         | For the Three Months Ended<br>March 31, |  |
|-----------------------------|---------|---|--|
|                             | 2007    | 2006                                    |  |
| Cash provided by (used in): |         |   |  |
| Operating activities        | \$ 68.7 | \$ 38.7                                 |  |
| Investing activities        | 94.2    | (1.0)                                   |  |
| Financing activities        | (162.9) | (37.8)                                  |  |

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## **Operating Activities**

Net cash provided by operating activities for the three months ended March 31, 2007 and 2006, was comprised of the following (in millions):

|  |          | For the Three Months Ended<br>March 31, |  |
|--|----------|---|--|
|  | 2007     | 2006                                    |  |
| Net income   | \$ 138.2 | \$ 62.9                                 |  |
| Income from discontinued operations                  | _        | (19.5)                                  |  |
| Deferred income tax                                  | (0.6)    | _                                       |  |
| Depreciation and amortization                        | 25.4     | 28.8                                    |  |
| Earnings in equity investments                       | (16.6)   | (1.0)                                   |  |
| Distributions from equity investments                | 40.3     | 16.3                                    |  |
| Gains on sales of assets                             | (18.7)   | (1.4)                                   |  |
| Gain on sale of ownership interest in MB Storage     | (59.8)   | _                                       |  |
| Non-cash portion of interest expense                 | 0.3      | 0.4                                     |  |
| Net effect of changes in operating accounts          | (39.8)   | (49.4)                                  |  |
| Net cash provided by continuing operating activities | 68.7     | 37.1                                    |  |
| Net cash provided by discontinued operations         | _        | 1.6                                     |  |
| Net cash provided by operating activities            | \$ 68.7  | \$ 38.7                                 |  |
|  |          |   |  |

Net cash provided by continuing operating activities increased \$31.6 million for the three months ended March 31, 2007, compared with the three months ended March 31, 2006, primarily due to an increase of \$28.7 million in distributions received from our equity investments in MB Storage and Jonah and a decrease of \$7.2 million in crude oil inventory (as discussed below), partially offset by a decrease of \$4.7 million in distributions received from our equity investment in Seaway and a decrease due to the timing of cash receipts and cash disbursements for other working capital components. For a discussion of changes in earnings before interest, depreciation and amortization expense, equity earnings, gains on sales of assets, income from discontinued operations and consolidated interest expense – net, see Results of Operations for the Downstream Segment, Upstream Segment and Midstream Segment in Item 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations.

As part of our crude oil marketing activity, we purchase crude oil and simultaneously enter into offsetting sales contracts for physical delivery in future periods. These transactions result in an increase in the amount of inventory carried on our books until the crude oil is sold. The substantial majority of inventory related to these

contracts as of March 31, 2006 was contracted for sale in the second quarter of 2006. At March 31, 2006, these transactions and other crude oil operating inventory changes represented a \$15.3 million increase in the amount of inventory recorded on our consolidated balance sheet as compared to December 31, 2005. The substantial majority of inventory related to these contracts as of March 31, 2007 has been contracted for sale in the second quarter of 2007; however, new contracts may be executed, resulting in higher inventory balances being held in future balance sheet periods. At March 31, 2007, these transactions and other crude oil operating inventory changes represented a \$7.2 million decrease in the amount of inventory recorded on our consolidated balance sheet as compared to December 31, 2006.

Net cash provided by operating activities for the three months ended March 31, 2007 and 2006 included interest payments, net of amounts capitalized, of \$42.9 million and \$38.5 million, respectively. Excluding the effects of hedging activities and interest capitalized during the year ended December 31, 2007, we expect interest payments on our fixed rate Senior Notes for 2007 to be approximately \$77.8 million. We expect to make our interest payments with cash flows from operating activities.

#### **Investing Activities**

Cash flows provided by investing activities totaled \$94.2 million for the three months ended March 31, 2007, and were comprised of \$165.3 million in net cash proceeds from asset sales and ownership interests, which includes \$138.8 million from the sale of TE Products' ownership interests in MB Storage and its general partner and \$18.5 million for the sale of other Downstream Segment assets, all to Louis Dreyfus on March 1, 2007, and \$8.0 million for the sale of Downstream Segment assets to Enterprise in January 2007 (see Note 7 in the Notes to the Consolidated Financial Statements), partially offset by \$34.1 million of capital expenditures, \$30.9 million of cash contributions for our ownership interest in the Jonah joint venture with Enterprise (primarily for capital expenditures on its Phase V expansion) and \$6.1 million of cash contributions for our ownership interest in Centennial for contractual obligations that were created upon formation of Centennial. Cash flows used in investing activities totaled \$1.0 million for the three months ended March 31, 2006, and were comprised of \$38.3 million of capital expenditures and \$1.7 million of cash contributions for TE Products' ownership interest in MB Storage for capital expenditures, partially offset by \$39.0 million in net cash proceeds from asset sales in our Midstream Segment, of which \$38.0 million related to cash proceeds received from the sale of the Pioneer plant on March 31, 2006.

#### Financing Activities

Cash flows used in financing activities totaled \$162.9 million for the three months ended March 31, 2007, and were comprised of \$90.5 million in repayments, net of borrowings, under our revolving credit facility and \$72.4 million of distributions paid to our General Partner and to unitholders. Cash flows used in financing activities totaled \$37.8 million for the three months ended March 31, 2006, and were comprised of \$66.9 million of distributions paid to our General Partner and to unitholders, partially offset by \$29.1 million in borrowings, net of repayments, under our revolving credit facility.

We paid cash distributions of \$72.4 million (\$0.675 per Unit) and \$66.9 million (\$0.675 per Unit) during each of the three months ended March 31, 2007 and 2006, respectively. Additionally, we declared a cash distribution of \$0.685 per Unit for the quarter ended March 31, 2007. We will pay the distribution of \$73.6 million on May 7, 2007 to unitholders of record on April 28, 2007.

#### **Other Considerations**

#### **Universal Shelf**

We have filed with the SEC a universal shelf registration statement that, subject to agreement on terms at the time of use and appropriate supplementation, allows us to issue, in one or more offerings, up to an aggregate of \$2.0 billion of equity securities, debt securities or a combination thereof. We have remaining approximately \$1.5 billion of availability under this shelf registration, subject to customary marketing terms and conditions.

#### Credit Facility

We have in place a \$700.0 million unsecured revolving credit facility, including the issuance of letters of credit ("Revolving Credit Facility"), which matures on December 13, 2011. We may request up to two one-year extensions of the maturity date, subject to lender approval and satisfaction of certain other conditions. Commitments under the credit facility may be increased up to a maximum of \$850.0 million upon our request, subject to lender approval and the satisfaction of certain other conditions. The interest rate is based, at our option, on either the lender's base rate plus a spread, or LIBOR plus a spread in effect at the time of the borrowings. Financial covenants in the Revolving Credit Facility require that we maintain a ratio of Consolidated Funded Debt to Pro Forma EBITDA (as defined and calculated in the facility) of less than 4.75 to 1.00 (subject to adjustment for specified acquisitions) and a ratio of EBITDA to Interest Expense (as defined and calculated in the facility) of at least 3.00 to 1.00, in each case with respect to specified twelve month periods. Other restrictive covenants in the Revolving Credit Facility limit our ability to, among other things, incur additional indebtedness, make distributions in excess of Available Cash (see Note 10 in the Notes to the Consolidated Financial Statements), incur liens, engage in specified transactions with affiliates and complete mergers, acquisitions and sales of assets. The credit agreement restricts the amount of outstanding debt of the Jonah joint venture to debt owing to the owners of its partnership interests and other third-party debt in the principal aggregate amount of \$50.0 million and allows for the issuance of certain hybrid securities (as defined therein) of up to 15% of our Consolidated Total Capitalization (as defined therein). At March 31, 2007, \$399.5 million was outstanding under the Revolving Credit Facility at a weighted average interest rate of 5.94%. At March 31, 2007, we were in compliance with the covenants of the Revolving Cr

#### Treasury Locks

In October 2006 and February 2007, we executed a series of treasury rate lock agreements that extend through June 2007 for a notional amount totaling \$300.0 million. These agreements, which are derivative instruments, have been designated as cash flow hedges to offset our exposure to increases in the underlying U.S. Treasury benchmark rate that is expected to be used to establish the fixed interest rate for debt that we expect to incur in 2007. The weighted average rate under the treasury lock agreements was approximately 4.6%. The actual coupon rate of the expected debt issuance will be comprised of the underlying U.S. Treasury benchmark rate, plus a credit spread premium for our debt security. At March 31, 2007 and December 31, 2006, the fair value of these treasury locks were assets of \$0.2 million and less than \$0.1 million, respectively. To the extent effective, gains and losses on the value of the treasury locks will be deferred until the forecasted debt is issued and will be amortized to earnings over the life of the debt. No ineffectiveness was required to be recorded as of March 31, 2007.

#### Future Capital Needs and Commitments

We estimate that capital expenditures, excluding acquisitions and joint venture contributions, for 2007 will be approximately \$294.0 million (including \$8.0 million of capitalized interest). We expect to spend approximately \$245.0 million for revenue generating projects. We expect to spend approximately \$38.0 million to sustain existing operations (including \$12.0 million for pipeline integrity) including life-cycle replacements for equipment at various facilities and pipeline and tank replacements among all of our business segments. We expect to spend approximately \$3.0 million to improve operational efficiencies and reduce costs among all of our business segments. Amounts related to Jonah capital expenditures are reported as joint venture contributions due to the deconsolidation of Jonah on August 1, 2006.

During 2007, TE Products may be required to contribute additional cash to Centennial to cover capital expenditures or other operating needs. Additionally, we expect to contribute approximately \$122.0 million to our Jonah joint venture for the construction of the Phase V expansion during 2007 and approximately \$31.0 million for other capital expenditures. We continually review and evaluate potential capital improvements and expansions that would be complementary to our present business operations. These expenditures can vary greatly depending on the magnitude of our transactions. We may finance capital expenditures through internally generated funds, debt or the issuance of additional equity.

#### Liquidity Outlook

We believe that we will continue to have adequate liquidity to fund future recurring operating and investing activities. Our primary cash requirements consist of normal operating expenses, capital expenditures to sustain existing operations and to complete the Jonah expansion, revenue generating expenditures, interest payments on our Senior Notes and Revolving Credit Facility, distributions to our unitholders and General Partner and acquisitions of new assets or businesses. Our operating cash requirements and capital expenditures to sustain existing operations for 2007 are expected to be funded through our cash flows from operating activities. Long-term cash requirements for expansion projects, acquisitions and debt repayments are expected to be funded by several sources, including cash flows from operating activities, borrowings under credit facilities, joint venture distributions and possibly the issuance of additional equity and debt securities. Our ability to complete future debt and equity offerings and the timing of any such offerings will depend on various factors, including prevailing market conditions, interest rates, our financial condition and our credit rating at the time.

The 6.45% TE Products Senior Notes due in January 2008 are classified as a long-term liability in our consolidated balance sheet at March 31, 2007, in accordance with Statement of Financial Accounting Standards No. 6, *Classification of Short-Term Obligations Expected to be Refinanced.* We have the ability to use available credit capacity under our Revolving Credit Facility to fund the repayment of these Senior Notes. We expect to repay the long-term and senior unsecured obligations through the issuance of additional long-term senior unsecured debt at the time the 2008, 2012, 2013 and 2028 debts mature, issuance of additional equity, with proceeds from dispositions of assets, cash flow from operations or any combination of the above items.

## Off-Balance Sheet Arrangements

We do not rely on off-balance sheet borrowings to fund our acquisitions. We have no material off-balance sheet commitments for indebtedness other than the limited guaranty of Centennial debt, the limited guarantee of Centennial catastrophic events as discussed below and an outstanding letter of credit (see Note 9 in the Notes to the Consolidated Financial Statements). In addition, we have entered into various off-balance sheet leases covering assets utilized in several areas of our operations.

Centennial entered into credit facilities totaling \$150.0 million, and as of March 31, 2007, \$150.0 million was outstanding under those credit facilities, of which \$10.0 million matured and was repaid in April 2007, and \$140.0 million has a final maturity in April 2024. TE Products and Marathon Petroleum Company LLC ("Marathon") have each guaranteed one-half of the repayment of Centennial's outstanding debt balance (plus interest) under these credit facilities. If Centennial defaults on its outstanding balance, the estimated maximum potential amount of future payments for TE Products and Marathon is \$75.0 million each at March 31, 2007. Provisions included in the \$140.0 million Centennial credit facility required that certain financial metrics be achieved and for the guarantees to be removed by May 2007. It is not projected that these metrics will be achieved, and we expect to amend the provisions of the Centennial debt agreements in the second quarter of 2007 to require the guarantees to remain throughout the life of the debt. As a result of the guarantee, TE Products recorded an obligation of \$0.1 million, which represents the present value of the estimated amount we would have to pay under the guarantee.

TE Products, Marathon and Centennial have entered into a limited cash call agreement, which allows each member to contribute cash in lieu of Centennial procuring separate insurance in the event of a third-party liability arising from a catastrophic event. There is an indefinite term for the agreement and each member is to contribute cash in proportion to its ownership interest, up to a maximum of \$50.0 million each. As a result of the catastrophic event guarantee, TE Products has recorded a \$4.4 million obligation, which represents the present value of the estimated amount that we would have to pay under the guarantee. If a catastrophic event were to occur and we were required to contribute cash to Centennial, contributions exceeding our deductible might be covered by our insurance, depending upon the nature of the catastrophic event.

One of our subsidiaries, TCO, has entered into master equipment lease agreements with finance companies for the use of various equipment. We have guaranteed the full and timely payment and performance of TCO's obligations under the agreements. Generally, events of default would trigger our performance under the guarantee. The maximum potential amount of future payments under the guarantee is not estimable, but would include base rental payments for both current and future equipment, stipulated loss payments in the event any equipment is stolen, damaged, or destroyed and any future indemnity payments. We carry insurance coverage that may offset any payments required under the guarantees. We do not believe that any performance under the guarantee would have a material effect on our financial condition, results of operations or cash flows.

#### **Contractual Obligations**

There have been no significant changes in our schedule of maturities of long-term debt or other contractual obligations since those reported in our Annual Report on Form 10-K for the year ended December 31, 2006.

Our senior unsecured debt is rated BBB- by Standard and Poors ("S&P") and Baa3 by Moody's Investors Service ("Moody's"). A rating reflects only the view of a rating agency and is not a recommendation to buy, sell or hold any indebtedness. Any rating can be revised upward or downward or withdrawn at any time by a rating agency if it determines that the circumstances warrant such a change and should be evaluated independently of any other rating. The senior unsecured debt of our subsidiary, TE Products, is also rated BBB- by S&P and Baa3 by Moody's. Both ratings are with a stable outlook and were reaffirmed during the first quarter of 2006.

#### Other

On April 30, 2007, in accordance with the approved compensation plan, the ACG Committee authorized the issuance to each of its members (which constitute the non-executive members of the board of directors) of 549 phantom units under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan. Each phantom unit will pay out in cash on April 30, 2011 or, if earlier, the date the director is no longer serving on the board, whether by voluntarily resignation or otherwise, and each such Unit also includes a distribution equivalent right payable when the underlying phantom unit vests. In addition, on May 2, 2007, the ACG Committee authorized the issuance of unit appreciation rights with respect to 22,075 Units to each of its members under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan. The unit appreciation rights will be subject to five year cliff vesting and will vest earlier if the director dies or is removed from, or not re-elected or appointed to, the board for reasons other than his voluntary resignation or unwillingness to serve. When the unit appreciation rights become payable, the director will receive a payment in cash (or, in the sole discretion of the ACG Committee, Units or a combination of cash and Units) equal to the fair market value of the Units on the payment date over the fair market value of the Units on the date of grant.

#### **Recent Accounting Pronouncements**

See discussion of new accounting pronouncements in Note 2 in the Notes to the Consolidated Financial Statements.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

We may be exposed to market risk through changes in crude oil commodity prices and interest rates. We do not have foreign exchange risks. Our Risk Management Committee has established policies to monitor and control these market risks. The Risk Management Committee is comprised, in part, of senior executives of the General Partner. For additional discussion of our exposure to market risks, please refer to "Item 7A. Quantitative and Qualitative Disclosures About Market Risk" in our Annual Report on Form 10-K for the year ended December 31, 2006.

#### **Commodity Risk**

We seek to maintain a position that is substantially balanced between crude oil purchases and sales and future delivery obligations. On the majority of our crude oil derivative contracts, we take the normal purchase and

normal sale exclusion in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, and SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities, an amendment of FASB Statement No. 133.

On a small portion of our crude oil marketing business, we enter into derivative contracts such as swaps and other business hedging devices for which we cannot take the normal purchase and normal sale exclusion. Generally, hedge accounting is elected. The terms of these contracts are typically one year or less. The purpose is to balance our position or lock in a margin and, as such, the derivative contracts do not expose us to additional significant market risk. For derivatives where hedge accounting is elected, the effective portion of changes in fair value are recorded in other comprehensive income and reclassified into earnings as such transactions are settled. For derivatives where hedge accounting is not elected, we mark these transactions to market and the changes in the fair value are recognized in current earnings. This results in some financial statement variability during quarterly periods; however, any unrealized gains and losses reflected in the financial statements related to marking these transactions to market are offset by realized gains and losses in different quarterly periods when the transactions are settled.

At March 31, 2007, we had a limited number of commodity derivatives that were accounted for as cash flow hedges. Gains and losses on these derivatives are offset against corresponding gains or losses of the hedged item and are deferred through other comprehensive income, thus minimizing exposure to cash flow risk. The fair value of the open positions at March 31, 2007 was \$1.1 million. Assuming a hypothetical across-the-board 10% price decrease in the forward curve, the change in fair value of the hedging instrument would have been \$0.5 million. The fair value of the open positions was based upon both quoted market prices obtained from NYMEX and were estimated based on quoted prices from various sources such as independent reporting services, industry publications, brokers and marketers. The fair values were determined based upon the differences by month between the fixed contract price and the relevant forward price curve, the volumes for the applicable month and a discount rate of 6%.

#### **Interest Rate Risk**

We have utilized and expect to continue to utilize interest rate swap agreements to hedge a portion of our cash flow and fair value risks. Interest rate swap agreements are used to manage the fixed and floating interest rate mix of our total debt portfolio and overall cost of borrowing. Interest rate swaps that manage our cash flow risk reduce our exposure to increases in the benchmark interest rates underlying variable rate debt. Interest rate swaps that manage our fair value risks are intended to reduce our exposure to changes in the fair value of the fixed rate debt. Interest rate swap agreements involve the periodic exchange of payments without the exchange of the notional amount upon which the payments are based. The related amount payable to or receivable from counterparties is included as an adjustment to accrued interest.

At March 31, 2007, we had \$399.5 million outstanding under our variable interest rate revolving credit facility. The interest rate is based, at our option, on either the lender's base rate plus a spread or LIBOR plus a spread in effect at the time of the borrowings and is adjusted monthly, bimonthly, quarterly or semiannually. On January 20, 2006, we entered into interest rate swap agreements with a total notional amount of \$200.0 million to hedge our exposure to increases in the benchmark interest rate underlying our variable rate revolving credit facility. These interest rate swaps mature in January 2008. Under the swap agreements, we pay a fixed rate of interest ranging from 4.67% to 4.695% and receive a floating rate based on a three-month U.S. Dollar LIBOR rate. In the third quarter of 2006, these swaps were designated as cash flow hedges, changes in the fair value of the swaps were recognized in earnings, which resulted in a \$2.2 million reduction to interest expense. While these interest rate swaps remain in effect, future changes in the fair value of the cash flow hedges, to the extent the swaps are effective, will be recognized in other comprehensive income until the hedged interest costs are recognized in earnings. At March 31, 2007 and December 31, 2006, the fair values of these interest rate swaps were assets of \$1.1 million and \$1.4 million, respectively. Utilizing the balances of our variable interest rate debt outstanding at March

31, 2007, and including the effects of hedging activities, if market interest rates increased 100 basis points, the annual increase in interest expense related to our revolving credit facility would be \$2.0 million.

The following table summarizes the estimated fair values of the Senior Notes as of March 31, 2007 and December 31, 2006 (in thousands):

|  |            | Fair Value        |                      |
|--|------------|-------------------|----------------------|
|  | Face Value | March 31,<br>2007 | December 31,<br>2006 |
| 6.45% TE Products Senior Notes, due January 2008 | \$180,000  | \$181,080         | \$181,641            |
| 7.625% Senior Notes, due February 2012           | 500,000    | 541,589           | 537,067              |
| 6.125% Senior Notes, due February 2013           | 200,000    | 203,100           | 201,610              |
| 7.51% TE Products Senior Notes, due January 2028 | 210,000    | 219,450           | 221,471              |

In October 2001, TE Products entered into an interest rate swap agreement to hedge its exposure to changes in the fair value of its fixed rate 7.51% Senior Notes due 2028. We designated this swap agreement as a fair value hedge. The swap agreement has a notional amount of \$210.0 million and matures in January 2028 to match the principal and maturity of the TE Products Senior Notes. Under the swap agreement, TE Products pays a floating rate of interest based on a three-month U.S. Dollar LIBOR rate, plus a spread of 147 basis points, and receives a fixed rate of interest of 7.51%. During the three months ended March 31, 2007 and 2006, we recognized reductions in interest expense of \$0.3 million and \$0.7 million, respectively, related to the difference between the fixed rate and the floating rate of interest on the interest rate swap. During the three months ended March 31, 2007 and 2006, we reviewed the hedge effectiveness of this interest rate swap and noted that no gain or loss from ineffectiveness was required to be recognized. The fair values of this interest rate swap were liabilities of approximately \$2.0 million and \$2.6 million at March 31, 2007 and December 31, 2006, respectively. Utilizing the balance of the 7.51% TE Products Senior Notes outstanding at March 31, 2007, and including the effects of hedging activities, if market interest rates increased 100 basis points, the annual increase in interest expense would be \$2.1 million.

In October 2006 and February 2007, we executed a series of treasury rate lock agreements that extend through June 2007 for a notional amount totaling \$300.0 million. These agreements, which are derivative instruments, have been designated as cash flow hedges to offset our exposure to increases in the underlying U.S. Treasury benchmark rate that is expected to be used to establish the fixed interest rate for debt that we expect to incur in 2007. The weighted average rate under the treasury lock agreements was approximately 4.6%. The actual coupon rate of the expected debt issuance will be comprised of the underlying U.S. Treasury benchmark rate, plus a credit spread premium for our debt security. At March 31, 2007 and December 31, 2006, the fair values of these treasury locks were assets of \$0.2 million and less than \$0.1 million, respectively. To the extent effective, gains and losses on the value of the treasury locks will be deferred until the forecasted debt is issued and will be amortized to earnings over the life of the debt. No ineffectiveness was required to be recorded as of March 31, 2007.

#### **Item 4. Controls and Procedures**

As of the end of the period covered by this report, our management carried out an evaluation, with the participation of our principal executive officer (the "CEO") and our principal financial officer (the "CFO"), of the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 of the Securities Exchange Act of 1934. Based on those evaluations, as of March 31, 2007, the CEO and CFO concluded:

- (i) that our disclosure controls and procedures are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including the CEO and CFO, as appropriate to allow timely decisions regarding required disclosure; and
- (ii) that our disclosure controls and procedures are effective.

Changes in Internal Control over Financial Reporting

During 2006, we commenced a project to replace or upgrade our general ledger and consolidation software. The implementation occurred on January 1, 2007. The project is not in response to any identified deficiency or weakness in our internal control over financial reporting. Other than replacement or upgrade of our general ledger and consolidation software on January 1, 2007, there has been no change in our internal control over financial reporting during the first quarter of 2007 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

The certifications of our General Partner's CEO and CFO required under Sections 302 and 906 of the Sarbanes-Oxley Act of 2002 have been included as exhibits to this Report.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

We have been, in the ordinary course of business, a defendant in various lawsuits and a party to various other legal proceedings, some of which are covered in whole or in part by insurance. We believe that the outcome of these lawsuits and other proceedings will not individually or in the aggregate have a material adverse effect on our consolidated financial position, results of operations or cash flows. See discussion of legal proceedings in Note 14 in the Notes to the Consolidated Financial Statements, which is incorporated into this item by reference.

#### Item 1A. Risk Factors

Security holders and potential investors in our securities should carefully consider the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2006, in addition to other information in such Annual Report and this Report. We are identifying these risk factors as important factors that could cause our actual results to differ materially from those contained in any written or oral forward-looking statements made by or on behalf of

#### Item 6. Exhibits.

| Exhibit<br>Number | Description  Continued Borton and in a STERBOOD Borton and L. B. (Eiled on Enhibit 2.2 to the Boristantian Statement of TERBOOD Borton and L. B.   |
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|                   | 60   |

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| 10.1    | Fourth Amended and Restated Administrative Services Agreement by and among EPCO, Inc., Enterprise Products Partners L.P., Enterprise Products Operating L.P., Enterprise Products GP, LLC, Enterprise Products OLPGP, Inc., Enterprise GP Holdings L.P., Duncan Energy Partners L.P., DEP Holdings, LLC, DEP Operating Partnership, L.P.,  |
|         |  |

| Exhibit<br>Number | Description   |
|-------------------|---|
|                   | EPE Holdings, LLC, TEPPCO Partners, L.P., Texas Eastern Products Pipeline Company, LLC, TE Products Pipeline Company, Limited Partnership, TEPPCO Midstream Companies, L.P., TCTM, L.P. and TEPPCO GP, Inc. dated January 30, 2007, but effective as of February 5, 2007 (Filed as Exhibit 10.18 to Current Report on Form 8-K of Duncan Energy Partners L.P. (Commission File No. 1-33266) filed February 5, 2007 and incorporated herein by reference).   |
| 10.2+             | Form of Supplemental Agreement to Employment Agreement between Texas Eastern Products Pipeline Company, LLC and assumed by EPCO, Inc., and John N. Goodpasture, Samuel N. Brown and J. Michael Cockrell (Filed as Exhibit 10.62 to Form 10-K of TEPPCO Partners, L.P. (Commission File No. 1-10403) for the year ended December 31, 2006 and incorporated herein by reference).   |
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| 10.7+*            | Form of Option Grant under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan.  |
| 10.8+*            | Form of TPP Unit Appreciation Right Grant (Texas Eastern Products Pipeline Company LLC Directors).  |
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| 10.10+*           | Form of Phantom Unit Grant for Directors of Texas Eastern Products Pipeline Company LLC under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan.   |
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| 31.1*             | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.   |
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| 32.1**            | Certification of Chief Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2**            | Certification of Chief Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
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<sup>\*</sup> Filed herewith.

<sup>\*\*</sup> Furnished herewith pursuant to Item 601(b)-(32) of Regulation S-K.

<sup>+</sup> A management contract or compensation plan or arrangement.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEPPCO Partners, L.P.

By: /s/ JERRY E. THOMPSON

Jerry E. Thompson,
President and Chief Executive Officer of
Texas Eastern Products Pipeline Company, LLC, General
Partner

By: /s/ WILLIAM G. MANIAS

William G. Manias,
Vice President and Chief Financial Officer of
Texas Eastern Products Pipeline Company, LLC, General
Partner

Date: May 4, 2007

Date: May 4, 2007

## **Index to Exhibits**

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<sup>\*</sup> Filed herewith.

<sup>\*\*</sup> Furnished herewith pursuant to Item 601(b)-(32) of Regulation S-K.

<sup>+</sup> A management contract or compensation plan or arrangement.

## Option Grant under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan

| Date of Grant:   | []     |
|--|--------|
| Name of Optionee:  | []     |
| Option Exercise Price per Common Unit:   | \$[]   |
| Number of Options Granted (One<br>Option equals the Right to<br>Purchase One Common Unit): | []     |
| Option Grant Number:   | O06-[] |

EPCO, Inc (the "Company") is pleased to inform you that you have been granted options (the "Options") under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan (the "Plan") to purchase Units ("Units") of TEPPCO Partners, L.P. (the "Partnership") as follows:

- 1. You are hereby granted the number of Options to acquire a Common Unit set forth above, each such Option having the option exercise price set forth above.
- 2. The Options shall become fully vested (exercisable) on the earlier of (i) the date that is four years after the Date of Grant set forth above (the "Vesting Date") or (ii) a Qualifying Termination (as defined below). Subject to the further provisions of this Agreement, the Options, to the extent vested, may be exercised (in whole or in part or in two or more successive parts) during your employment with the Company and its Affiliates only during any February, May, August, November or any other month in respect of which the Company notifies you that the Options may be exercised (a "Qualified Month") that is within the period beginning on and after the Vesting Date and ending on the date which is nine years and 364 days after the Date of Grant set forth above (the "Termination Date"). In the event your employment with the Company and its Affiliates is terminated prior to the Vesting Date for any reason other than a Qualifying Termination, the Options shall automatically and immediately be forfeited and cancelled unexercised on the date of such termination of employment. For purposes of this Option grant award, the term "year" shall mean a period comprised of 365 (or 366, as appropriate) days beginning on a day of a calendar year and ending on the day immediately preceding the corresponding day of the next calendar year. For example, if the Date of Grant of an Option grant award is January 20, 2007, one year after the Date of Grant would be January 20, 2008, the Vesting Date would be January 20, 2011 and the Termination Date would be January 20, 2017.
- 3. To the extent vested and after receiving clearance from the Transactions Committee, as provided in the Compliance Procedures for Exercising Options in TPP Units Granted Under the Plan, as such procedure may be modified from time to time, the Options may be exercised from time to time by a notice in writing of such exercise which references the Option Grant Number set forth above and the number of Options (or Units relating thereto) which are being exercised. Such notice shall be delivered or mailed to the Company at its corporate offices in Houston, Texas, as follows:

Mailing Address: EPCO, Inc., P.O. Box 4735, Houston, Texas 77210-4735, Attention: Secretary

Delivery Address: EPCO, Inc., 1100 Louisiana Street, Suite 1000, Houston, Texas 77002, Attention: Secretary

An election to exercise shall be irrevocable. The date of exercise shall be, if such election is by delivery, the date the notice is hand delivered to the Company, or if such election is mailed to the Company, the date on which the envelope is postmarked by the U.S. Postal Service, whichever is applicable; provided, however, if you are an employee of the Company or an Affiliate and such mailing or delivery date occurs other than in a Qualified Month, it shall be deemed exercised in the next Qualified Month. Further, if the date of exercise is on a day on which the New York Stock Exchange is generally closed for trading, the exercise date shall be deemed to be the next preceding date on which the New York Stock Exchange is generally open for trading.

- 4. An election to exercise one or more of the Options shall be accompanied by the tender of the full exercise price of the Options (rounded to the nearest whole cent) for which the election is made. Payment of the purchase price may be made in cash or a check acceptable to the Company or a cashless-broker procedure approved by the Company. However, no exercise shall be effective until you have made arrangements acceptable to the Company to satisfy all applicable tax withholding requirements of the Company, if any, with respect to such exercise.
- 5. None of the Options are transferable (by operation of law or otherwise) by you, other than by will or the laws of descent and distribution. If, in the event of your divorce, legal separation or other dissolution of your marriage, your former

spouse is awarded ownership of, or an interest in, all or part of the Options granted hereby to you (the "Awarded Options"), (i) to the extent the Awarded Options are not fully vested, the Awarded Options shall automatically and immediately be forfeited and cancelled unexercised as of the original date of the award thereof and (ii) to the extent the Awarded Options are fully vested, the Company, in its sole discretion, may at any time thereafter cancel the Awarded Options by delivering to such former spouse Units having an aggregate Fair Market Value equal to the excess of the aggregate Fair Market Value of the Units subject to the Awarded Options over their aggregate Exercise Price.

- 6. In the event you terminate employment with the Company and its Affiliates for any reason other than a Qualifying Termination (as defined below), the Options, if fully vested, may be exercised by you (or, in the event of your death, by the person to whom your rights shall pass by will or the laws of the descent and distribution ("Beneficiary")) only during the 30-day period beginning on your employment termination date; provided, however, that, other than for a Qualifying Termination, in no event shall the Options be exercisable after the Termination Date. A "Qualifying Termination" means your employment with the Company and its Affiliates is terminated due to your (i) death, (ii) receiving long-term disability benefits under the Company's long-term disability plan or (iii) retirement with the approval of the Committee on or after reaching age 60. If you cease to be an "active, full-time employee", as determined by the Committee in its sole discretion, without regard as to how your status is treated by the Company for any of its other compensation or benefit plans or programs, you will be deemed to have terminated employment with the Company and its Affiliates for purposes of this Agreement.
- 7. In the event of a Qualifying Termination, the Options may be exercised by you or, in the event such Qualifying Termination was due to your death, by your Beneficiary, at any time on or prior to the earlier of (A) the date which is 365 days after the date of such Qualifying Termination or (B) the date which is 90 days after the Termination Date.
- 8. Nothing in this Agreement or in the Plan shall confer any right on you to continue employment with the Company or its Affiliates or restrict the Company or its Affiliates from terminating your employment at any time. Unless you have a separate written employment agreement with the Company or an Affiliate, you are, and shall continue to be, an "at will" employee.
- 9. Notwithstanding any other provision of this Agreement, the Options shall not be exercisable, and the Company shall not be obligated to deliver to you any Units, if counsel to the Company determines such exercise or delivery, as the case may be, would violate any law or regulation of any governmental authority or agreement between the Company and any national securities exchange upon which the Units are listed or any policy of the Company or any Affiliate of the Company.
- 10. Notwithstanding any other provision of this Agreement, if you give notice of exercise within a "quiet period," as provided in the Policy Regarding "Quiet Periods" and Exercise of Options Under the Plan, as such procedure may be modified from time to time, the timing of the delivery of Units pursuant to your exercise shall be governed by the terms of such policy. Further, the Company shall have no liability to you for any loss you may suffer (whether by a decrease in the value of the Units, failure or inability to receive Partnership distributions or otherwise) from any delay by the Company in delivering to you Units in connection with the whole or partial exercise by you of the Options.
- 11. These Options are subject to the terms of the Plan, which is hereby incorporated by reference as if set forth in its entirety herein, including, without limitation, the ability of the Company, in its discretion, to accelerate the termination of the Option and to amend your Option grant award without your approval. In the event of a conflict between the terms of this Agreement and the Plan, the Plan shall be the controlling document. Capitalized terms that are used, but are not defined, in this Option grant award have the respective meanings provided for in the Plan. The Plan, as in effect on the Date of Grant, is attached hereto as Exhibit A.

| EPCO, INC.    |
|---------------|
| Ву:           |
| [Name, Title] |
|               |

#### EPCO, INC.

#### 2006 TPP LONG-TERM INCENTIVE PLAN

1 <u>Purpose of the Plan</u>. The EPCO, Inc. 2006 TPP Long-Term Incentive Plan, as established hereby (the "Plan"), is intended to promote the interests of EPCO, Inc., a Texas corporation (the "Company"), TEPPCO Partners, L.P., a Delaware limited partnership (the "Partnership") and Texas Eastern Products Pipeline Company LLC, the general partner of the Partnership ("General Partner"), by encouraging directors and employees of the Company and its Affiliates who perform services for the Partnership, General Partner or their Affiliates to acquire or increase their equity interests in the Partnership and to provide a means whereby they may develop a sense of proprietorship and personal involvement in the development and financial success of the Partnership, and to encourage them to remain with the Company and its Affiliates and to devote their best efforts to the Company, the General Partner and the Partnership.

#### 2 Definitions.

As used in the Plan, the following terms shall have the meanings set forth below:

"Affiliate" means, with respect to any Person, any other Person that directly or indirectly through one or more intermediaries controls, is controlled by or is under common control with, the Person in question. As used herein, the term "control" means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through ownership of voting securities, by contract or otherwise.

"Award" means an Option, Unit Appreciation Right, a Restricted Unit, a Phantom Unit or DER granted under the Plan.

"Board" means the Board of Directors of the Company.

"Committee" means the Audit and Conflicts Committee of the Board of Directors of the General Partner.

"DER" means a contingent right to receive an amount of cash equal to all or a designated portion (whether by formula or otherwise) of the cash distributions made by the Partnership with respect to a Unit during a specified period.

"Director" means a "non-employee director," as defined in Rule 16b-3, of the General Partner.

"Employee" means any employee of the Company or an Affiliate.

"Exchange Act" means the Securities Exchange Act of 1934, as amended.

"Fair Market Value" means the closing sales price of a Unit on the applicable date (or if there is no trading in the Units on such date, on the next preceding date on which there was trading) as reported in The Wall Street Journal (or other reporting service approved by the Committee). In the event Units are not publicly traded at the time a determination of Fair Market Value is required to be made hereunder, the determination of Fair Market Value shall be made in good faith by the Committee.

"Option" means an option to purchase Units granted under the Plan.

"Participant" means any Employee or Director granted an Award under the Plan.

"Person" means any individual, corporation, limited liability company, partnership, joint venture, association, joint-stock company, trust, unincorporated organization, government or political subdivision thereof or other entity.

"Phantom Unit" means a notional or phantom unit granted under the Plan which upon vesting entitles the holder to receive one Unit upon vesting.

"Restricted Unit" means a Unit granted under the Plan that is subject to forfeiture provisions and restrictions on its transferability.

"Rule 16b-3" means Rule 16b-3 promulgated by the SEC under the Exchange Act, or any successor rule or regulation thereto as in effect from time to time.

"SEC" means the Securities and Exchange Commission, or any successor thereto.

"Unit" means a Unit of the Partnership.

"Unit Appreciation Right" or "UAR" means an Award that, upon exercise or vesting, as provided in the Award agreement, entitles the holder to receive the excess, or such designated portion of the excess not to exceed 100%, of the Fair Market Value of a Unit on the exercise or vesting date, as the case may be, over the exercise or grant price established for such Unit Appreciation Right. Such excess may be paid in cash and/or in Units as determined by the Committee in its discretion.

3 Administration. The Plan shall be administered by the Committee. A majority of the Committee shall constitute a quorum, and the acts of the members of the Committee who are present at any meeting thereof at which a quorum is present, or acts unanimously approved by the members of the Committee in writing, shall be the acts of the Committee. Subject to the terms of the Plan and applicable law, and in addition to other express powers and authorizations conferred on the Committee by the Plan, the Committee shall have full power and authority to: (i) designate Participants; (ii) determine the type or types of Awards to be granted to a Participant; (iii) determine the number of Units to be covered by Awards; (iv) determine the terms and conditions of any Award; (v) determine whether, to what extent, and under what circumstances Awards may be settled, exercised, canceled, or forfeited; (vi) interpret and administer the Plan and any instrument or agreement relating to an Award made under the Plan; (vii) establish, amend, suspend, or waive such rules and regulations and appoint such agents as it shall deem appropriate for the proper administration of the Plan; and (viii) make any other determination and take any other action that the Committee deems necessary or desirable for the administration of the Plan. Unless otherwise expressly provided in the Plan, all designations, determinations, interpretations, and other decisions under or with respect to the Plan or any Award shall be within the sole discretion of the Committee, may be made at any time and shall be final, conclusive, and binding upon all Persons, including the Company, the Partnership, any Affiliate, any Participant, and any beneficiary thereof.

#### 4 Units Available for Awards.

- 4.1 <u>Units Available</u>. Subject to adjustment as provided in Section 4(c), the number of Units with respect to which Awards may be granted under the Plan is 5,000,000. To the extent an Award is forfeited or otherwise terminates or is canceled without the delivery of Units, then the Units covered by such Award, to the extent of such forfeiture, termination or cancellation, shall again be Units with respect to which Awards may be granted. If any Award is exercised and less than all of the Units covered by such Award are delivered in connection with such exercise, then the Units covered by such Award which were not delivered upon such exercise shall again be Units with respect to which Awards may be granted. Units withheld to satisfy tax withholding obligations of the Company or an Affiliate shall not be considered to have been delivered under the Plan for this purpose.
- 4.2 <u>Sources of Units Deliverable Under Awards</u>. Any Units delivered pursuant to an Award shall consist, in whole or in part, of Units acquired in the open market, from any Affiliate (including, without limitation, the Partnership) or other Person, or any combination of the foregoing, as determined by the Committee in its discretion. If, at the time of exercise by a Participant of all or a portion of such Participant's Award, the Company determines to acquire Units in the open market and the Company is prohibited, under applicable law, or the rules and/or regulations promulgated by the Securities and Exchange Committee or the New York Stock Exchange or the policies of the Company or an Affiliate, from acquiring Units in the open market, delivery of any Units to the Participant in connection with such Participant's exercise of an Award may be delayed until such reasonable time as the Company is entitled to acquire, and does acquire, Units in the open market.
- 4.3 <u>Adjustments</u>. In the event the Committee determines that any distribution (whether in the form of cash, Units, other securities, or other property), recapitalization, split, reverse split, reorganization, merger, consolidation, split-up, spin-off, combination, repurchase, or exchange of Units or other securities of the Partnership, issuance of warrants or other rights to purchase Units or other securities of the Partnership, or other similar transaction or event affects the Units such that an adjustment is determined by the Committee to be appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan, then the Committee shall, in such manner as it may deem equitable, adjust any or all of (i) the number and type of Units (or other securities or property) with respect to which Awards may be granted, (ii) the number and type of Units (or other securities or property) subject to outstanding Awards, and (iii) the grant or

exercise price with respect to any Award; provided, that the number of Units subject to any Award shall always be a whole number.

5 <u>Eligibility</u>. Any Employee or Director who performs services for the Partnership or the General Partner shall be eligible to be designated a Participant.

#### 6 Awards.

- 6.1 Options. The Committee shall have the authority to determine the Employees and Directors to whom Options shall be granted, the number of Units to be covered by each Option, the exercise price therefor and the conditions and limitations applicable to the exercise of the Option, including the following terms and conditions and such additional terms and conditions, as the Committee shall determine, that are not inconsistent with the provisions or intent of the Plan.
- 6.1.1 Exercise Price. The purchase price per Unit purchasable under an Option shall be determined by the Committee at the time the Option is granted, but may not be less than 100% of the Fair Market Value per Unit as of the date of grant.
- 6.1.2 <u>Time and Method of Exercise</u>. The Committee shall determine the time or times at which an Option may be exercised in whole or in part, and the method or methods by which any payment of the exercise price with respect thereto may be made or deemed to have been made, which may include, without limitation, cash, check acceptable to the Company, a "cashless-broker" exercise (through procedures approved by the Company), other property or any combination thereof, having a value on the exercise date equal to the relevant exercise price.
  - 6.1.3 Term. Each Option shall expire as provided in the grant agreement for such Option.
- 6.2 <u>Restricted Units</u>. The Committee shall have the authority to determine the Employees and Directors to whom Restricted Units shall be granted, the number of Restricted Units to be granted to each such Participant, the period and the conditions under which the Restricted Units may become vested or forfeited, which may include, without limitation, the accelerated vesting upon the achievement of specified performance goals or other criteria, and such other terms and conditions as the Committee may establish with respect to such Award, including whether any distributions made by the Partnership with respect to the Restricted Units shall be subject to the same forfeiture and other restrictions as the Restricted Unit. If distributions are so restricted, such distributions shall be held by the Company, without interest, until the Restricted Unit vests or is forfeited with the retained distributions then being paid or forfeited at the same time, as the case may be. Absent such a restriction on distributions in the grant agreement, Partnership distributions shall be paid currently to the holder of the Restricted Unit without restriction.
- 6.3 <u>Phantom Units</u>. The Committee shall have the authority to determine the Employees and Directors to whom Phantom Units shall be granted, the number of Phantom Units to be granted to each such Participant, the period during which the Award remains subject to forfeiture, the conditions under which the Phantom Units may become vested or forfeited, and such other terms and conditions as the Committee may establish with respect to such Award.
- 6.4 <u>DERs</u>. The Committee shall have the authority to determine the Employees and Directors to whom DERs shall be granted, the number of DERs to be granted to each such Participant, the period during which the Award remains subject to forfeiture, the limits, if any, or portion of a DER that is payable, the conditions under which the DERs may become vested or forfeited, and such other terms and conditions as the Committee may establish with respect to such Award.
- 6.5 <u>UARs</u>. The Committee shall have the authority to determine the Employees and Directors to whom UARs shall be granted, the number of Units to be covered by each grant, the exercise price therefor and the conditions and limitations applicable to the exercise of the UAR, and such additional terms and conditions as the Committee may establish with respect to such Award.

#### 6.6 General.

6.6.1 <u>Awards May Be Granted Separately or Together</u>. Awards may, in the discretion of the Committee, be granted either alone or in addition to, in tandem with, or in substitution for any other Award granted under the Plan or any award granted under any other plan of the Company or any Affiliate. Awards granted in addition to or in tandem with other Awards or awards granted under any other plan of the Company or any Affiliate may be granted either at the same time as or at a different time from the grant of such other Awards or awards.

#### 6.6.2 Limits on Transfer of Awards.

- 6.6.2.1 Each Option shall be exercisable only by the Participant during the Participant's lifetime, or by the person to whom the Participant's rights shall pass by will or the laws of descent and distribution.
- 6.6.2.2 No Award and no right under any such Award may be assigned, alienated, pledged, attached, sold or otherwise transferred or encumbered by a Participant otherwise than by will or by the laws of descent and distribution and any such purported assignment, alienation, pledge, attachment, sale, transfer or encumbrance shall be void and unenforceable against the Company or any Affiliate.
- 6.6.3 <u>Unit Certificates</u>. All certificates for Units or other securities of the Partnership delivered under the Plan pursuant to any Award or the exercise thereof shall be subject to such stop transfer orders and other restrictions as the Committee may deem advisable under the Plan or the rules, regulations, and other requirements of the SEC, any stock exchange upon which such Units or other securities are then listed, and any applicable federal or state laws, and the Committee may cause a legend or legends to be put on any such certificates to make appropriate reference to such restrictions.
- 6.6.4 <u>Consideration for Grants</u>. Awards may be granted for no cash consideration payable by a Participant or for such consideration payable by a Participant as the Committee determines including, without limitation, services or such minimal cash consideration as may be required by applicable law.
- 6.6.5 <u>Delivery of Units or other Securities and Payment by Participant of Consideration</u>. No Units or other securities shall be delivered pursuant to any Award until payment in full of any amount required to be paid pursuant to the Plan or the applicable Award grant agreement (including, without limitation, any exercise price or required tax withholding) is received by the Company. Such payment may be made by such method or methods and in such form or forms as the Committee shall determine, including, without limitation, cash, withholding of Units, "cashless-broker" exercises with simultaneous sale, or any combination thereof; provided that the combined value, as determined by the Committee, of all cash and cash equivalents and the fair market value of any such property so tendered to, or withheld by, the Company, as of the date of such tender, is at least equal to the full amount required to be paid to the Company pursuant to the Plan or the applicable Award agreement.
- 7 <u>Amendment and Termination</u>. Except to the extent prohibited by applicable law and unless otherwise expressly provided in an Award agreement or in the Plan:
- 7.1.1 Amendments to the Plan. Except as required by applicable law or the rules of the principal securities exchange on which the Units are traded and subject to Section 7(ii) below, the Board or the Committee may amend, alter, suspend, discontinue, or terminate the Plan without the consent of any partner, Participant, other holder or beneficiary of an Award, or other Person.
- 7.1.2 <u>Amendments to Awards</u>. The Committee may waive any conditions or rights under, amend any terms of, or alter any Award theretofore granted, provided no change, other than pursuant to Section 7(iii), in any Award shall materially reduce the benefit to Participant without the consent of such Participant.
- 7.1.3 Adjustment or Termination of Awards Upon the Occurrence of Certain Events. The Committee is hereby authorized to make adjustments in the terms and conditions of, and the criteria (if any) included in, Awards in recognition of unusual or significant events (including, without limitation, the events described in Section 4(c) of the Plan) affecting the Partnership or the financial statements of the Partnership, of

changes in applicable laws, regulations, or accounting principles, or a change in control of the Company (as determined by its Board) or the Partnership (as determined by the Committee), whenever the Committee determines that such adjustments are appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan. Such adjustments may include, without limitation, accelerating the exercisability of an Award, accelerating the date on which the Award will terminate and/or canceling Awards by the issuance or transfer of Units having a value equal to the Option's positive "spread."

#### 8 General Provisions

- 8.1 No Rights to Awards. No Person shall have any claim to be granted any Award, and there is no obligation for uniformity of treatment of Participants. The terms and conditions of Awards need not be the same with respect to each recipient.
- 8.2 <u>Termination of Employment</u>. For purposes of the Plan, unless the Award agreement provides to the contrary, a Participant shall not be deemed to have terminated employment with the Company and its Affiliates or membership from the Board until such date as the Participant is no longer either an Employee of the Company or an Affiliate or a Director, i.e., a change in status from Employee to Director or Director to Employee shall not be a termination.
- 8.3 No Right to Employment. The grant of an Award shall not be construed as giving a Participant the right to be retained in the employ of the Company or any Affiliate or to remain a Director, as applicable. Further, the Company or an Affiliate may at any time dismiss a Participant from employment, free from any liability or any claim under the Plan, unless otherwise expressly provided in the Plan or in any Award agreement. Nothing in the Plan or any Award agreement shall operate or be construed as constituting an employment agreement with any Participant and each Participant shall be an "at will" employee, unless such Participant has entered into a separate written employment agreement with the Company or an Affiliate.
- 8.4 <u>Governing Law</u>. The validity, construction, and effect of the Plan and any rules and regulations relating to the Plan shall be determined in accordance with the laws of the State of Delaware and applicable federal law, without giving effect to principles of conflicts of law.
- 8.5 <u>Severability</u>. If any provision of the Plan or any Award is or becomes or is deemed to be invalid, illegal, or unenforceable in any jurisdiction or as to any Person or Award, or would disqualify the Plan or any Award under any law deemed applicable by the Committee, such provision shall be construed or deemed amended to conform to the applicable laws, or if it cannot be construed or deemed amended without, in the determination of the Committee, materially altering the intent of the Plan or the Award, such provision shall be stricken as to such jurisdiction, Person or Award and the remainder of the Plan and any such Award shall remain in full force and effect.
- 8.6 Other Laws. The Committee may refuse to issue or transfer any Units or other consideration under an Award if, in its sole discretion, it determines that the issuance or transfer or such Units or such other consideration might violate any applicable law or regulation, the rules of any securities exchange, or entitle the Partnership or an Affiliate to recover the same under Section 16(b) of the Exchange Act, and any payment tendered to the Company by a Participant, other holder or beneficiary in connection with the exercise of such Award shall be promptly refunded to the relevant Participant, holder or beneficiary.
- 8.7 No Trust Fund Created; Unsecured Creditors. Neither the Plan nor any Award shall create or be construed to create a trust or separate fund of any kind or a fiduciary relationship between the Company or any Affiliate and a Participant or any other Person. To the extent that any Person acquires a right to receive payments from the Company or any Affiliate pursuant to an Award, such right shall be no greater than the right of any general unsecured creditor of the Company or the Affiliate.
- 8.8 No Fractional Units. No fractional Units shall be issued or delivered pursuant to the Plan or any Award, and any such fractional Units or any rights thereto shall be canceled, terminated, or otherwise eliminated, without the payment of any consideration therefor.

- 8.9 <u>Headings</u>. Headings are given to the Sections and subsections of the Plan solely as a convenience to facilitate reference. Such headings shall not be deemed in any way material or relevant to the construction or interpretation of the Plan or any provision thereof.
- 8.10 <u>Tax Withholding</u>. The Company or any Affiliate is authorized to withhold from any Award, from any payment due or transfer made under any Award or from any compensation or other amount owing to a Participant the amount (in cash, Units or other property) of any applicable taxes payable in respect of the grant of an Award, its exercise, the lapse of restrictions thereon, or any payment or transfer under an Award or under the Plan and to take such other action as may be necessary in the opinion of the Company or the Affiliate to satisfy its withholding obligations for the payment of such taxes.
- 8.11 <u>Facility Payment</u>. Any amounts payable hereunder to any person under legal disability or who, in the judgment of the Committee, is unable to properly manage his financial affairs, may be paid to the legal representative of such person, or may be applied for the benefit of such person in any manner which the Committee may select, and the Company and its Affiliates shall be relieved of any further liability for payment of such amounts.
- 8.12 <u>Participation by Affiliates</u>. In making Awards to Employees employed by an Affiliate of the Company, the Committee shall be acting on behalf of the Affiliate, and to the extent the Partnership has an obligation to reimburse the Affiliate for compensation paid to Employees for services rendered for the benefit of the Partnership, such payments or reimbursement payments may be made by the Partnership directly to the Affiliate, and, if made to the Company, shall be received by the Company as agent for the Affiliate.
- 9 <u>Term of the Plan; Unitholder Approval</u>. The Plan, as hereby amended and restated, shall be effective on the date of its approval by the Unitholders of the Partnership and shall continue until the earliest of (i) all available Units under the Plan have been paid to Participants, (ii) the termination of the Plan by action of the Board or the Committee or (iii) the 10th anniversary of the date of the approval by the Unitholders of this Plan. However, unless otherwise expressly provided in the Plan or in an applicable Award agreement, any Award granted prior to such termination, and the authority of the Board or the Committee to amend, alter, adjust, suspend, discontinue, or terminate any such Award or to waive any conditions or rights under such Award, shall extend beyond such termination date.
- 10 <u>Section 409A</u>. Notwithstanding anything in this Plan to the contrary, if any Plan provision or Award under the Plan would result in the imposition of an additional tax under Code Section 409A and related regulations and United States Department of the Treasury pronouncements ("Section 409A"), that Plan provision or Award will be reformed to the extent practicable to avoid imposition of the applicable tax and no action taken to comply with Section 409A shall be deemed to adversely affect the Participant's rights to an Award or require the consent of the Participant.

# TPP Unit Appreciation Right Grant (Texas Eastern Products Pipeline Company LLC Directors)

| Grant No.:              | TPPUAR |      |
|-------------------------|--------|------|
| Date of Grant:          |        | , 20 |
| Name of Grantee:        |        |      |
| Grant Price per Unit:   | \$     | _    |
| Number of UARs Granted: |        |      |

Texas Eastern Products Pipeline Company LLC (the "General Partner") is pleased to inform you that you have been granted, under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan, as the same may from time to time hereafter be amended, supplemented or modified (the "Plan"), Unit Appreciation Rights with respect to units of TEPPCO Partners, L.P. ("UARs") as set forth above. The terms of the Award are as follows:

- 1. Vesting. The UARs shall become automatically payable with respect to 100% of the Units subject to the UARs on the fifth anniversary of the Date of Grant (the "Vesting Date") if you have been a director of the General Partner or an Affiliate of the General Partner continuously during the period beginning on the Date of Grant and ending on the Vesting Date. Notwithstanding the foregoing, the UARs shall become automatically payable on the date on which you have had a Qualifying Event, in which case the date of the Qualifying Event shall be deemed the Vesting Date. A "Qualifying Event" means your status as a director of the General Partner and/or an Affiliate of the General Partner (collectively, the "Affiliated Group") is terminated due to (A) your death or (B) your removal as, or not being re-elected or re-appointed as, a director of one or more entity member(s) of the Affiliated Group by the member(s), shareholder(s) or Board of Directors, as appropriate, of such entity or entities, as applicable, which removal or failure to re-elect or re-appoint shall not have been as a result of, caused by, or related to, your resignation, or your unwillingness to serve, for whatever reason, as a director of such entity or entities. If, on any date prior to the Vesting Date you are not a director of the General Partner or an Affiliate for a reason other than a Qualifying Termination, the UARs shall automatically and immediately be forfeited and cancelled without payment on such date.
- 2. No Right to Continue as a Director. Nothing in this Award or in the Plan shall confer any right on you to continue as a director of the General Partner and/or one or more of its Affiliates or restrict the member(s), shareholder(s) or the Board of Directors, as appropriate, of the applicable entity member(s) of the Affiliated Group from removing you, or not re-electing or re-appointing you, as a director of such entity.
- 3. <u>UAR Payment</u>. On the Vesting Date, the General Partner will pay you, with respect to each UAR, an amount equal to the excess, if any, of the Fair Market Value of a Unit on the Vesting Date over the Grant Price per Unit. In the sole discretion of the Committee, payment may be made in Units, cash or any combination thereof.
- 4. <u>Transferability</u>. None of the UARs are transferable (by operation of law or otherwise) by you, other than by will or the laws of descent and distribution. If, in the event of your divorce, legal separation or other dissolution of your marriage, your former spouse is awarded ownership of, or an interest in, all or part of the UARs granted hereby to you, the Award shall automatically and immediately be forfeited and cancelled in full without payment on such date.
- 5. <u>Governing Law</u>. This Award shall be governed by, and construed in accordance with, the laws of the State of Texas, without regard to conflicts of laws principles thereof.

| 6. Plan Controls. This Award is subject to the terms of the Plan, which is hereby incorporated by reference as if set forth in its entirety herein. In the even |
|---|
| of a conflict between the terms of this Award and the Plan, the Plan shall be the controlling document. Capitalized terms which are used, but are not defined,  |
| in this Award have the respective meanings provided for in the Plan.  |
|   |

# TEXAS EASTERN PRODUCTS PIPELINE COMPANY LLC

| By:           |  |
|---------------|--|
| [Name, Title] |  |
|               |  |

# Restricted Unit Grant under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan

| Date of Grant:  |  |
|---|--|
| Name of Grantee:  |  |
| Number of Units Granted:  |  |
| Restricted Unit Grant Number:   | R06  |
| 2006 TPP Long-Term Incentive Plan (the "Plan"). A Restricted  | you have been granted the number of Restricted Units set forth above under the EPCO, Inc. d Unit is a Unit of TEPPCO Partners, L.P. (the "Partnership") that is subject to the forfeiture ement (the "Restrictions"). The terms of the grant are as follows:   |
| "Vesting Date") or (ii) a Qualifying Termination (as defined be   | restricted, on the earlier of (i) the fourth anniversary of the Date of Grant set forth above (the elow). In the event your employment with the Company and its Affiliates is terminated prior to on 4 below, the Restricted Units shall automatically and immediately be forfeited and cancelled nt.  |
| Unit register of the Partnership maintained by the Partnership's  | n and in the sole discretion of the Committee, either (i) in book-entry form in your name in the stransfer agent or (ii) a unit certificate issued in your name. You shall have voting rights and rship on such Restricted Units free and clear of any Restrictions. If the Restricted Units are ng legend:  |
| and incorporated herein, between the Company and the regicircumstances described in such agreement. The sale, assign              | pursuant to an agreement made as of, 200, a copy of which is attached hereto istered holder of the Units, and are subject to forfeiture to the Company under certain nment, pledge or other transfer of the shares of Units evidenced by this certificate is prohibited a Units may not be sold, assigned, pledged or otherwise transferred except as provided in such |
| occurs or the Restrictions lapse pursuant to the terms of this A endorsed in blank, relating to the Restricted Units then subject | in issuance to the Secretary of the Company as a depository for safekeeping until the forfeiture greement. Upon request of the Company, you shall deliver to the Company a unit power, to the Restrictions. Upon the lapse of the Restrictions without forfeiture, the Company shall, and without legend in your name evidencing the Restricted Units.                 |
| the event of your divorce, legal separation or other dissolution  | on of law or otherwise) by you, other than by will or the laws of descent and distribution. If, in of your marriage, your former spouse is awarded ownership of, or an interest in, all or part of s"), the Awarded Units shall automatically and immediately be forfeited and cancelled without   |
|   | is terminated (a "Qualifying Termination") due to your (i) death, (ii) being disabled and entitled ong-term disability plan or (iii) retirement with the approval of the Committee on or after n full upon such termination.   |

- 5. In the event your employment with the Company and its Affiliates terminates for any reason other than as provided in Section 4 above, your Restricted Units automatically shall be forfeited without payment on such termination.
- 6. Nothing in this Agreement or in the Plan shall confer any right on you to continue employment with the Company or its Affiliates or restrict the Company or its Affiliates from terminating your employment at any time. Employment with an Affiliate shall be deemed to be employment with the Company for purposes of the Plan. Unless you have a separate written employment agreement with the Company or an Affiliate, you are, and shall continue to be, an "at will" employee.
- 7. To the extent that the grant or vesting of a Restricted Unit results in the receipt of compensation by you with respect to which the Company or an Affiliate has a tax withholding obligation pursuant to applicable law, unless you make other arrangements that are acceptable to the Company or such Affiliate, you must deliver to the Company or the Affiliate such amount of money as the Company or the Affiliate may require to meet its tax withholding obligations under such applicable law. No issuance of an unrestricted Unit shall be made pursuant to this Agreement until you have paid or made arrangements approved by the Company or the Affiliate to satisfy in full the applicable tax withholding requirements of the Company or Affiliate.
- 8. Notwithstanding any other provision of this Agreement, the Company shall not be obligated to deliver to you any unrestricted Units if counsel to the Company determines such delivery would violate any law or regulation of any governmental authority or agreement between the Company or the Partnership and any national securities exchange upon which the Units are listed or any policy of the Company or any Affiliate of the Company.
- 9. These Restricted Units are subject to the terms of the Plan, which is hereby incorporated by reference as if set forth in its entirety herein, including, without limitation, the ability of the Company, in its discretion, to amend your Restricted Unit award without your approval. In the event of a conflict between the terms of this Agreement and the Plan, the Plan shall be the controlling document. Capitalized terms that are used, but are not defined, in this Option grant award have the respective meanings provided for in the Plan, as in effect on the Date of Grant, is attached hereto as Exhibit A.

| EPCO, INC.    |  |
|---------------|--|
| Ву:           |  |
| [Name, Title] |  |
|               |  |
|               |  |
| -2-           |  |

#### EPCO, INC.

#### 2006 TPP LONG-TERM INCENTIVE PLAN

SECTION 1. <u>Purpose of the Plan</u>. The EPCO, Inc. 2006 TPP Long-Term Incentive Plan, as established hereby (the "Plan"), is intended to promote the interests of EPCO, Inc., a Texas corporation (the "Company"), TEPPCO Partners, L.P., a Delaware limited partnership (the "Partnership") and Texas Eastern Products Pipeline Company LLC, the general partner of the Partnership ("General Partner"), by encouraging directors and employees of the Company and its Affiliates who perform services for the Partnership, General Partner or their Affiliates to acquire or increase their equity interests in the Partnership and to provide a means whereby they may develop a sense of proprietorship and personal involvement in the development and financial success of the Partnership, and to encourage them to remain with the Company and its Affiliates and to devote their best efforts to the Company, the General Partner and the Partnership.

#### SECTION 2. Definitions.

As used in the Plan, the following terms shall have the meanings set forth below:

"Affiliate" means, with respect to any Person, any other Person that directly or indirectly through one or more intermediaries controls, is controlled by or is under common control with, the Person in question. As used herein, the term "control" means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through ownership of voting securities, by contract or otherwise.

"Award" means an Option, Unit Appreciation Right, a Restricted Unit, a Phantom Unit or DER granted under the Plan.

"Board" means the Board of Directors of the Company.

"Committee" means the Audit and Conflicts Committee of the Board of Directors of the General Partner.

"DER" means a contingent right to receive an amount of cash equal to all or a designated portion (whether by formula or otherwise) of the cash distributions made by the Partnership with respect to a Unit during a specified period.

"Director" means a "non-employee director," as defined in Rule 16b-3, of the General Partner.

"Employee" means any employee of the Company or an Affiliate.

"Exchange Act" means the Securities Exchange Act of 1934, as amended.

"Fair Market Value" means the closing sales price of a Unit on the applicable date (or if there is no trading in the Units on such date, on the next preceding date on which there was trading) as reported in The Wall Street Journal (or other reporting service approved by the Committee). In the event Units are not publicly traded at the time a determination of Fair Market Value is required to be made hereunder, the determination of Fair Market Value shall be made in good faith by the Committee.

"Option" means an option to purchase Units granted under the Plan.

"Participant" means any Employee or Director granted an Award under the Plan.

"Person" means any individual, corporation, limited liability company, partnership, joint venture, association, joint-stock company, trust, unincorporated organization, government or political subdivision thereof or other entity.

- "Phantom Unit" means a notional or phantom unit granted under the Plan which upon vesting entitles the holder to receive one Unit upon vesting.
- "Restricted Unit" means a Unit granted under the Plan that is subject to forfeiture provisions and restrictions on its transferability.
- "Rule 16b-3" means Rule 16b-3 promulgated by the SEC under the Exchange Act, or any successor rule or regulation thereto as in effect from time to time.
  - "SEC" means the Securities and Exchange Commission, or any successor thereto.
  - "Unit" means Unit of the Partnership.

"Unit Appreciation Right" or "UAR" means an Award that, upon exercise or vesting, as provided in the Award agreement, entitles the holder to receive the excess, or such designated portion of the excess not to exceed 100%, of the Fair Market Value of a Unit on the exercise or vesting date, as the case may be, over the exercise or grant price established for such Unit Appreciation Right. Such excess may be paid in cash and/or in Units as determined by the Committee in its discretion.

SECTION 3. Administration. The Plan shall be administered by the Committee. A majority of the Committee shall constitute a quorum, and the acts of the members of the Committee who are present at any meeting thereof at which a quorum is present, or acts unanimously approved by the members of the Committee in writing, shall be the acts of the Committee. Subject to the terms of the Plan and applicable law, and in addition to other express powers and authorizations conferred on the Committee by the Plan, the Committee shall have full power and authority to: (i) designate Participants; (ii) determine the type or types of Awards to be granted to a Participant; (iii) determine the number of Units to be covered by Awards; (iv) determine the terms and conditions of any Award; (v) determine whether, to what extent, and under what circumstances Awards may be settled, exercised, canceled, or forfeited; (vi) interpret and administer the Plan and any instrument or agreement relating to an Award made under the Plan; (vii) establish, amend, suspend, or waive such rules and regulations and appoint such agents as it shall deem appropriate for the proper administration of the Plan; and (viii) make any other determination and take any other action that the Committee deems necessary or desirable for the administration of the Plan. Unless otherwise expressly provided in the Plan, all designations, determinations, interpretations, and other decisions under or with respect to the Plan or any Award shall be within the sole discretion of the Committee, may be made at any time and shall be final, conclusive, and binding upon all Persons, including the Company, the Partnership, any Affiliate, any Participant, and any beneficiary thereof.

# SECTION 4. Units Available for Awards.

- (a) <u>Units Available</u>. Subject to adjustment as provided in Section 4(c), the number of Units with respect to which Awards may be granted under the Plan is 5,000,000. To the extent an Award is forfeited or otherwise terminates or is canceled without the delivery of Units, then the Units covered by such Award, to the extent of such forfeiture, termination or cancellation, shall again be Units with respect to which Awards may be granted. If any Award is exercised and less than all of the Units covered by such Award are delivered in connection with such exercise, then the Units covered by such Award which were not delivered upon such exercise shall again be Units with respect to which Awards may be granted. Units withheld to satisfy tax withholding obligations of the Company or an Affiliate shall not be considered to have been delivered under the Plan for this purpose.
- (b) Sources of Units Deliverable Under Awards. Any Units delivered pursuant to an Award shall consist, in whole or in part, of Units acquired in the open market, from any Affiliate (including, without limitation, the Partnership) or other Person, or any combination of the foregoing, as determined by the Committee in its discretion. If, at the time of exercise by a Participant of all or a portion of such Participant's Award, the Company determines to acquire Units in the open market and the Company is prohibited, under applicable law, or the rules and/or regulations promulgated by the Securities and Exchange Committee or the New York Stock Exchange or the policies of the Company or an Affiliate, from acquiring Units in the open market, delivery of any Units to the

Participant in connection with such Participant's exercise of an Award may be delayed until such reasonable time as the Company is entitled to acquire, and does acquire, Units in the open market.

(c) <u>Adjustments</u>. In the event the Committee determines that any distribution (whether in the form of cash, Units, other securities, or other property), recapitalization, split, reverse split, reorganization, merger, consolidation, split-up, spin-off, combination, repurchase, or exchange of Units or other securities of the Partnership, issuance of warrants or other rights to purchase Units or other securities of the Partnership, or other similar transaction or event affects the Units such that an adjustment is determined by the Committee to be appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan, then the Committee shall, in such manner as it may deem equitable, adjust any or all of (i) the number and type of Units (or other securities or property) with respect to which Awards may be granted, (ii) the number and type of Units (or other securities or property) subject to outstanding Awards, and (iii) the grant or exercise price with respect to any Award; provided, that the number of Units subject to any Award shall always be a whole number.

SECTION 5. <u>Eligibility</u>. Any Employee or Director who performs services for the Partnership or the General Partner shall be eligible to be designated a Participant.

#### SECTION 6. Awards.

- (a) Options. The Committee shall have the authority to determine the Employees and Directors to whom Options shall be granted, the number of Units to be covered by each Option, the exercise price therefor and the conditions and limitations applicable to the exercise of the Option, including the following terms and conditions and such additional terms and conditions, as the Committee shall determine, that are not inconsistent with the provisions or intent of the Plan.
  - (i) Exercise Price. The purchase price per Unit purchasable under an Option shall be determined by the Committee at the time the Option is granted, but may not be less than 100% of the Fair Market Value per Unit as of the date of grant.
  - (ii) <u>Time and Method of Exercise</u>. The Committee shall determine the time or times at which an Option may be exercised in whole or in part, and the method or methods by which any payment of the exercise price with respect thereto may be made or deemed to have been made, which may include, without limitation, cash, check acceptable to the Company, a "cashless-broker" exercise (through procedures approved by the Company), other property or any combination thereof, having a value on the exercise date equal to the relevant exercise price.
    - (iii) Term. Each Option shall expire as provided in the grant agreement for such Option.
- (b) <u>Restricted Units</u>. The Committee shall have the authority to determine the Employees and Directors to whom Restricted Units shall be granted, the number of Restricted Units to be granted to each such Participant, the period and the conditions under which the Restricted Units may become vested or forfeited, which may include, without limitation, the accelerated vesting upon the achievement of specified performance goals or other criteria, and such other terms and conditions as the Committee may establish with respect to such Award, including whether any distributions made by the Partnership with respect to the Restricted Units shall be subject to the same forfeiture and other restrictions as the Restricted Unit. If distributions are so restricted, such distributions shall be held by the Company, without interest, until the Restricted Unit vests or is forfeited with the retained distributions then being paid or forfeited at the same time, as the case may be. Absent such a restriction on distributions in the grant agreement, Partnership distributions shall be paid currently to the holder of the Restricted Unit without restriction.
- (c) <u>Phantom Units</u>. The Committee shall have the authority to determine the Employees and Directors to whom Phantom Units shall be granted, the number of Phantom Units to be granted to each such Participant, the period during which the Award remains subject to forfeiture, the conditions under which the

Phantom Units may become vested or forfeited, and such other terms and conditions as the Committee may establish with respect to such Award.

- (d) <u>DERs</u>. The Committee shall have the authority to determine the Employees and Directors to whom DERs shall be granted, the number of DERs to be granted to each such Participant, the period during which the Award remains subject to forfeiture, the limits, if any, or portion of a DER that is payable, the conditions under which the DERs may become vested or forfeited, and such other terms and conditions as the Committee may establish with respect to such Award.
- (e) <u>UARs</u>. The Committee shall have the authority to determine the Employees and Directors to whom UARs shall be granted, the number of Units to be covered by each grant, the exercise price therefor and the conditions and limitations applicable to the exercise of the UAR, and such additional terms and conditions as the Committee may establish with respect to such Award.

#### (f) General.

(i) <u>Awards May Be Granted Separately or Together</u>. Awards may, in the discretion of the Committee, be granted either alone or in addition to, in tandem with, or in substitution for any other Award granted under the Plan or any award granted under any other plan of the Company or any Affiliate. Awards granted in addition to or in tandem with other Awards or awards granted under any other plan of the Company or any Affiliate may be granted either at the same time as or at a different time from the grant of such other Awards or awards.

#### (ii) Limits on Transfer of Awards.

- (A) Each Option shall be exercisable only by the Participant during the Participant's lifetime, or by the person to whom the Participant's rights shall pass by will or the laws of descent and distribution.
- (B) No Award and no right under any such Award may be assigned, alienated, pledged, attached, sold or otherwise transferred or encumbered by a Participant otherwise than by will or by the laws of descent and distribution and any such purported assignment, alienation, pledge, attachment, sale, transfer or encumbrance shall be void and unenforceable against the Company or any Affiliate.
- (iii) <u>Unit Certificates</u>. All certificates for Units or other securities of the Partnership delivered under the Plan pursuant to any Award or the exercise thereof shall be subject to such stop transfer orders and other restrictions as the Committee may deem advisable under the Plan or the rules, regulations, and other requirements of the SEC, any stock exchange upon which such Units or other securities are then listed, and any applicable federal or state laws, and the Committee may cause a legend or legends to be put on any such certificates to make appropriate reference to such restrictions.
- (iv) <u>Consideration for Grants</u>. Awards may be granted for no cash consideration payable by a Participant or for such consideration payable by a Participant as the Committee determines including, without limitation, services or such minimal cash consideration as may be required by applicable law.
- (v) <u>Delivery of Units or other Securities and Payment by Participant of Consideration</u>. No Units or other securities shall be delivered pursuant to any Award until payment in full of any amount required to be paid pursuant to the Plan or the applicable Award grant agreement (including, without limitation, any exercise price or required tax withholding) is received by the Company. Such payment may be made by such method or methods and in such form or forms as the Committee shall determine, including, without limitation, cash, withholding of Units, "cashless-broker" exercises with simultaneous sale, or any combination thereof; provided

that the combined value, as determined by the Committee, of all cash and cash equivalents and the fair market value of any such property so tendered to, or withheld by, the Company, as of the date of such tender, is at least equal to the full amount required to be paid to the Company pursuant to the Plan or the applicable Award agreement.

- SECTION 7. <u>Amendment and Termination</u>. Except to the extent prohibited by applicable law and unless otherwise expressly provided in an Award agreement or in the Plan:
  - (i) <u>Amendments to the Plan</u>. Except as required by applicable law or the rules of the principal securities exchange on which the Units are traded and subject to Section 7(ii) below, the Board or the Committee may amend, alter, suspend, discontinue, or terminate the Plan without the consent of any partner, Participant, other holder or beneficiary of an Award, or other Person.
  - (ii) <u>Amendments to Awards</u>. The Committee may waive any conditions or rights under, amend any terms of, or alter any Award theretofore granted, provided no change, other than pursuant to Section 7(iii), in any Award shall materially reduce the benefit to Participant without the consent of such Participant.
  - (iii) Adjustment or Termination of Awards Upon the Occurrence of Certain Events. The Committee is hereby authorized to make adjustments in the terms and conditions of, and the criteria (if any) included in, Awards in recognition of unusual or significant events (including, without limitation, the events described in Section 4(c) of the Plan) affecting the Partnership or the financial statements of the Partnership, of changes in applicable laws, regulations, or accounting principles, or a change in control of the Company (as determined by its Board) or the Partnership (as determined by the Committee), whenever the Committee determines that such adjustments are appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan. Such adjustments may include, without limitation, accelerating the exercisability of an Award, accelerating the date on which the Award will terminate and/or canceling Awards by the issuance or transfer of Units having a value equal to the Option's positive "spread."

# SECTION 8. General Provisions.

- (a) No Rights to Awards. No Person shall have any claim to be granted any Award, and there is no obligation for uniformity of treatment of Participants. The terms and conditions of Awards need not be the same with respect to each recipient.
- (b) <u>Termination of Employment</u>. For purposes of the Plan, unless the Award agreement provides to the contrary, a Participant shall not be deemed to have terminated employment with the Company and its Affiliates or membership from the Board until such date as the Participant is no longer either an Employee of the Company or an Affiliate or a Director, i.e., a change in status from Employee to Director or Director to Employee shall not be a termination.
- (c) No Right to Employment. The grant of an Award shall not be construed as giving a Participant the right to be retained in the employ of the Company or any Affiliate or to remain a Director, as applicable. Further, the Company or an Affiliate may at any time dismiss a Participant from employment, free from any liability or any claim under the Plan, unless otherwise expressly provided in the Plan or in any Award agreement. Nothing in the Plan or any Award agreement shall operate or be construed as constituting an employment agreement with any Participant and each Participant shall be an "at will" employee, unless such Participant has entered into a separate written employment agreement with the Company or an Affiliate.
- (d) <u>Governing Law</u>. The validity, construction, and effect of the Plan and any rules and regulations relating to the Plan shall be determined in accordance with the laws of the State of Delaware and applicable federal law, without giving effect to principles of conflicts of law.

- (e) <u>Severability</u>. If any provision of the Plan or any Award is or becomes or is deemed to be invalid, illegal, or unenforceable in any jurisdiction or as to any Person or Award, or would disqualify the Plan or any Award under any law deemed applicable by the Committee, such provision shall be construed or deemed amended to conform to the applicable laws, or if it cannot be construed or deemed amended without, in the determination of the Committee, materially altering the intent of the Plan or the Award, such provision shall be stricken as to such jurisdiction, Person or Award and the remainder of the Plan and any such Award shall remain in full force and effect.
- (f) Other Laws. The Committee may refuse to issue or transfer any Units or other consideration under an Award if, in its sole discretion, it determines that the issuance or transfer or such Units or such other consideration might violate any applicable law or regulation, the rules of any securities exchange, or entitle the Partnership or an Affiliate to recover the same under Section 16(b) of the Exchange Act, and any payment tendered to the Company by a Participant, other holder or beneficiary in connection with the exercise of such Award shall be promptly refunded to the relevant Participant, holder or beneficiary.
- (g) No Trust Fund Created; Unsecured Creditors. Neither the Plan nor any Award shall create or be construed to create a trust or separate fund of any kind or a fiduciary relationship between the Company or any Affiliate and a Participant or any other Person. To the extent that any Person acquires a right to receive payments from the Company or any Affiliate pursuant to an Award, such right shall be no greater than the right of any general unsecured creditor of the Company or the Affiliate.
- (h) No Fractional Units. No fractional Units shall be issued or delivered pursuant to the Plan or any Award, and any such fractional Units or any rights thereto shall be canceled, terminated, or otherwise eliminated, without the payment of any consideration therefor.
- (i) <u>Headings</u>. Headings are given to the Sections and subsections of the Plan solely as a convenience to facilitate reference. Such headings shall not be deemed in any way material or relevant to the construction or interpretation of the Plan or any provision thereof.
- (j) <u>Tax Withholding</u>. The Company or any Affiliate is authorized to withhold from any Award, from any payment due or transfer made under any Award or from any compensation or other amount owing to a Participant the amount (in cash, Units or other property) of any applicable taxes payable in respect of the grant of an Award, its exercise, the lapse of restrictions thereon, or any payment or transfer under an Award or under the Plan and to take such other action as may be necessary in the opinion of the Company or the Affiliate to satisfy its withholding obligations for the payment of such taxes.
- (k) <u>Facility Payment</u>. Any amounts payable hereunder to any person under legal disability or who, in the judgment of the Committee, is unable to properly manage his financial affairs, may be paid to the legal representative of such person, or may be applied for the benefit of such person in any manner which the Committee may select, and the Company and its Affiliates shall be relieved of any further liability for payment of such amounts.
- (l) <u>Participation by Affiliates</u>. In making Awards to Employees employed by an Affiliate of the Company, the Committee shall be acting on behalf of the Affiliate, and to the extent the Partnership has an obligation to reimburse the Affiliate for compensation paid to Employees for services rendered for the benefit of the Partnership, such payments or reimbursement payments may be made by the Partnership directly to the Affiliate, and, if made to the Company, shall be received by the Company as agent for the Affiliate.
- SECTION 9. Term of the Plan; Unitholder Approval. The Plan, as hereby amended and restated, shall be effective on the date of its approval by the Unitholders of the Partnership and shall continue until the earliest of (i) all available Units under the Plan have been paid to Participants, (ii) the termination of the Plan by action of the Board or the Committee or (iii) the 10th anniversary of the date of the approval by the Unitholders of this Plan. However, unless otherwise expressly provided in the Plan or in an applicable Award agreement, any Award granted prior to such termination, and the authority of the Board or the Committee to amend, alter, adjust, suspend, discontinue, or terminate any such Award or to waive any conditions or rights under such Award, shall extend beyond such termination date.

SECTION 10. Section 409A. Notwithstanding anything in this Plan to the contrary, if any Plan provision or Award under the Plan would result in the imposition of an additional tax under Code Section 409A and related regulations and United States Department of the Treasury pronouncements ("Section 409A"), that Plan provision or Award will be reformed to the extent practicable to avoid imposition of the applicable tax and no action taken to comply with Section 409A shall be deemed to adversely affect the Participant's rights to an Award or require the consent of the Participant.

# **Phantom Unit Grant** For Directors of Texas Eastern Products Pipeline Company LLC under the

EPCO, Inc. 2006 TPP Long-Term Incentive Plan

| Date of Grant:             |        |
|----------------------------|--------|
| Name of Grantee:           |        |
| Number of Units Granted:   |        |
| Phantom Unit Grant Number: | [P06-] |

Texas Eastern Products Pipeline Company LLC (the "General Partner") is pleased to inform you that you have been granted the number of Phantom Units set forth above under the EPCO, Inc. 2006 TPP Long-Term Incentive Plan (the "Plan"). A Phantom Unit is a contractual right to receive a Unit of TEPPCO Partners, L.P. (the "Partnership") that is subject to the forfeiture and non-transferability provisions set forth below in this Agreement. Upon the payment date specified herein, the holder of the Phantom Unit is entitled to receive one Unit of the Partnership. The terms of the grant are as follows:

- 1. The Phantom Units shall become payable on the earlier of (i) the fourth anniversary of the Date of Grant set forth above or (ii) the date on which you are no longer a director of the General Partner or any Affiliate of the General Partner (the earlier of (i) or (ii) above is hereinafter referred to as the "Payment Date"). For this purpose, transferring as Director from the General Partner to an Affiliate, or vice versa, will not result in payment of the Phantom Units under (ii), above.
- 2. Until the Payment Date, you will not have any voting or any other rights with respect to the underlying Units of the Partnership as a result of the grant of the Phantom Units, except for the rights to receive DERs, as described in Section 3 below. Upon the Payment Date, a Unit will be delivered to you with respect to each Phantom Unit, and the Unit will be evidenced, at the sole option and in the sole discretion of the Committee, either (i) in book-entry form in your name in the Unit register of the Partnership maintained by the Partnership's transfer agent or (ii) a unit certificate issued in your name.
- 3. For the period beginning on the Date of Grant and ending upon the Payment Date, on each date during such period that the Partnership makes a cash distribution with respect to the Units, an unfunded bookkeeping account maintained by the General Partner will be credited with an amount of cash equal to the product of (i) the cash distributions paid with respect to a Unit times (ii) the number of Phantom Units subject to this grant (such payments are hereinafter referred to as the "DERs"). Upon the Payment Date, amounts credited to you under the bookkeeping account for DERs will be paid (without interest) to you in cash.
- 4. None of the Phantom Units or DERs are transferable (by operation of law or otherwise) by you, other than by will or the laws of descent and distribution. If, in the event of your divorce, legal separation or other dissolution of your marriage, your former spouse is awarded ownership of, or an interest in, all or part of the Phantom Units or DERs granted hereby to you (the "Awarded Units"), the Awarded Units shall automatically and immediately be forfeited and cancelled without payment on such date.
- 5. Nothing in this Agreement or in the Plan shall confer any right on you to continue as a director of the General Partner or its Affiliates or restrict the members of the General Partner from not re-electing you as a director of the General Partner or its Affiliates at any time.
- 6. To the extent that the grant or vesting of a Phantom Unit results in the receipt of compensation by you with respect to which the General Partner or an Affiliate has a tax withholding obligation pursuant to applicable law, unless you make other arrangements that are acceptable to the General Partner or such Affiliate, you must deliver to the General Partner or the Affiliate such amount of money as the General Partner or the Affiliate may

require to meet its tax withholding obligations under such applicable law. No issuance of a Unit shall be made pursuant to this Agreement until you have paid or made arrangements approved by the General Partner or the Affiliate to satisfy in full the applicable tax withholding requirements of the General Partner or Affiliate.

- 7. Notwithstanding any other provision of this Agreement, the General Partner shall not be obligated to deliver to you any Units if counsel to the General Partner determines such delivery would violate any law or regulation of any governmental authority or agreement between the General Partner or the Partnership and any national securities exchange upon which the Units are listed or any policy of the General Partner or any Affiliate of the Company.
- 8. These Phantom Units and DERs are subject to the terms of the Plan, which is hereby incorporated by reference as if set forth in its entirety herein, including, without limitation, the ability of the Committee, in its discretion, to amend your Phantom Unit award without your approval. In the event of a conflict between the terms of this Agreement and the Plan, the Plan shall be the controlling document. Capitalized terms that are used, but are not defined, in this Award have the respective meanings provided for in the Plan. The Plan, as in effect on the Date of Grant, is attached hereto as Exhibit A.

#### EPCO, INC.

#### 2006 TPP LONG-TERM INCENTIVE PLAN

1 <u>Purpose of the Plan</u>. The EPCO, Inc. 2006 TPP Long-Term Incentive Plan, as established hereby (the "Plan"), is intended to promote the interests of EPCO, Inc., a Texas corporation (the "Company"), TEPPCO Partners, L.P., a Delaware limited partnership (the "Partnership") and Texas Eastern Products Pipeline Company LLC, the general partner of the Partnership ("General Partner"), by encouraging directors and employees of the Company and its Affiliates who perform services for the Partnership, General Partner or their Affiliates to acquire or increase their equity interests in the Partnership and to provide a means whereby they may develop a sense of proprietorship and personal involvement in the development and financial success of the Partnership, and to encourage them to remain with the Company and its Affiliates and to devote their best efforts to the Company, the General Partner and the Partnership.

#### 2 Definitions.

As used in the Plan, the following terms shall have the meanings set forth below:

"Affiliate" means, with respect to any Person, any other Person that directly or indirectly through one or more intermediaries controls, is controlled by or is under common control with, the Person in question. As used herein, the term "control" means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through ownership of voting securities, by contract or otherwise.

"Award" means an Option, Unit Appreciation Right, a Restricted Unit, a Phantom Unit or DER granted under the Plan.

"Board" means the Board of Directors of the Company.

"Committee" means the Audit and Conflicts Committee of the Board of Directors of the General Partner.

"DER" means a contingent right to receive an amount of cash equal to all or a designated portion (whether by formula or otherwise) of the cash distributions made by the Partnership with respect to a Unit during a specified period.

"Director" means a "non-employee director," as defined in Rule 16b-3, of the General Partner.

"Employee" means any employee of the Company or an Affiliate.

"Exchange Act" means the Securities Exchange Act of 1934, as amended.

"Fair Market Value" means the closing sales price of a Unit on the applicable date (or if there is no trading in the Units on such date, on the next preceding date on which there was trading) as reported in The Wall Street Journal (or other reporting service approved by the Committee). In the event Units are not publicly traded at the time a determination of Fair Market Value is required to be made hereunder, the determination of Fair Market Value shall be made in good faith by the Committee.

"Option" means an option to purchase Units granted under the Plan.

"Participant" means any Employee or Director granted an Award under the Plan.

"Person" means any individual, corporation, limited liability company, partnership, joint venture, association, joint-stock company, trust, unincorporated organization, government or political subdivision thereof or other entity.

- "Phantom Unit" means a notional or phantom unit granted under the Plan which upon vesting entitles the holder to receive one Unit upon vesting.
- "Restricted Unit" means a Unit granted under the Plan that is subject to forfeiture provisions and restrictions on its transferability.
- "Rule 16b-3" means Rule 16b-3 promulgated by the SEC under the Exchange Act, or any successor rule or regulation thereto as in effect from time to time.
  - "SEC" means the Securities and Exchange Commission, or any successor thereto.
  - "Unit" means a Unit of the Partnership.
- "Unit Appreciation Right" or "UAR" means an Award that, upon exercise or vesting, as provided in the Award agreement, entitles the holder to receive the excess, or such designated portion of the excess not to exceed 100%, of the Fair Market Value of a Unit on the exercise or vesting date, as the case may be, over the exercise or grant price established for such Unit Appreciation Right. Such excess may be paid in cash and/or in Units as determined by the Committee in its discretion.
- 3 <u>Administration</u>. The Plan shall be administered by the Committee. A majority of the Committee shall constitute a quorum, and the acts of the members of the Committee who are present at any meeting thereof at which a quorum is present, or acts unanimously approved by the members of the Committee in writing, shall be the acts of the Committee. Subject to the terms of the Plan and applicable law, and in addition to other express powers and authorizations conferred on the Committee by the Plan, the Committee shall have full power and authority to: (i) designate Participants; (ii) determine the type or types of Awards to be granted to a Participant; (iii) determine the number of Units to be covered by Awards; (iv) determine the terms and conditions of any Award; (v) determine whether, to what extent, and under what circumstances Awards may be settled, exercised, canceled, or forfeited; (vi) interpret and administer the Plan and any instrument or agreement relating to an Award made under the Plan; (vii) establish, amend, suspend, or waive such rules and regulations and appoint such agents as it shall deem appropriate for the proper administration of the Plan; and (viii) make any other determination and take any other action that the Committee deems necessary or desirable for the administration of the Plan. Unless otherwise expressly provided in the Plan, all designations, determinations, interpretations, and other decisions under or with respect to the Plan or any Award shall be within the sole discretion of the Committee, may be made at any time and shall be final, conclusive, and binding upon all Persons, including the Company, the Partnership, any Affiliate, any Participant, and any beneficiary thereof.

#### 4 Units Available for Awards.

- 4.1 <u>Units Available</u>. Subject to adjustment as provided in Section 4(c), the number of Units with respect to which Awards may be granted under the Plan is 5,000,000. To the extent an Award is forfeited or otherwise terminates or is canceled without the delivery of Units, then the Units covered by such Award, to the extent of such forfeiture, termination or cancellation, shall again be Units with respect to which Awards may be granted. If any Award is exercised and less than all of the Units covered by such Award are delivered in connection with such exercise, then the Units covered by such Award which were not delivered upon such exercise shall again be Units with respect to which Awards may be granted. Units withheld to satisfy tax withholding obligations of the Company or an Affiliate shall not be considered to have been delivered under the Plan for this purpose.
- 4.2 <u>Sources of Units Deliverable Under Awards</u>. Any Units delivered pursuant to an Award shall consist, in whole or in part, of Units acquired in the open market, from any Affiliate (including, without limitation, the Partnership) or other Person, or any combination of the foregoing, as determined by the Committee in its discretion. If, at the time of exercise by a Participant of all or a portion of such Participant's Award, the Company determines to acquire Units in the open market and the Company is prohibited, under applicable law, or the rules and/or regulations promulgated by the Securities and Exchange Committee or the New York Stock Exchange or the policies of the Company or an Affiliate, from acquiring Units in the open market, delivery of any Units to the

Participant in connection with such Participant's exercise of an Award may be delayed until such reasonable time as the Company is entitled to acquire, and does acquire, Units in the open market.

- 4.3 <u>Adjustments</u>. In the event the Committee determines that any distribution (whether in the form of cash, Units, other securities, or other property), recapitalization, split, reverse split, reorganization, merger, consolidation, split-up, spin-off, combination, repurchase, or exchange of Units or other securities of the Partnership, issuance of warrants or other rights to purchase Units or other securities of the Partnership, or other similar transaction or event affects the Units such that an adjustment is determined by the Committee to be appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan, then the Committee shall, in such manner as it may deem equitable, adjust any or all of (i) the number and type of Units (or other securities or property) with respect to which Awards may be granted, (ii) the number and type of Units (or other securities or property) subject to outstanding Awards, and (iii) the grant or exercise price with respect to any Award; provided, that the number of Units subject to any Award shall always be a whole number.
- 5 Eligibility. Any Employee or Director who performs services for the Partnership or the General Partner shall be eligible to be designated a Participant.

#### 6 Awards.

- 6.1 Options. The Committee shall have the authority to determine the Employees and Directors to whom Options shall be granted, the number of Units to be covered by each Option, the exercise price therefor and the conditions and limitations applicable to the exercise of the Option, including the following terms and conditions and such additional terms and conditions, as the Committee shall determine, that are not inconsistent with the provisions or intent of the Plan.
- 6.1.1 Exercise Price. The purchase price per Unit purchasable under an Option shall be determined by the Committee at the time the Option is granted, but may not be less than 100% of the Fair Market Value per Unit as of the date of grant.
- 6.1.2 <u>Time and Method of Exercise</u>. The Committee shall determine the time or times at which an Option may be exercised in whole or in part, and the method or methods by which any payment of the exercise price with respect thereto may be made or deemed to have been made, which may include, without limitation, cash, check acceptable to the Company, a "cashless-broker" exercise (through procedures approved by the Company), other property or any combination thereof, having a value on the exercise date equal to the relevant exercise price.
  - 6.1.3 Term. Each Option shall expire as provided in the grant agreement for such Option.
- 6.2 <u>Restricted Units</u>. The Committee shall have the authority to determine the Employees and Directors to whom Restricted Units shall be granted, the number of Restricted Units to be granted to each such Participant, the period and the conditions under which the Restricted Units may become vested or forfeited, which may include, without limitation, the accelerated vesting upon the achievement of specified performance goals or other criteria, and such other terms and conditions as the Committee may establish with respect to such Award, including whether any distributions made by the Partnership with respect to the Restricted Units shall be subject to the same forfeiture and other restrictions as the Restricted Unit. If distributions are so restricted, such distributions shall be held by the Company, without interest, until the Restricted Unit vests or is forfeited with the retained distributions then being paid or forfeited at the same time, as the case may be. Absent such a restriction on distributions in the grant agreement, Partnership distributions shall be paid currently to the holder of the Restricted Unit without restriction.
- 6.3 <u>Phantom Units</u>. The Committee shall have the authority to determine the Employees and Directors to whom Phantom Units shall be granted, the number of Phantom Units to be granted to each such Participant, the period during which the Award remains subject to forfeiture, the conditions under which the Phantom Units may become vested or forfeited, and such other terms and conditions as the Committee may establish with respect to such Award.

- 6.4 <u>DERs</u>. The Committee shall have the authority to determine the Employees and Directors to whom DERs shall be granted, the number of DERs to be granted to each such Participant, the period during which the Award remains subject to forfeiture, the limits, if any, or portion of a DER that is payable, the conditions under which the DERs may become vested or forfeited, and such other terms and conditions as the Committee may establish with respect to such Award
- 6.5 <u>UARs</u>. The Committee shall have the authority to determine the Employees and Directors to whom UARs shall be granted, the number of Units to be covered by each grant, the exercise price therefor and the conditions and limitations applicable to the exercise of the UAR, and such additional terms and conditions as the Committee may establish with respect to such Award.

#### 6.6 General.

6.6.1 Awards May Be Granted Separately or Together. Awards may, in the discretion of the Committee, be granted either alone or in addition to, in tandem with, or in substitution for any other Award granted under the Plan or any award granted under any other plan of the Company or any Affiliate. Awards granted in addition to or in tandem with other Awards or awards granted under any other plan of the Company or any Affiliate may be granted either at the same time as or at a different time from the grant of such other Awards or awards.

#### 6.6.2 Limits on Transfer of Awards.

- 6.6.2.1 Each Option shall be exercisable only by the Participant during the Participant's lifetime, or by the person to whom the Participant's rights shall pass by will or the laws of descent and distribution.
- 6.6.2.2 No Award and no right under any such Award may be assigned, alienated, pledged, attached, sold or otherwise transferred or encumbered by a Participant otherwise than by will or by the laws of descent and distribution and any such purported assignment, alienation, pledge, attachment, sale, transfer or encumbrance shall be void and unenforceable against the Company or any Affiliate.
- 6.6.3 <u>Unit Certificates</u>. All certificates for Units or other securities of the Partnership delivered under the Plan pursuant to any Award or the exercise thereof shall be subject to such stop transfer orders and other restrictions as the Committee may deem advisable under the Plan or the rules, regulations, and other requirements of the SEC, any stock exchange upon which such Units or other securities are then listed, and any applicable federal or state laws, and the Committee may cause a legend or legends to be put on any such certificates to make appropriate reference to such restrictions.
- 6.6.4 <u>Consideration for Grants</u>. Awards may be granted for no cash consideration payable by a Participant or for such consideration payable by a Participant as the Committee determines including, without limitation, services or such minimal cash consideration as may be required by applicable law.
- 6.6.5 <u>Delivery of Units or other Securities and Payment by Participant of Consideration</u>. No Units or other securities shall be delivered pursuant to any Award until payment in full of any amount required to be paid pursuant to the Plan or the applicable Award grant agreement (including, without limitation, any exercise price or required tax withholding) is received by the Company. Such payment may be made by such method or methods and in such form or forms as the Committee shall determine, including, without limitation, cash, withholding of Units, "cashless-broker" exercises with simultaneous sale, or any combination thereof; provided that the combined value, as determined by the Committee, of all cash and cash equivalents and the fair market value of any such property so tendered to, or withheld by, the Company, as of the date of such tender, is at least equal to the full amount required to be paid to the Company pursuant to the Plan or the applicable Award agreement.
- 7 <u>Amendment and Termination</u>. Except to the extent prohibited by applicable law and unless otherwise expressly provided in an Award agreement or in the Plan:
- 7.1.1 Amendments to the Plan. Except as required by applicable law or the rules of the principal securities exchange on which the Units are traded and subject to Section 7(ii) below, the Board or the

Committee may amend, alter, suspend, discontinue, or terminate the Plan without the consent of any partner, Participant, other holder or beneficiary of an Award, or other Person.

- 7.1.2 <u>Amendments to Awards</u>. The Committee may waive any conditions or rights under, amend any terms of, or alter any Award theretofore granted, provided no change, other than pursuant to Section 7(iii), in any Award shall materially reduce the benefit to Participant without the consent of such Participant.
- 7.1.3 Adjustment or Termination of Awards Upon the Occurrence of Certain Events. The Committee is hereby authorized to make adjustments in the terms and conditions of, and the criteria (if any) included in, Awards in recognition of unusual or significant events (including, without limitation, the events described in Section 4(c) of the Plan) affecting the Partnership or the financial statements of the Partnership, of changes in applicable laws, regulations, or accounting principles, or a change in control of the Company (as determined by its Board) or the Partnership (as determined by the Committee), whenever the Committee determines that such adjustments are appropriate in order to prevent dilution or enlargement of the benefits or potential benefits intended to be made available under the Plan. Such adjustments may include, without limitation, accelerating the exercisability of an Award, accelerating the date on which the Award will terminate and/or canceling Awards by the issuance or transfer of Units having a value equal to the Option's positive "spread."

#### 8 General Provisions.

- 8.1 No Rights to Awards. No Person shall have any claim to be granted any Award, and there is no obligation for uniformity of treatment of Participants. The terms and conditions of Awards need not be the same with respect to each recipient.
- 8.2 <u>Termination of Employment</u>. For purposes of the Plan, unless the Award agreement provides to the contrary, a Participant shall not be deemed to have terminated employment with the Company and its Affiliates or membership from the Board until such date as the Participant is no longer either an Employee of the Company or an Affiliate or a Director, i.e., a change in status from Employee to Director or Director to Employee shall not be a termination.
- 8.3 No Right to Employment. The grant of an Award shall not be construed as giving a Participant the right to be retained in the employ of the Company or any Affiliate or to remain a Director, as applicable. Further, the Company or an Affiliate may at any time dismiss a Participant from employment, free from any liability or any claim under the Plan, unless otherwise expressly provided in the Plan or in any Award agreement. Nothing in the Plan or any Award agreement shall operate or be construed as constituting an employment agreement with any Participant and each Participant shall be an "at will" employee, unless such Participant has entered into a separate written employment agreement with the Company or an Affiliate.
- 8.4 <u>Governing Law</u>. The validity, construction, and effect of the Plan and any rules and regulations relating to the Plan shall be determined in accordance with the laws of the State of Delaware and applicable federal law, without giving effect to principles of conflicts of law.
- 8.5 Severability. If any provision of the Plan or any Award is or becomes or is deemed to be invalid, illegal, or unenforceable in any jurisdiction or as to any Person or Award, or would disqualify the Plan or any Award under any law deemed applicable by the Committee, such provision shall be construed or deemed amended to conform to the applicable laws, or if it cannot be construed or deemed amended without, in the determination of the Committee, materially altering the intent of the Plan or the Award, such provision shall be stricken as to such jurisdiction, Person or Award and the remainder of the Plan and any such Award shall remain in full force and effect.
- 8.6 Other Laws. The Committee may refuse to issue or transfer any Units or other consideration under an Award if, in its sole discretion, it determines that the issuance or transfer or such Units or such other consideration might violate any applicable law or regulation, the rules of any securities exchange, or entitle the Partnership or an Affiliate to recover the same under Section 16(b) of the Exchange Act, and any payment tendered

to the Company by a Participant, other holder or beneficiary in connection with the exercise of such Award shall be promptly refunded to the relevant Participant, holder or beneficiary.

- 8.7 No Trust Fund Created; Unsecured Creditors. Neither the Plan nor any Award shall create or be construed to create a trust or separate fund of any kind or a fiduciary relationship between the Company or any Affiliate and a Participant or any other Person. To the extent that any Person acquires a right to receive payments from the Company or any Affiliate pursuant to an Award, such right shall be no greater than the right of any general unsecured creditor of the Company or the Affiliate.
- 8.8 No Fractional Units. No fractional Units shall be issued or delivered pursuant to the Plan or any Award, and any such fractional Units or any rights thereto shall be canceled, terminated, or otherwise eliminated, without the payment of any consideration therefor.
- 8.9 <u>Headings</u>. Headings are given to the Sections and subsections of the Plan solely as a convenience to facilitate reference. Such headings shall not be deemed in any way material or relevant to the construction or interpretation of the Plan or any provision thereof.
- 8.10 <u>Tax Withholding</u>. The Company or any Affiliate is authorized to withhold from any Award, from any payment due or transfer made under any Award or from any compensation or other amount owing to a Participant the amount (in cash, Units or other property) of any applicable taxes payable in respect of the grant of an Award, its exercise, the lapse of restrictions thereon, or any payment or transfer under an Award or under the Plan and to take such other action as may be necessary in the opinion of the Company or the Affiliate to satisfy its withholding obligations for the payment of such taxes.
- 8.11 <u>Facility Payment</u>. Any amounts payable hereunder to any person under legal disability or who, in the judgment of the Committee, is unable to properly manage his financial affairs, may be paid to the legal representative of such person, or may be applied for the benefit of such person in any manner which the Committee may select, and the Company and its Affiliates shall be relieved of any further liability for payment of such amounts.
- 8.12 <u>Participation by Affiliates</u>. In making Awards to Employees employed by an Affiliate of the Company, the Committee shall be acting on behalf of the Affiliate, and to the extent the Partnership has an obligation to reimburse the Affiliate for compensation paid to Employees for services rendered for the benefit of the Partnership, such payments or reimbursement payments may be made by the Partnership directly to the Affiliate, and, if made to the Company, shall be received by the Company as agent for the Affiliate.
- 9 <u>Term of the Plan; Unitholder Approval</u>. The Plan, as hereby amended and restated, shall be effective on the date of its approval by the Unitholders of the Partnership and shall continue until the earliest of (i) all available Units under the Plan have been paid to Participants, (ii) the termination of the Plan by action of the Board or the Committee or (iii) the 10th anniversary of the date of the approval by the Unitholders of this Plan. However, unless otherwise expressly provided in the Plan or in an applicable Award agreement, any Award granted prior to such termination, and the authority of the Board or the Committee to amend, alter, adjust, suspend, discontinue, or terminate any such Award or to waive any conditions or rights under such Award, shall extend beyond such termination date.
- 10 Section 409A. Notwithstanding anything in this Plan to the contrary, if any Plan provision or Award under the Plan would result in the imposition of an additional tax under Code Section 409A and related regulations and United States Department of the Treasury pronouncements ("Section 409A"), that Plan provision or Award will be reformed to the extent practicable to avoid imposition of the applicable tax and no action taken to comply with Section 409A shall be deemed to adversely affect the Participant's rights to an Award or require the consent of the Participant.

**Exhibit 12.1 Statement of Computation of Ratio of Earnings to Fixed Charges** 

|   | 2003    | 2004    | (in tho | 2006<br>usands) | Three Months<br>Ended<br>March 31,<br>2007 |
|---|---------|---------|---------|-----------------|--|
| Earnings                                |         |         |         |                 |  |
| Income From Continuing Operations *     | 104,958 | 112,658 | 138,639 | 158,538         | 43,160                                     |
| Fixed Charges                           | 93,294  | 80,695  | 93,414  | 101,905         | 26,732                                     |
| Distributed Income of Equity Investment | 28,003  | 47,213  | 37,085  | 63,483          | 40,304                                     |
| Capitalized Interest                    | (5,290) | (4,227) | (6,759) | (10,681)        | (3,728)                                    |
| Total Earnings                          | 220,965 | 236,339 | 262,379 | 313,245         | 106,468                                    |
|   |         |         |         |                 |  |
| Fixed Charges                           |         |         |         |                 |  |
| Interest Expense                        | 84,250  | 72,053  | 81,861  | 86,171          | 22,211                                     |
| Capitalized Interest                    | 5,290   | 4,227   | 6,759   | 10,681          | 3,728                                      |
| Rental Interest Factor                  | 3,754   | 4,415   | 4,794   | 5,053           | 793  |
| Total Fixed Charges                     | 93,294  | 80,695  | 93,414  | 101,905         | 26,732                                     |
| Ratio: Earnings / Fixed Charges         | 2.37    | 2.93    | 2.81    | 3.07            | 3.98                                       |

<sup>\*</sup> Excludes discontinued operations, gain on sale of assets, provision for taxes and undistributed equity earnings.

# Certification of Chief Executive Officer pursuant to Rule 13a-14(a) / Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended

#### I, Jerry E. Thompson, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of TEPPCO Partners, L.P.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 4, 2007

/s/ JERRY E. THOMPSON

Jerry E. Thompson
President and Chief Executive Officer
Texas Eastern Products Pipeline Company, LLC,
as General Partner

# Certification of Chief Financial Officer pursuant to Rule 13a-14(a) / Rule 15d-14(a), promulgated under the Securities Exchange Act of 1934, as amended

#### I, William G. Manias, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of TEPPCO Partners, L.P.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles:
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 4, 2007

/s/ WILLIAM G. MANIAS

William G. Manias
Vice President and Chief Financial Officer
Texas Eastern Products Pipeline Company, LLC,
as General Partner

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TEPPCO Partners, L.P. (the "Company") on Form 10-Q for the quarter ended March 31, 2007 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, Jerry E. Thompson, President and Chief Executive Officer of Texas Eastern Products Pipeline Company, LLC, the general partner of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

#### /s/ JERRY E. THOMPSON

Jerry E. Thompson President and Chief Executive Officer Texas Eastern Products Pipeline Company, LLC, General Partner

May 4, 2007

A signed original of this written statement required by Section 906 has been provided to TEPPCO Partners, L.P. and will be retained by TEPPCO Partners, L.P. and furnished to the Securities and Exchange Commission or its staff upon request.

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of TEPPCO Partners, L.P. (the "Company") on Form 10-Q for the quarter ended March 31, 2007 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, William G. Manias, Vice President and Chief Financial Officer of Texas Eastern Products Pipeline Company, LLC, the general partner of the Company, certify, pursuant to 18 U.S.C. §1350, as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /s/ WILLIAM G. MANIAS

William G. Manias
Vice President and Chief Financial Officer
Texas Eastern Products Pipeline Company, LLC,
General Partner

May 4, 2007

A signed original of this written statement required by Section 906 has been provided to TEPPCO Partners, L.P. and will be retained by TEPPCO Partners, L.P. and furnished to the Securities and Exchange Commission or its staff upon request.