



# Investor Deck

August 2024

NYSE: EPD

# Forward-Looking Statements

This presentation contains forward-looking statements based on the beliefs of the company, as well as assumptions made by, and information currently available to our management team (including information published by third parties). When used in this presentation, words such as “anticipate,” “project,” “expect,” “plan,” “seek,” “goal,” “estimate,” “forecast,” “intend,” “could,” “should,” “would,” “will,” “believe,” “may,” “scheduled,” “pending,” “potential” and similar expressions and statements regarding our plans and objectives for future operations, are intended to identify forward-looking statements.

Although management believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. You should not put undue reliance on any forward-looking statements, which speak only as of their dates. Forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those expected, including insufficient cash from operations, adverse market conditions, governmental regulations, the possibility that tax or other costs or difficulties related thereto will be greater than expected, the impact of competition and other risk factors discussed in our latest filings with the Securities and Exchange Commission.

All forward-looking statements attributable to Enterprise or any person acting on our behalf are expressly qualified in their entirety by the cautionary statements contained herein, in such filings and in our future periodic reports filed with the Securities and Exchange Commission. Except as required by law, we do not intend to update or revise our forward-looking statements, whether as a result of new information, future events or otherwise.

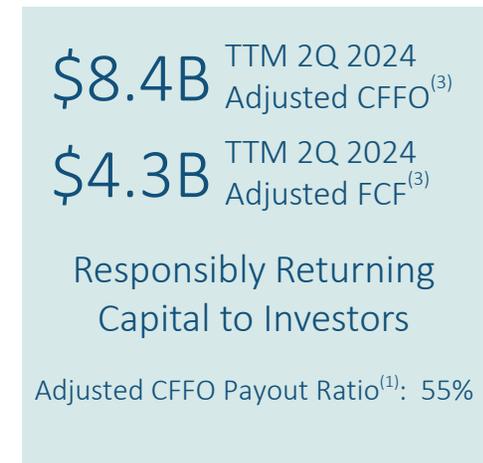
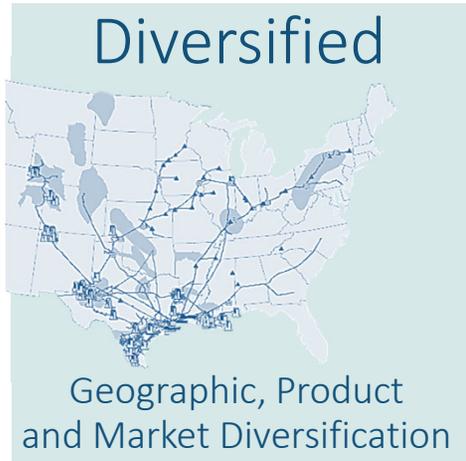


# Section 1: Investment Rationale & Updates



# Why EPD?

## Built for the Long Run



Note: ROIC for 2022 and 2023 was 13%.

(1) For a definition, see Appendix

(2) As of June 30, 2024

(3) Adjusted CFFO and Adjusted FCF are non-generally accepted accounting principles ("Non-GAAP") financial measures. See Appendix for a reconciliation of these amounts to their nearest GAAP counterparts

(4) Excludes capital investments associated with the SPOT export terminal, which is pending FID

© All Rights Reserved. Enterprise Products Partners L.P.

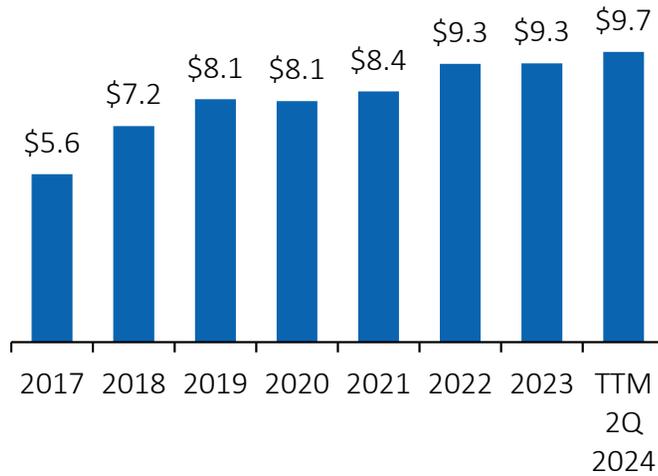
enterpriseproducts.com

# Responsible Growth

## A Track Record of Financial Discipline

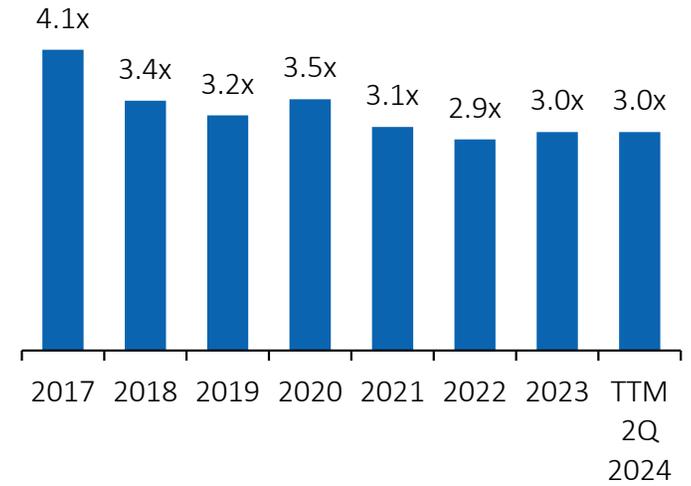
Adjusted EBITDA<sup>(1)</sup>

8.7%  
CAGR



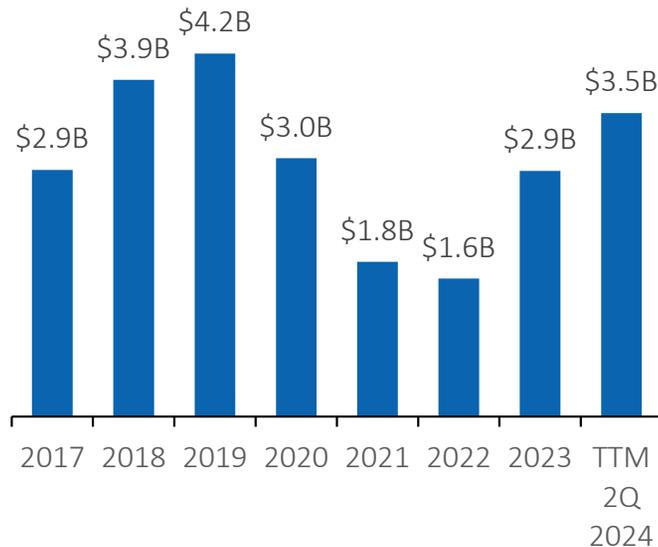
Maintaining  
low leverage  
for financial  
flexibility

Leverage Ratio<sup>(1)</sup>



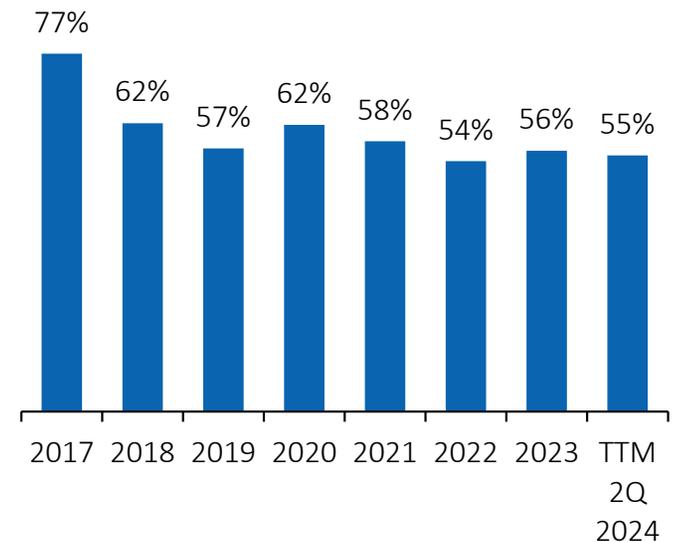
Organic Growth Capital Expenditures

Responding  
to customer  
& market  
signals



Consistently  
returning  
capital to  
unitholders

Capital Returned to LPs / Adjusted CFO<sup>(2)</sup>



Adjusted EBITDA is a Non-GAAP measure. See Appendix for a reconciliation of these amounts to their nearest GAAP counterparts.

(1) For definitions, see Appendix

(2) Represents LP distributions plus unit buybacks divided by Adjusted Cash Flow From Operations, for the applicable period

© All Rights Reserved. Enterprise Products Partners L.P.

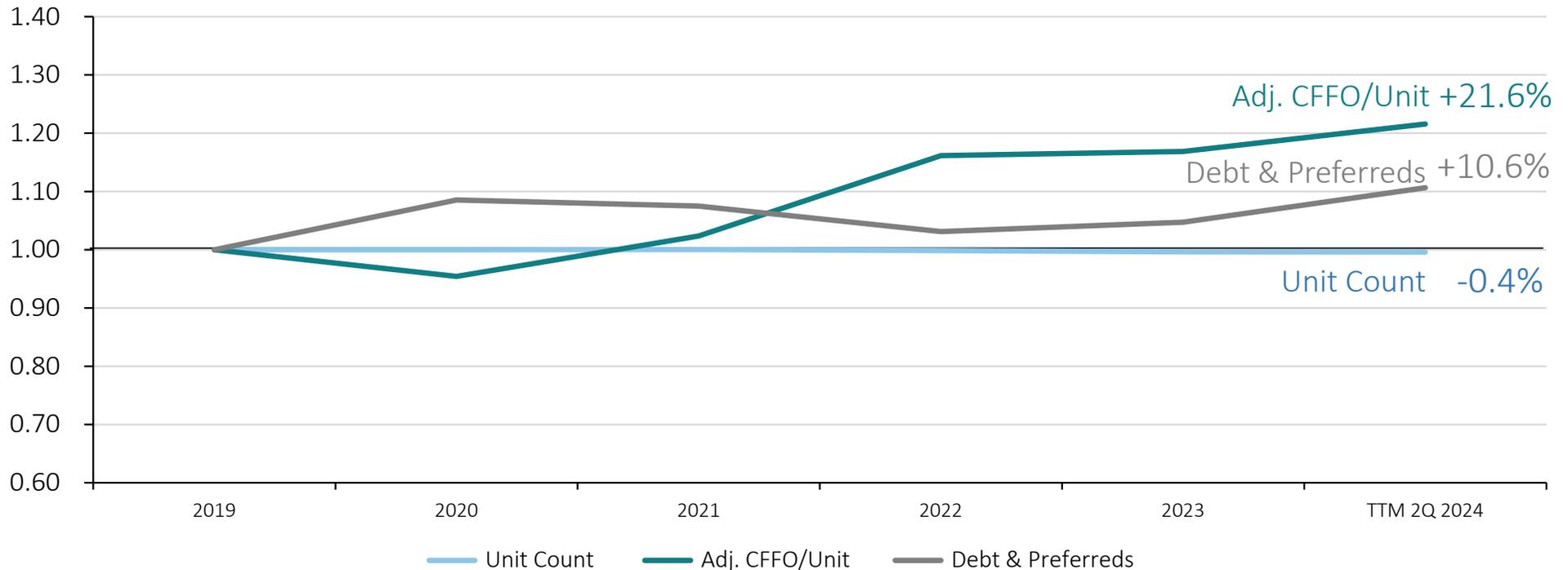
enterpriseproducts.com

# EPD Stands Apart

## Balancing Cash Flow per Unit Growth with Capital Efficiency

EPD is the only midstream company to grow Adjusted CFO per Unit and reduce unit count without material asset sales<sup>(1)</sup>

EPD's 2019 buyback program is now ≈50% utilized, including ≈\$40 million of unit repurchases in 2Q 2024



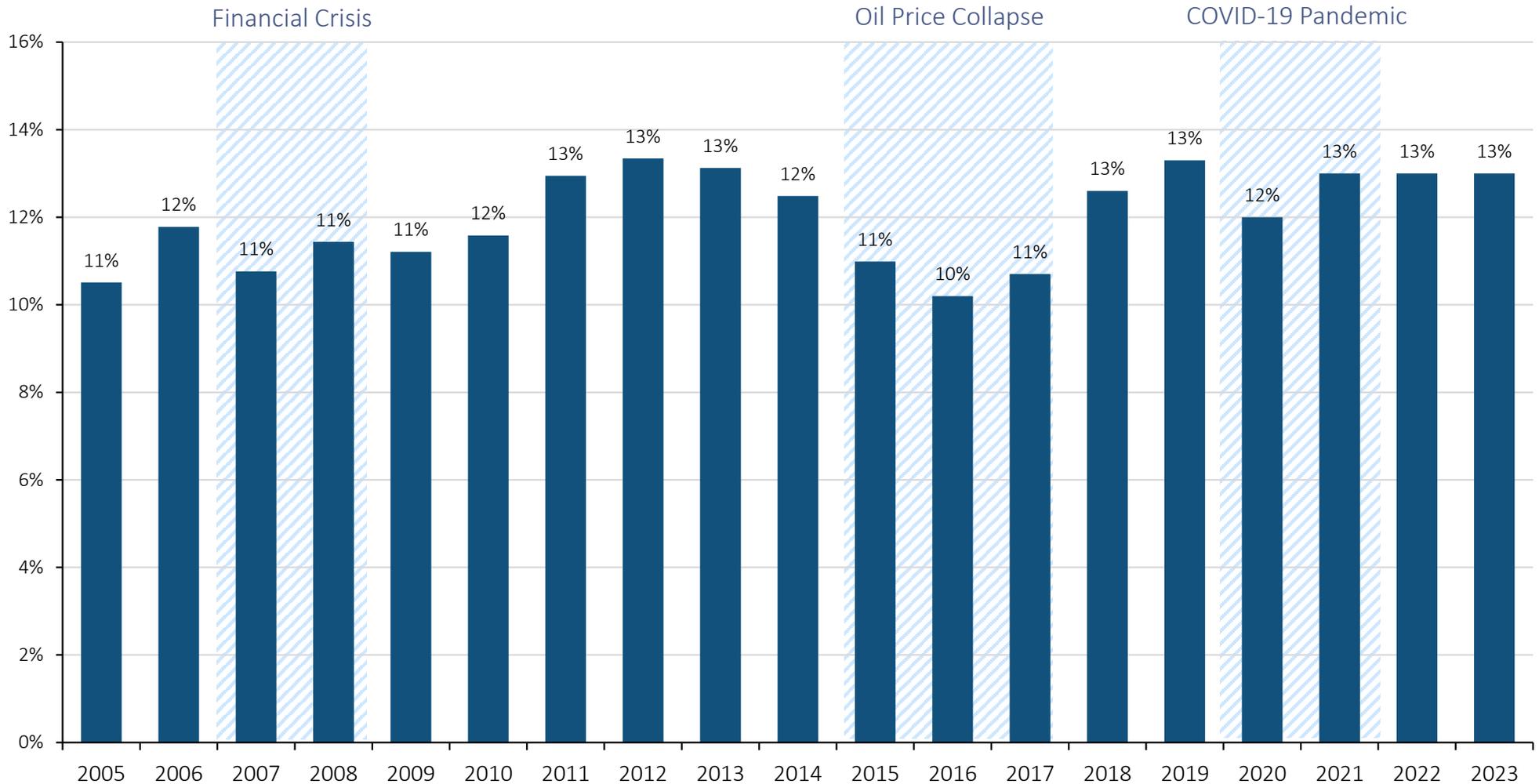
(1) Based on Bloomberg and midstream companies' public filings with market capitalization >\$35 billion, considers peer activity through year end 2023.

Note: "Unit Count" represents the total number of weighted average fully diluted units or shares outstanding for the applicable period; "Adj. CFO/Unit" is cash flow from operations, as adjusted for net changes in operating accounts, divided by the applicable "Unit Count"; "Debt & Preferreds" represents the sum of total debt principal (including amounts outstanding under credit facilities, commercial paper programs and other borrowing arrangements), total lease liabilities and preferred equity balances as of the applicable period.

# Enterprise's History of Returning Capital

## Attractive, Long-Term Returns

EPD's Historical Return on Invested Capital ("ROIC")<sup>(1) (2) (3)</sup>



(1) For a definition, see appendix

(2) Pre-2008 is based on EPD reported results (not recast for Mergers)

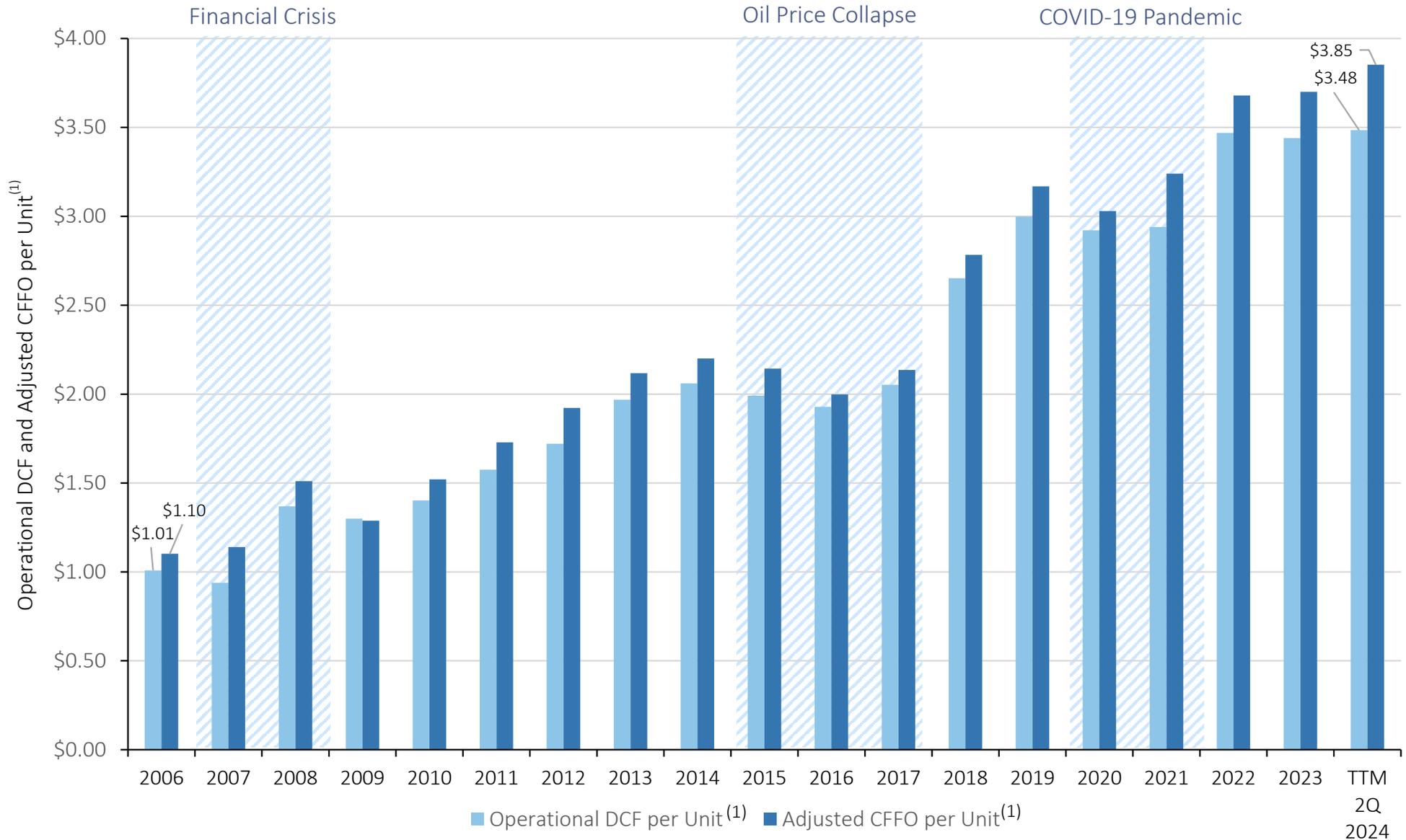
(3) 2008 and 2009 reflect recast financial statements of Enterprise giving effect to the TEPPCO and Enterprise GP Holdings mergers

© All Rights Reserved. Enterprise Products Partners L.P.

[enterpriseproducts.com](http://enterpriseproducts.com)

# History of Cash Flow per Unit Durability

## A Track Record of Resilience



Source: EPD

(1) For a definition, please see Appendix.

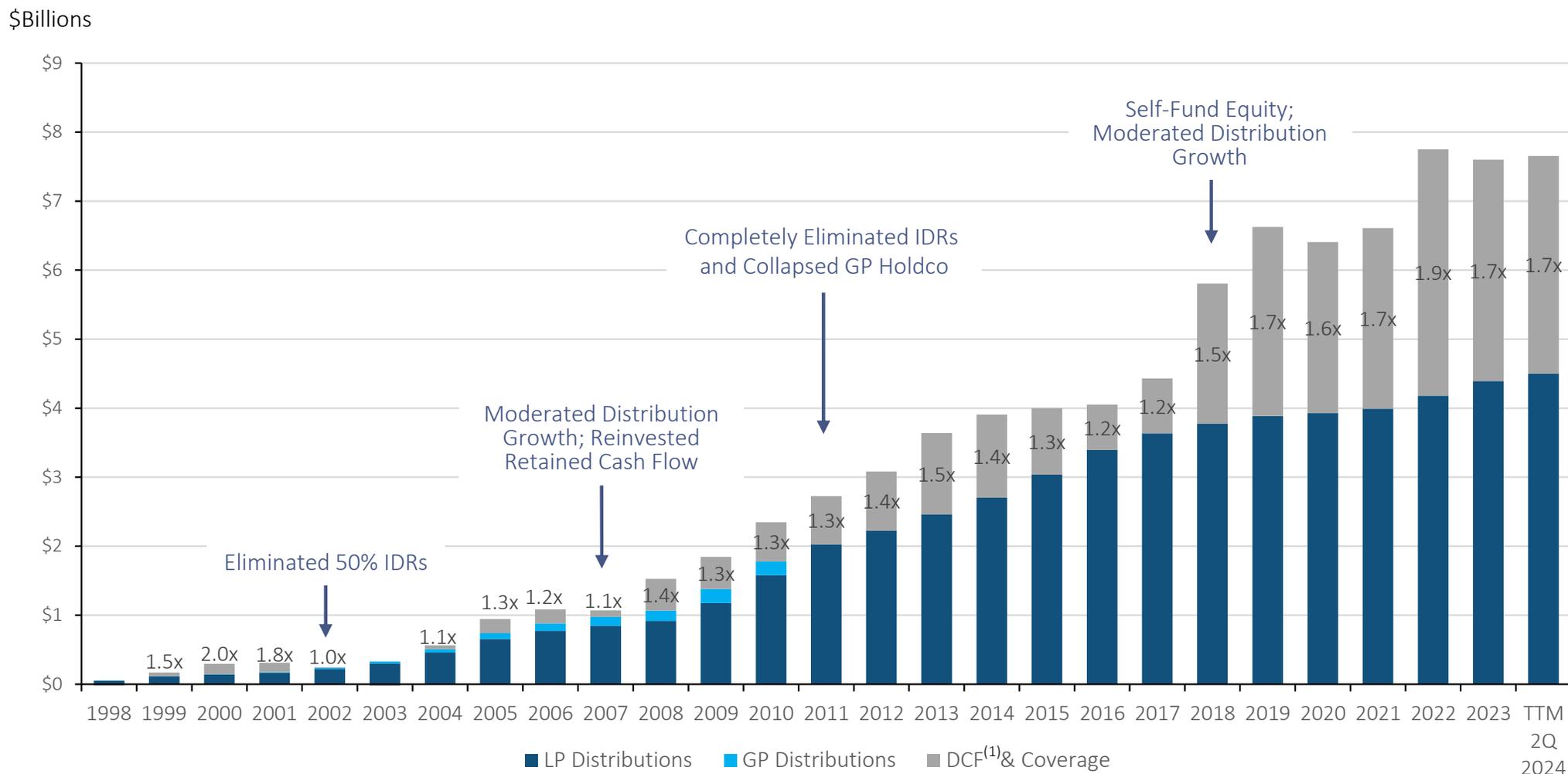
© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Consistently Returning Capital to Unitholders

## Distribution Stability and Growth Remains a Core Focus

26 consecutive years of distribution growth and  
\$54.4 Billion returned to unitholders via LP distributions & unit buybacks

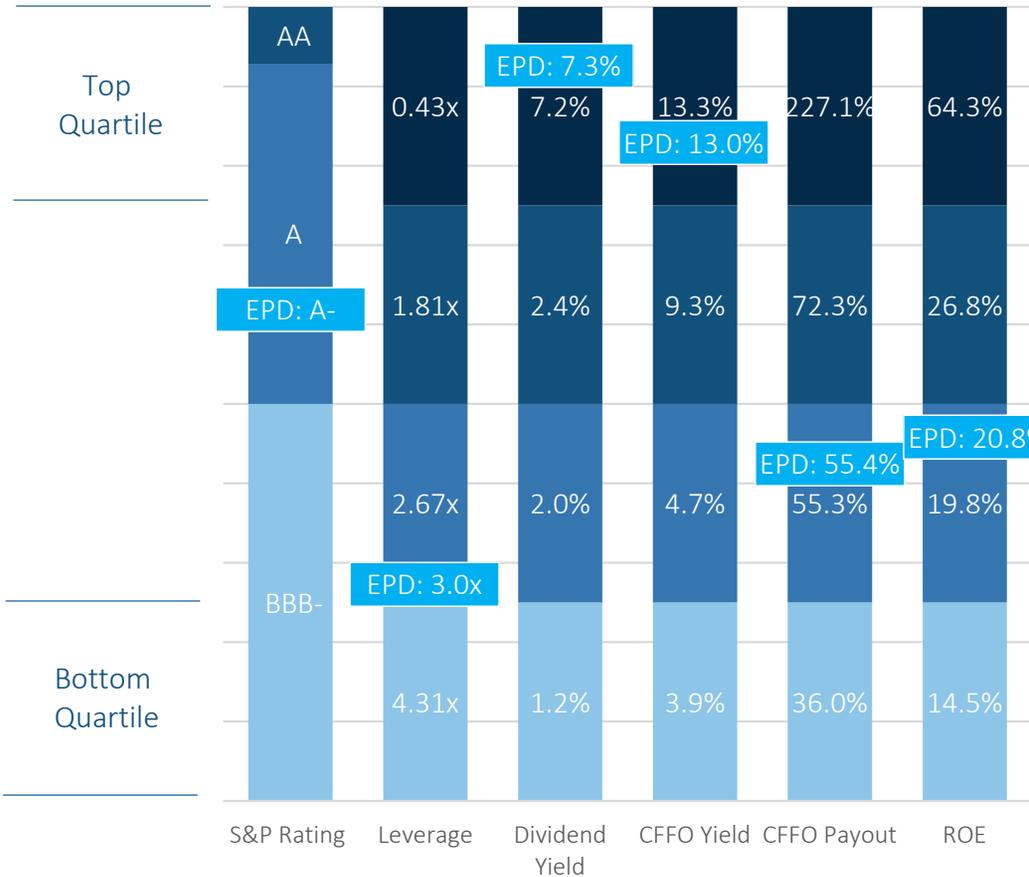


(1) Distributable Cash Flow ("DCF") is a non-GAAP measure. For a reconciliation of DCF amounts to the nearest GAAP counterpart, see "Non-GAAP Financial Measures and Reconciliations" under Investors – Financials on our website.

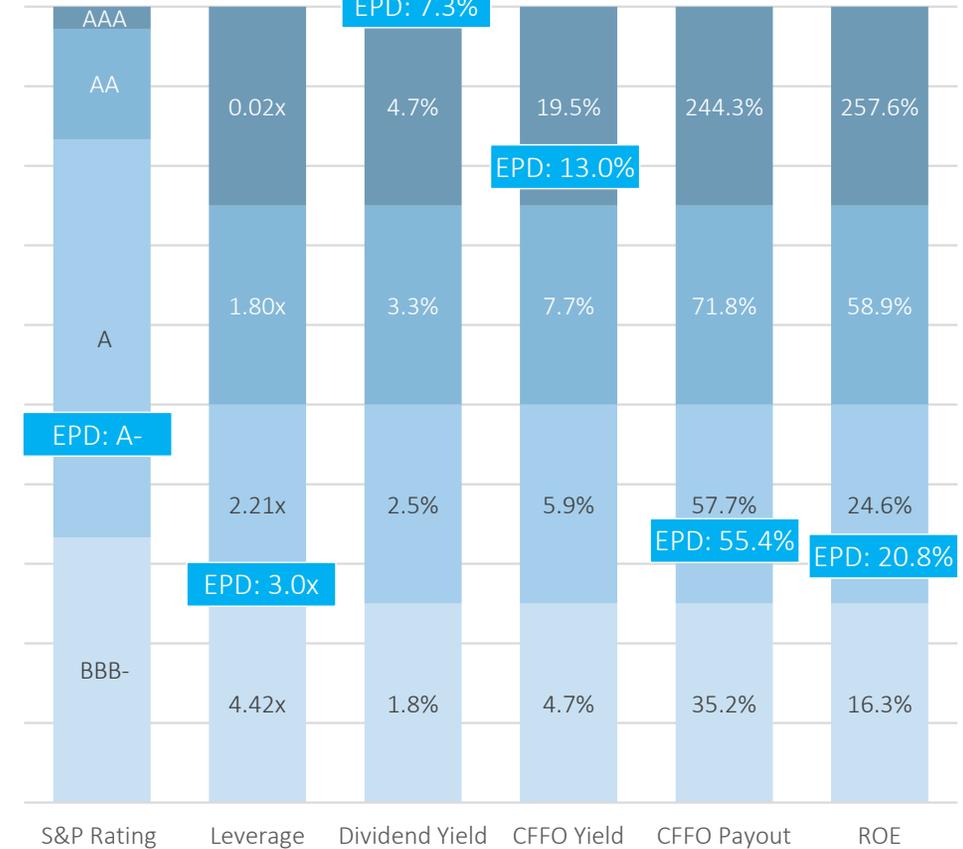
# Characteristics of Dividend Aristocrats

EPD is the Only Company With an “A” Rating and >7% Yield

Enterprise vs. 25-39 Year Dividend Aristocrats



Enterprise vs. 40+ Year Dividend Aristocrats



Sources: Bloomberg data as of August 5, 2024; EPD

Notes: “Dividend Aristocrats” are companies which have increased their dividends for 25+ consecutive years. The Dividend Aristocrat data set excludes qualifying utility, financial and real estate companies.

EPD Leverage and CFO Payout data is reflective of TTM June 30, 2024.

“ROE” means return on equity.

“S&P Rating” exclude companies with no rating



# Total Return Since 1998 of XLE, SPX and EPD



Source: Bloomberg as of May 6, 2024; EPD, XLE, and SPX values represent the total return of the applicable stock or fund since 12/31/1998, including dividends  
Past results may not be indicative of future performance.

© All Rights Reserved. Enterprise Products Partners L.P.

[enterpriseproducts.com](http://enterpriseproducts.com)

# Growth Capital Expenditures

## Major Capital Projects<sup>(1)</sup>

\$6.7 billion in major capital projects under construction, supporting future cash flow growth & capital returns to unitholders

Highlighted Projects		Forecasted In-service
Natural Gas Liquids	Leonidas Plant (Midland Basin)	In-service
	Orion Plant (Midland Basin)	2H 2025
	Mentone 3 Plant (Delaware Basin)	In-service
	Mentone West Plant (Delaware Basin)	2H 2025
	Mentone West 2 Plant (Delaware Basin)	1H 2026
	Bahia NGL Pipeline	1H 2025
	Fractionator 14	2H 2025
	Neches River Ethane / Propane Export Terminal	2H 2025 & 1H 2026
EHT Export Facility Expansion	YE 2026	
Natural Gas	Gathering Expansions	2024 & 2025
Petchem & Refined Products	Texas Western Products System	In-service <sup>(2)</sup>
	Ethylene Export Expansion	2H 2024 & 2H 2025

## Forecasted Annual Growth Capex Range<sup>(3)</sup>



(1) Major Capital Projects: \$6.7 billion represents the total project value of major projects under construction (those that are not yet in-service) and includes growth projects of significance in terms of relative capital cost or commercial strategy. The table above includes a selection of highlighted projects.

(2) 3 out of 4 Texas Western Products system destinations are in-service as of July 30, 2024. The 4<sup>th</sup> destination is forecasted in-service later in the third quarter.

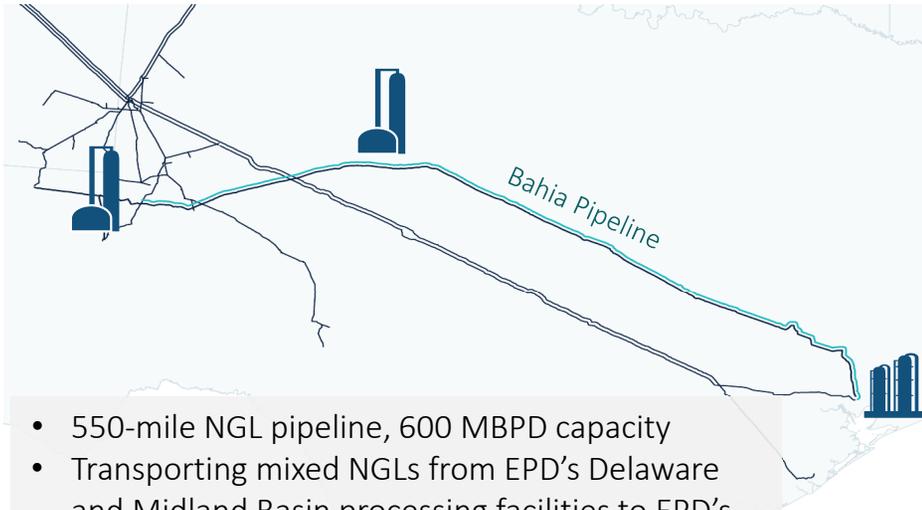
(3) Represents estimated total growth capital expenditures range for each year. These estimates do not include growth capital associated with the SPOT project, which is pending FID.

# Expanding & Enhancing the Value Chain

## Selected Major Projects Under Construction

### Bahia NGL Pipeline

Growth, Optionality, Optimization | 1H 2025

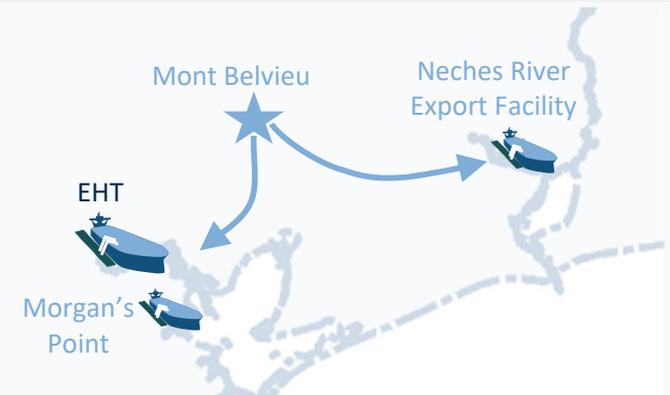


- 550-mile NGL pipeline, 600 MBPD capacity
- Transporting mixed NGLs from EPD's Delaware and Midland Basin processing facilities to EPD's Mont Belvieu area fractionation complex

### EHT Export Expansion

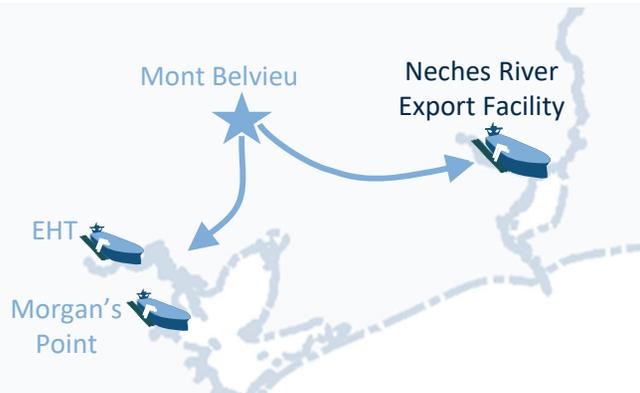
Expanding LPG Loading Capabilities | YE 2026

- Existing LPG Capacity 835 MBPD
- Brownfield expansion adding 300 MBPD of LPG loading capabilities through additional refrigeration capacity



### Neches River NGL Export Facility

Expanding & Diversifying Export Footprint | 2H 2025 & 1H 2026



- New build facility located on the Neches River in Orange County, Texas
- Adjacent to Enterprise Beaumont East Refined Products Terminal
- Phase 1: 120 MBPD ethane refrigeration train, new loading dock, 900 MBbl refrigerated ethane tank
- Phase 2: Flex refrigeration train with 180 MBPD ethane or 360 MBPD propane, or a combination

Note: Dates above represent estimated in-service dates.

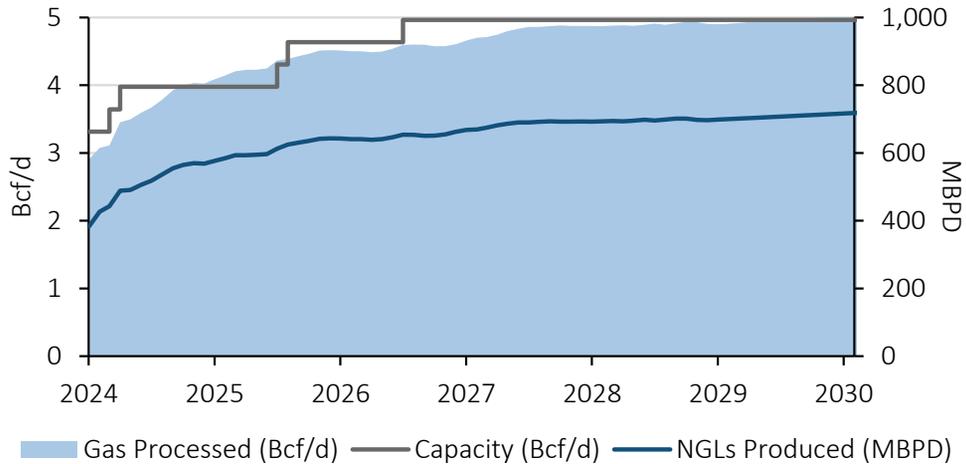
© All Rights Reserved. Enterprise Products Partners L.P.

[enterpriseproducts.com](http://enterpriseproducts.com)

# Permian Gathering and Processing

## Feeding the Value Chain for Years to Come

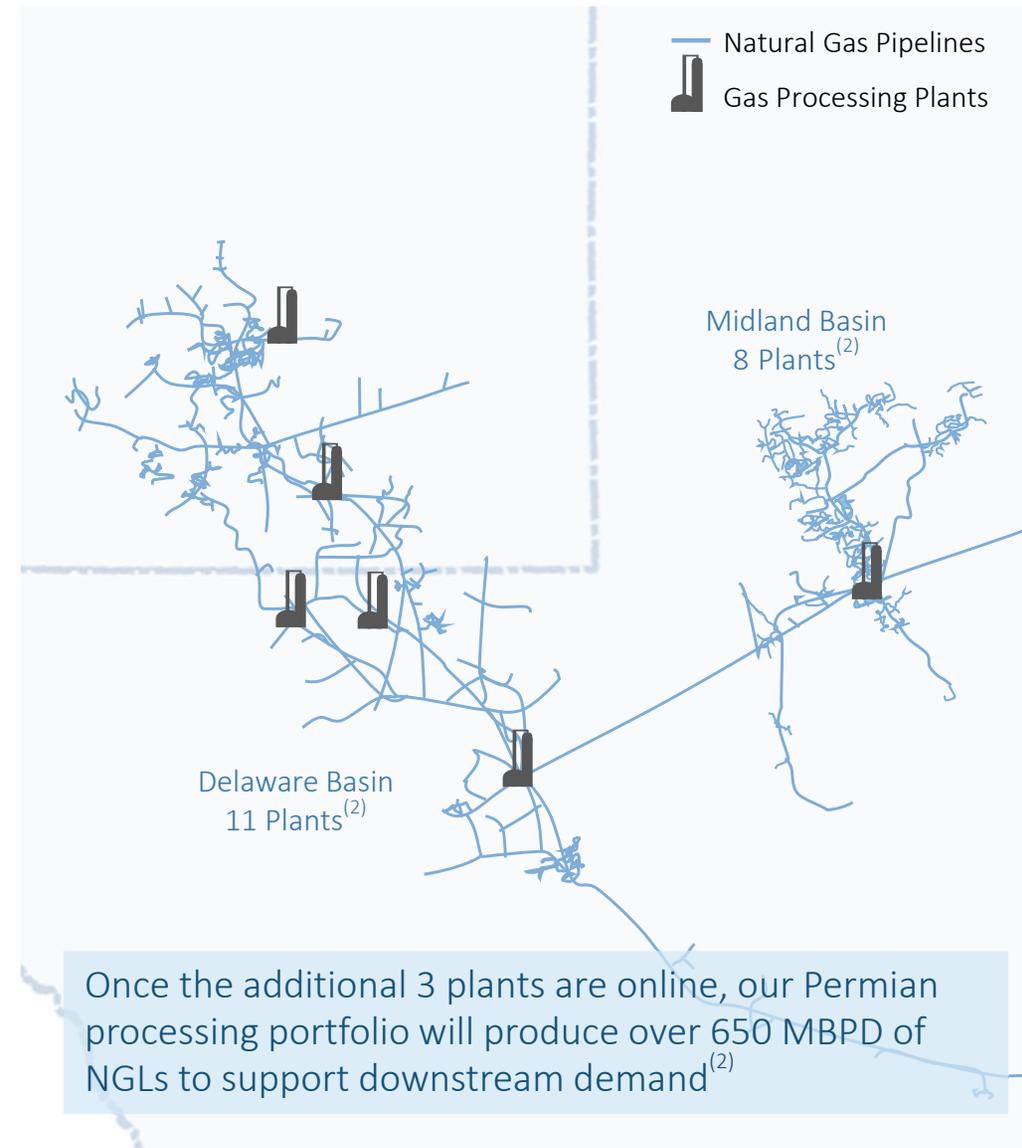
EPD Permian Volume Forecast



5 new gas plants in 2024–2026 will increase processing by 1.5 Bcf/d:

- 0.3 Bcf/d with Leonidas placed in service 1Q 2024
- 0.3 Bcf/d with Mentone 3 placed in service 1Q 2024
- 0.3 Bcf/d with Orion in 2H 2025<sup>(1)</sup>
- 0.3 Bcf/d with Mentone West 1 in 2H 2025<sup>(1)</sup>
- 0.3 Bcf/d with Mentone West 2 in 1H 2026<sup>(1)</sup>

Midland and Delaware Basin field compression horsepower to increase in 2024–2025 by 22% and 68%, respectively



Source: EPD Fundamentals

(1) Estimated in-service date

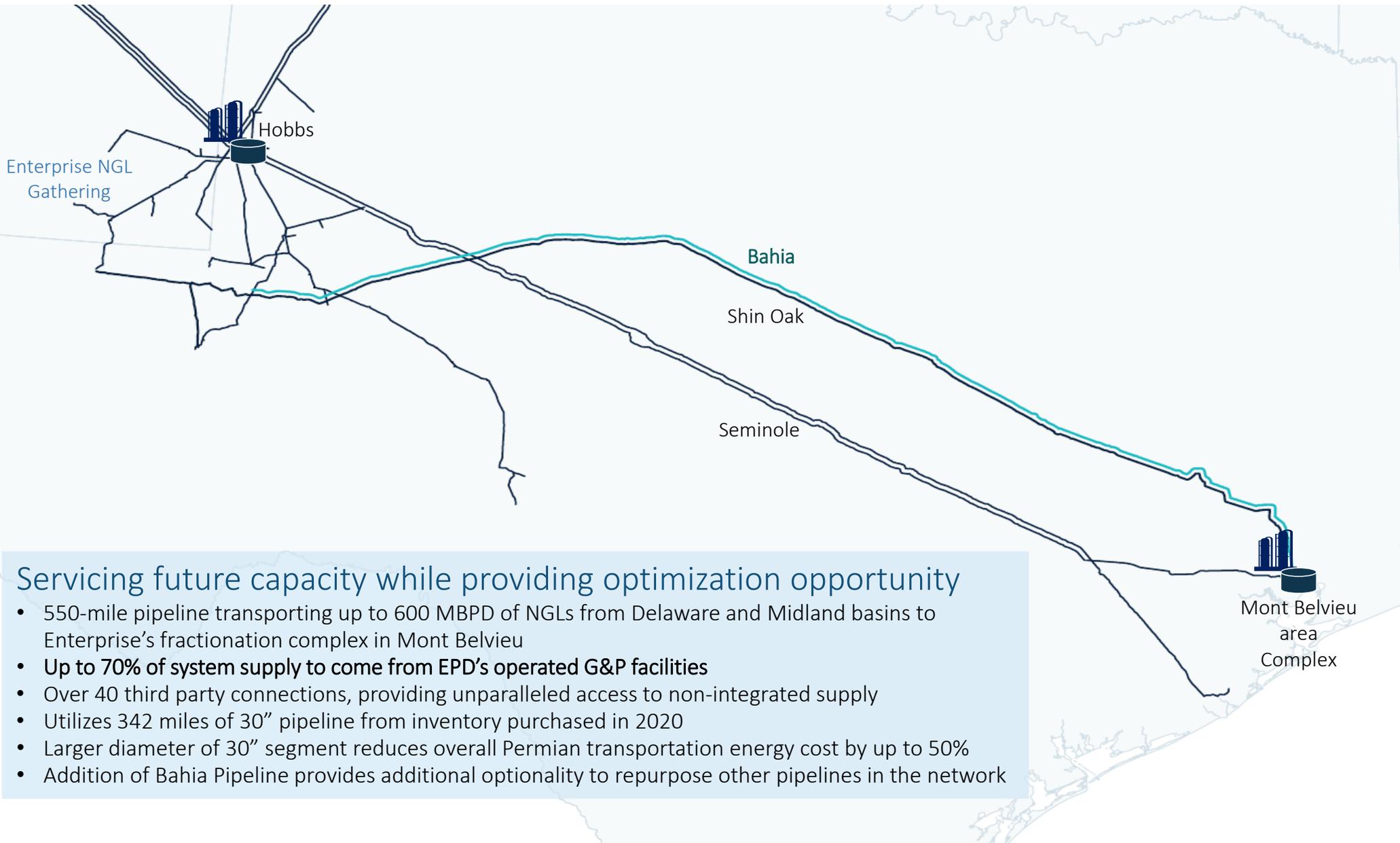
(2) Number of plants includes new plants expected to be in service 2024–2026

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Permian NGL Takeaway

## Adding Bahia Pipeline to the Integrated Network



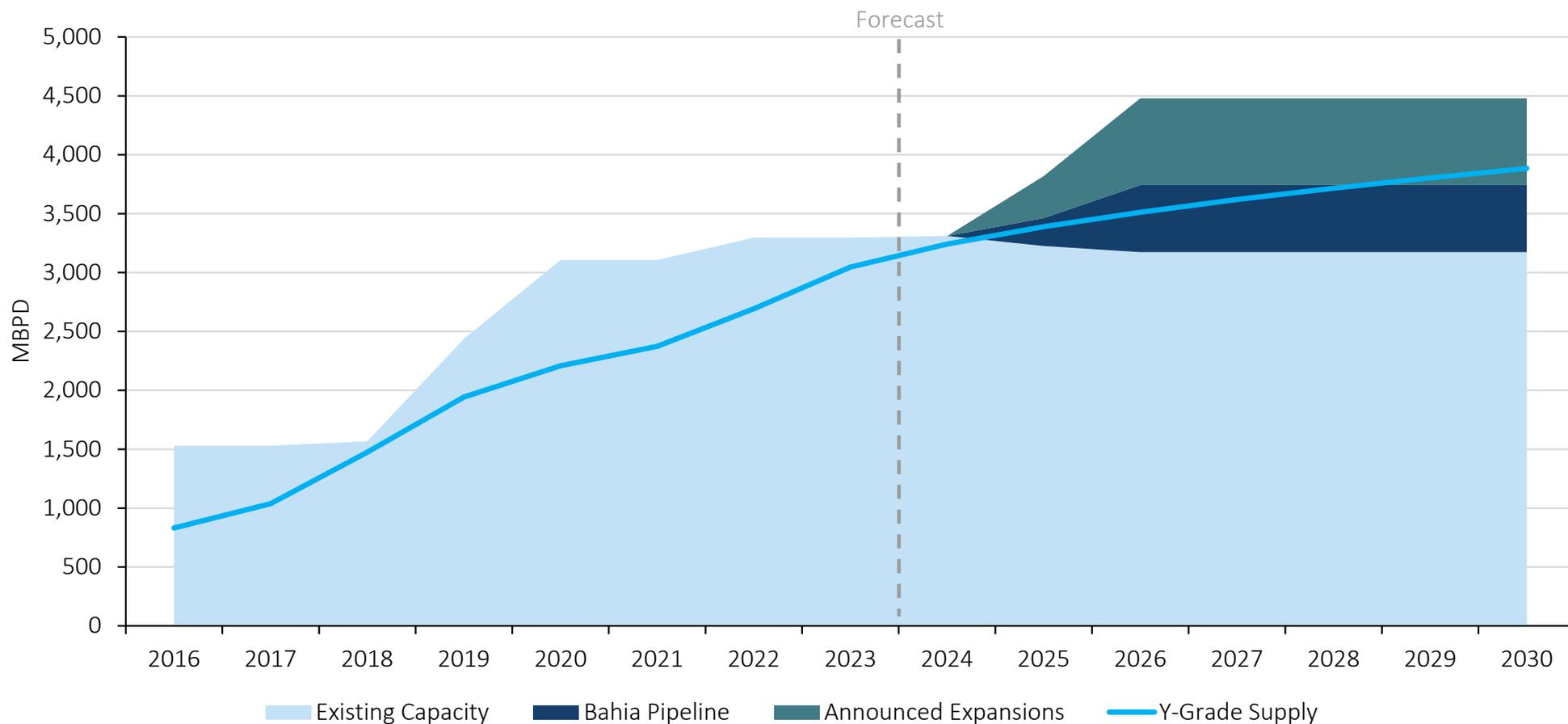
### Servicing future capacity while providing optimization opportunity

- 550-mile pipeline transporting up to 600 MBPD of NGLs from Delaware and Midland basins to Enterprise's fractionation complex in Mont Belvieu
- **Up to 70% of system supply to come from EPD's operated G&P facilities**
- Over 40 third party connections, providing unparalleled access to non-integrated supply
- Utilizes 342 miles of 30" pipeline from inventory purchased in 2020
- Larger diameter of 30" segment reduces overall Permian transportation energy cost by up to 50%
- Addition of Bahia Pipeline provides additional optionality to repurpose other pipelines in the network

# Permian Takeaway Balances

## Supply Growth Sustains High Industry Utilization

Industry Permian NGL Takeaway Balances – 95% of Nameplate



Year	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
% Utilization	54%	68%	94%	80%	71%	76%	82%	92%	98%	89%	78%	81%	83%	85%	87%



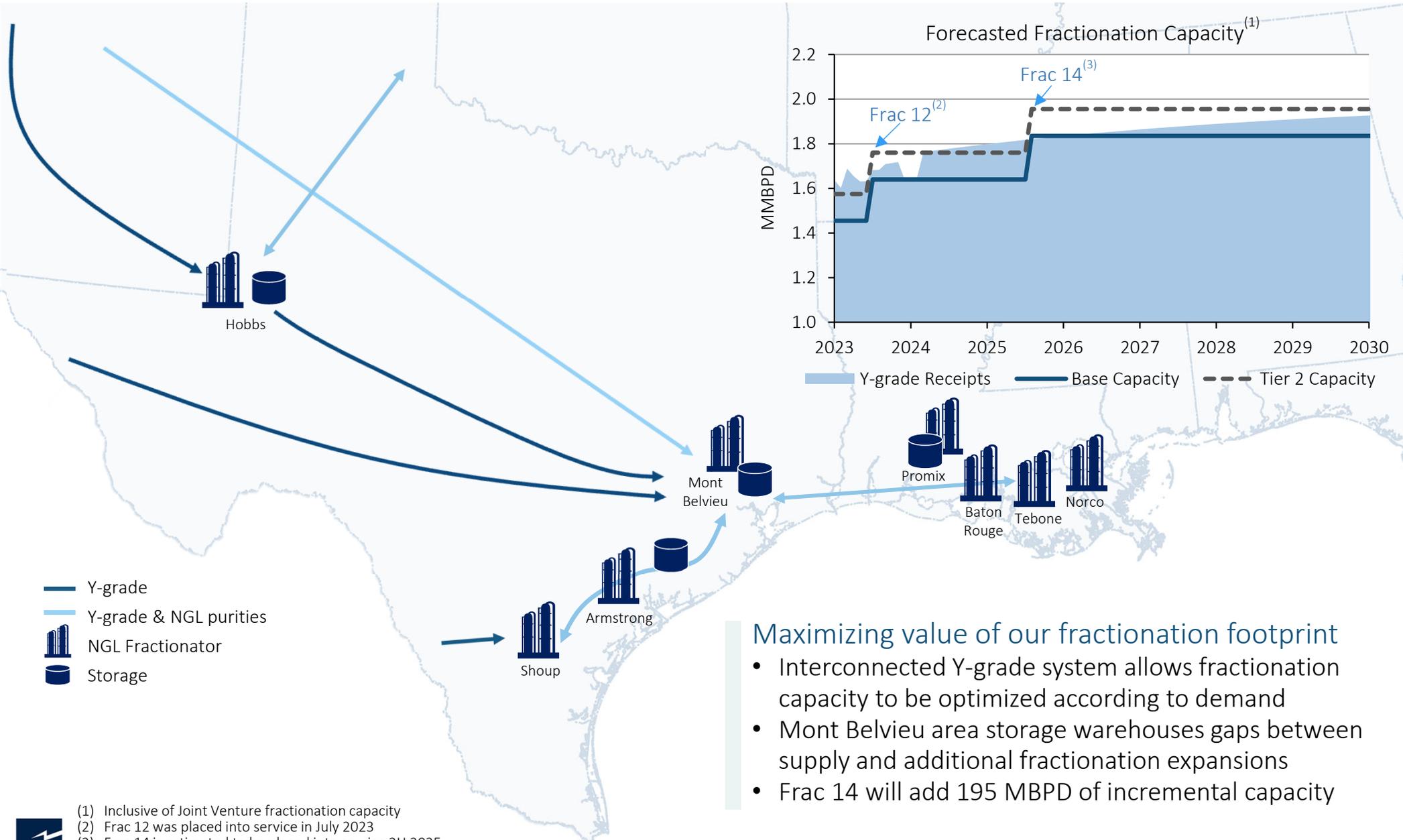
Source: EPD Fundamentals

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Fractionation Integration

## Leveraging Existing Infrastructure



**Maximizing value of our fractionation footprint**

- Interconnected Y-grade system allows fractionation capacity to be optimized according to demand
- Mont Belvieu area storage warehouses gaps between supply and additional fractionation expansions
- Frac 14 will add 195 MBPD of incremental capacity

(1) Inclusive of Joint Venture fractionation capacity  
 (2) Frac 12 was placed into service in July 2023  
 (3) Frac 14 is estimated to be placed into service 2H 2025



# Additional Growth Possibilities

## Highlighted Opportunities Under Development

### Supply Initiatives

- Pipelines & Processing

Crude gathering, natural gas gathering & processing, y-grade and crude oil pipelines

### Providing Solutions to Refining & Chemicals Customers

- Product Transformation

Support evolving initiatives of refining and chemical customers to high grade production and co-products

### Liquid Hydrocarbon Exports

- Marine Terminals

Sea Port Oil Terminal (SPOT), LPG, ethane, ethylene & propylene expansions & facility enhancements, energy evolution opportunities dependent on viable economics

### Ethylene & Propylene System Expansion

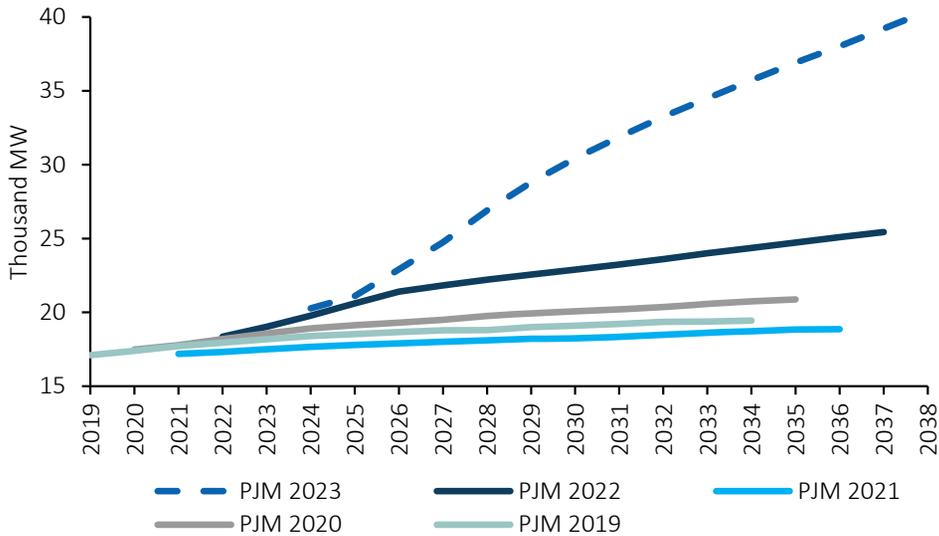
- Pipelines & Storage

Continued growth in development of ethylene and propylene hubs, enhancing system value and product liquidity

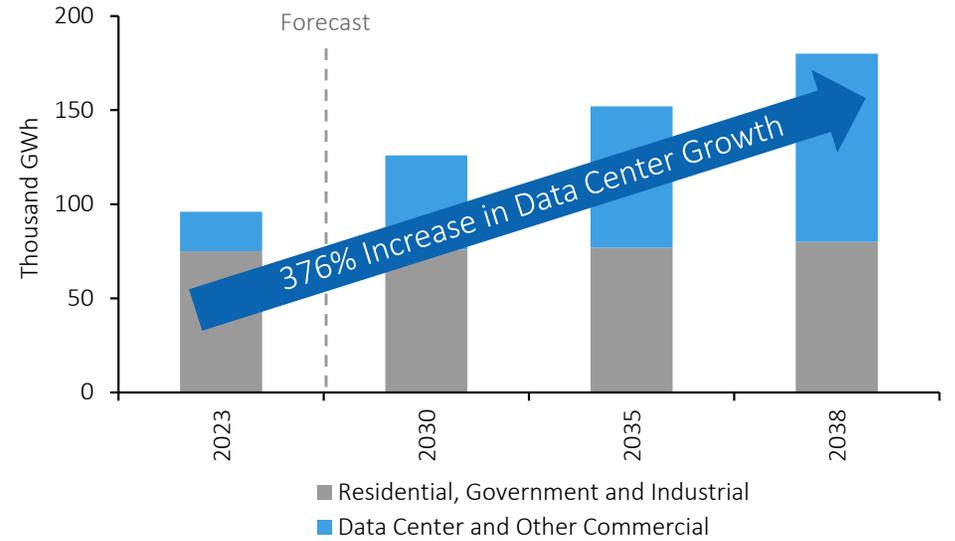
# Artificial Intelligence and Natural Gas

## With Data Centers Comes Massive Power Demand with U.S. at Forefront

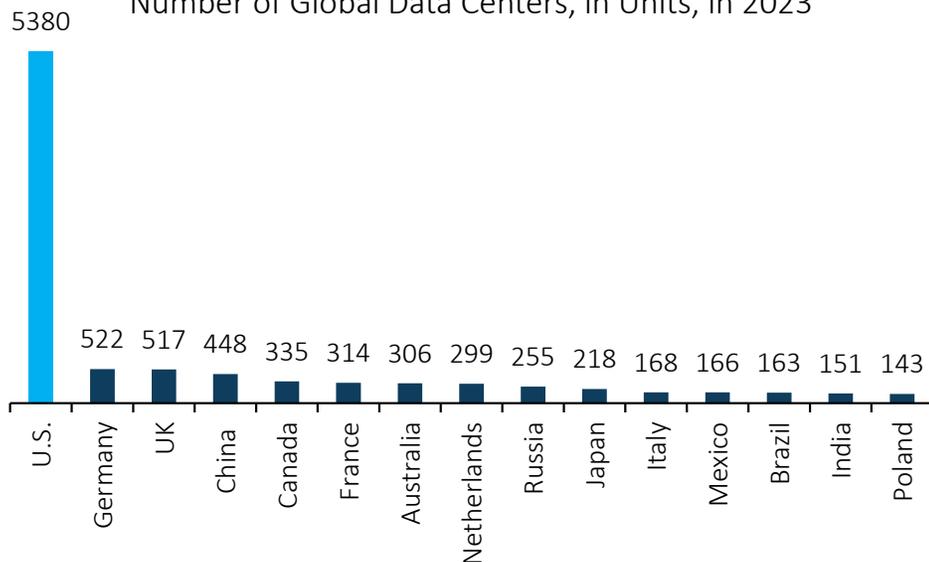
PJM 15-Year Load Forecasts for Dominion Energy Zone



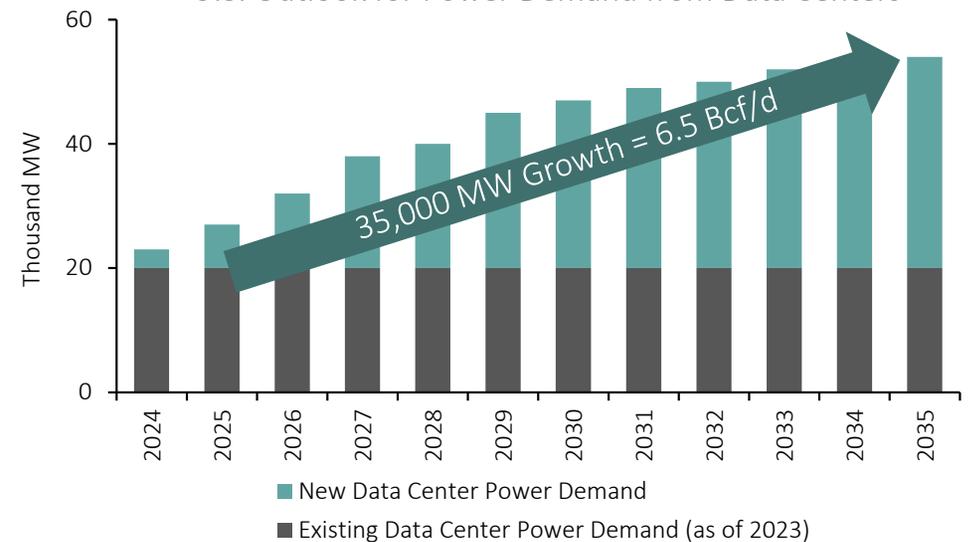
Dominion Energy - Forecasted Customer Demand in Virginia



Number of Global Data Centers, in Units, in 2023



U.S. Outlook for Power Demand from Data Centers



Sources: 2023 Rice University, Mordor Intelligence, S&P Global, Institute for Energy Economics and Financial Analysis (IEEFA), PJM Interconnection (PJM), Dominion Energy's Virginia Electric and Power Company Integrated Resource Plan for 2023, EPD Fundamentals

© All Rights Reserved. Enterprise Products Partners L.P.

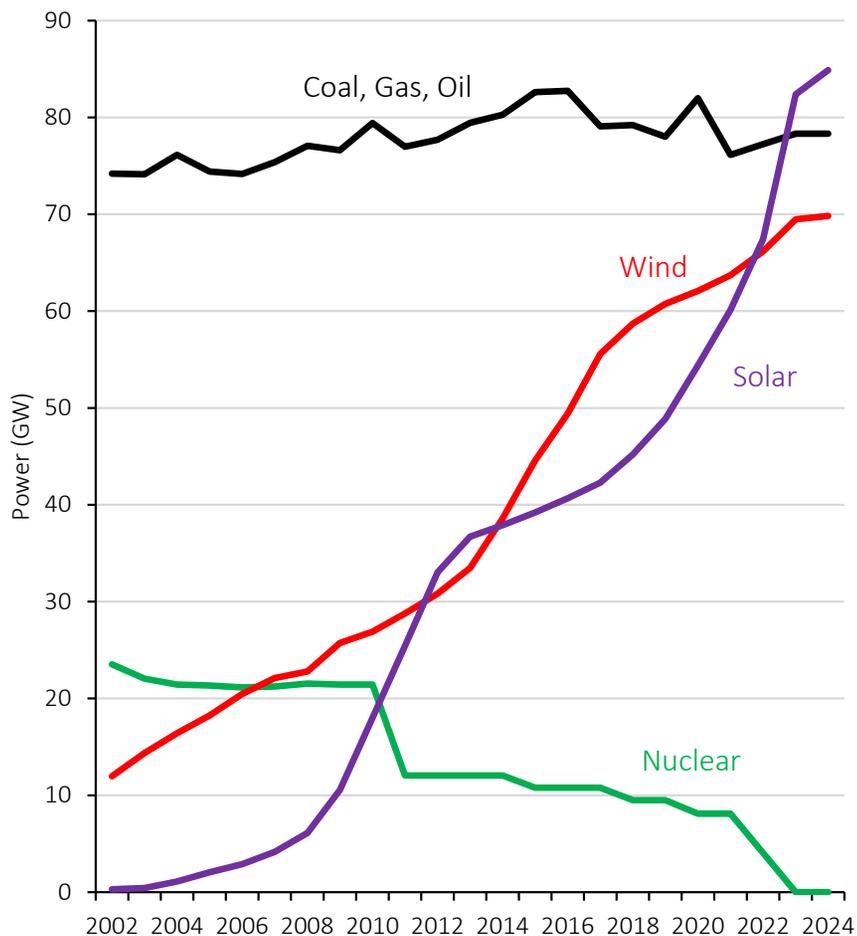
enterpriseproducts.com

# Reliable Power Generation is Critical

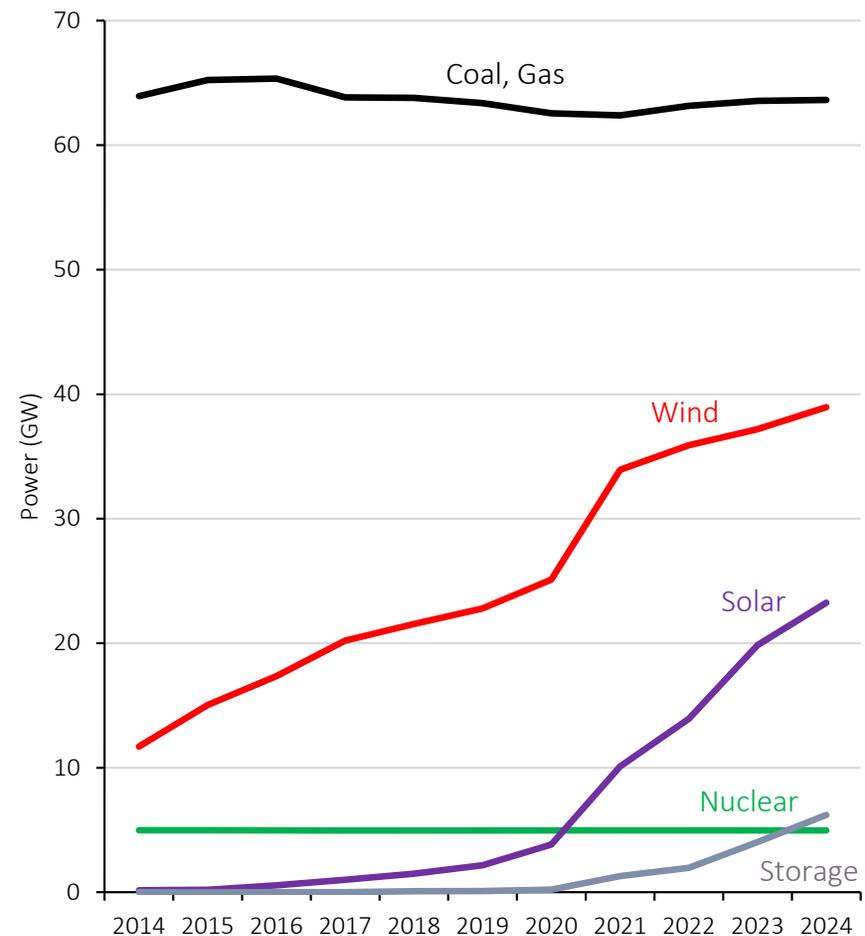
## As Seen in Germany, Redundancy Essential to Support Renewables

As evidenced by installed capacity in Germany, thermal power generation capacity is maintained, providing crucial redundancy with the development of new renewables. In Texas, where power demand continues to grow, the redundancy provided by ERCOT's thermal fleet is increasingly critical to grid stability.

Electricity Generation Capacity in Germany



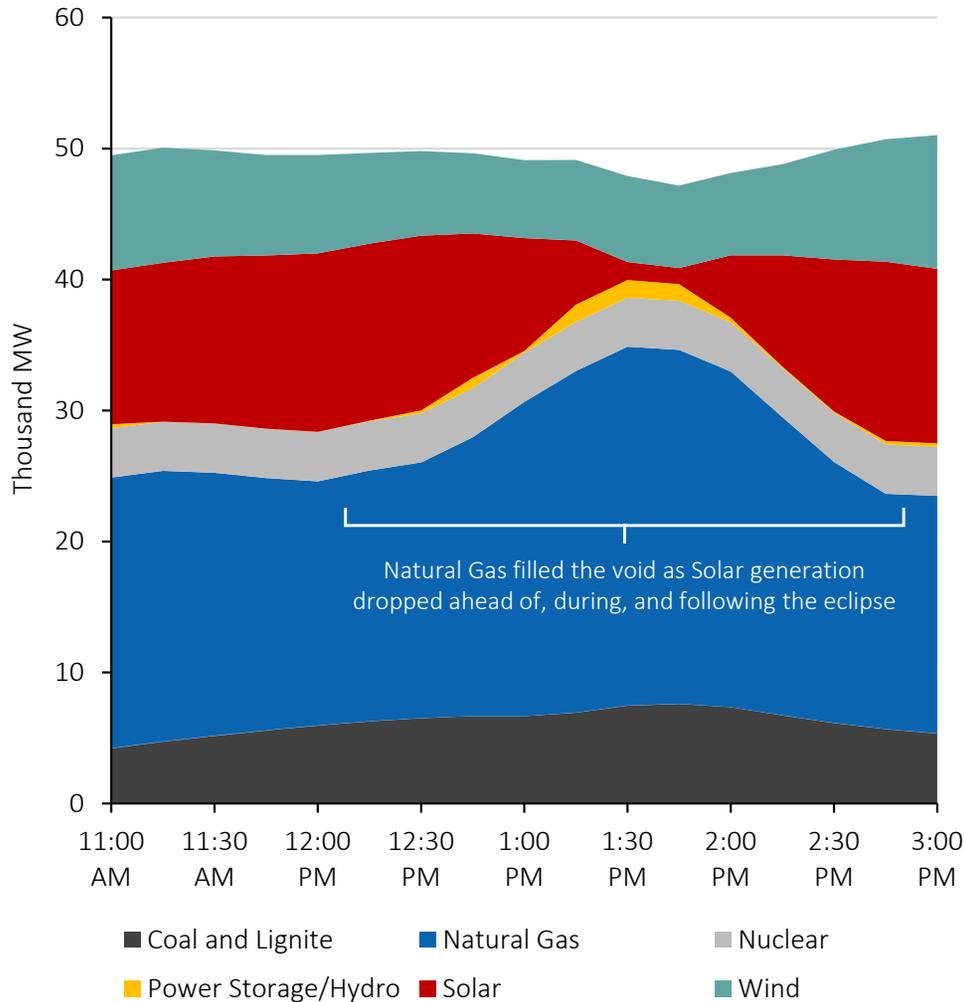
Electricity Generation Capacity in Texas



# ERCOT Case Study

## From Unpredictable Winter Storms to the 2024 Solar Eclipse

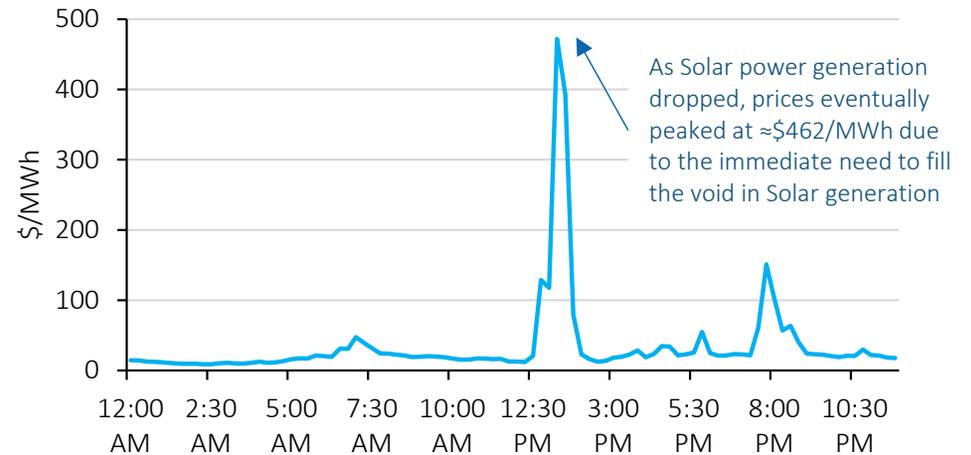
Fuel Generation Mix – April 8, 2024



Events like the 2024 solar eclipse demonstrated the continued need of natural gas for power generation to ensure *reliable, predictable, and scalable resources*<sup>(1)</sup> (even during a planned or expected outage).

While an eclipse is an infrequent event, it showed the unique, rapid scaling ability of natural gas; predictable power generation will continue to be **crucial** as electricity demand continues to grow across sectors, including expansion of AI and data centers.

ERCOT Peak Prices – April 8, 2024



(1) Sources: ERCOT, Mobius Risk Group as of April 2024

# Section 2: Fundamentals, Commercial & Finance Materials



# Fundamentals

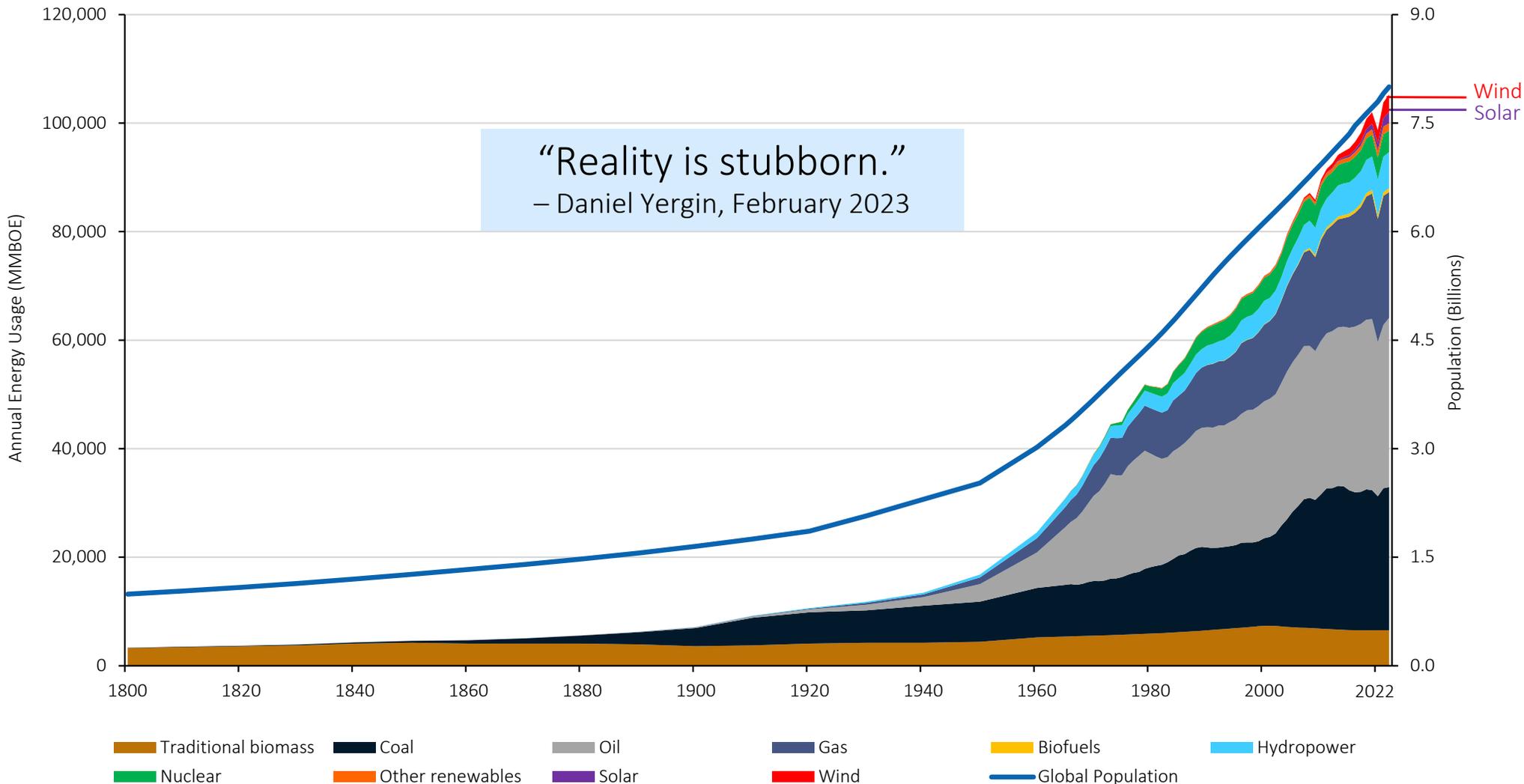


# The World Has Never Done Energy “Transition”

## Global Population Growth Drives Energy “Addition”

Over the past century, global energy usage increased rapidly in connection with industrialization and rising global population. Further, from 1965 to 2022, per capita energy consumption grew 62%.

Historical Energy Demand by Source vs. Population Growth

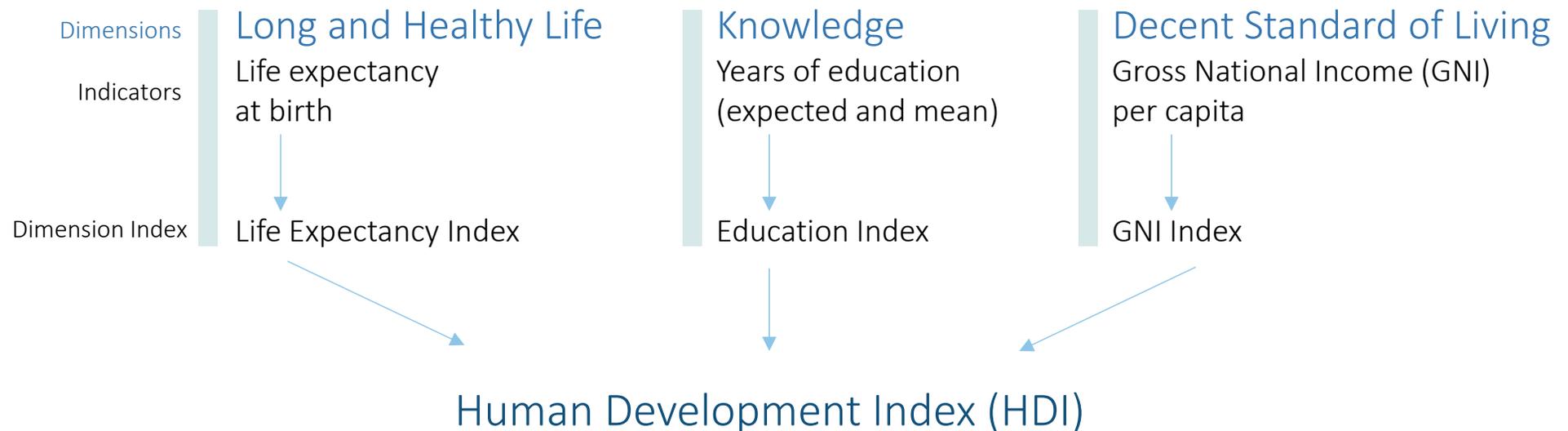


# Human Development Index

## UN Development Programme (UNDP)

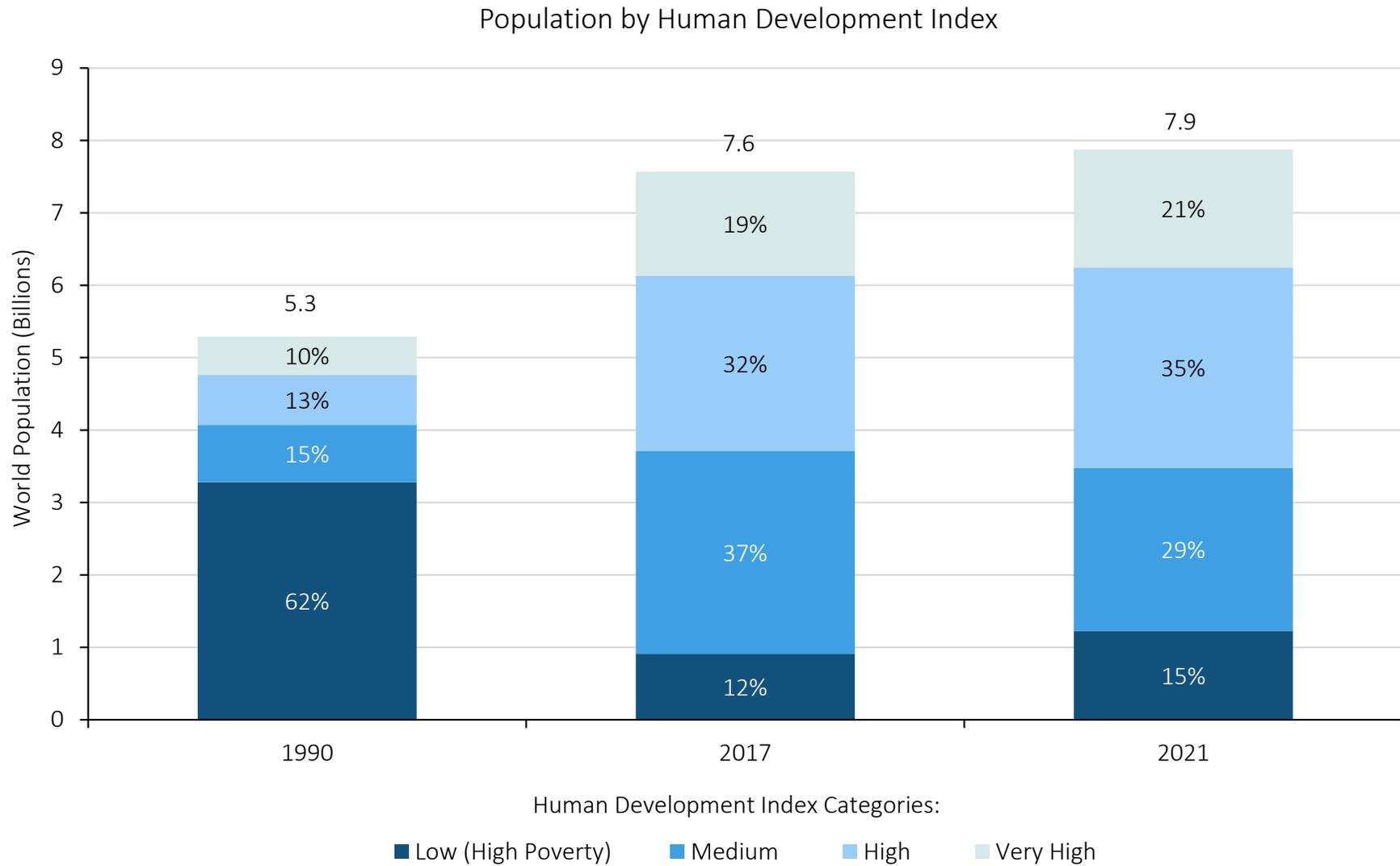
### UNDP Human Development Index (HDI)

- UNDP began measurement in 1990
- Emphasis on expanding people's freedoms and opportunities rather than just economic growth
- HDI captures human progress in terms of people's health, education and income in one number
- Classifications: Low (LHDI), Medium (MHDI), High (HHDI) and Very High (VHDI)



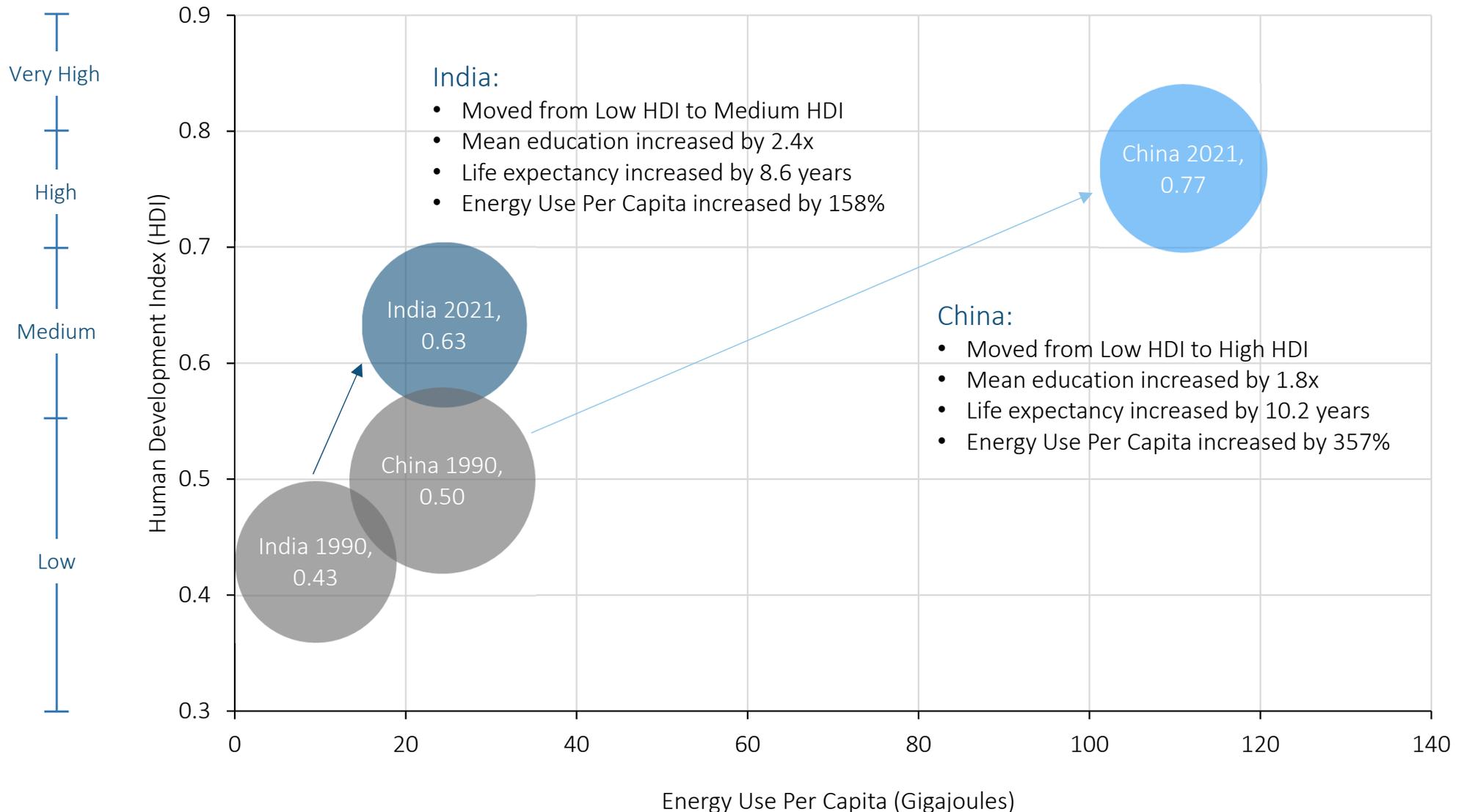
# Human Development Index (HDI) Gains

## Energy Use Lifts People Out of Poverty Despite Population Growth



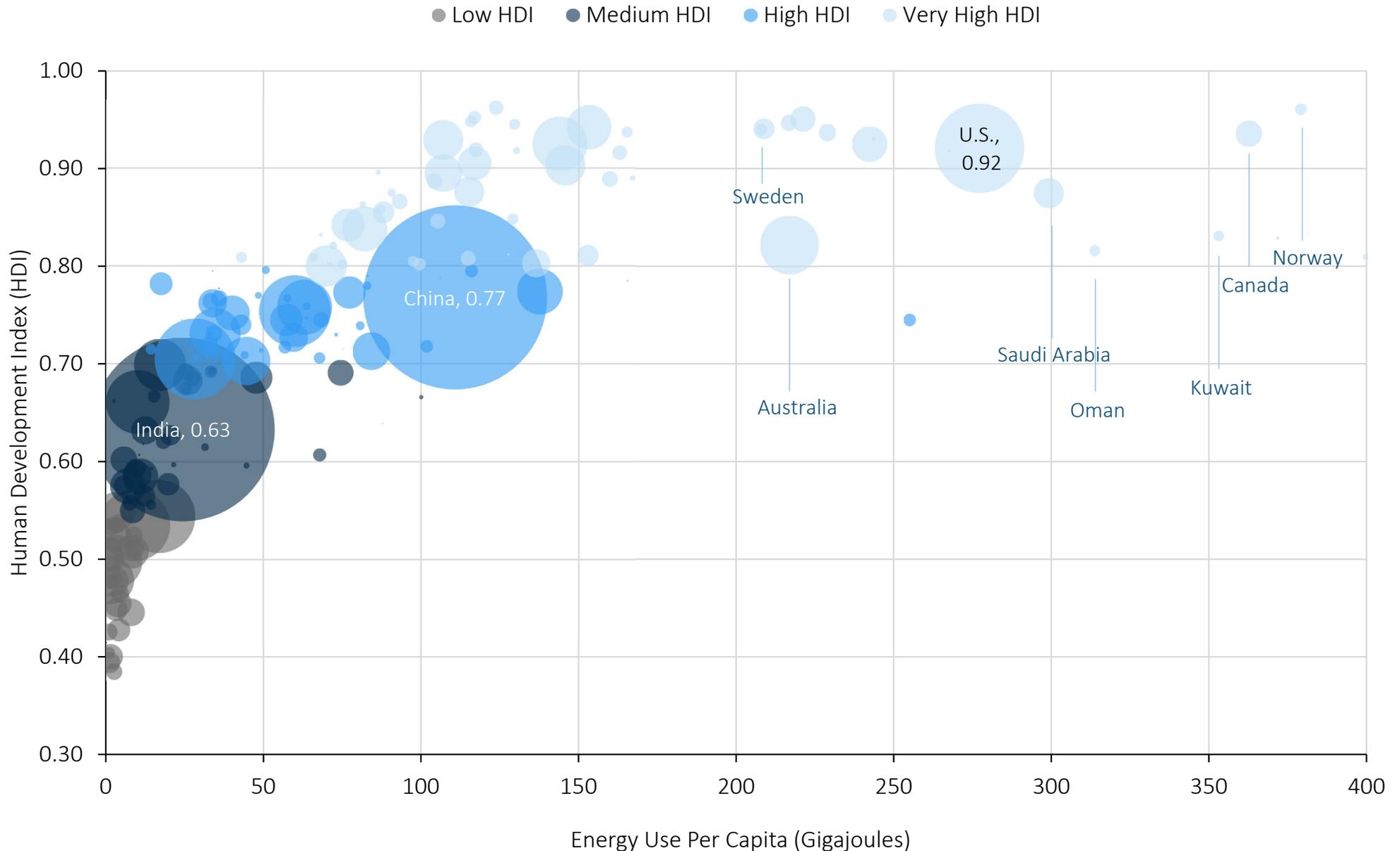
# China and India HDI Gains Since 1990

Continued Improvement in Quality of Life is Correlated to Energy Use



# Energy Is Essential For HDI Improvement

## HDI vs. Energy Use Per Capita



# U.S. Oil & Gas and Global Energy Security

Global Population Growth Requires “All of the Above” Energy Sources

Energy Security has replaced Energy Transition as highest priority

Energy “transition” is really energy “addition”

Data centers with artificial intelligence (AI) & industrial electrification will continue to drive substantial power demand

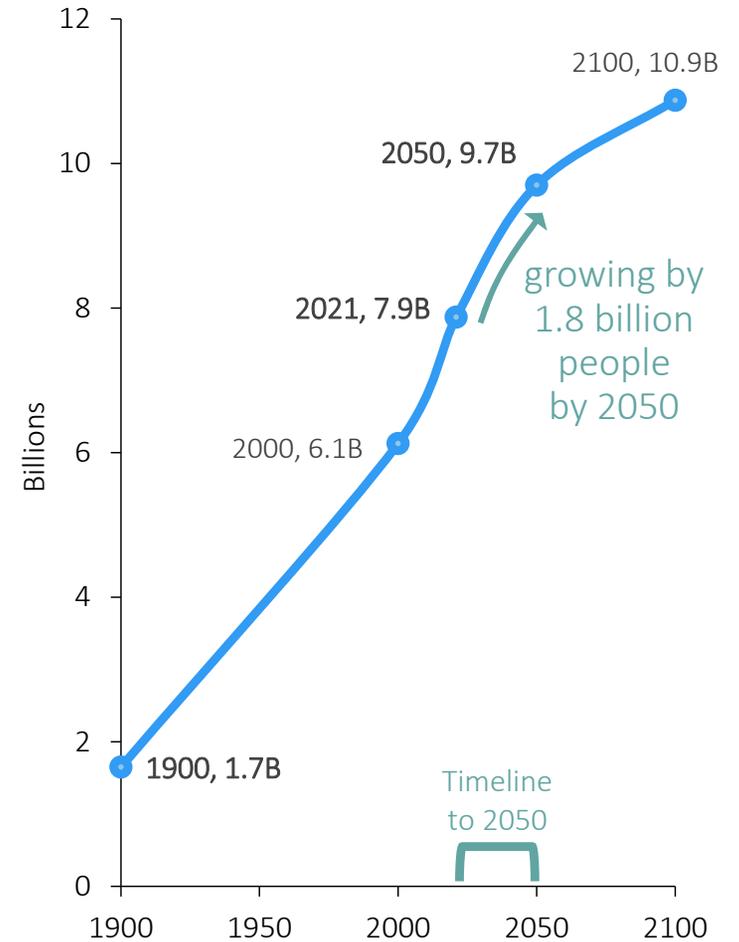
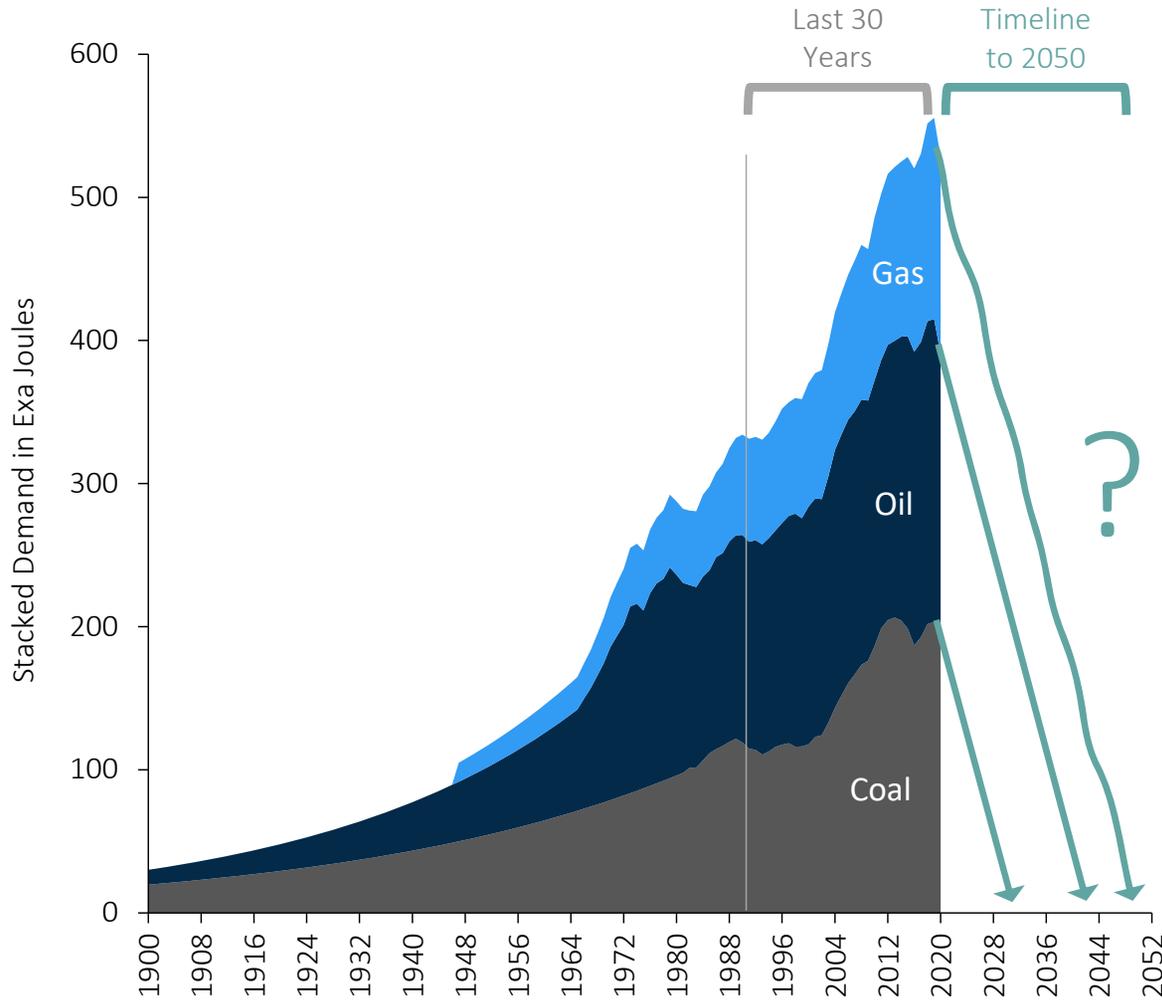
U.S. oil & gas industry will be the first mover in significant CCUS<sup>(1)</sup> projects

(1) “CCUS” means carbon capture, utilization, and storage  
Sources: IEA and EPD Fundamentals

# Global Energy Needs Won't Disappear Overnight

## Traditional Energy Demand

## Global Population



Sources: IEA, World Bank and EPD Fundamentals

Notes: Simplified view of traditional energy demand. Data prior to 1965 was estimated by following historical trends.

© All Rights Reserved. Enterprise Products Partners L.P.

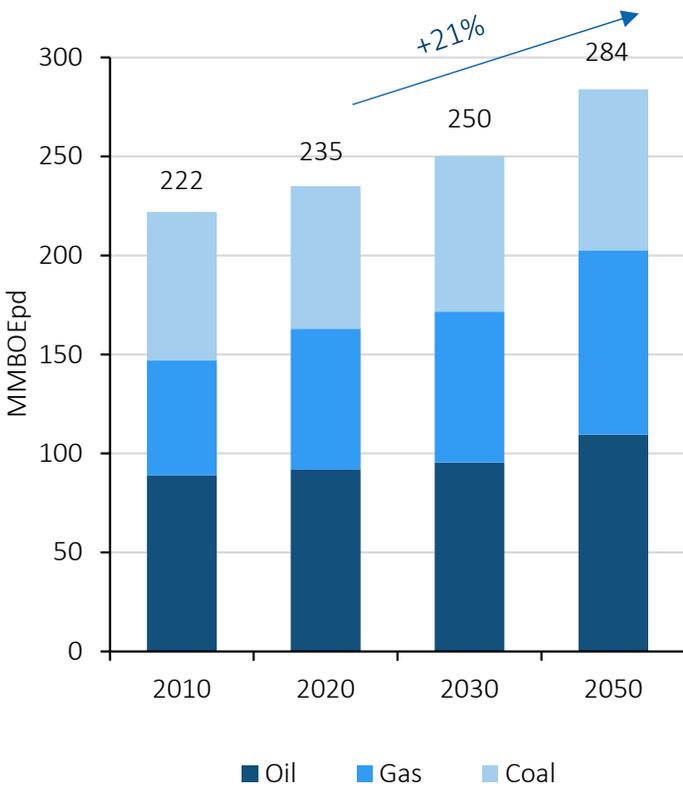
enterpriseproducts.com

# Fossil Fuel Usage Forecasted to Increase

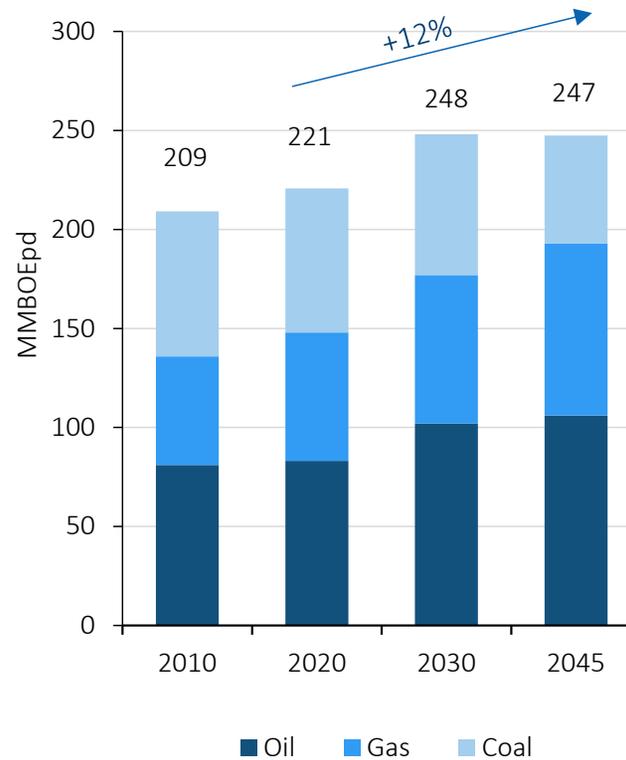
## Growth in EIA, OPEC and IEA Cases

Global 2050 fossil fuel consumption (specifically oil, gas and coal) is expected to grow, furthering the necessity for energy “addition” as the world population grows and economies develop.

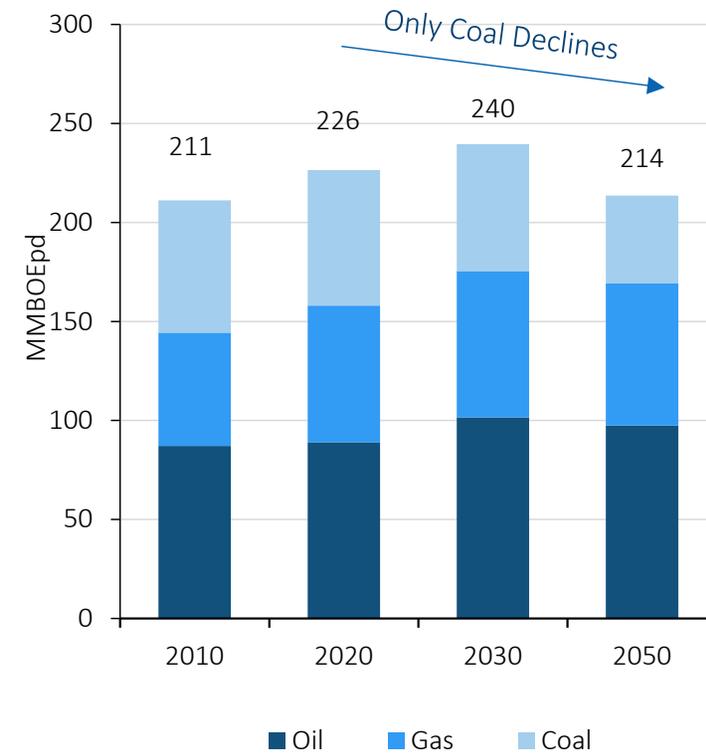
EIA IEO 2023 – Reference Case



OPEC WOO 2023



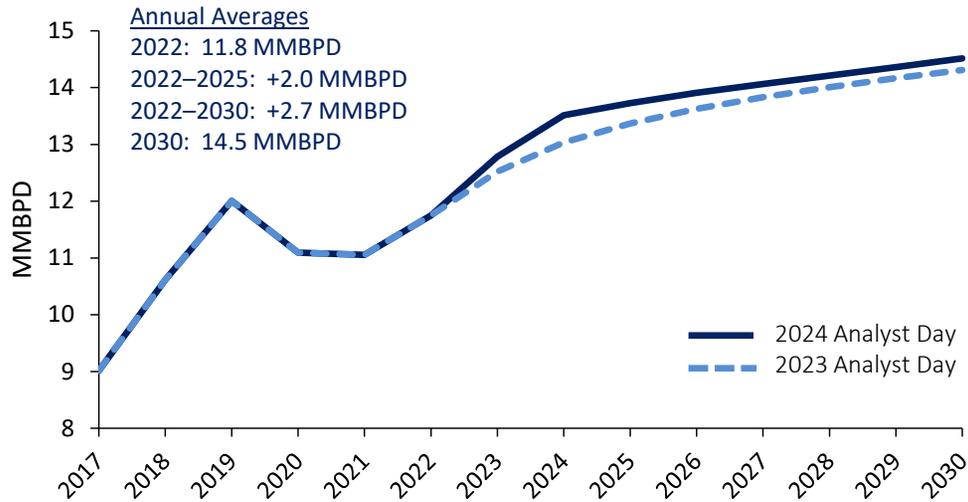
IEA WEO 2023 – STEPS Scenario



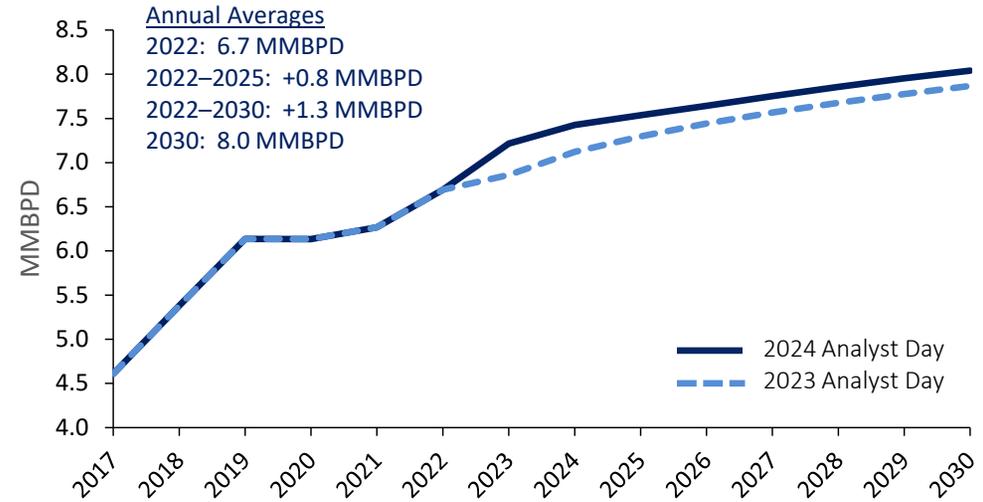
# U.S. Production Forecasts

## Crude Oil, NGLs and Natural Gas

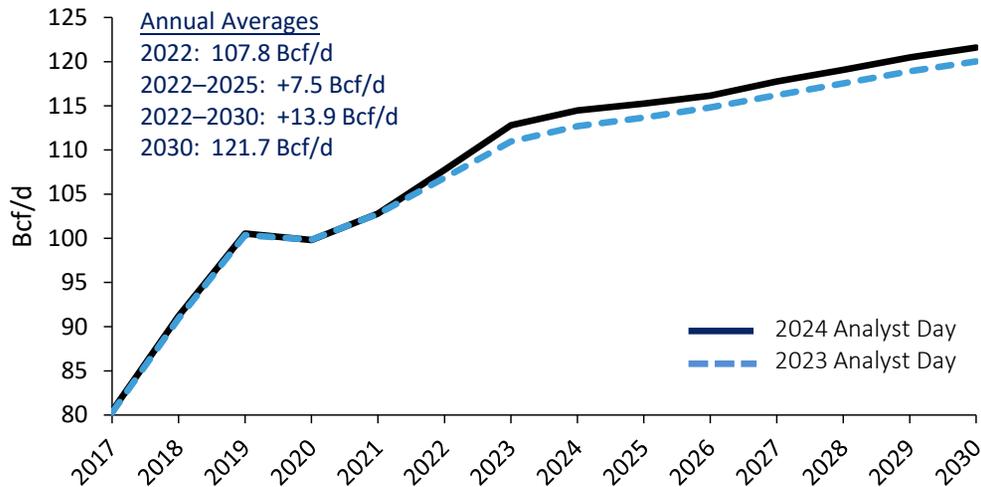
### Oil



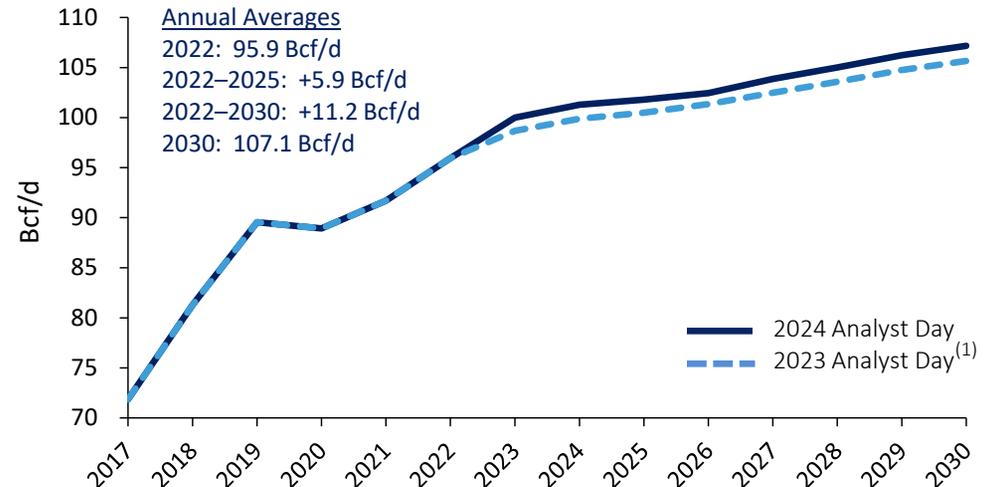
### NGLs



### Total Natural Gas



### Dry Natural Gas



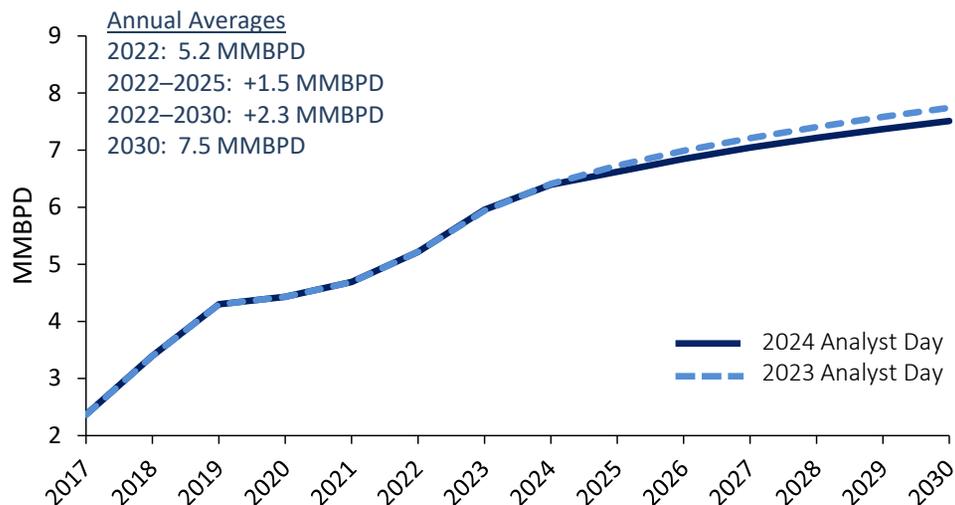
(1) 2023 Analyst Day adjusted to actuals  
 Source: EPD Fundamentals



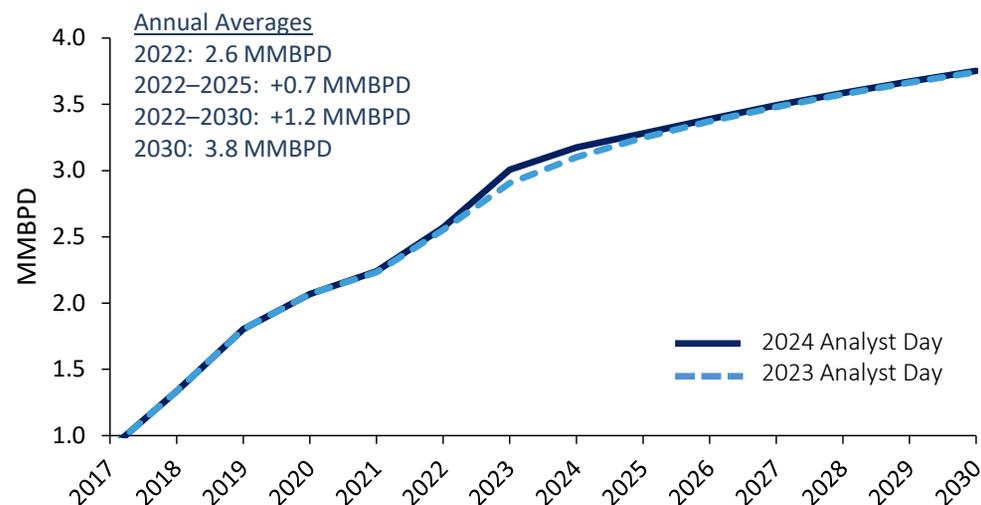
# Permian Production Forecasts

## Permian Responsible for Over 90% of U.S. Growth

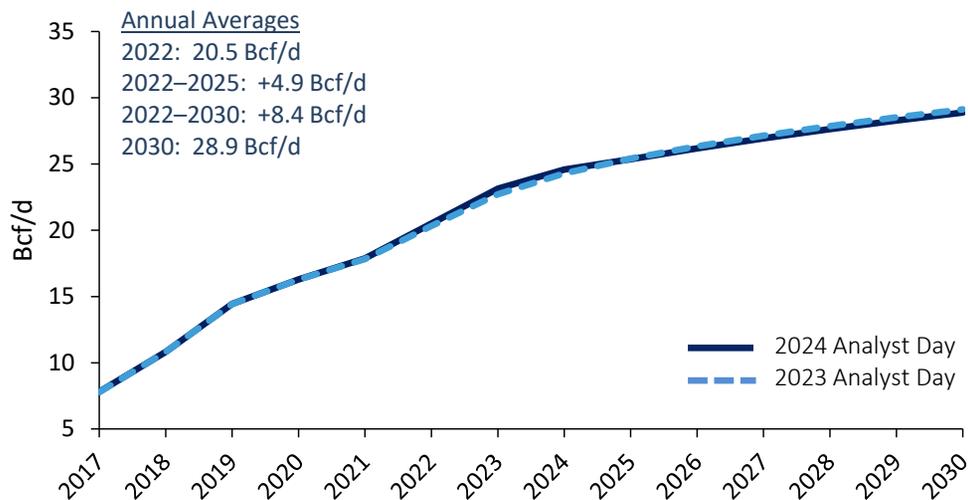
### Oil



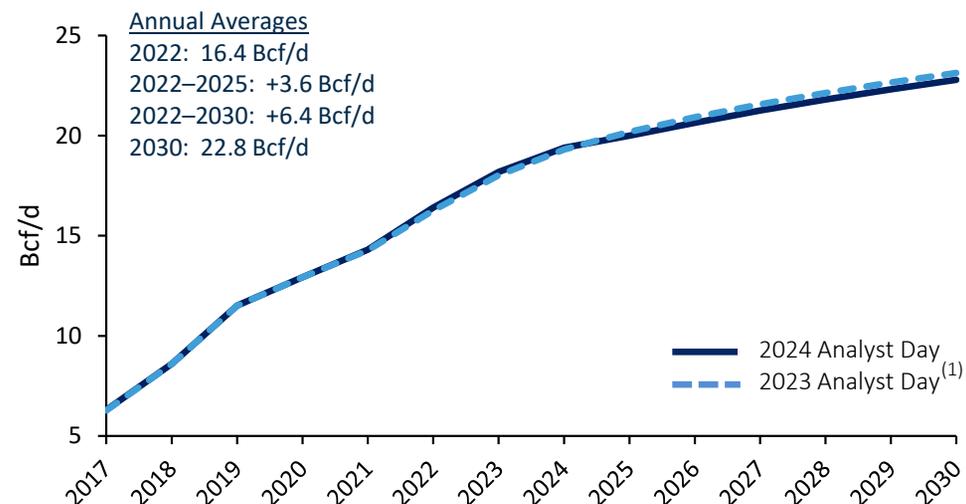
### NGLs



### Total Natural Gas



### Dry Natural Gas



(1) 2023 Analyst Day adjusted to actuals

Source: EPD Fundamentals



# Strong Fundamentals

**SUPPLY** Innovation & efficiencies from producers & OFS sector in U.S. Shale is the ‘gift that keeps on giving’

## ABUNDANT RESOURCE

Production continues to surprise to the upside; growing PDP wedge is the underappreciated “runway for the future”

## CONSOLIDATION

Permian M&A drives contiguous acreage, longer laterals, massive efficiencies and advances / sharing of technology

## IMPROVED RECOVERIES

Simultaneous development of all stacked pay targets yields increased reserves, lower declines and higher returns; increasing recoveries from existing resource is the next frontier

## BIG DATA & TECHNOLOGY

Producers employing highly sophisticated computer simulations using massive amounts of drilling, completion and production data to increase resource and production

“...the work we’ve been doing and I’ve talked about I think quite a bit in the past, is challenging our technology organization to double the recovery rate. Today, if you look at unconventional resources, recovery rates are fairly low within the industry given the challenges associated with fracking...**There are a number of emerging technologies that we’re trialing in the field that we think will continue to improve the recovery rate.**”

*Darren Woods, Exxon Mobil, October 2023*

“We now plan to average two drilling rigs and just over one completion crew for our maintenance capital program in 2024. Also contributing to our reduced capital budget is **a lower base decline rate**. As we enter year four of a maintenance capital program, our decline rate is substantially lower in the mid to low 20% range. This low decline rate requires less capital to hold production flat.”

*Paul Rady, Antero Resources, February 2024*



# Strong Fundamentals

**DEMAND** All sources of energy will be required for decades to come

## POPULATION & HUMAN DEVELOPMENT

+700 million people have gained access to clean cooking since 2010, and 1/3 of the global population still lack access to clean cooking & reliable energy

## DEMAND GROWTH CONTINUES

Global demand growth continues on trend to exceed 1 million BPD in growth each year

## ELECTRIFICATION

The U.S. digital economy has the potential to grow at unprecedented rates; data centers, artificial intelligence, and crypto mining will require massive amounts of electricity

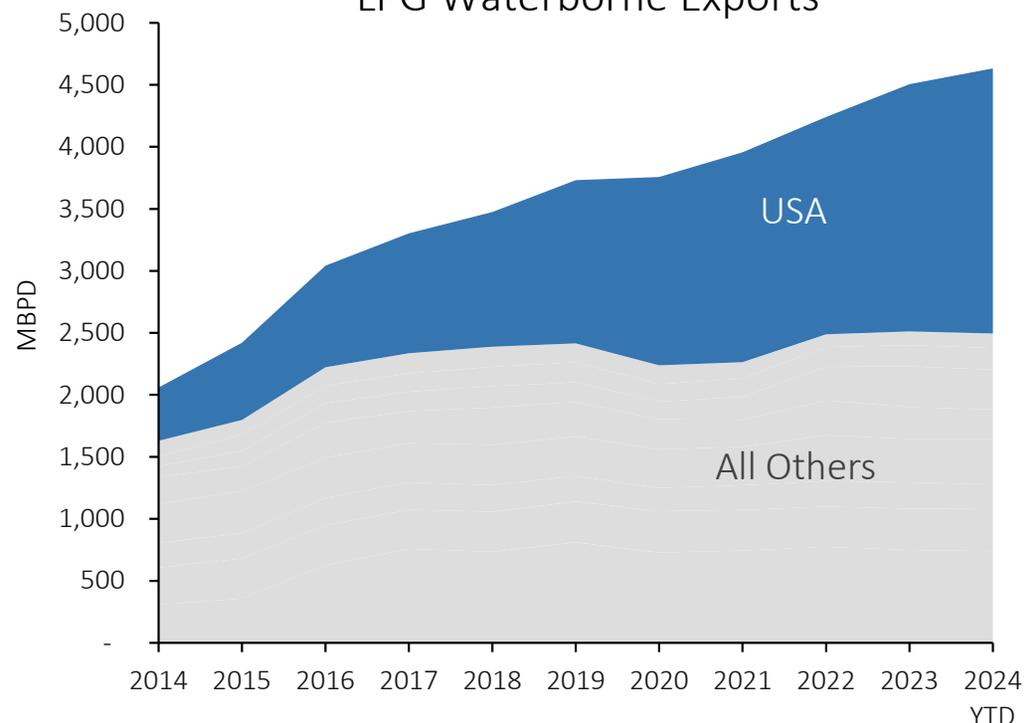
“An enduring focus on oil security is a consequence of the continued need for oil to fuel cars, trucks, ships and aircraft, as well as to produce the petrochemicals necessary to manufacture countless everyday items.”  
*IEA, March 2024*

“Electrification. The predominant vision for the future involves the electrification of everything, powered by solar, wind, transmission and distributed energy storage.”

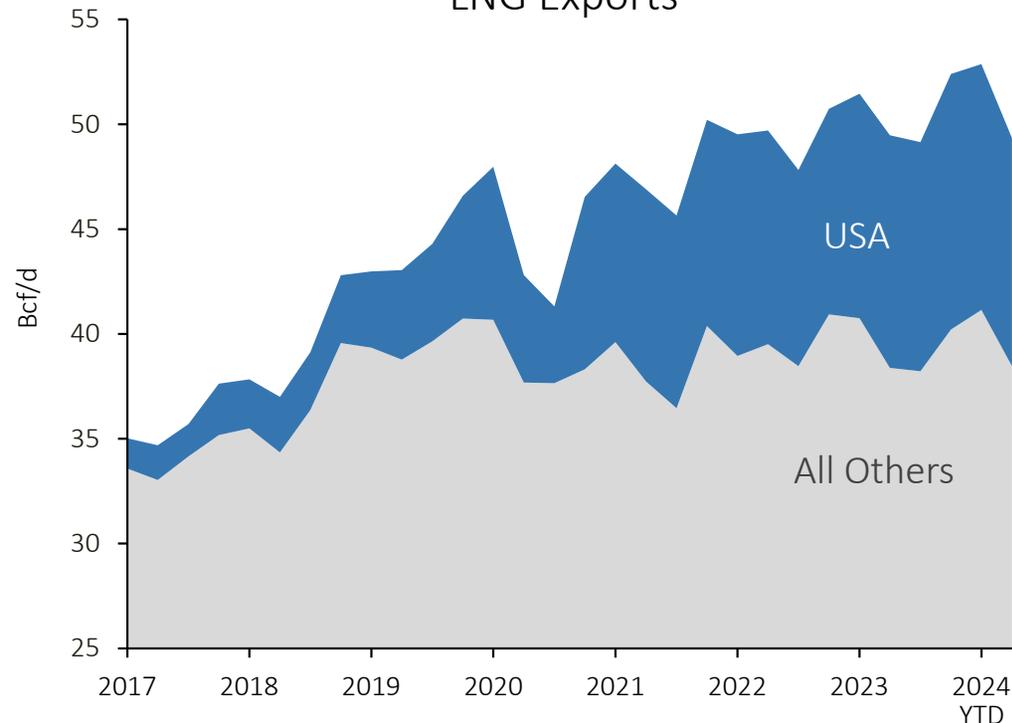
“Without legislative and cultural changes allowing transmission to replicate the growth of the interstate highway system, fiber optic cables, national rail, civil aviation, waterways and other infrastructure, Electrification will remain just that: a vision.”  
*Michael Cembalest, J.P. Morgan, March 2024*

# U.S. is a Leading Exporter of Energy

## LPG Waterborne Exports



## LNG Exports



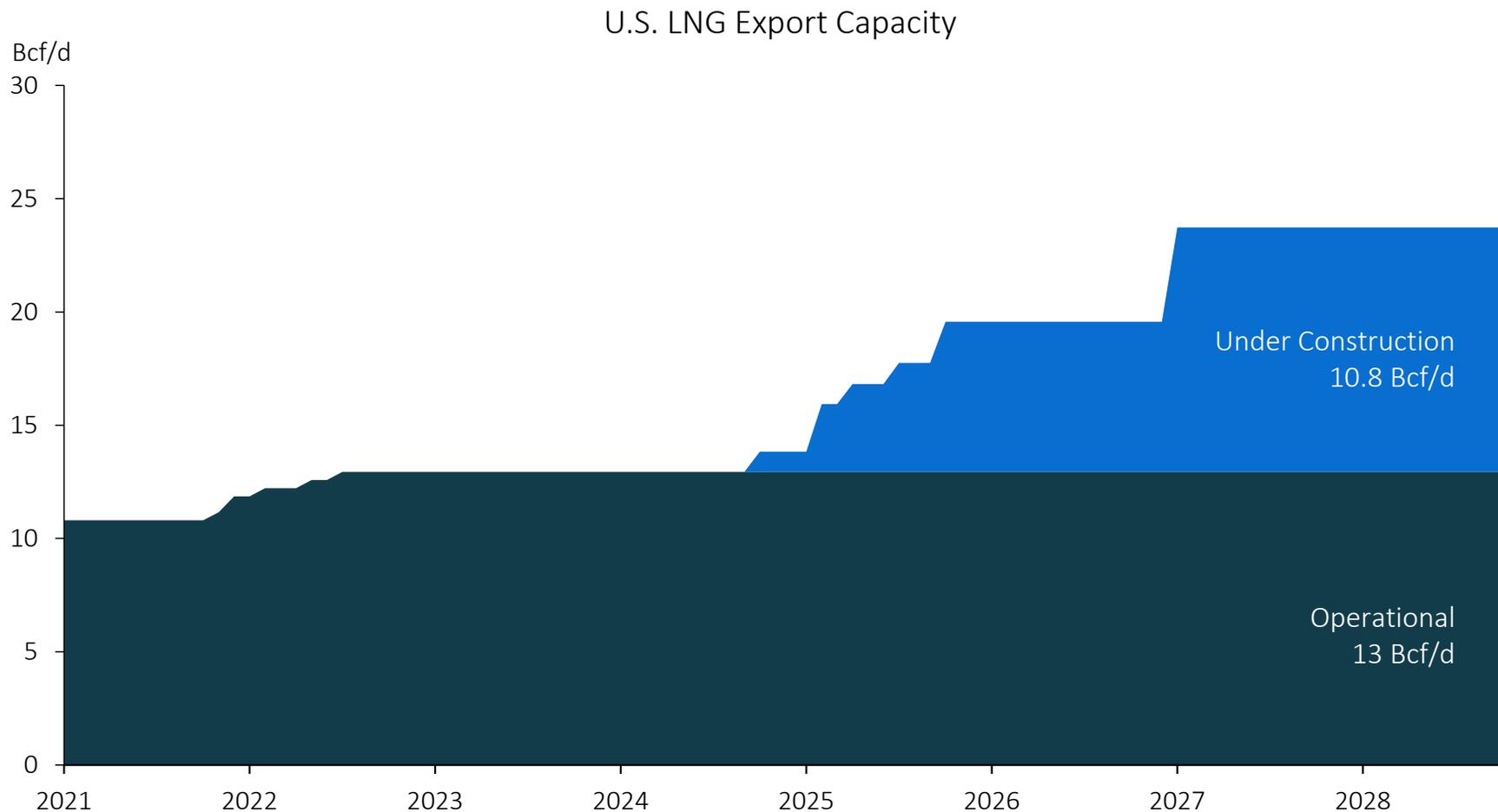
U.S. has altered the global energy landscape by being a competitive, safe and stable producer and exporter of energy

- U.S. has satisfied most of global liquid hydrocarbon demand growth over past decade, while OPEC+ production has been flat to in decline
- Growing U.S. LNG exports have been a crucial lifeline to Europe
- U.S. LPGs have provided critical, affordable and clean cooking fuel to the developing world

# LNG = The Only Option for U.S. Natural Gas

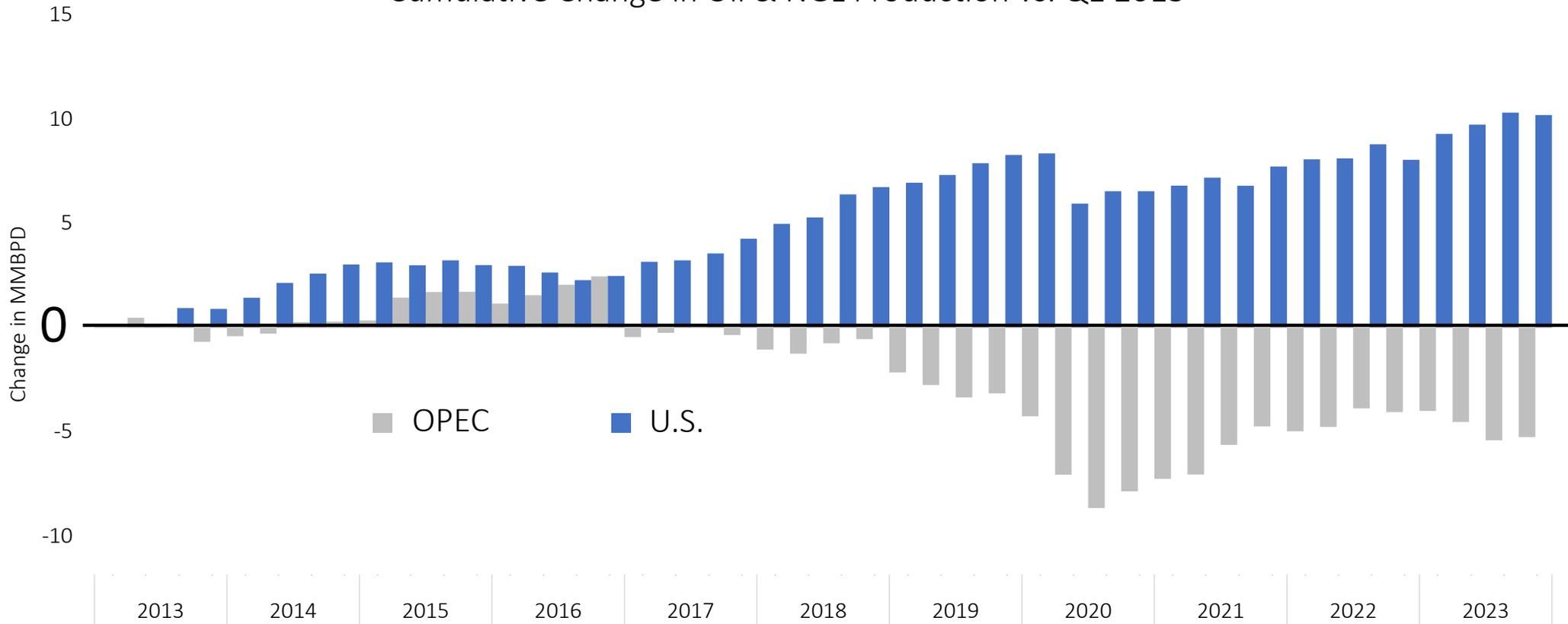
## Global Markets and U.S. Producers Dependent on Exports

The U.S. is the largest LNG exporter ( $\approx 14$  Bcf/d) followed by Qatar ( $\approx 11$  Bcf/d). The U.S. has ample gas resources to support “Potential” buildout from Appalachia, Haynesville, Rockies, Lean Eagle Ford and other basins with support from permitting, long-term contracts and price



# U.S. Satisfied Recent Oil Demand Growth

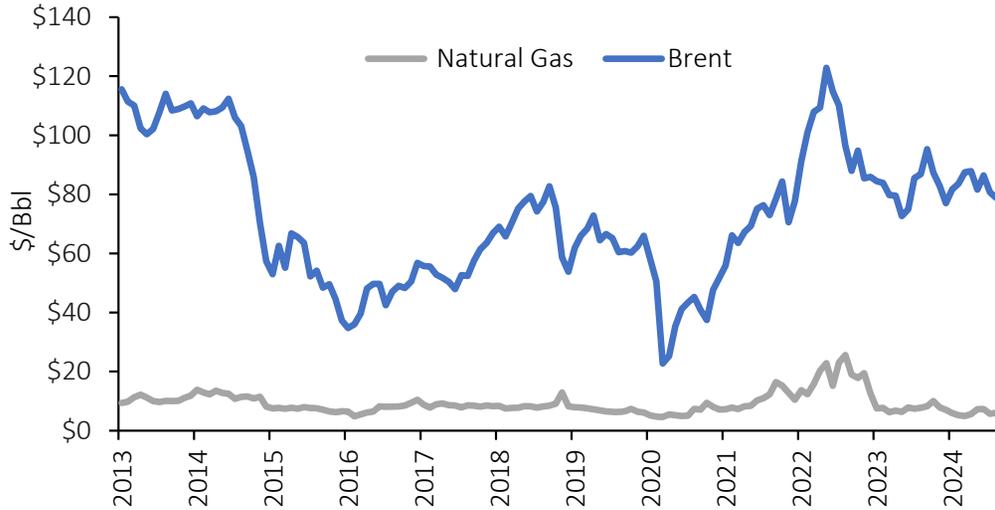
Cumulative Change in Oil & NGL Production vs. Q1 2013



# Global Ethylene Economics: It's a Gas-to-Crude Story

## The U.S. Advantage

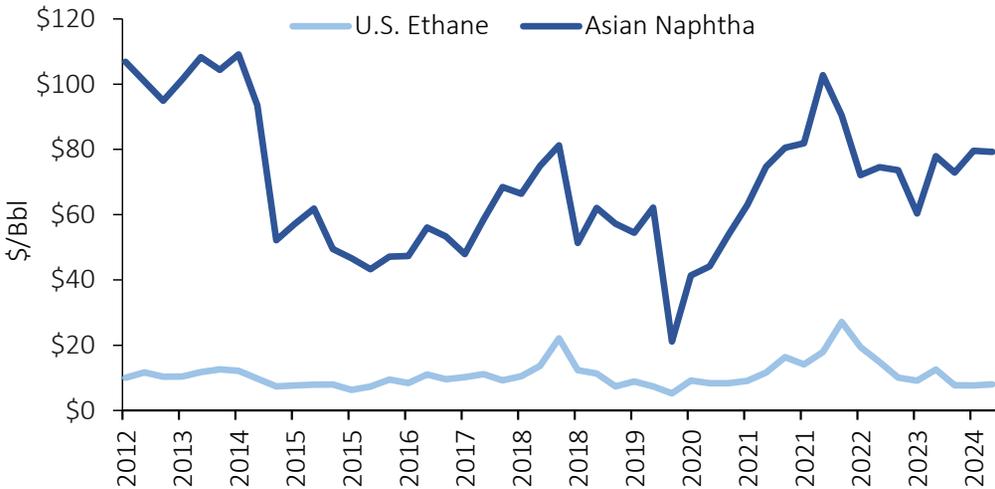
Natural Gas vs. Brent



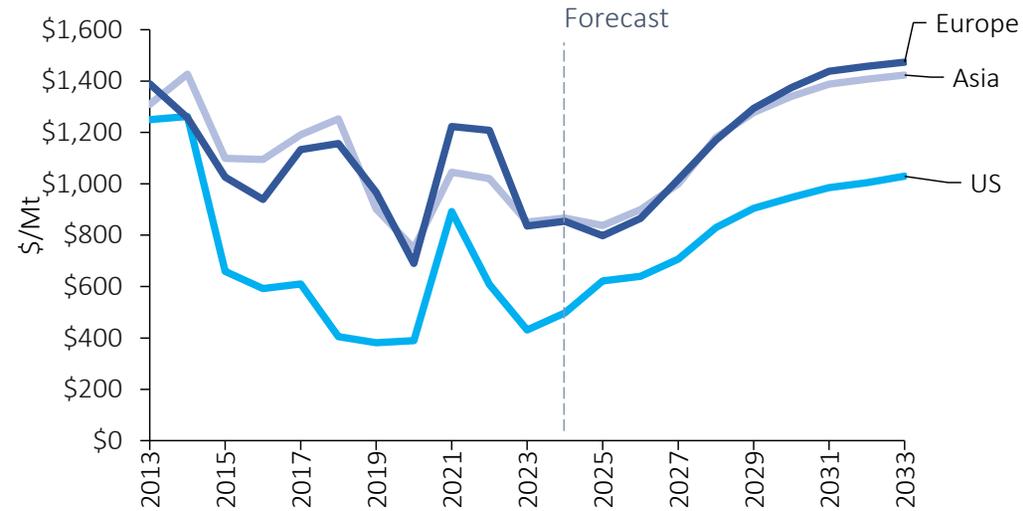
A wide gas-to-crude ratio is the driver for the U.S. competitive advantage in ethylene production

- Ethane and natural gas will remain oversupplied
- Prices for crude (and thus naphtha) are highly dependent on OPEC

U.S. Ethane vs. Asian Naphtha



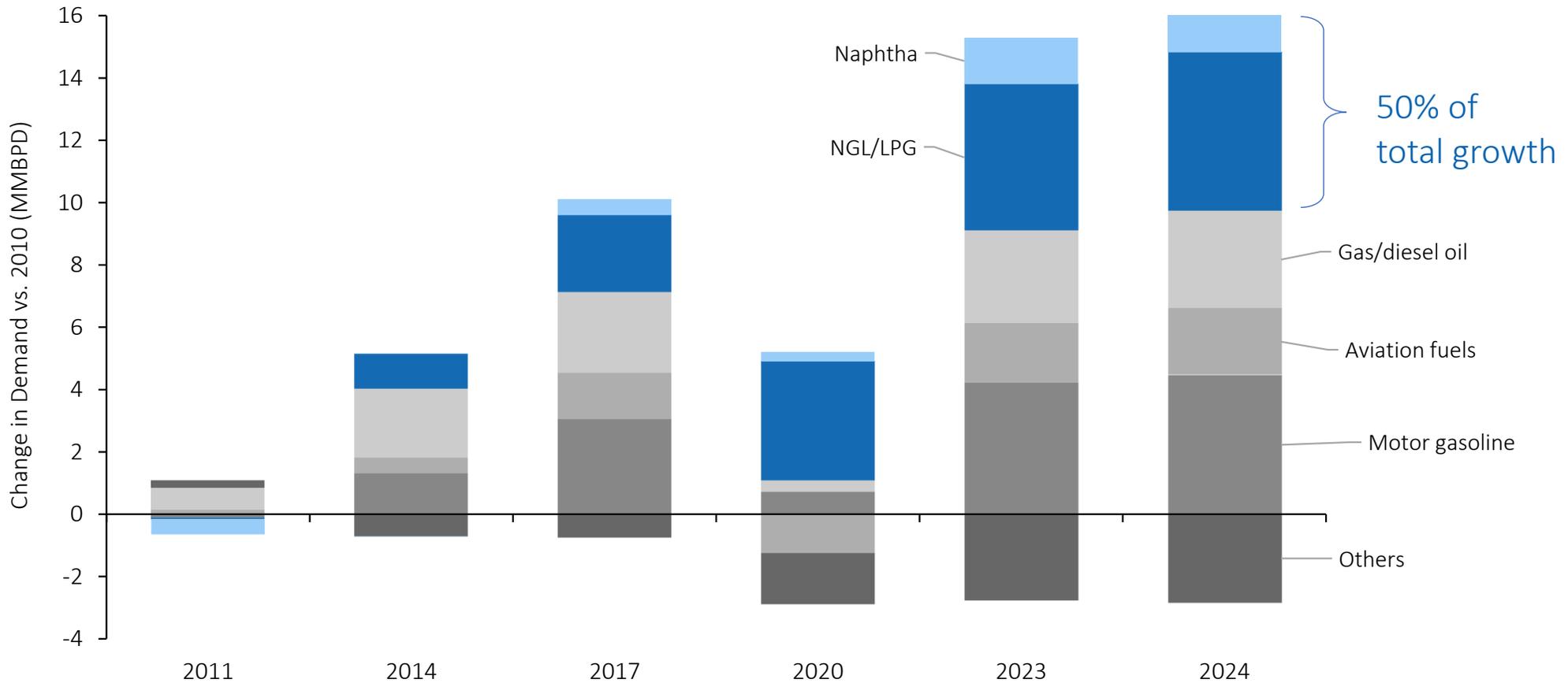
Global Ethylene Price Forecasts



# Global Demand is Light Ends Dominant

EPD Continues to be Well Positioned for this Trend

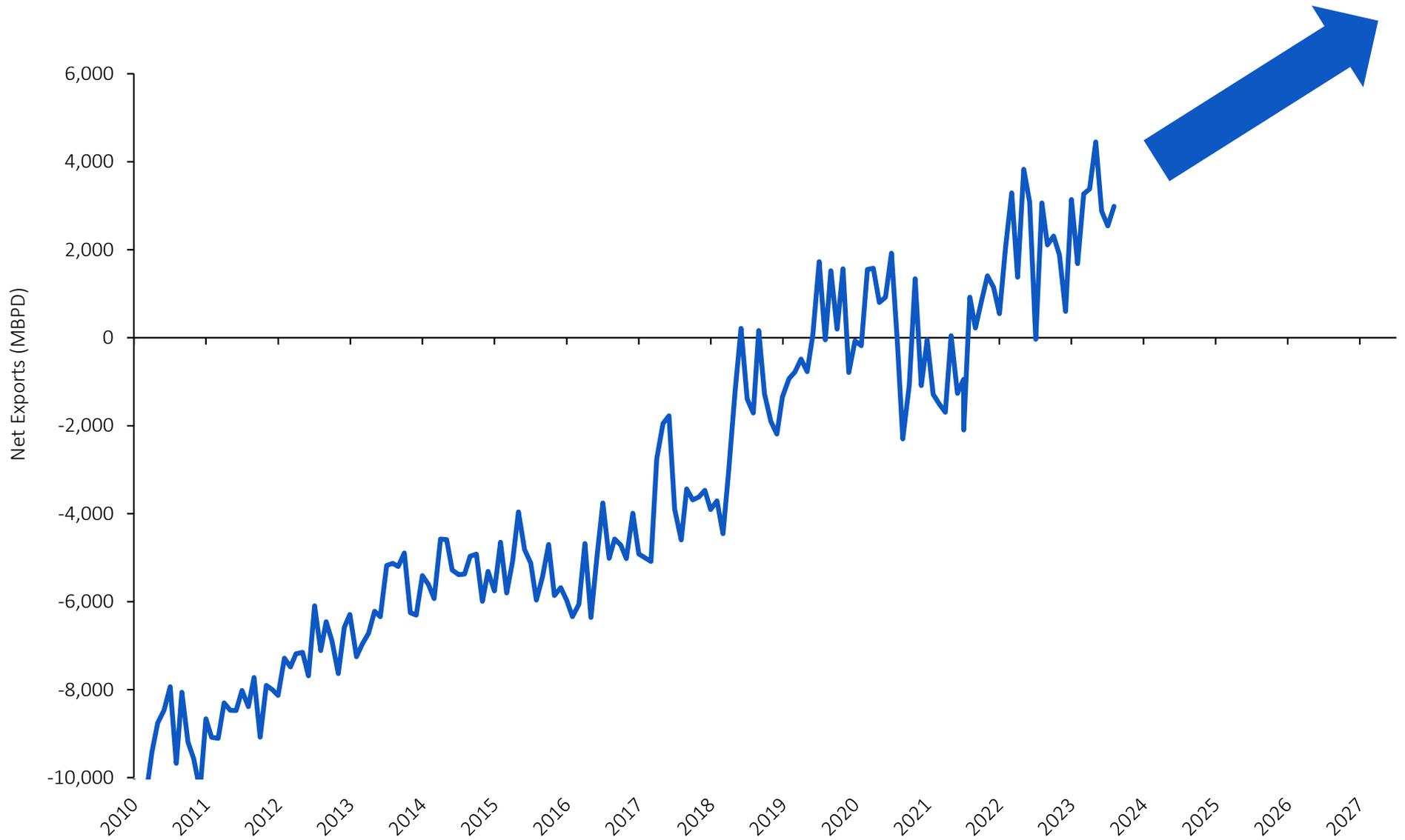
Global Oil Demand Growth Since 2010



Growth in light products is driven by petchem feedstock demand and clean-burning fuels in underserved residential sector; IEA expects petchem demand to grow by  $\approx 3$  MMBPD by 2030

# U.S. Transition Following the Shale Revolution

Migrated From a Net Importer to Net Exporter of Liquid Hydrocarbons



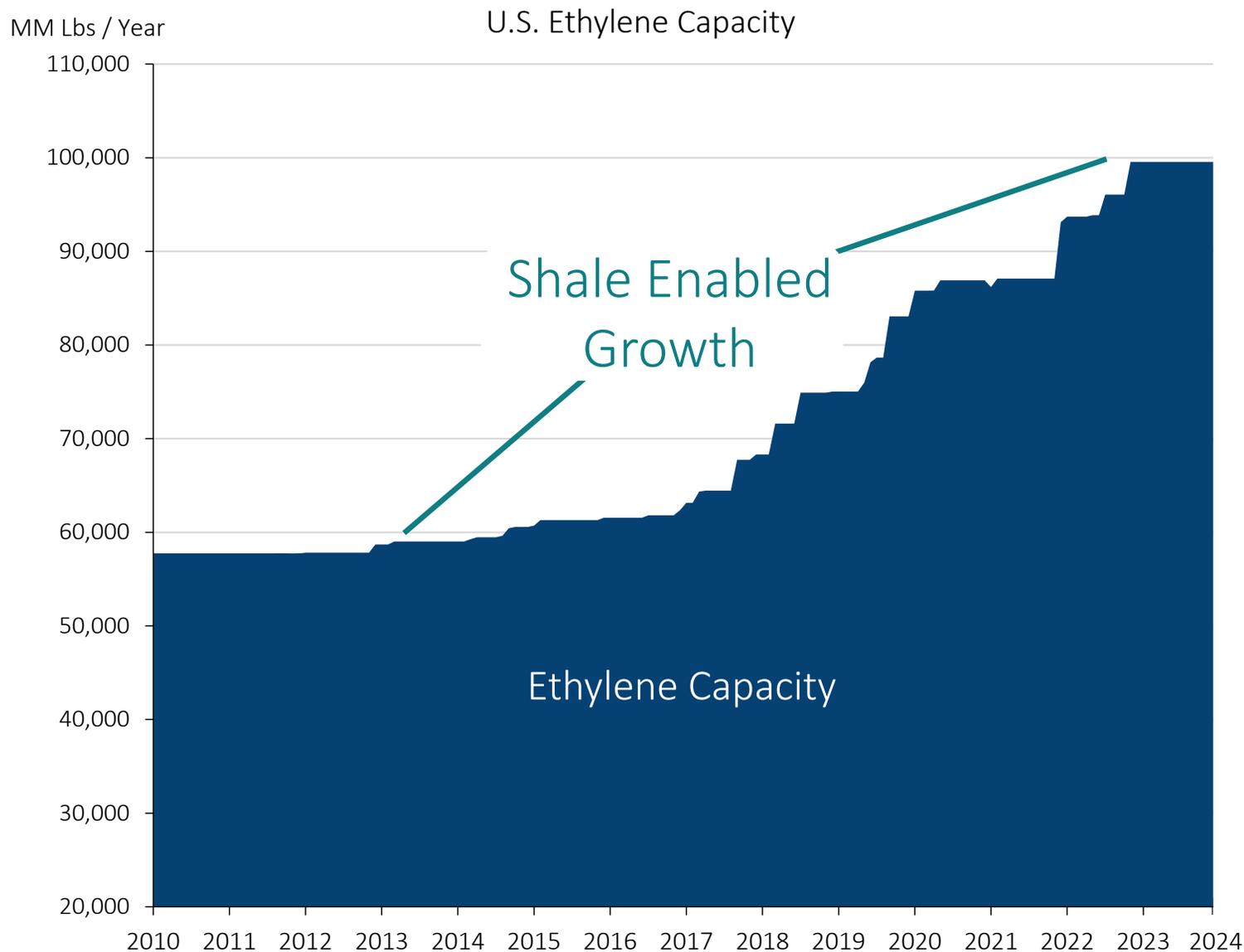
Note: Includes crude, refined products, natural gas liquids  
Sources: EIA and EPD Fundamentals, as of May 2024

© All Rights Reserved. Enterprise Products Partners L.P.

[enterpriseproducts.com](http://enterpriseproducts.com)

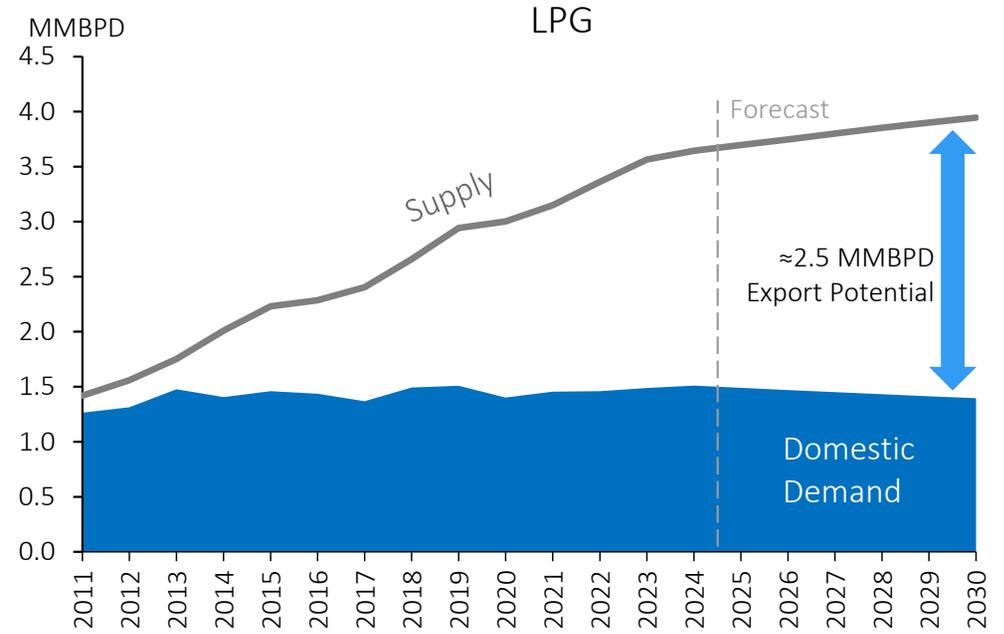
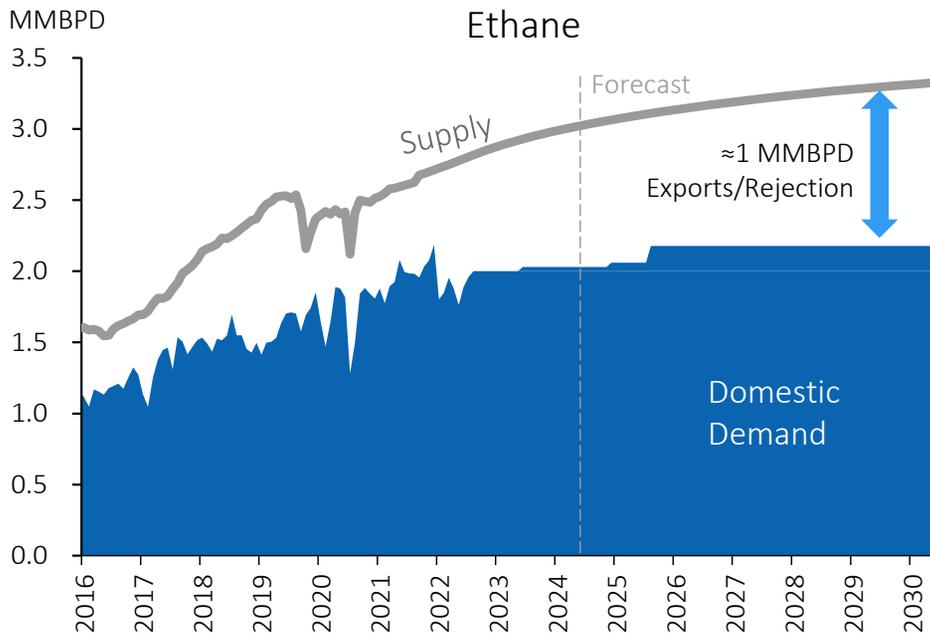
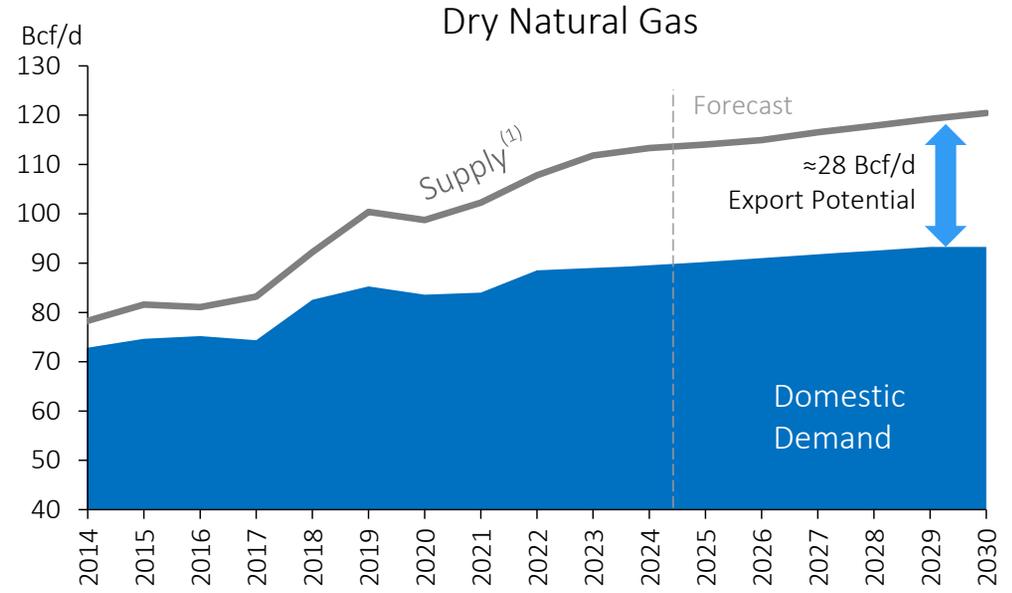
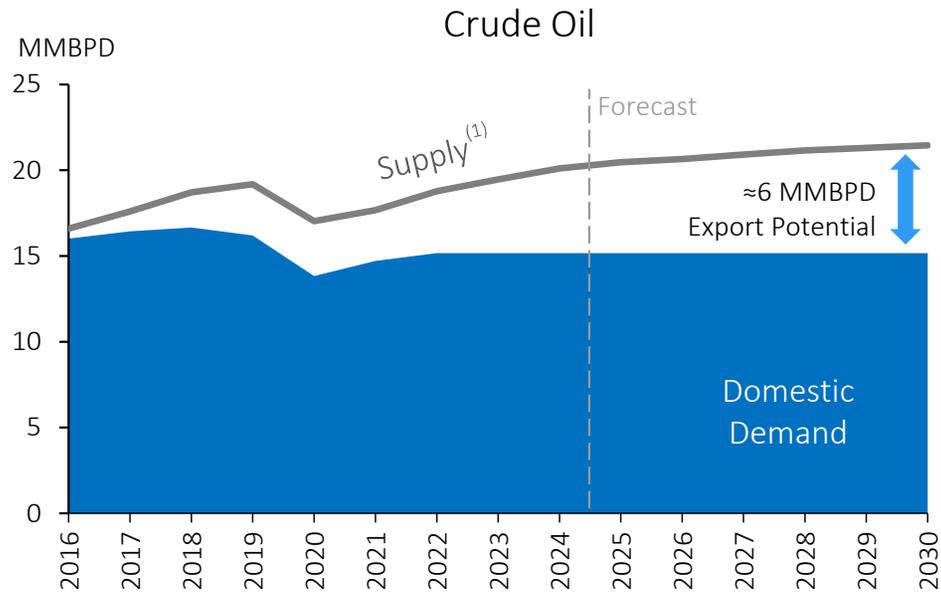
# Renaissance of U.S. Petrochemical Industry

Over 70% Growth Enabled by Abundant U.S. Ethane Supply



# Exporting the U.S. Surplus

## Simplified Crude, Natural Gas, Ethane and LPG Balances

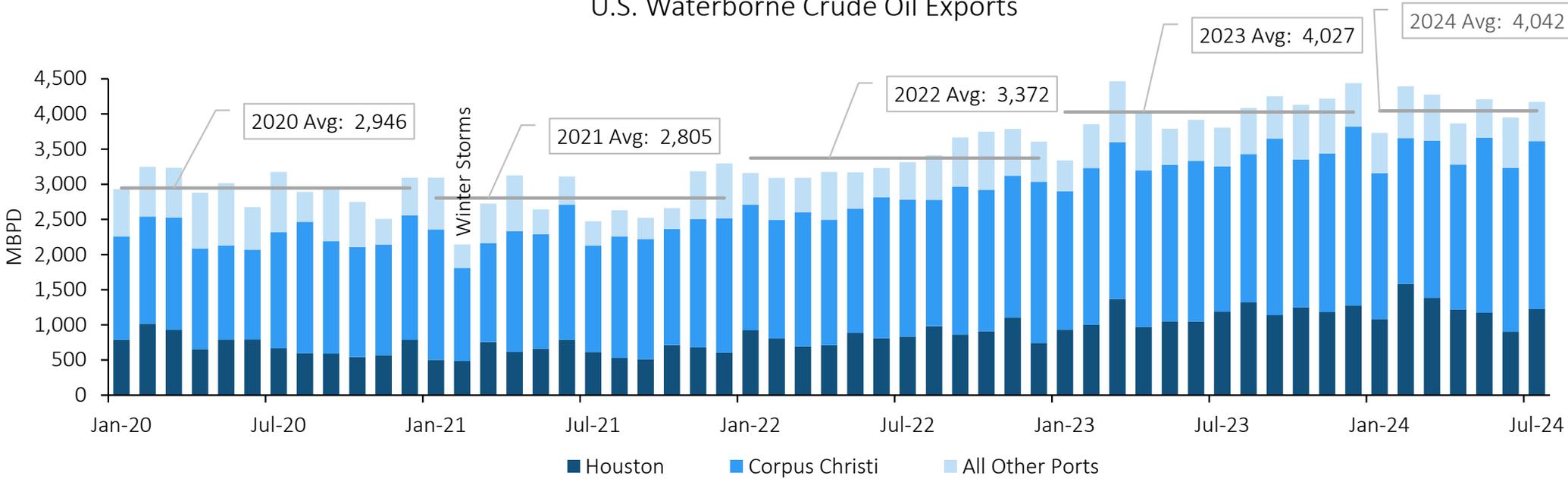


(1) Supply figures represent combined production and imports  
Sources: EIA and EPD Fundamentals as of May 2024

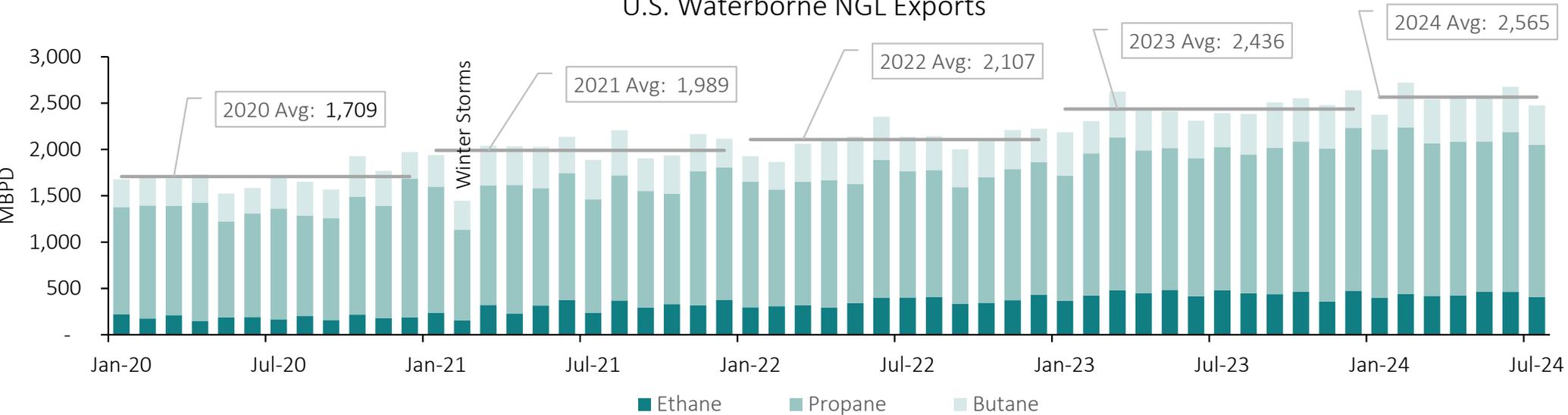
# U.S. Waterborne Exports

## Remaining Strong

### U.S. Waterborne Crude Oil Exports



### U.S. Waterborne NGL Exports



Sources: EPD Fundamentals and Kpler data through July 2024

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# EPD Facility Exports

## Volumes Remain Resilient

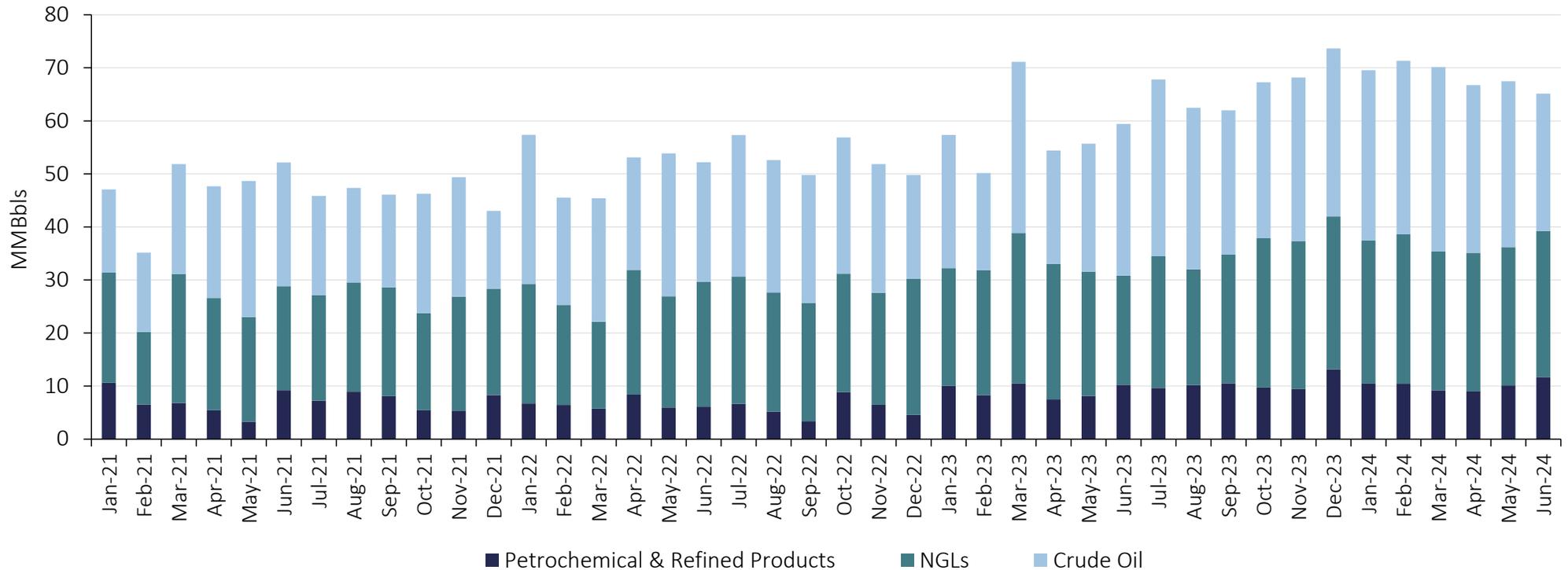
EPD NGL marine terminal volumes are averaging 886 MBPD YTD 2024

EPD Crude marine terminal volumes are averaging 1,035 MBPD YTD 2024

EPD Petchem & Refined Products marine terminal volumes are averaging 334 MBPD YTD 2024

New-Build Projects & Facility Enhancements to Support Continued Growth:

- Neches River
- Morgan's Point
- Enterprise Hydrocarbons Terminal (EHT)
- Project 11 Houston Ship Channel



Note: Volumes above are on a net basis to Enterprise's membership interests

Sources: EIA & EPD Fundamentals as of June 2024

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

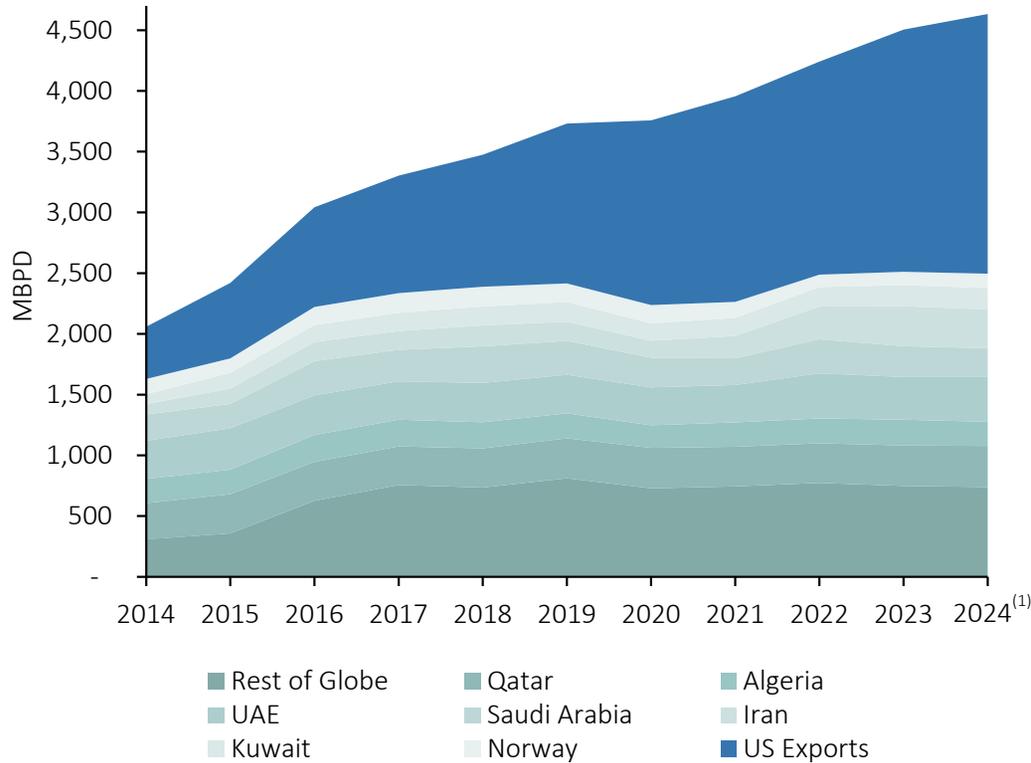
# U.S. Responsible for Global LPG Export Growth

## Growth Driven by Residential Market; >70% of Global LPG Demand

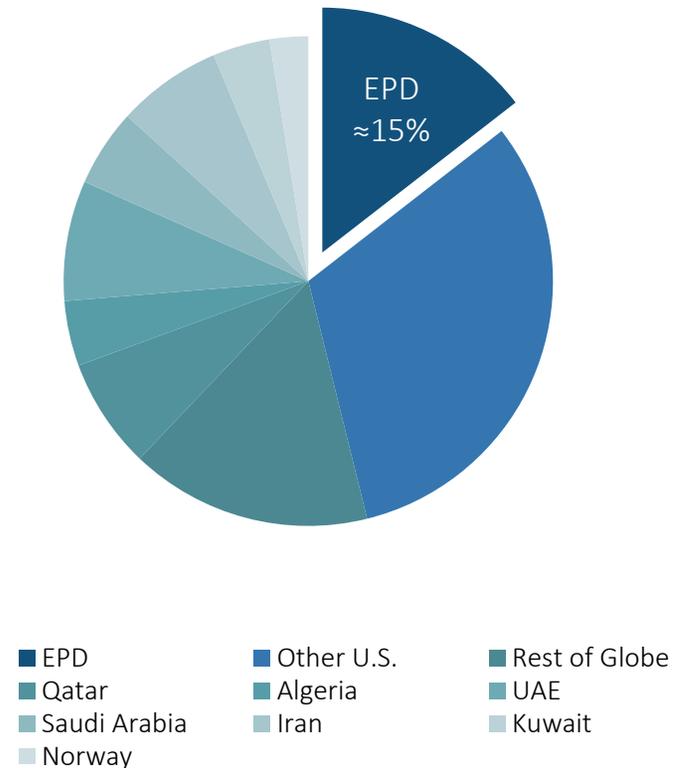
The U.S. is the leading exporter of LPGs globally, which displaces coal and biomass. The U.S. holds  $\approx 46\%$  of the global waterborne LPG exports<sup>(1)</sup>

EPD is the largest individual, independent supplier of LPG in the world, exporting  $\approx 700$  MBPD or  $\approx 15\%$  of total global exports and 1/3 of total U.S. LPG exports<sup>(1)</sup>

LPG Waterborne Export Growth by Country



LPG Waterborne Exports  
( $\approx 4.6$  MMBPD YTD Globally)<sup>(1)</sup>



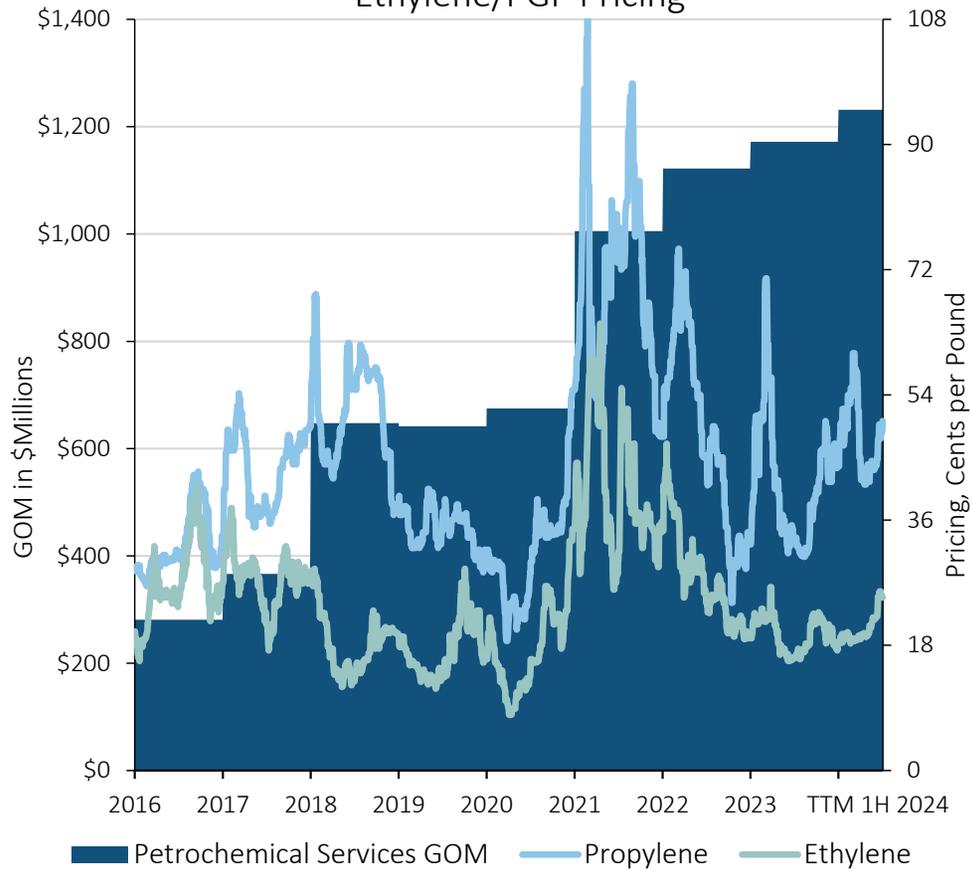
(1) Sources: EPD Fundamentals and Kpler data as of August 2024

# Applying Midstream Model to Petrochemical Services

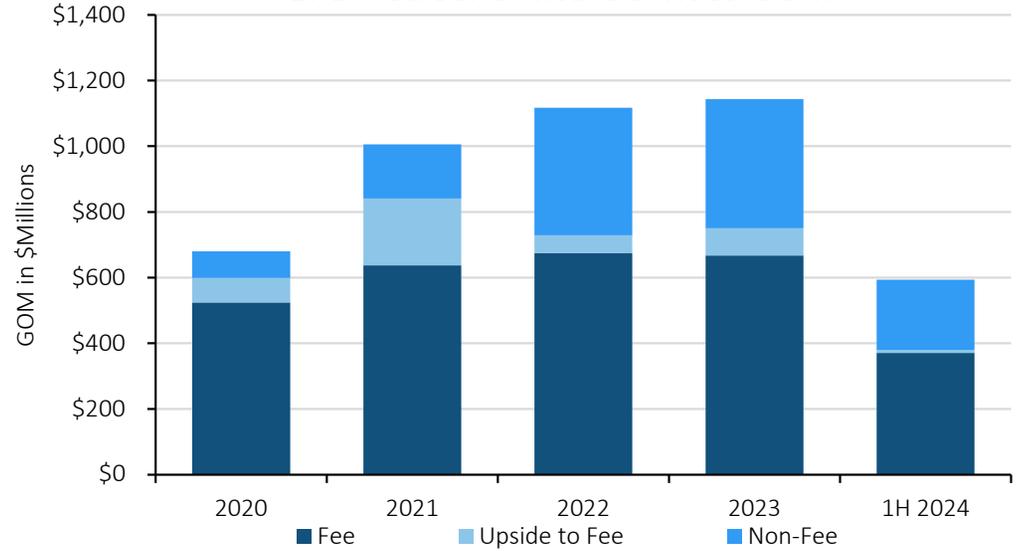
## Maintaining Consistent Earnings in a Volatile Market

Enterprise's midstream model delivers consistent earnings and our contracting strategy provides stable margin with upside potential

EPD Petrochemical Services GOM vs Ethylene/PGP Pricing



EPD Petrochemical Services GOM



Octane Enhancement, HPIB, iBDH GOM & Related Spreads



Sources: S&P Global and EPD Fundamentals

The amounts above are adjusted to exclude non-cash MTM results for the respective periods.

"EPD Petrochemical Services GOM" represents gross operating margin, or "GOM" related to propylene services, octane enhancement services, ethylene services and does not include segment unallocated GOM.

(1) Octane Enhancement GOM was negatively impacted by plant maintenance in 2021

(2) RBOB: reformulated blend stock for oxygenate blending

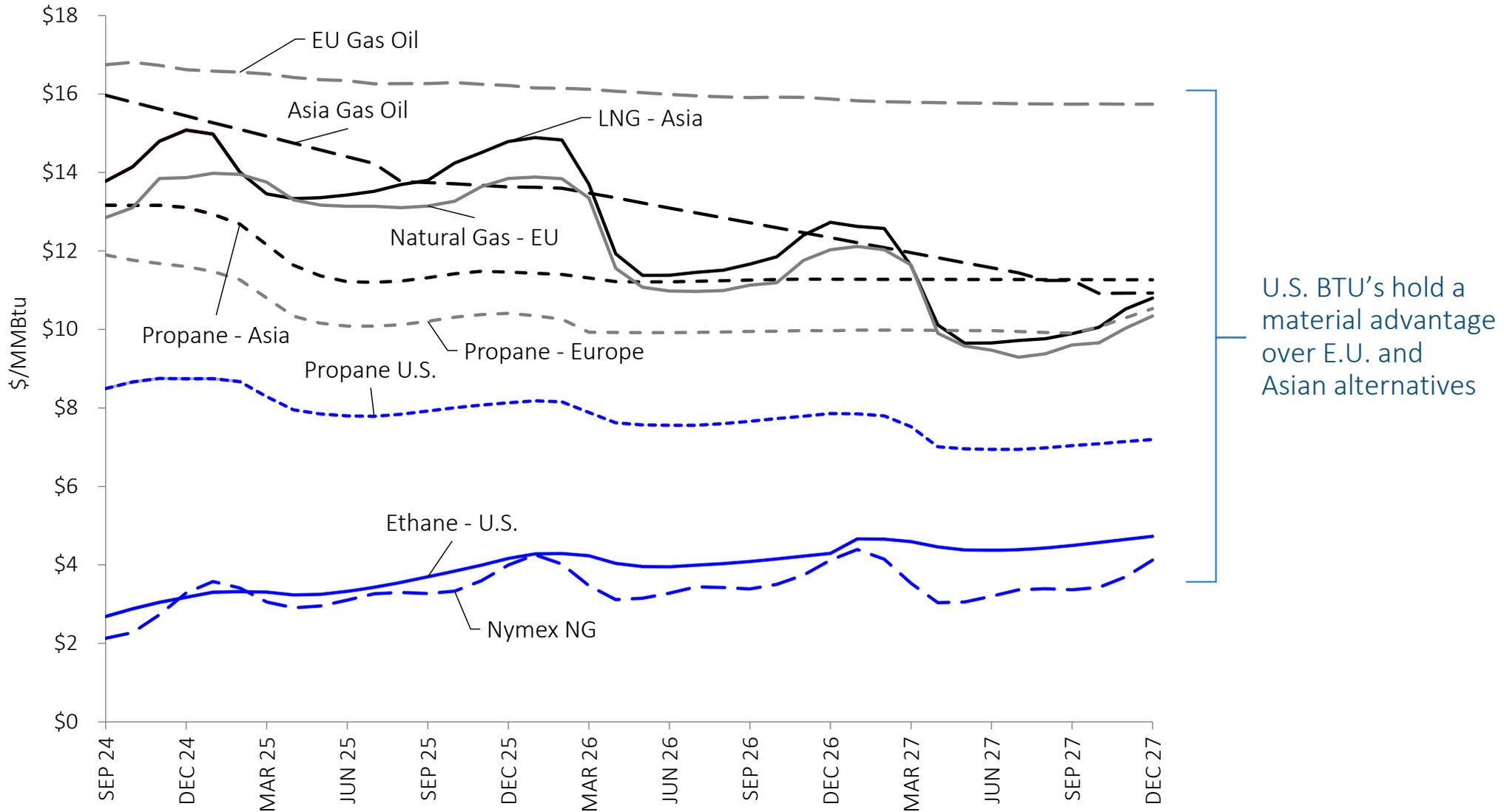
© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com



# Comparing U.S. BTU Values to Markets Overseas

## U.S. NGLs Expected to Maintain a Material Price Advantage



Sources: EPD Fundamentals and Bloomberg as of August 2024

© All Rights Reserved. Enterprise Products Partners L.P.

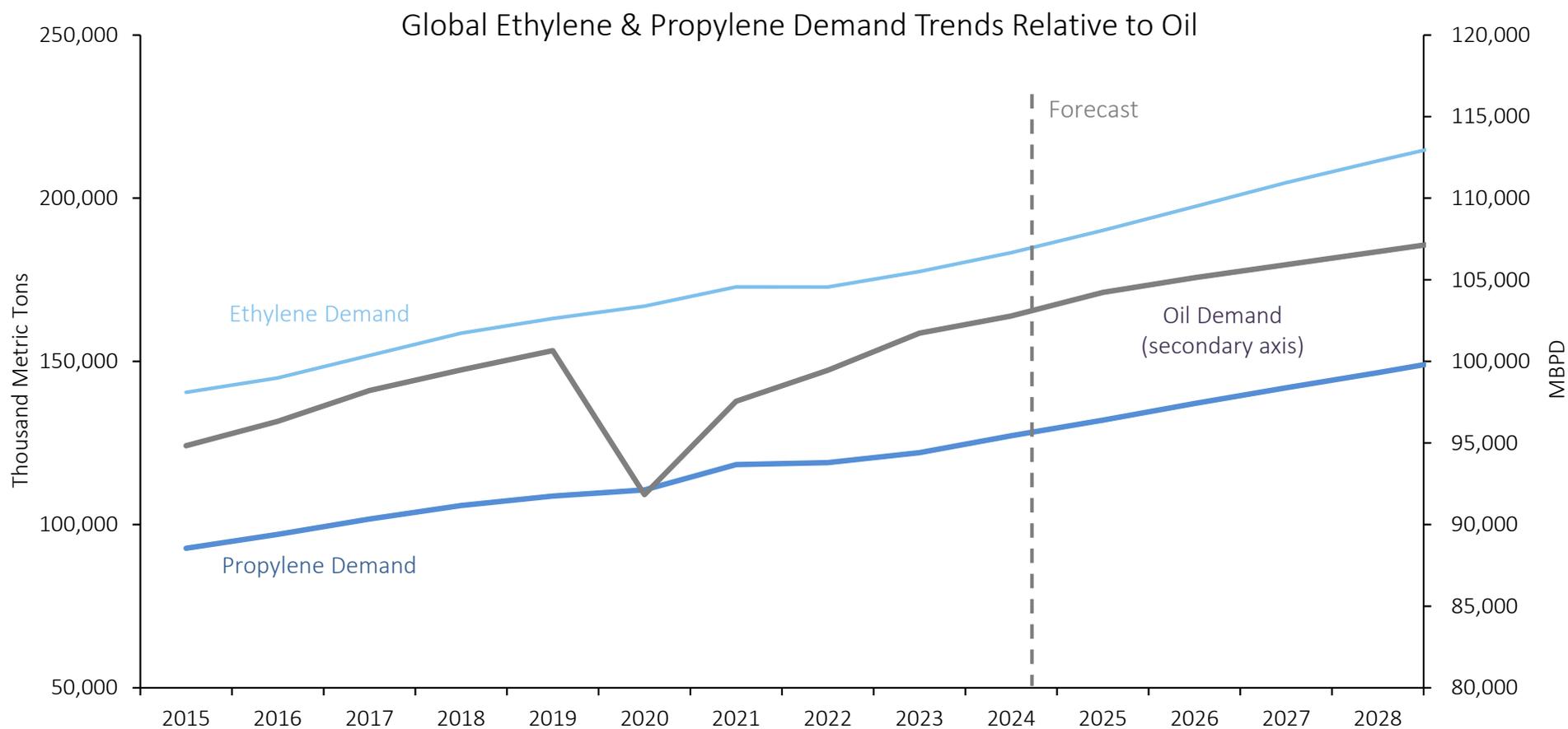
enterpriseproducts.com

# Primary Petrochemical Demand

## Poised for Growth

### 2020 Case Study:

World GDP declined by  $\approx 3.5\%$ , oil demand fell by  $\approx 9\%$  and ethylene and propylene demand rose  $\approx 2.3\%$  and  $\approx 2\%$ , respectively



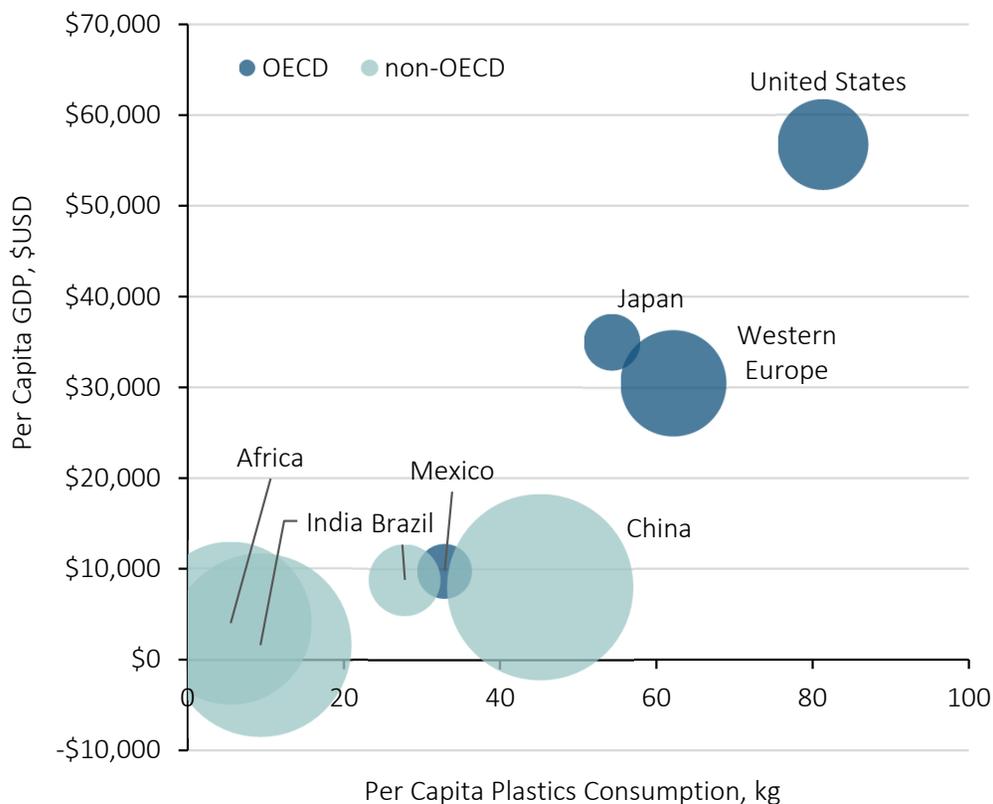
# Petrochemicals Improve Modern Life

## U.S.G.C. Will Continue to Supply Petrochemicals to the World

As quality of life improves, demand for petrochemicals increases

U.S. advantage is driven by abundant, low cost, efficient, and less carbon-intensive feedstocks and well-established infrastructure

Petrochemical Demand vs. Per Capita GDP<sup>(1)</sup>



Crude – Natural Gas Price Spread



Sources: IEA, The Future of Petrochemicals; World Bank, S&P Global and EPD Fundamentals as of May 2024

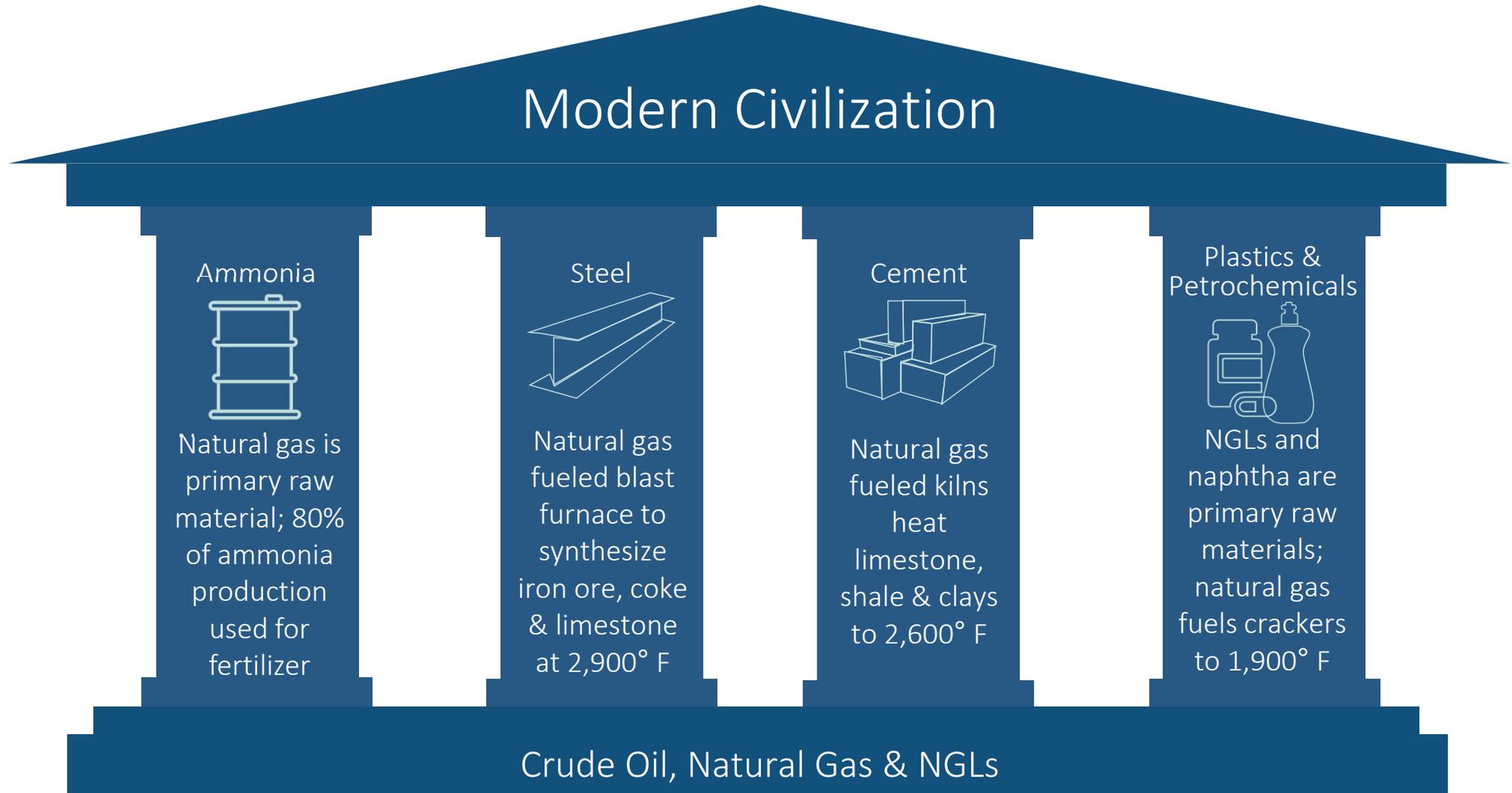
(1) Bubble sizes are reflective of population in relation to data set

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# The 4 Pillars of Modern Civilization<sup>(1)</sup>

Depend on Crude Oil, Natural Gas and NGLs



Industrial electrification will be difficult

(1) Excerpts from 'How the World Really Works' by Vaclav Smil  
© All Rights Reserved. Enterprise Products Partners L.P.

# Everyday Products Made From Oil

>96% of Manufactured Goods are Touched by Oil and Gas Through Petrochemicals



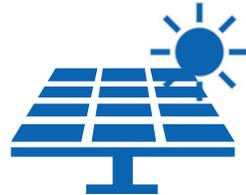
Electronics

Products such as semi-conductors, monitors, cell phones and computers include petroleum-based materials



Asphalt

A building block of roads, key to keeping our growing world connected



Renewable Energy Materials

Oil is needed to create materials used to manufacture batteries, solar panels, wind turbines, and even electric cars



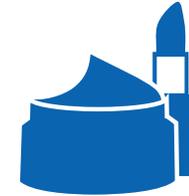
Medicines

99% of pharmaceutical feedstocks and/or reagents are derived from petrochemicals



Plastics

Oil and gas derivatives are needed to produce almost all plastics – including everything from water bottles to cars. In fact, plastics make up 50% of the volume of new cars and only 10% of the weight!



Cosmetics

Deodorants and makeup, among other cosmetic materials, are often produced from petrochemicals



Cleaning Products

Products needed to keep you and your family safe from exposure to illnesses and bacteria are produced from oil products

## Products Include...

food packaging, clothing and footwear, textiles, carpets, furniture, detergents, diapers, sports equipment, lighter vehicle exteriors like cars, planes, and boats; synthetic rubber tires, fuel additives, engine coolants, interior car panels, car seats and carpet, coatings, insulation, paints, road paving materials, pharmaceuticals, sterile packaging (single-use) like IV bags, syringes, medicine bottles, liners; ethyl-alcohol / hand sanitizer, ventilators, heart rate monitors, suction machines, defibrillators, oxygen masks, personal protective equipment (PPE) like gloves, gowns, and face masks; wind turbine and solar panel parts, battery containers and parts, unbreakable glass, agro-chemicals, etc.

# Petrochemical's Role in Pharmaceuticals

## From Prescription Drugs to Over-the-Counter Medicines

### Top Prescription Drugs<sup>(1)</sup>

1. **Lipitor** (105.4 MM); statin; treats high cholesterol
  - Active ingredient: Atorvastatin calcium
  - Derived from: Benzene, propylene
2. **Synthroid** (99.7 MM); thyroid hormone, treats hypothyroidism
  - Active ingredient: Levothyroxine sodium
  - Derived from: Benzene, ethylene
3. **Zestril** (98.8 MM); ACE inhibitor; treats high blood pressure
  - Active ingredient: Lisinopril
  - Derived from: Benzene, propylene
4. **Glucophage** (78.6 MM); Antidiabetic; treats type 2 diabetes
  - Active ingredient: Metformin hydrochloride
  - Derived from: Benzene
5. **Lopressor** (68.1 MM); beta blocker; treats high blood pressure
  - Active ingredient: Metoprolol succinate
  - Derived from: Benzene, propylene

### Top Over-the-Counter Drugs<sup>(2)</sup>

1. **Tylenol** (\$328 MM); pain reliever, fever reducer
  - Active ingredient: Acetaminophen / paracetamol
  - Derived from: Benzene
2. **Advil** (\$229 MM); anti-inflammatory, pain reliever
  - Active ingredient: Ibuprofen
  - Derived from: Propylene
3. **Zyrtec** (\$215 MM); Antihistamine; treats allergies
  - Active ingredient: Cetirizine dihydrochloride
  - Derived from: Ethylene
4. **Nexium OTC** (\$205 MM); Proton pump inhibitor; acid reflux, ulcers
  - Active ingredient: Esomeprazole magnesium
  - Derived from: Propylene
5. **Aspirin** (\$197 MM); pain reliever, anti-inflammatory, blood thinner
  - Active ingredient: Acetylsalicylic acid
  - Derived from: Phenol (via cumene; alkylation of benzene & propylene)

(1) Ranked by number of prescriptions in 2020

(2) Ranked by 2019 revenue

Sources: CDC, U.S. Agency for Healthcare Research and Quality, The Merck Index, patent filings and various research reports and industry experts.

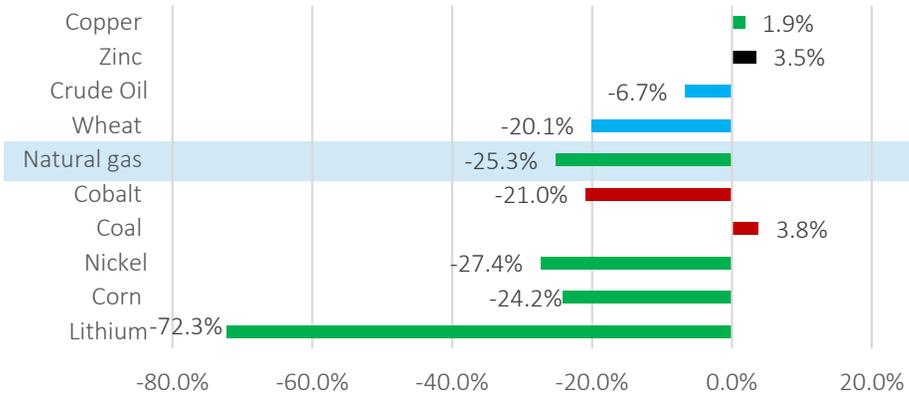
© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

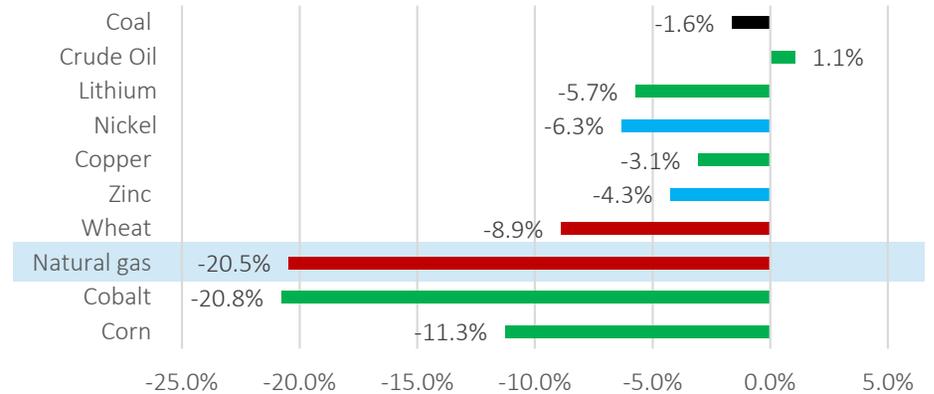
# Commodity Inflation

## Natural Gas Continues to be Cost-Effective Source of Reliable Energy

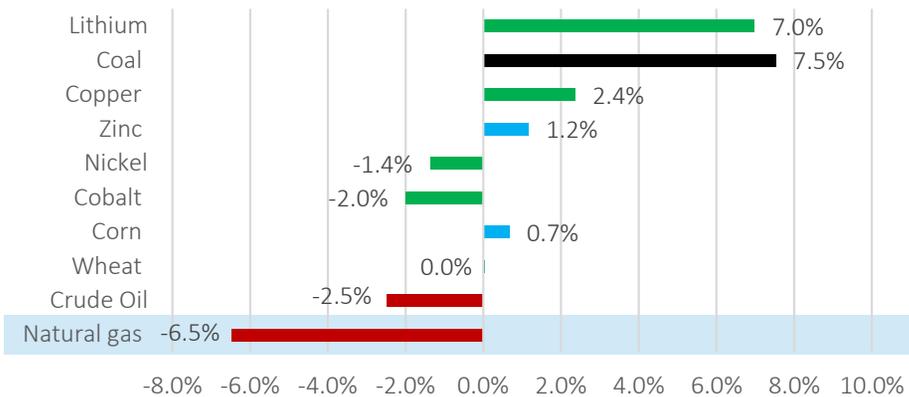
1 Year CAGR



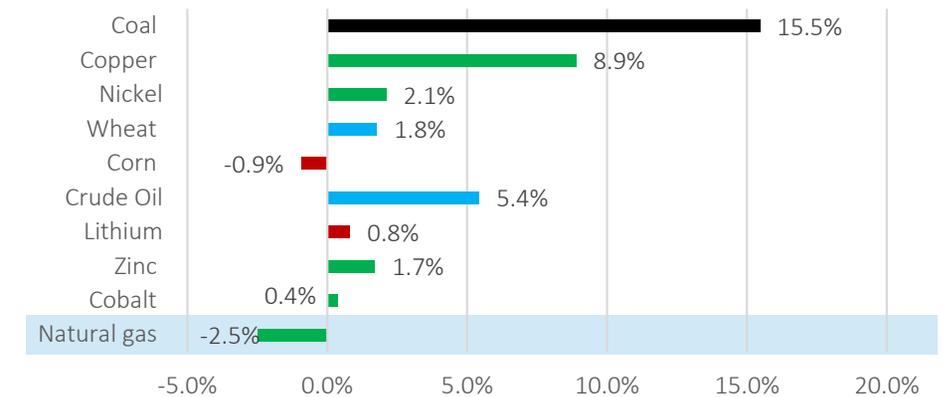
3 Year CAGR



10 Year CAGR



5 Year CAGR



Source: Bloomberg (LTBMPRIN Index, LMCODY Comdty, LN1 Comdty, HG1 Comdty, LX1 Comdty, CL1 Comdty, NG1 Comdty, W1 Comdty, C1 Comdty, XW1 Comdty)

Note: Compound Annual Growth Rates ("CAGR") for periods ending August 1, 2024

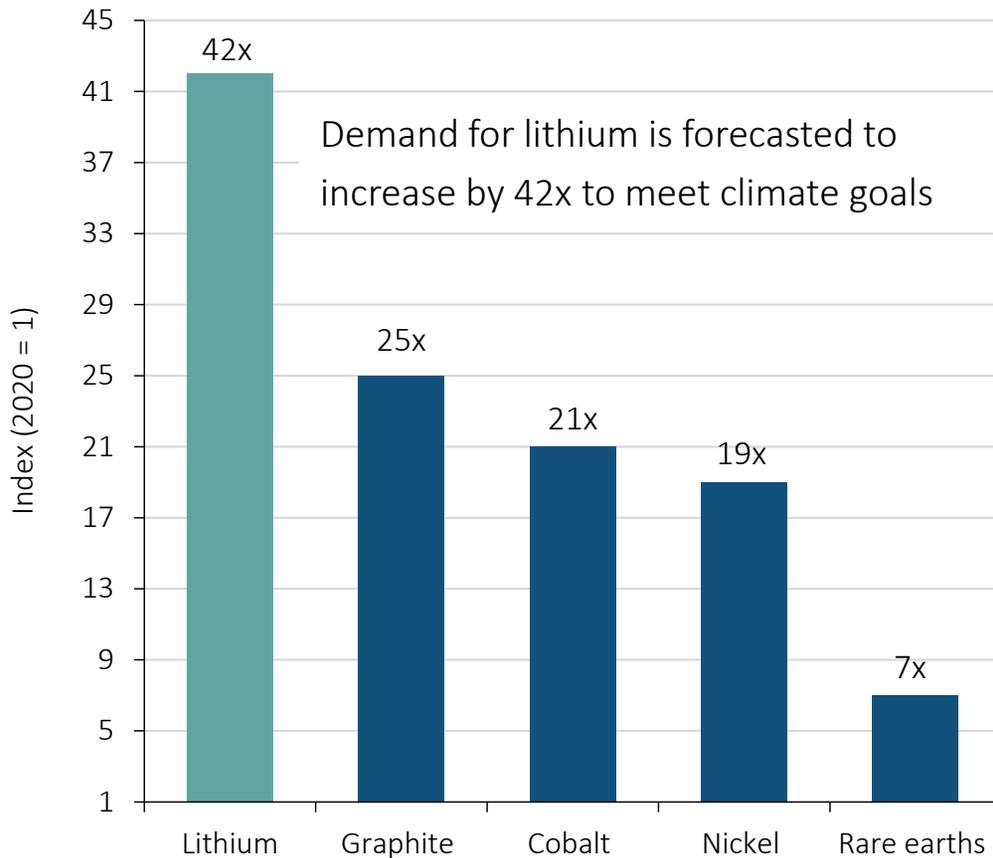
© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# “Clean” Energy Requires Substantial Minerals

## Substantial Growth in Mineral Mining Required for “Clean” Energy

Growth of Selected Minerals in the SDS<sup>(1)</sup>,  
2040 Relative to 2020 Analysis<sup>(2)</sup>



The IEA estimates that it has taken on average over 16 years to move mining projects from discovery to first production

- These long lead times raise questions about the ability of suppliers to ramp up output if demand were to pick up rapidly<sup>(3)</sup>
- Security, reliability, affordability, and sustainability of increased mineral mining as well as declining mineral resource quality raises questions if these materials are a key to the clean energy transition or a bottleneck<sup>(3)</sup>

(1) “SDS” means Sustainable Development Scenario

(2) IEA, Total mineral demand for clean energy technologies by scenario, 2020 compared to 2040, IEA, Paris

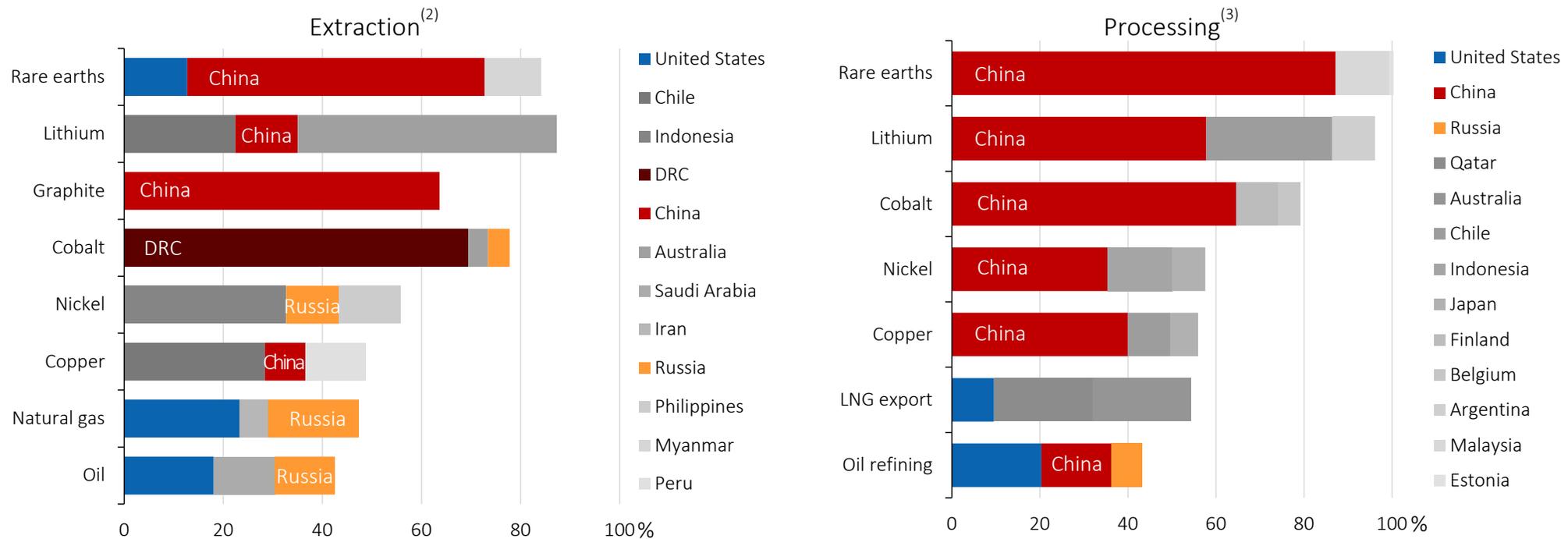
(3) The Role of Critical World Energy Outlook Special Report Minerals in Clean Energy Transitions, IEA, Paris

# Critical Minerals Extraction and Processing

## Concentrated in Politically and Socially Sensitive Regions

- Mineral demand to facilitate “clean” energy tech would need to increase by 4–6x by 2040 to meet Sustainable Development Scenario (“SDS”) and net-zero climate goals<sup>(1)</sup>
- Production of many energy transition minerals is more geographically concentrated than that of oil and natural gas, with potential growth concentrated in politically and socially sensitive areas

Share of Top Countries in Extraction and Processing of Selected Minerals and Fossil Fuels



Sources:

- (1) IEA, Total mineral demand for clean energy technologies by scenario, 2020 compared to 2040, IEA, Paris  
<https://www.iea.org/data-and-statistics/charts/total-mineral-demand-for-clean-energy-technologies-by-scenario-2020-compared-to-2040>
- (2) IEA, Share of top three producing countries in extraction of selected minerals and fossil fuels, 2019, IEA, Paris  
<https://www.iea.org/data-and-statistics/charts/share-of-top-three-producing-countries-in-extraction-of-selected-minerals-and-fossil-fuels-2019>
- (3) IEA, Share of top three producing countries in total processing of selected minerals and fossil fuels, 2019, IEA, Paris  
<https://www.iea.org/data-and-statistics/charts/share-of-top-three-producing-countries-in-total-processing-of-selected-minerals-and-fossil-fuels-2019>

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Energy Poverty

## LPG is a Critical Transition Fuel to Improve Quality of Life

### Transforming Lives

- +700 million people have gained access to clean cooking since 2010
- 70% of those who gained access in the last decade did so through LPG

### Global Crisis

- 1/3<sup>rd</sup> of earth's population lacks access to clean cooking today
- ≈2.0 billion people will still lack access to clean cooking in 2030<sup>(1)</sup>

### Health Implications

- 4 million deaths per year attributed to indoor air pollution from unclean cooking fuels
- 28% and 45% of pneumonia deaths in adults and children under 5 years old, respectively, are attributable to household air pollution



Breakout	Population Without Access to Clean Cooking	
	2010	2022
World	42%	29%
China	38%	13%
India	44%	32%
Indonesia	59%	15%
Sub-Saharan Africa	88%	82%

(1) Under International Energy Agency (IEA) 2022 Stated Policies Scenario projections  
Sources: IEA, World Bank, and Tracking SDG 7 The Energy Progress Report 2022

# EPD Sustainability Highlights

## A Leader in Sustainability

Recognized as one of America's Most Trustworthy Companies from Newsweek Magazine in 2023

Recognized as one of America's Most Responsible Companies from Newsweek Magazine in 2022

Upgraded from "BBB" to "A" ESG Rating from MSCI in 2023

Recognized by Institutional Investor magazine in 2023 for ESG and Board Governance

Modified PDH 2 design to reduce the plant's absolute carbon emissions by almost 90%

Rated A-, A- and A3, by S&P, Fitch and Moody's respectively

Diverse & collaborative workforce  
≈32% minority<sup>(1)</sup>

26% improvement in CO<sub>2</sub>e emission per BOE since 2011<sup>(2)</sup>

Commercial teams pursuing carbon capture, H<sub>2</sub>, other opportunities

More information on EPD's ESG efforts can be found in our latest Sustainability Report, available on our website [www.enterpriseproducts.com](http://www.enterpriseproducts.com)

(1) Based on data as of February 2024

(2) Represents total Scope 1 emissions, as reported to the EPA for 2022 and includes the Navitas Midstream acquisition, which closed in February 2022

# Commercial



# Enterprise Products Partners L.P.

A Fully Integrated Midstream Energy Company

## Our Platform NGLs, Crude Oil, Natural Gas, Petrochemicals and Refined Products

>50,000  
Miles  
of Pipeline

>300  
MMBbls of  
Liquids Storage

20  
Deepwater  
Docks



This map is for illustrative purposes only. Neither Enterprise Products Partners L.P. nor any of its subsidiaries or affiliates makes any representation, express or implied, regarding the accuracy or completeness of this map or any information on this map. This map is the property of Enterprise Products Partners L.P. and all rights with respect to this map are reserved.  
© 2022 Enterprise Products Partners L.P.

42  
Natural Gas  
Processing  
Trains

26  
Fractionators

2  
PDH<sup>(1)</sup>  
2  
iBDH<sup>(1)</sup>

A full interactive map of our assets is available on our website, [enterpriseproducts.com](https://enterpriseproducts.com).

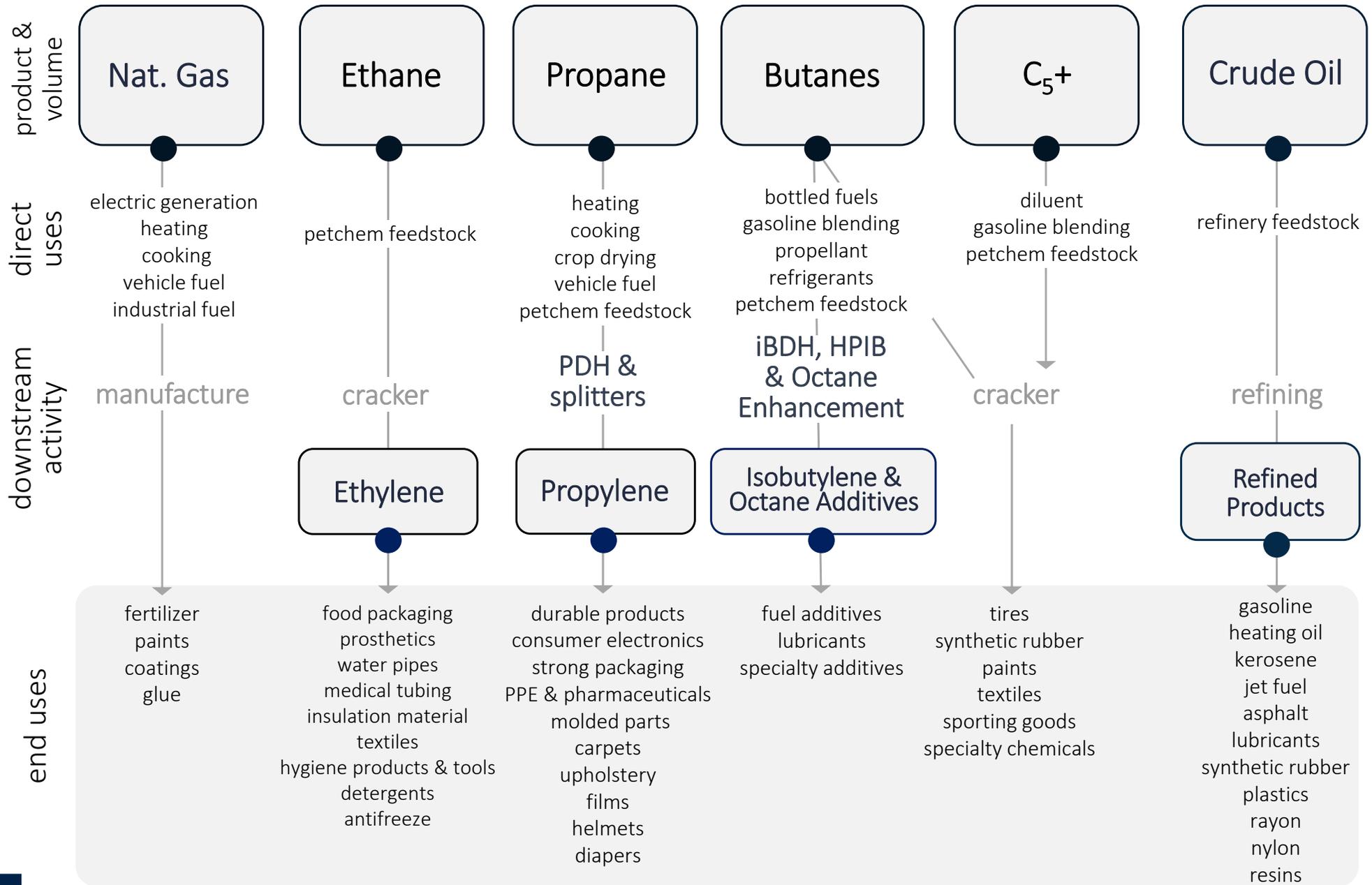
(1) PDH means propane dehydrogenation. iBDH means isobutane dehydrogenation

© All Rights Reserved. Enterprise Products Partners L.P.

[enterpriseproducts.com](https://enterpriseproducts.com)

# Value Chain Model

## EPD Earns Fees Delivering Raw Materials Essential to Everyday Life

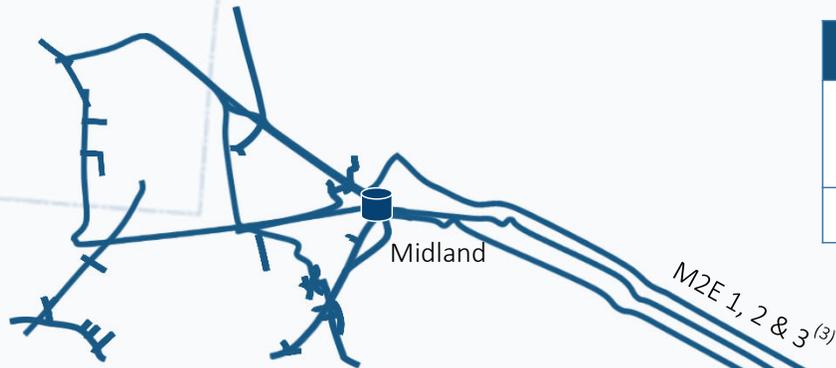


# WTI Inclusion into Dated Brent Specifications

## Integrated Assets Drive Superior Quality

With the inclusion of WTI Midland crude oil into Platts Dated Brent, we have updated both tariff specifications across our integrated assets and crude quality sampling procedures to enforce the new specifications and monitor crude oil quality.

Since implementing these quality specifications, EPD has seen a **~68% increase in loaded WTI volumes** at Platts inclusive facilities, along with total crude export volumes exceeding record highs of 1.1 MMBPD.



Platts Dated Brent Specifications							
Sulfur	Gravity	Mercaptans <sup>(1)</sup>	Iron <sup>(1)</sup>	Vanadium <sup>(1)</sup>	Nickel <sup>(1)</sup>	Vapor Pressure	Basic Sediment & Water
0.2%	40-44° API	75 ppm	10 ppm	2 ppm	2 ppm	<9.5 psi	<1%

-  Platts Inclusive Facility
-  Crude Storage
-  Crude Export Dock

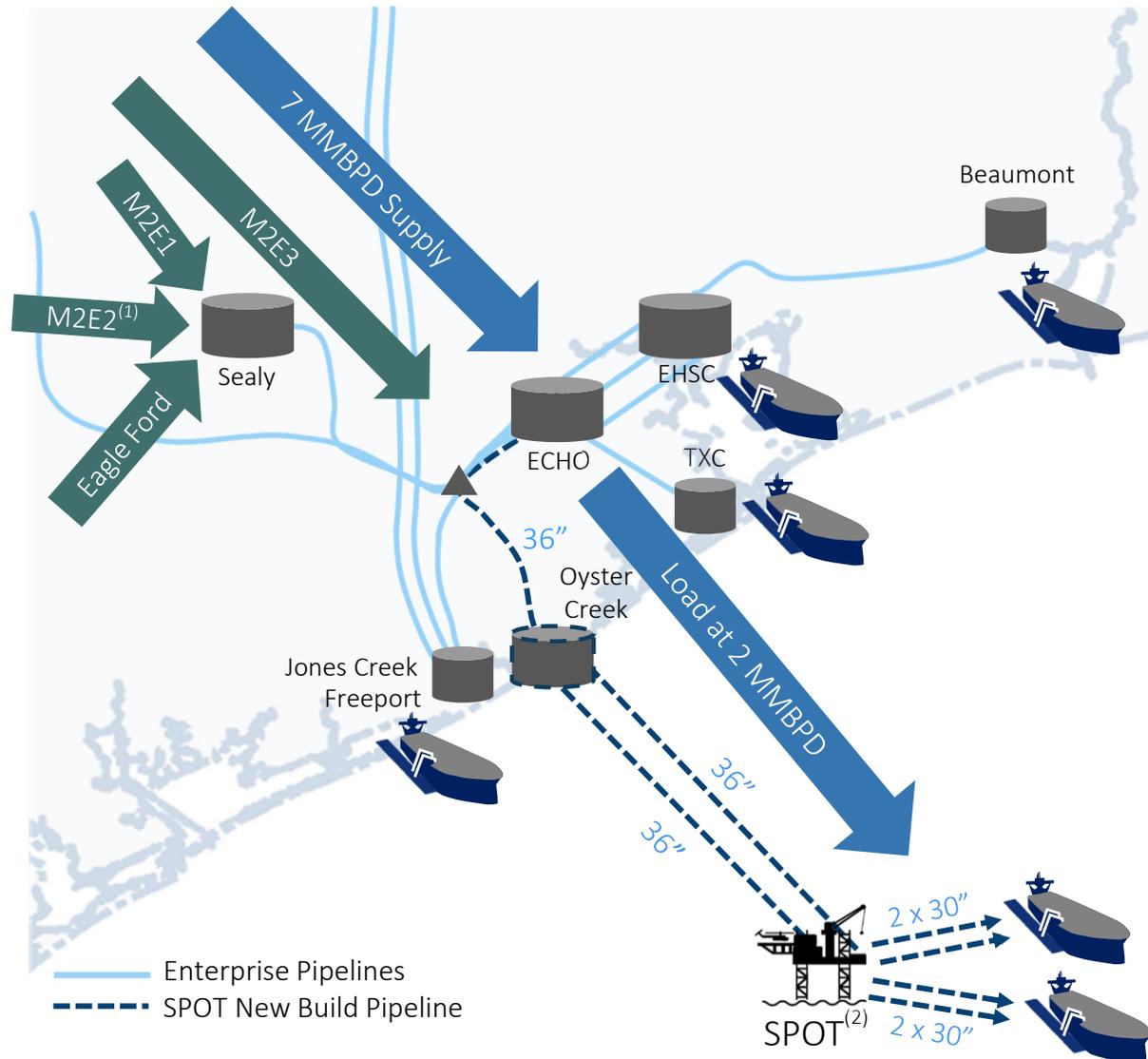
- (1) Enterprise updated its tariff specifications for inclusion of mercaptans and metals in May 2023
- (2) Proposed SPOT export terminal, which is pending FID
- (3) Enterprise converted the Seminole Red Pipeline (serving as M2E2 since 2Q 2019) from crude service to NGL service in January 2024. The pipeline, which was in NGL service prior to 2019, will retain the flexibility to convert back to crude oil service.

# Sea Port Oil Terminal “SPOT”

## A Cost-Effective Solution for Fully Loading VLCCs

SPOT creates a cost-effective, efficient, more environmentally friendly, and safer way to export crude. Highlights include:

- Ability to fully load 2 million barrels in 1 day
- Direct access to ECHO with over 7 MMBPD of 40+ distinct grades of crude oil supply; including Midland WTI (HOU)
- A 95% reduction in crude vapor emissions when compared to reverse lightering
- A 65% reduction in total annual GHG (CO<sub>2</sub>e) emissions compared to current reverse lightering alternatives
- Avoids reverse lightering costs and lowers operational risks (e.g., congestion, weather delays, ship-to-ship transfers)
- Ability to load multiple grades onto a VLCC through dual offshore pipelines
- Received license to construct in April 2024; commercial discussions continue to progress to evaluate a potential FID



Source: EPD Fundamentals

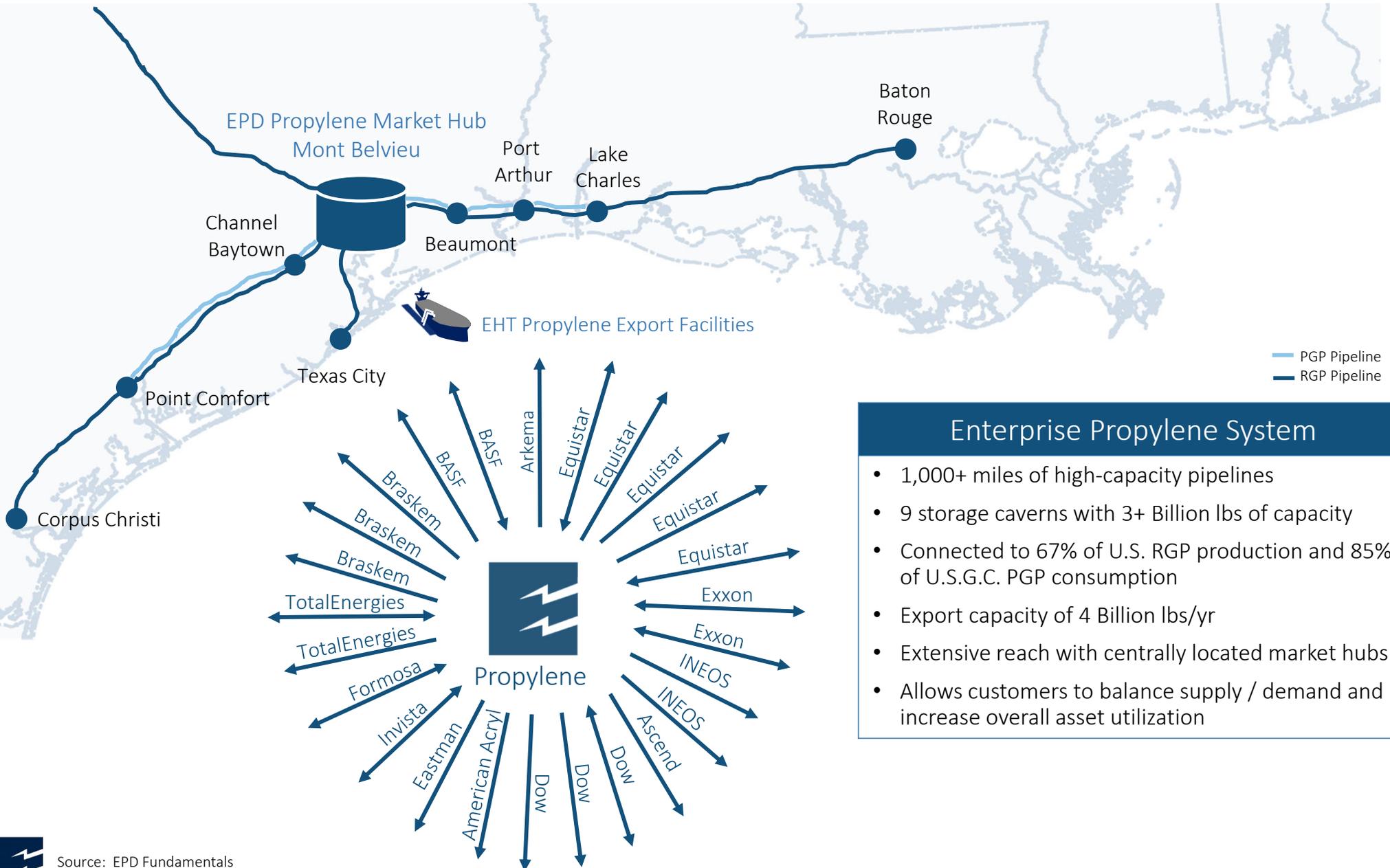
(1) Enterprise converted the Seminole Red Pipeline (serving as M2E2 since 2Q 2019) from crude service to NGL service in January 2024. The pipeline, which was in NGL service prior to 2019, will retain the flexibility to convert back to crude oil service.

(2) Proposed SPOT export terminal, which is pending FID

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# EPD Propylene System



### Enterprise Propylene System

- 1,000+ miles of high-capacity pipelines
- 9 storage caverns with 3+ Billion lbs of capacity
- Connected to 67% of U.S. RGP production and 85% of U.S.G.C. PGP consumption
- Export capacity of 4 Billion lbs/yr
- Extensive reach with centrally located market hubs
- Allows customers to balance supply / demand and increase overall asset utilization



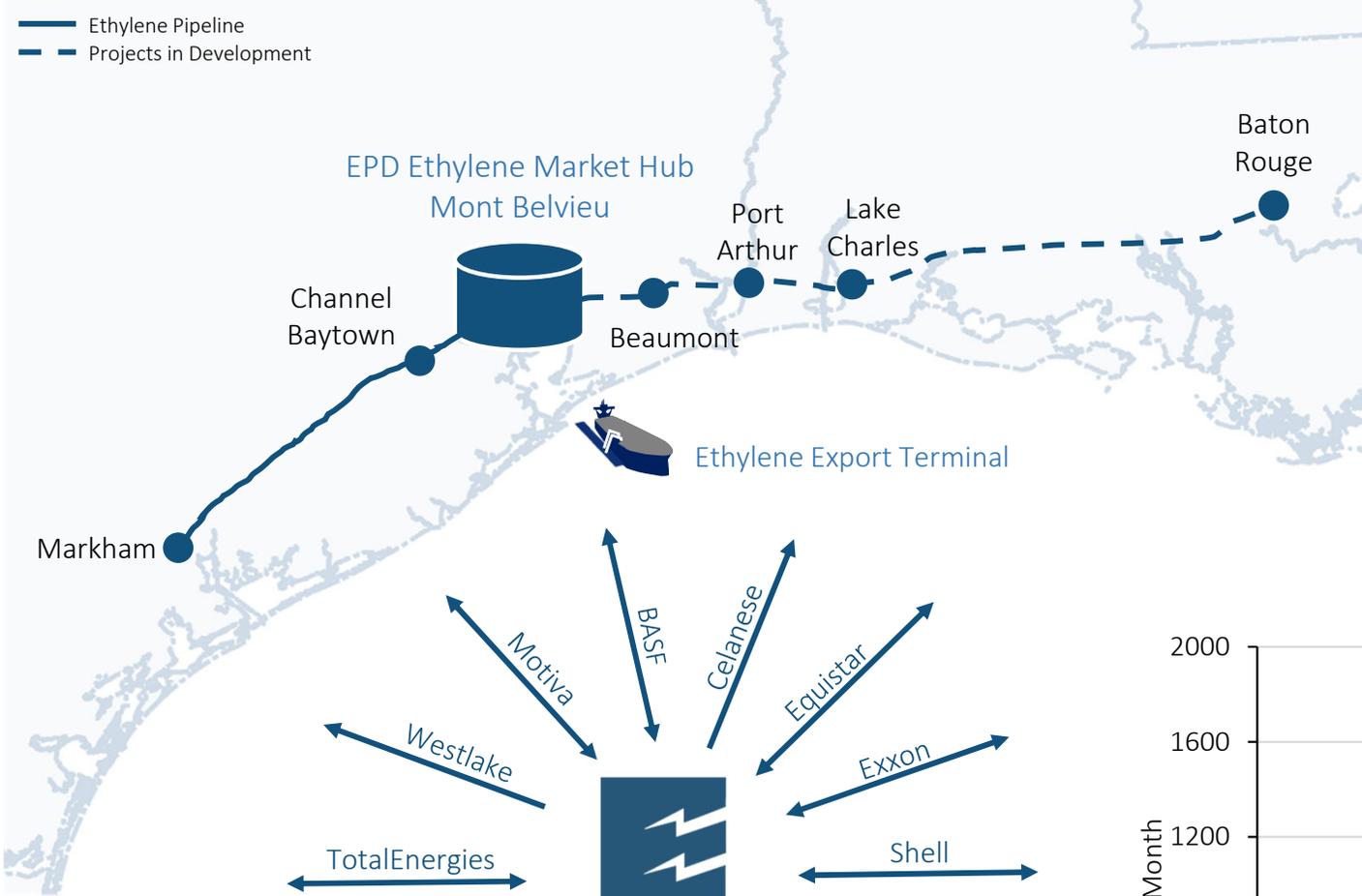
Source: EPD Fundamentals

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

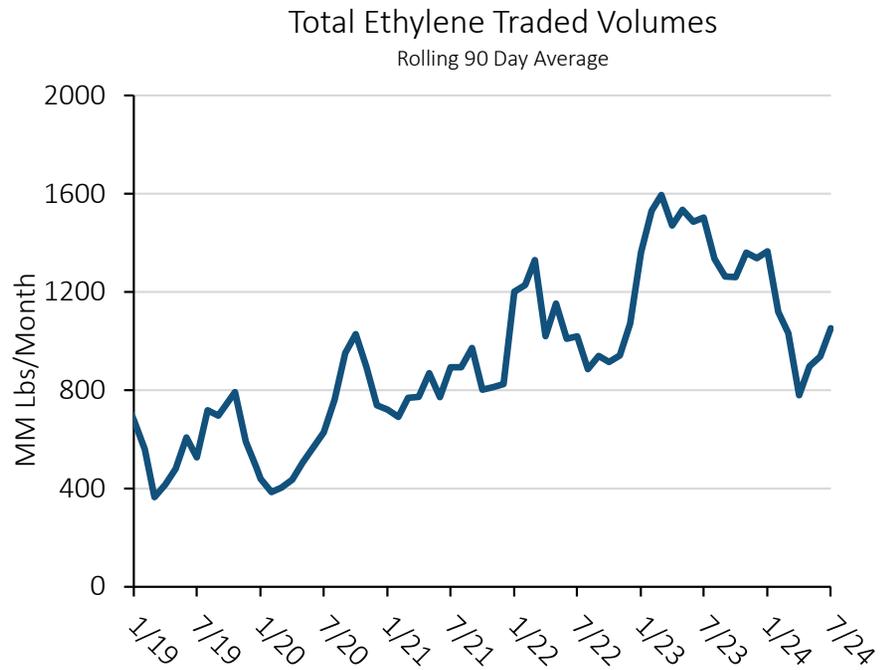
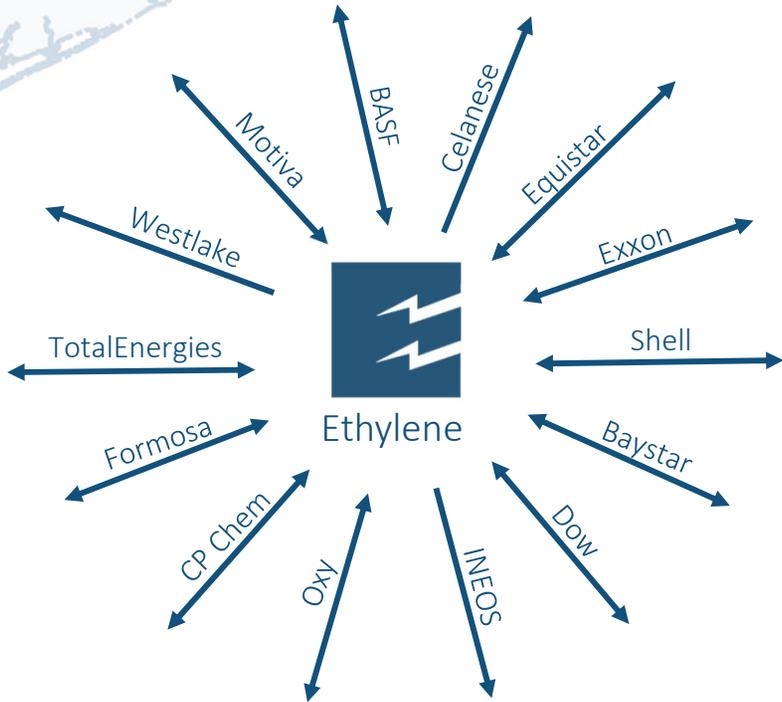
# EPD Ethylene System

— Ethylene Pipeline  
 - - - Projects in Development



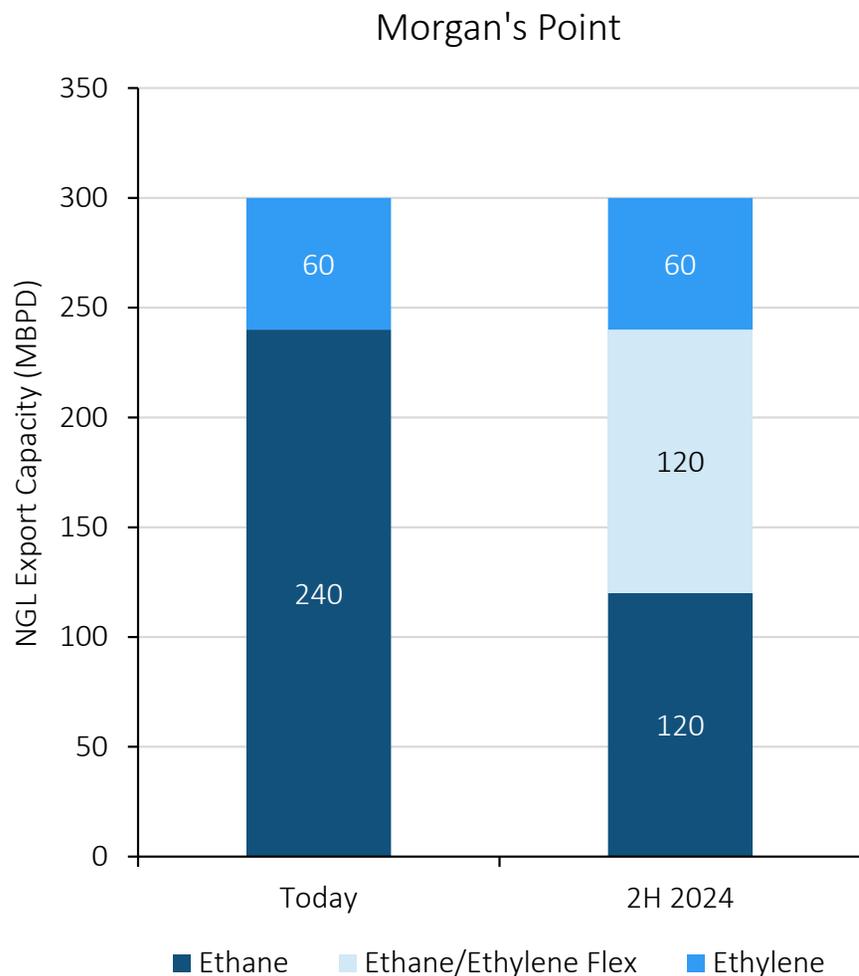
### Enterprise Ethylene System

- 150 miles of pipelines
- 4 storage caverns with 1+ billion lbs of capacity
- Export capacity of 2.2 billion lbs/yr
- Extending pipeline connectivity in Houston, Markham and Louisiana



# Morgan's Point Terminal Expansion

## Adding Flex Capacity to Load Ethane and/or Ethylene



### Ethane Loading (Today)

- Fully refrigerated ethane loading (two 120 MBPD nameplate capacity trains)
- 10,000 BPH (240 MBPD) loading rates

### Ethylene Loading (Today)

- 1 million MT per year (60 MBPD) nameplate ethylene loading capacity
- 66 MMlbs (600 MBbls) refrigerated ethylene tank facilitates loading rates of over 2 MMlbs/hr

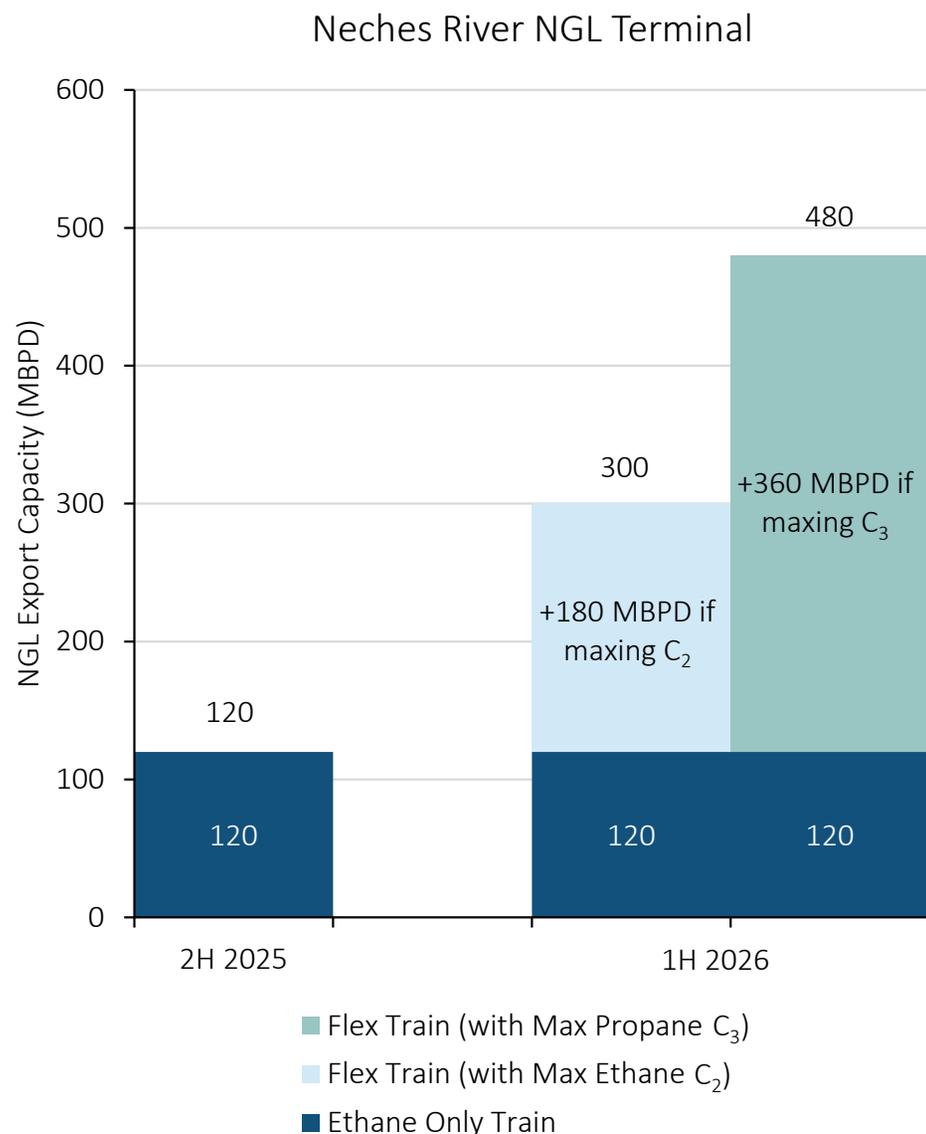
### Flex Ethane / Ethylene Capacity Project (2024 & 2025)

- Converting one 120 MBPD ethane train to a flex ethane / ethylene unit (2H 2024)<sup>(1)</sup>
- 900 MBbl refrigerated ethane tank (2H 2025)<sup>(1)</sup>, tank enables loading rates of up to 45 MBPH onto a vessel

(1) Estimated in-service date

# Neches River NGL Export Facility Expansion

## Building Flexible NGL Export Capability



### Neches River NGL Export Facility

- New build facility with 2 phase buildout
- Located on the Neches River in Orange County, Texas, adjacent to Enterprise Beaumont East Refined Products Terminal

#### Phase 1 (2H 2025)<sup>(1)</sup>

- Ethane only refrigeration train: 120 MBPD nameplate capacity
- New loading dock
- 900 MBbl refrigerated ethane tank, tank enables loading rates of up to 45 MBPH onto a vessel

#### Phase 2 Expansion (1H 2026)<sup>(1)</sup>

- Flex ethane / propane refrigeration train<sup>(2)</sup>:
  - Either 180 MBPD ethane train or 360 MBPD of propane, or a combination of the two

Note: The Neches River NGL Terminal is located in Orange County, Texas.

(1) Estimated in-service date

(2) The refrigeration temperatures for C<sub>2</sub> and C<sub>3</sub> are  $\approx$ -130°F and  $\approx$ -40°F, respectively

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Enterprise Hydrocarbons Terminal (“EHT”)

## Crude Oil, NGLs, Propylene

### Flexibility & Connectivity on Houston Ship Channel

- 8 deep-water ship docks and 1 barge dock with multi-product dock flexibility

### Crude Oil

- 2.9 MMBPD loading capacity

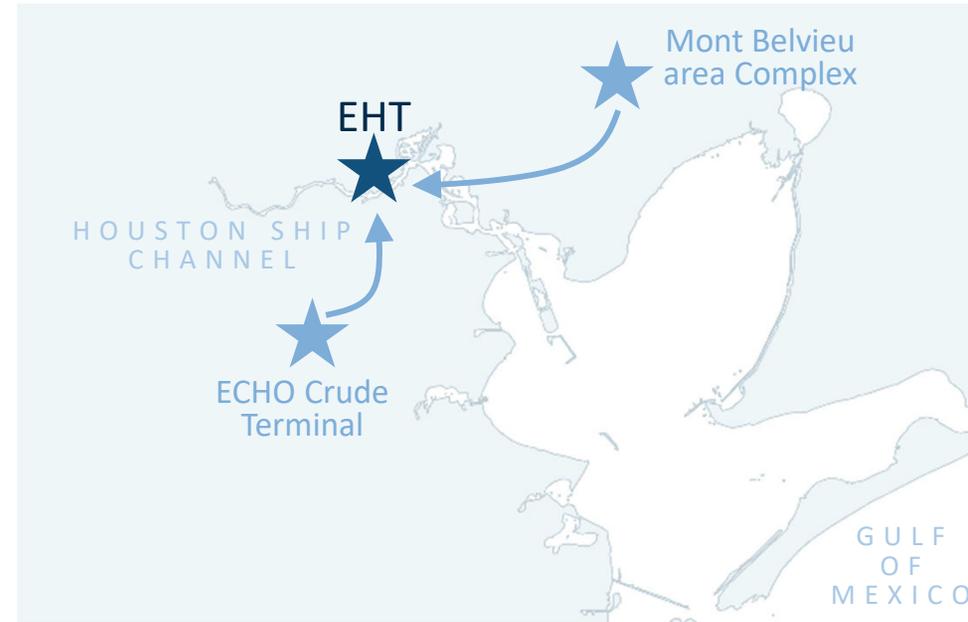
### LPG (Propane & Butane)

#### Brownfield Capacity Expansion Underway

- 835 MBPD LPG loading capacity today, with capability to load a single VLGC in less than 24 hours
- 300 MBPD expansion of LPG loading capacity through additional refrigeration capacity (“Ref 4”)
- Expansion will increase instantaneous loading rates for propane and butane

### Propylene

- Semi-refrigerated propylene loading, up to 3 MBPH



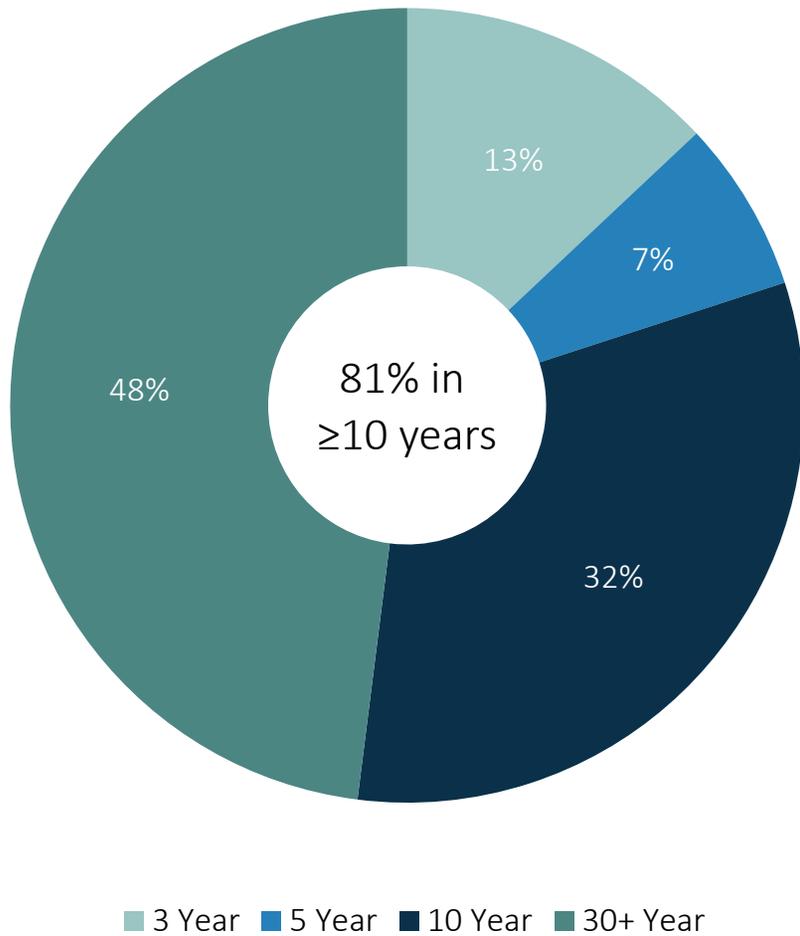
# Financials



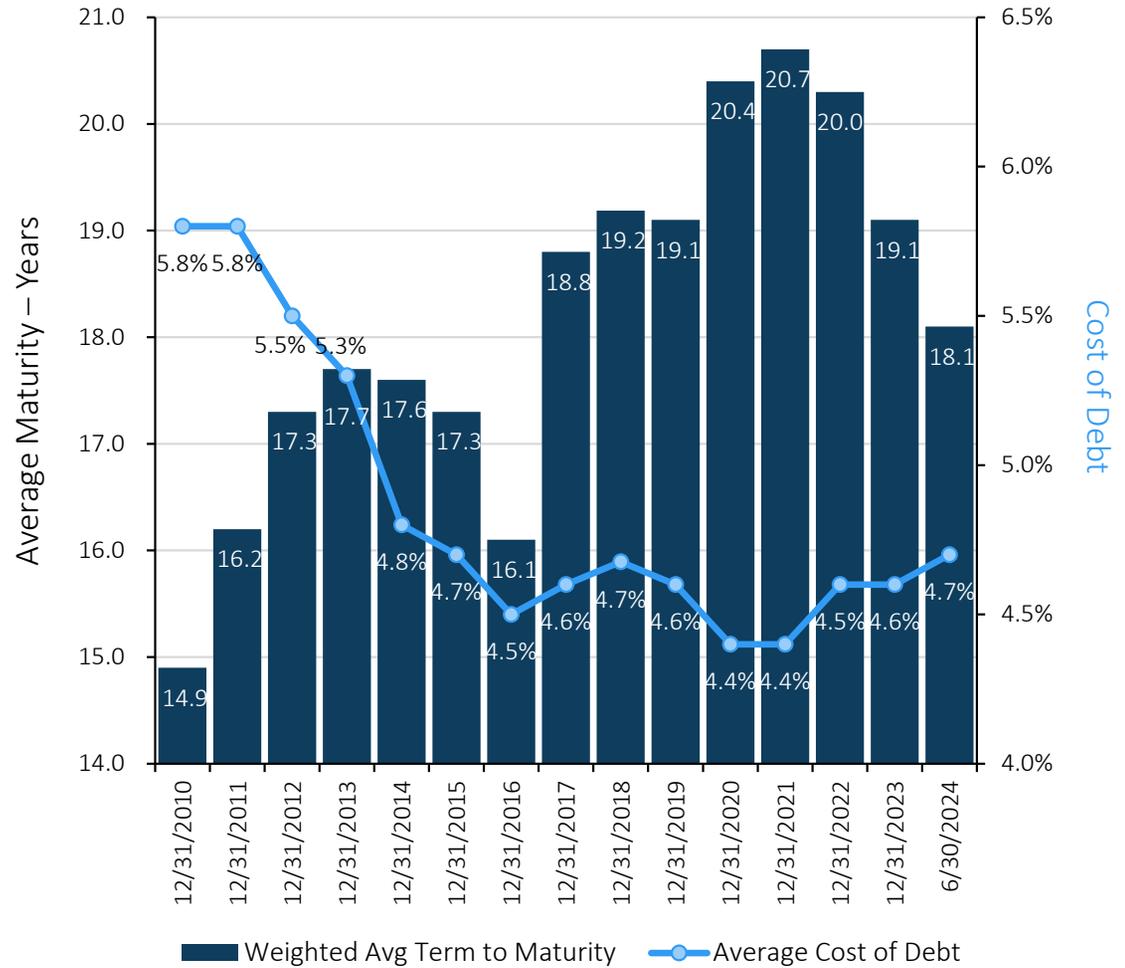
# Strengthening Debt Portfolio

## Only Midstream Issuer with an A- Credit Rating

\$36.9 Billion Notes Issued  
(2010 – June 2024)



95.1% Fixed Rate Debt



Note: Figures shown are as of June 30, 2024

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Setting the Standard for Balance Sheet Strength

A- / A- / A3

Highest credit rating in the midstream space<sup>(1)</sup>

≈\$3.4B of liquidity

Ample amount of liquidity, allowing for flexibility and opportunity

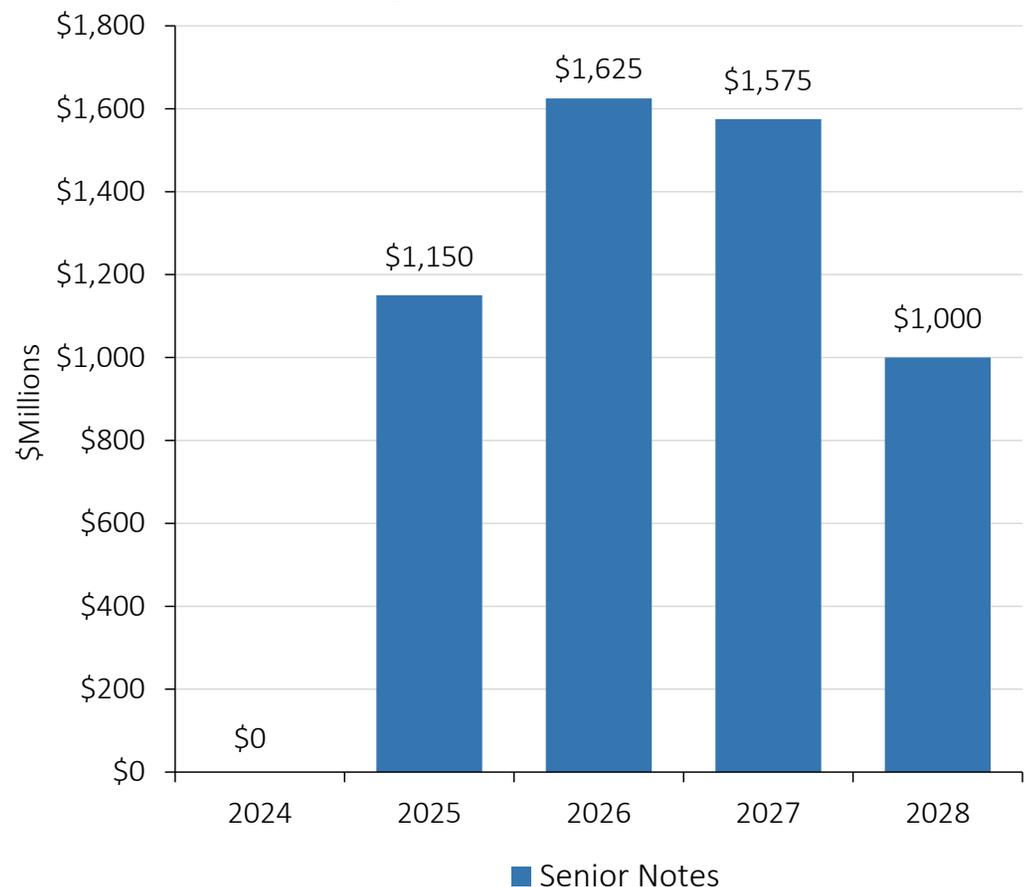
4.7% weighted average cost of debt

Manageable maturity schedule

Leverage of 3.0x, with a 2.75–3.25x target range

Low leverage range reflects our robust balance sheet as we pass 26 years of consecutive distribution growth

Manageable Debt Maturity Schedule



For a definition of Leverage Ratio, see Appendix.

All figures are as of June 30, 2024

(1) S&P, Fitch, and Moody's upgraded Enterprise to "A-" in March 2023, "A-" in September 2023, and "A3" in November 2023, respectively

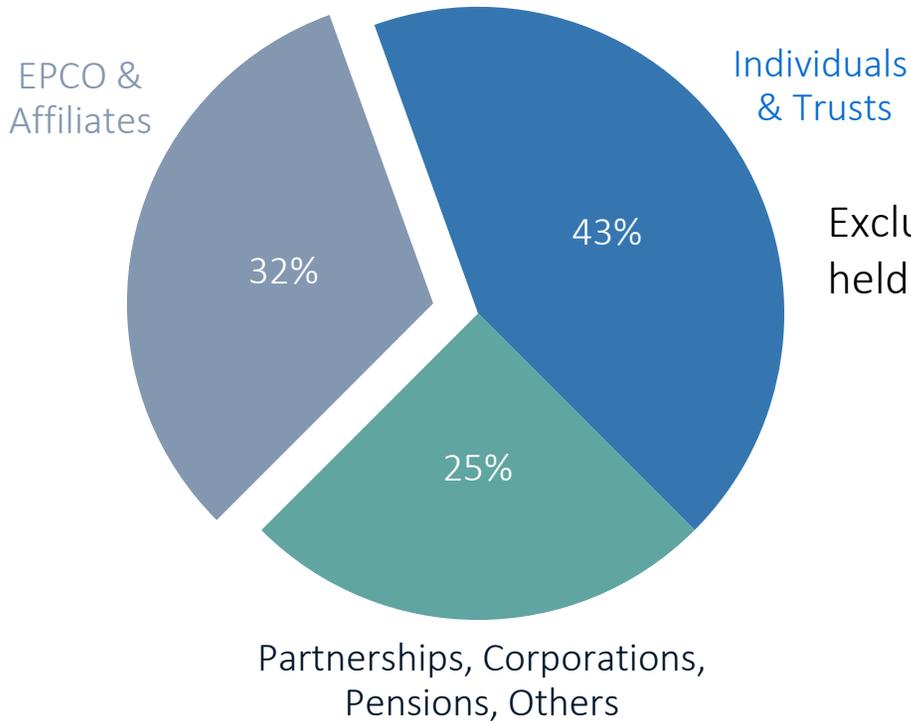
© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Long-Term, Distribution-Focused Unitholders

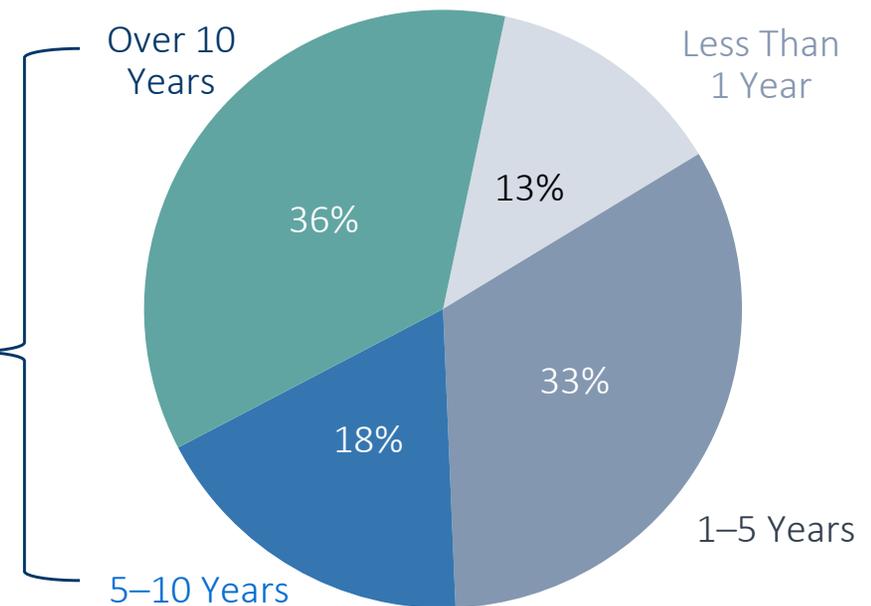
## Over 50% of Units Held for 5+ Years

EPD Common Unit Ownership by Type  
2.2 Billion Common Units Outstanding



Excluding EPCO & Affiliates,  $\approx 63\%$  of remaining units are held by Individuals & Trusts<sup>(1)</sup>

Length of Common Unit Ownership<sup>(2)</sup>



$\approx 54\%$  of units have been held for 5+ years

Sources: Estimates based on EPD 2022 10-K and PwC 2022 K-1 database

(1) Per PwC 2022 K-1 database

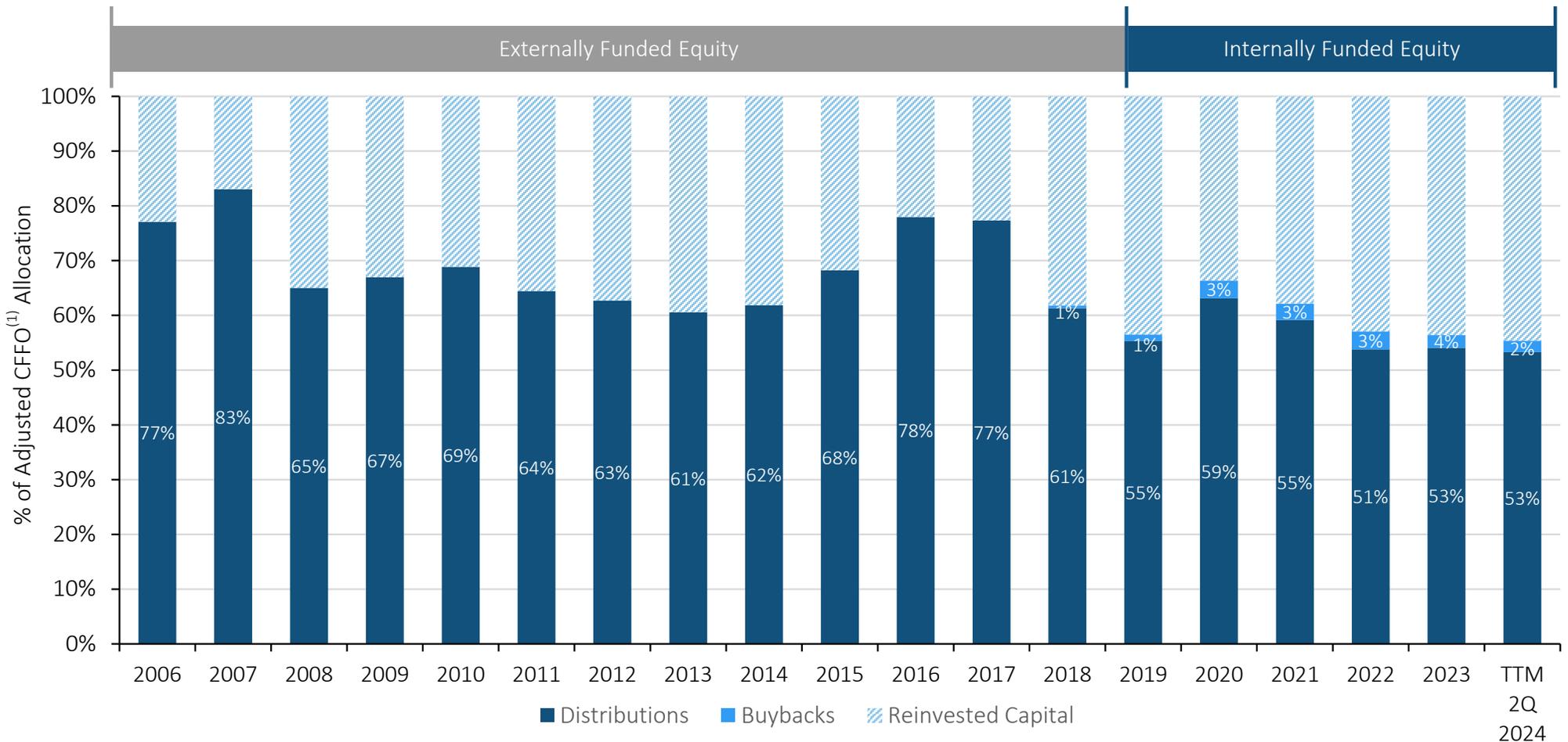
(2) Includes units owned by EPCO affiliates

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# History of Returning Capital to Partners

Adjusted CFFO<sup>(1)</sup>



- Distributions include: GP & LP distributions paid and distribution equivalent rights
- Excess cash flow from operations goes towards funding distributions, repayments of debt and growth capital projects

(1) For a definition, please see Appendix.



# EPD Financial Objectives

Build a reliable and resilient integrated U.S. midstream energy company to provide essential services to producers and consumers of natural gas, NGLs, crude oil, refined products and petrochemicals

Invest in midstream energy infrastructure at attractive returns on capital

Grow cash flow per unit

Manage for long-term financial flexibility and balance sheet strength

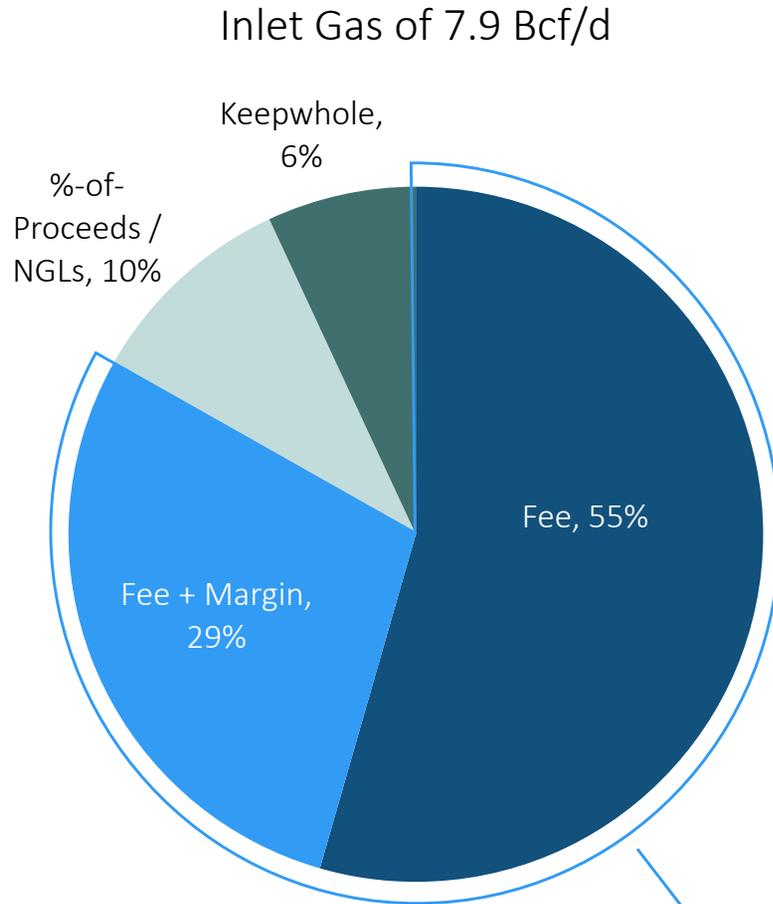
Responsibly return capital to investors

# Appendix

## Financials & Non-GAAP Reconciliations

# Natural Gas Processing Contract Mix

As of 2Q 2024



≈84% of Natural Gas Processing contracts have a fee component

## Equity NGL Production (MBPD)<sup>(1)</sup>

Region	EPD Elects to Extract Ethane	Producer Elects to Extract Ethane
Rockies	54	37
Texas	156	89
Louisiana	48	48
Chaco	8	4
<b>Total</b>	<b>266</b>	<b>178</b>

Source: EPD Fundamentals

(1) Equity NGL Production is estimated and may differ from actual results

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Definitions

**Operational DCF** is Distributable Cash Flow (“DCF”) excluding the impact of proceeds from asset sales and other matters and monetization of interest rate derivative instruments.

**Operational DCF per Unit** represents DCF excluding proceeds from asset sales and other matters and monetization of interest rate derivative instruments for a period divided by the average number of fully diluted common units outstanding for that period.

**Net Cash Flow Provided by Operating Activities (“CFFO”)** represents the GAAP financial measure “Net cash flow provided by operating activities”.

**Adjusted CFFO** is CFFO before the net effect of changes in operating accounts (working capital).

**Adjusted CFFO per Unit** is Adjusted CFFO divided by the average number of fully diluted common units outstanding for that period.

**Free Cash Flow (“FCF”)** is CFFO less investing activities less net cash flow to non-controlling interests.

**Adjusted Free Cash Flow** is CFFO before the net effect of changes in operating accounts less investing activities less net cash flow to non-controlling interests.

**Adjusted CFFO Payout Ratio** is calculated as trailing 12 months distributions + distribution equivalent rights + buybacks divided by the trailing 12 months Adjusted CFFO.

**Leverage Ratio** is defined as net debt adjusted for equity credit in junior subordinated notes (hybrids) divided by Adjusted EBITDA.

**Adjusted EBITDA** is earnings before interest, taxes, depreciation and amortization (“**EBITDA**”) adjusted for cash distributions received from unconsolidated affiliates, equity in income of unconsolidated affiliates, non-cash impairment charges, changes in the fair market value of commodity derivative instruments and net gains/losses attributable to asset sales and related matters. Additionally, amortization of major maintenance costs for reaction-based plants is excluded as this is a component of Adjusted EBITDA.

**Return on Invested Capital (“ROIC”)** is calculated by dividing non-GAAP gross operating margin for the assets (the numerator) by the average historical cost of the underlying assets (the denominator). The average historical cost includes fixed assets, investments in unconsolidated affiliates, intangible assets and goodwill. Like gross operating margin, the historical cost amounts used in determining ROIC are before depreciation and amortization and reflect the original purchase or construction cost.

# Distributable Cash Flow and Operational DCF

We measure available cash by reference to **DCF**, which is a non-GAAP cash flow measure. DCF is an important financial measure for our limited partners since it serves as an indicator of our success in providing a cash return on investment. Specifically, this financial measure indicates to investors whether or not we are generating cash flows at a level that can sustain our declared quarterly cash distributions. DCF is also a quantitative standard used by the investment community with respect to publicly traded partnerships since the value of a partnership unit is, in part, measured by its yield, which is based on the amount of cash distributions a partnership can pay to a unitholder. Our management compares the DCF we generate to the cash distributions we expect to pay our partners. Using this metric, management computes our distribution coverage ratio.

**Operational DCF**, which is defined as DCF excluding the impact of proceeds from asset sales and other matters and monetization of interest rate derivative instruments, is a supplemental non-GAAP liquidity measure that quantifies the portion of cash available for distribution to common unitholders that was generated from our normal operations. We believe that it is important to consider this non-GAAP measure as it provides an enhanced perspective of our assets' ability to generate cash flows without regard for certain items that do not reflect our core operations.

Our calculation of DCF and Operational DCF may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to DCF and Operational DCF is net cash flows provided by operating activities. For additional information regarding DCF and Operational DCF, see "Non-GAAP Cash Flow Measures" included under Item 7 of our annual report on Form 10-K for the most recent year.

See "**Investors – Financials**" on our website ([www.enterpriseproducts.com](http://www.enterpriseproducts.com)) for more information regarding DCF, including additional reconciliation detail. The following table presents our calculation of DCF for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	<u>Total 2017</u>	<u>Total 2018</u>	<u>Total 2019</u>	<u>Total 2020</u>	<u>Total 2021</u>	<u>Total 2022</u>	<u>Total 2023</u>	<u>1Q 2024</u>	<u>2Q 2024</u>	<u>YTD 2024</u>	<u>TTM 2Q 2024</u>
Net income attributable to common unitholders (GAAP)	\$ 2,799.3	\$ 4,172.4	\$ 4,591.3	\$ 3,775	\$ 4,634	\$ 5,487	\$ 5,529	\$ 1,456	\$ 1,405	\$ 2,861	\$ 5,747
<i>Adjustments to GAAP net income attributable to common unitholders to derive DCF (addition or subtraction indicated by sign):</i>											
Depreciation, amortization and accretion expenses	1,644.0	1,791.6	1,949.3	2,072	2,140	2,245	2,343	616	611	1,227	2,427
Cash distributions received from unconsolidated affiliates	483.0	529.4	631.3	615	590	544	488	112	131	243	484
Equity in income of unconsolidated affiliates	(426.0)	(480.0)	(563.0)	(426)	(583)	(464)	(462)	(102)	(101)	(203)	(440)
Asset impairment charges	49.8	50.5	132.8	890	233	53	32	20	4	24	40
Change in fair market value of derivative instruments	22.8	16.4	27.2	(79)	(27)	78	33	4	(12)	(8)	15
Change in fair value of Liquidity Option Agreement	64.3	56.1	119.6	2	-	-	-	-	-	-	-
Gain on step acquisition of unconsolidated affiliate	-	(39.4)	-	-	-	-	-	-	-	-	-
Sustaining capital expenditures	(243.9)	(320.9)	(325.2)	(294)	(430)	(372)	(413)	(180)	(245)	(425)	(653)
Other, net	38.3	30.0	40.0	(128)	(88)	58	(12)	16	15	31	22
<b>Operational distributable cash flow (non-GAAP)</b>	<b>4,431.6</b>	<b>5,806.1</b>	<b>6,603.3</b>	<b>6,427</b>	<b>6,469</b>	<b>7,629</b>	<b>7,538</b>	<b>1,942</b>	<b>1,808</b>	<b>3,750</b>	<b>7,642</b>
Proceeds from asset sales and other matters	40.1	161.2	20.6	13	64	122	42	2	4	6	42
Monetization of interest rate derivative instruments accounted for as cash flow hedges	30.6	22.1	-	(33)	75	-	21	(29)	-	(29)	(29)
<b>Distributable cash flow (non-GAAP) (a)</b>	<b>4,502.3</b>	<b>5,989.4</b>	<b>6,623.9</b>	<b>6,407</b>	<b>6,608</b>	<b>7,751</b>	<b>7,601</b>	<b>1,915</b>	<b>1,812</b>	<b>3,727</b>	<b>7,655</b>
<i>Adjustments to non-GAAP DCF to derive GAAP net cash flow provided by operating activities (addition or subtraction indicated by sign):</i>											
Net effect of changes in operating accounts, as applicable	32.2	16.2	(457.4)	(768)	1,366	(54)	(555)	(36)	(491)	(527)	(679)
Sustaining capital expenditures	243.9	320.9	325.2	294	430	372	413	180	245	425	653
Other, net	(112.1)	(200.2)	28.8	(42)	109	(30)	110	52	8	60	140
<b>Net cash flow provided by operating activities (GAAP)</b>	<b>\$ 4,666.3</b>	<b>\$ 6,126.3</b>	<b>\$ 6,520.5</b>	<b>\$ 5,891</b>	<b>\$ 8,513</b>	<b>\$ 8,039</b>	<b>\$ 7,569</b>	<b>\$ 2,111</b>	<b>\$ 1,574</b>	<b>\$ 3,685</b>	<b>\$ 7,769</b>



# Gross Operating Margin

We evaluate segment performance based on our financial measure of gross operating margin. **Gross operating margin** is an important performance measure of the core profitability of our operations and forms the basis of our internal financial reporting. We believe that investors benefit from having access to the same financial measures that our management uses in evaluating segment results.

Total gross operating margin represents GAAP operating income exclusive of (i) depreciation, amortization and accretion expenses (excluding amortization of major maintenance costs for reaction-based plants), (ii) impairment charges, (iii) gains and losses attributable to asset sales and related matters, and (iv) general and administrative costs. Total gross operating margin includes equity in the earnings of unconsolidated affiliates, but is exclusive of other income and expense transactions, income taxes, the cumulative effect of changes in accounting principles and extraordinary charges. Total gross operating margin is presented on a 100 percent basis before any allocation of earnings to noncontrolling interests.

Gross operating margin by segment for NGL Pipelines & Services and Crude Oil Pipelines & Services reflects adjustments for non-refundable deferred transportation revenues relating to the make-up rights of committed shippers on certain major pipeline projects. These adjustments are included in managements' evaluation of segment results. However, these adjustments are excluded from non-GAAP total gross operating margin in compliance with guidance from the SEC.

Our calculation of total gross operating margin may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to total gross operating margin is operating income. For additional information regarding total gross operating margin, see Note 10 of the Notes to Consolidated Financial Statements included under Item 8 of our annual report on Form 10-K for the most recent year.

See **"Investors – Financials"** on our website ([www.enterpriseproducts.com](http://www.enterpriseproducts.com)) for more information regarding GOM, including additional reconciliation detail. The following table presents our calculation of GOM for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	Total 2017	Total 2018	Total 2019	Total 2020	Total 2021	Total 2022	Total 2023	1Q 2024	2Q 2024	YTD 2024	TTM Q2 2024
Gross operating margin by segment:											
NGL Pipelines & Services	\$ 3,258.3	\$ 3,830.7	\$ 4,069.8	\$ 4,182	\$ 4,316	\$ 5,142	\$ 4,898	\$ 1,340	\$ 1,325	\$ 2,665	\$ 5,241
Crude Oil Pipelines & Services	987.2	1,511.3	2,087.8	1,997	1,680	1,655	1,707	411	417	828	1,716
Natural Gas Pipelines & Services	714.5	891.2	1,062.6	927	1,155	1,042	1,077	312	293	605	1,130
Petrochemical & Refined Products Services	714.6	1,057.8	1,069.6	1,082	1,357	1,517	1,694	444	392	836	1,728
Total segment gross operating margin (a)	5,674.6	7,291.0	8,289.8	8,188	8,508	9,356	9,376	2,507	2,427	4,934	9,815
Net adjustment for shipper make-up rights (b)	5.8	34.7	(24.1)	(85)	53	(47)	19	(17)	(15)	(32)	(34)
Total gross operating margin (non-GAAP)	5,680.4	7,325.7	8,265.7	8,103	8,561	9,309	9,395	2,490	2,412	4,902	9,781
Adjustments to reconcile non-GAAP gross operating margin to GAAP operating income (addition or subtraction indicated by sign):											
Depreciation, amortization and accretion expense in operating costs and expenses (c)	(1,531.3)	(1,687.0)	(1,848.3)	(1,962)	(2,011)	(2,107)	(2,215)	(582)	(581)	(1,163)	(2,300)
Asset impairment charges in operating costs and expenses	(49.8)	(50.5)	(132.7)	(890)	(233)	(53)	(30)	(20)	(4)	(24)	(38)
Net gains or losses attributable to asset sales and related matters in operating costs and expenses	10.7	28.7	5.7	4	(5)	(1)	10	-	(5)	(5)	1
General and administrative costs	(181.1)	(208.3)	(211.7)	(220)	(209)	(241)	(231)	(66)	(57)	(123)	(241)
Operating income (GAAP)	\$ 3,928.9	\$ 5,408.6	\$ 6,078.7	\$ 5,035	\$ 6,103	\$ 6,907	\$ 6,929	\$ 1,822	\$ 1,765	\$ 3,587	\$ 7,203

- (a) Within the context of this table, total segment gross operating margin represents a subtotal and corresponds to measures similarly titled and presented with the business segment footnote found in our consolidated financials statements.
- (b) Gross operating margin by segment for NGL Pipelines & Services and Crude Oil Pipelines & Services reflect adjustments for shipper make-up rights that are included in management's evaluation of segment results. However, these adjustments are excluded from non-GAAP total gross operating margin in compliance with guidance from the SEC.
- (c) Excludes amortization of major maintenance costs for reaction-based plants, which are a component of gross operating margin.

# Free Cash Flow (“FCF”) and Adjusted FCF

FCF is a non-GAAP cash flow metric that is widely used by a variety of investors and other participants in the financial community, reflects how much cash flow a business generates during a period after accounting for all capital investments, including expenditures for growth and sustaining capital projects. By comparison, only sustaining capital expenditures are reflected in Distributable Cash Flow (“DCF”).

We believe that FCF is important to traditional investors since it reflects the amount of cash available for reducing debt, investing in additional capital projects, paying distributions, common unit repurchases and similar matters. Since business partners fund certain capital projects of our consolidated subsidiaries, our determination of FCF reflects the amount of cash we receive from noncontrolling interests, net of any distributions paid to such interests.

Our calculation of FCF may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to FCF is net cash flows provided by operating activities.

**Adjusted FCF** is a non-GAAP measure of how much cash a business generates, excluding the net effect of changes in operating accounts, after accounting for capital expenditures. Like FCF, we believe that Adjusted FCF is important to traditional investors since it reflects the amount of cash available for reducing debt, investing in additional capital projects and/or paying distributions, without regard for fluctuations caused by timing of when amounts earned or incurred were collected, received or paid from period to period. Since we partner with other companies to fund certain capital projects of our consolidated subsidiaries, our determination of Adjusted FCF appropriately reflects the amount of cash contributed from and distributed to noncontrolling interests.

Our calculation of Adjusted FCF may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to Adjusted FCF is net cash flows provided by operating activities.

See “*Investors – Financials*” on our website ([www.enterpriseproducts.com](http://www.enterpriseproducts.com)) for more information regarding FCF and Adjusted FCF, including additional reconciliation detail. The following table presents our calculation of FCF and Adjusted FCF for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	Total 2017	Total 2018	Total 2019	Total 2020	Total 2021	Total 2022	Total 2023	1Q 2024	2Q 2024	YTD 2024	TTM 2Q 2024
Net cash flow provided by operating activities (GAAP)	\$ 4,666.3	\$ 6,126.3	\$ 6,520.5	\$ 5,891	\$ 8,513	\$ 8,039	\$ 7,569	\$ 2,111	\$ 1,574	\$ 3,685	\$ 7,769
<i>Adjustments to reconcile GAAP net cash flow provided by operating activities to non-GAAP free cash flow and adjusted free cash flow (addition or subtraction by sign):</i>											
Net cash flow used in investing activities (a)	(3,286.1)	(4,281.6)	(4,575.5)	(3,121)	(2,135)	(4,954)	(3,197)	(1,038)	(1,243)	(2,281)	(4,076)
Cash contributions from noncontrolling interests	0.4	238.1	632.8	31	72	7	44	8	17	25	54
Cash distributions paid to noncontrolling interests	(49.2)	(81.6)	(106.2)	(131)	(154)	(163)	(160)	(38)	(25)	(63)	(142)
Free Cash Flow (non-GAAP)	1,331.4	2,001.2	2,471.6	2,670	6,296	2,929	4,256	1,043	323	1,366	3,605
Net effect of changes in operating accounts, as applicable	(32.2)	(16.2)	457.4	768	(1,366)	54	555	36	491	527	679
Adjusted Free Cash Flow (non-GAAP)	\$ 1,299.2	\$ 1,985.0	\$ 2,929.0	\$ 3,438	\$ 4,930	\$ 2,983	\$ 4,811	\$ 1,079	\$ 814	\$ 1,893	\$ 4,284

(a) Effective December 31, 2017, we applied the provisions of ASU 2016-18 which requires that restricted cash be presented as part of the reconciliation of the beginning of period and end of period total amounts shown on the statements of consolidated cash flows. The guidance was applied on a retrospective basis; therefore, we adjusted our historical statements of consolidated cash flows to remove the change in restricted cash from net cash flow used in investing activities.

# Adjusted EBITDA

**Adjusted EBITDA** is earnings before interest, taxes, depreciation and amortization ("EBITDA") adjusted for cash distributions received from unconsolidated affiliates, equity in income of unconsolidated affiliates, non-cash impairment charges, changes in the fair market value of commodity derivative instruments and net gains/losses attributable to asset sales and related matters. Additionally, amortization of major maintenance costs for reaction-based plants is excluded as this is a component of Adjusted EBITDA.

Adjusted EBITDA is commonly used as a supplemental financial measure by our management and external users of our financial statements, such as investors, commercial banks, research analysts and rating agencies, to assess the financial performance of our assets without regard to financing methods, capital structures or historical cost basis; the ability of our assets to generate cash sufficient to pay interest and support our indebtedness; and the viability of projects and the overall rates of return on alternative investment opportunities.

Since Adjusted EBITDA excludes some, but not all, items that affect net income or loss and because these measures may vary among other companies, our calculation of Adjusted EBITDA may not be comparable to similarly titled measures of other companies. The GAAP financial measure most directly comparable to Adjusted EBITDA is net cash flow provided by operating activities.

See *"Investors – Financials"* on our website ([www.enterpriseproducts.com](http://www.enterpriseproducts.com)) for more information regarding Adjusted EBITDA, including additional reconciliation detail. The following table presents our calculation of Adjusted EBITDA for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	Total 2017	Total 2018	Total 2019	Total 2020	Total 2021	Total 2022	Total 2023	1Q 2024	2Q 2024	YTD 2024	TTM 2Q 2024
Net income (GAAP)	\$ 2,855.6	\$ 4,238.5	\$ 4,687.1	\$ 3,886	\$ 4,755	\$ 5,615	\$ 5,657	\$ 1,483	\$ 1,422	\$ 2,905	\$ 5,857
<i>Adjustments to GAAP net income to derive non-GAAP Adjusted EBITDA</i>											
<i>(addition or subtraction indicated by sign):</i>											
Depreciation, amortization and accretion in costs and expenses (a)	1,565.9	1,723.3	1,894.3	2,010	2,055	2,156	2,267	600	593	1,193	2,356
Interest expense, including related amortization	984.6	1,096.7	1,243.0	1,287	1,283	1,244	1,269	331	332	663	1,316
Cash distributions received from unconsolidated affiliates	483.0	529.4	631.3	615	590	544	488	112	131	243	484
Equity in income of unconsolidated affiliates	(426.0)	(480.0)	(563.0)	(426)	(583)	(464)	(462)	(102)	(101)	(203)	(440)
Asset impairment charges	49.8	50.5	132.8	890	233	53	32	20	4	24	40
Provision for or benefit from income taxes	25.7	60.3	45.6	(124)	70	82	44	21	15	36	57
Change in fair market value of commodity derivative instruments	23.1	16.2	(67.7)	(79)	(27)	78	33	4	(12)	(8)	15
Change in fair value of Liquidity Option Agreement	64.3	56.1	119.6	2	-	-	-	-	-	-	-
Gain on step acquisition of unconsolidated affiliate	-	(39.4)	-	-	-	-	-	-	-	-	-
Other, net	(10.7)	(28.7)	(5.7)	(4)	5	1	(10)	-	5	5	(1)
<b>Adjusted EBITDA (non-GAAP)</b>	<b>5,615.3</b>	<b>7,222.9</b>	<b>8,117.3</b>	<b>8,057</b>	<b>8,381</b>	<b>9,309</b>	<b>9,318</b>	<b>2,469</b>	<b>2,389</b>	<b>4,858</b>	<b>9,684</b>
<i>Adjustments to non-GAAP Adjusted EBITDA to derive GAAP net cash flow</i>											
<i>provided by operating activities (addition or subtraction by sign):</i>											
Interest expense, including related amortization	(984.6)	(1,096.7)	(1,243.0)	(1,287)	(1,283)	(1,244)	(1,269)	(331)	(332)	(663)	(1,316)
Net effect of changes in operating accounts, as applicable	32.2	16.2	(457.4)	(768)	1,366	(54)	(555)	(36)	(491)	(527)	(679)
Other, net	3.4	(16.1)	103.6	(111)	49	28	75	9	8	17	80
<b>Net cash flow provided by operating activities (GAAP)</b>	<b>\$ 4,666.3</b>	<b>\$ 6,126.3</b>	<b>\$ 6,520.5</b>	<b>\$ 5,891</b>	<b>\$ 8,513</b>	<b>\$ 8,039</b>	<b>\$ 7,569</b>	<b>\$ 2,111</b>	<b>\$ 1,574</b>	<b>\$ 3,685</b>	<b>\$ 7,769</b>

(a) Excludes amortization of major maintenance costs for reaction-based plants, which are a component of Adjusted EBITDA.

© All Rights Reserved. Enterprise Products Partners L.P.

enterpriseproducts.com

# Adjusted CFFO

**Adjusted CFFO** is a non-GAAP measure that represents net cash flow provided by operating activities ("CFFO") before the net effect of changes in operating accounts. We believe that it is important to consider this non-GAAP measure as it can often be a better way to measure the amount of cash generated from our operations that can be used to fund our capital investments or return value to our investors through cash distributions and buybacks, without regard for fluctuations caused by timing of when amounts earned or incurred were collected, received or paid from period to period.

Our calculation of Adjusted CFFO may or may not be comparable to similarly titled measures used by other companies. The GAAP financial measure most directly comparable to Adjusted CFFO is net cash flows provided by operating activities.

See *"Investors – Financials"* on our website ([www.enterpriseproducts.com](http://www.enterpriseproducts.com)) for more information regarding Adjusted CFFO, including additional reconciliation detail. The following table presents our calculation of Adjusted CFFO for the years 2017–2023 (each ended December 31) or periods presented below (dollars in millions):

	<u>Total 2017</u>	<u>Total 2018</u>	<u>Total 2019</u>	<u>Total 2020</u>	<u>Total 2021</u>	<u>Total 2022</u>	<u>Total 2023</u>	<u>1Q 2024</u>	<u>2Q 2024</u>	<u>YTD 2024</u>	<u>TTM 2Q 2024</u>
Net cash flow provided by operating activities (GAAP)	\$ 4,666.3	\$ 6,126.3	\$ 6,520.5	\$ 5,891	\$ 8,513	\$ 8,039	\$ 7,569	\$ 2,111	\$ 1,574	\$ 3,685	\$ 7,769
<i>Adjustments to reconcile net cash flow provided by operating activities to Adjusted Cash Flow from operations</i>											
Net effect of changes in operating accounts, as applicable	(32.2)	(16.2)	457.4	768	(1,366)	54	555	36	491	527	679
<b>Adjusted CFFO (non-GAAP)</b>	<u>\$ 4,634.1</u>	<u>\$ 6,110.1</u>	<u>\$ 6,977.9</u>	<u>\$ 6,659</u>	<u>\$ 7,147</u>	<u>\$ 8,093</u>	<u>\$ 8,124</u>	<u>\$ 2,147</u>	<u>\$ 2,065</u>	<u>\$ 4,212</u>	<u>\$ 8,448</u>

# Investor Relations Contact Information

**Libby Strait** Senior Director, Investor Relations

**Phone:** (866) 230-0745

**Email:** [investor.relations@eprod.com](mailto:investor.relations@eprod.com)

